

FIG. 1A

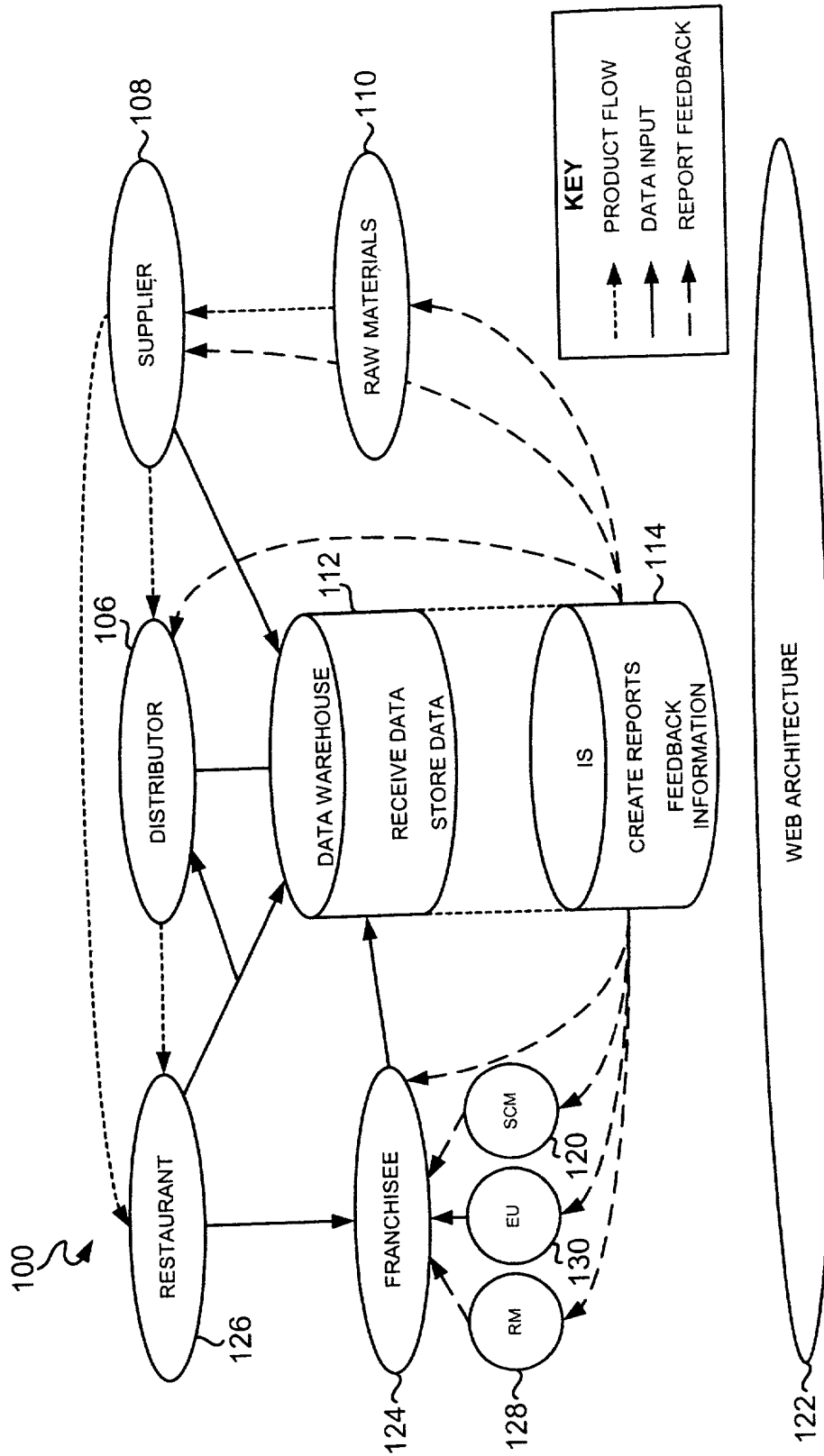


FIG. 1B

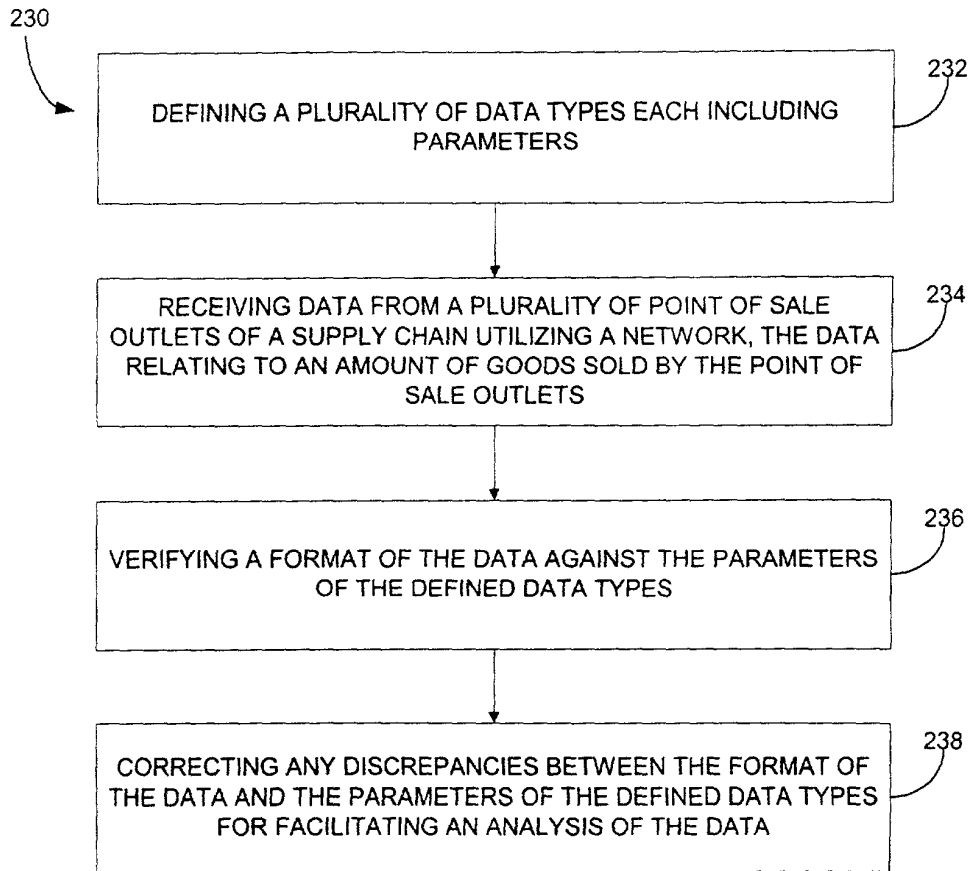


FIG. 2

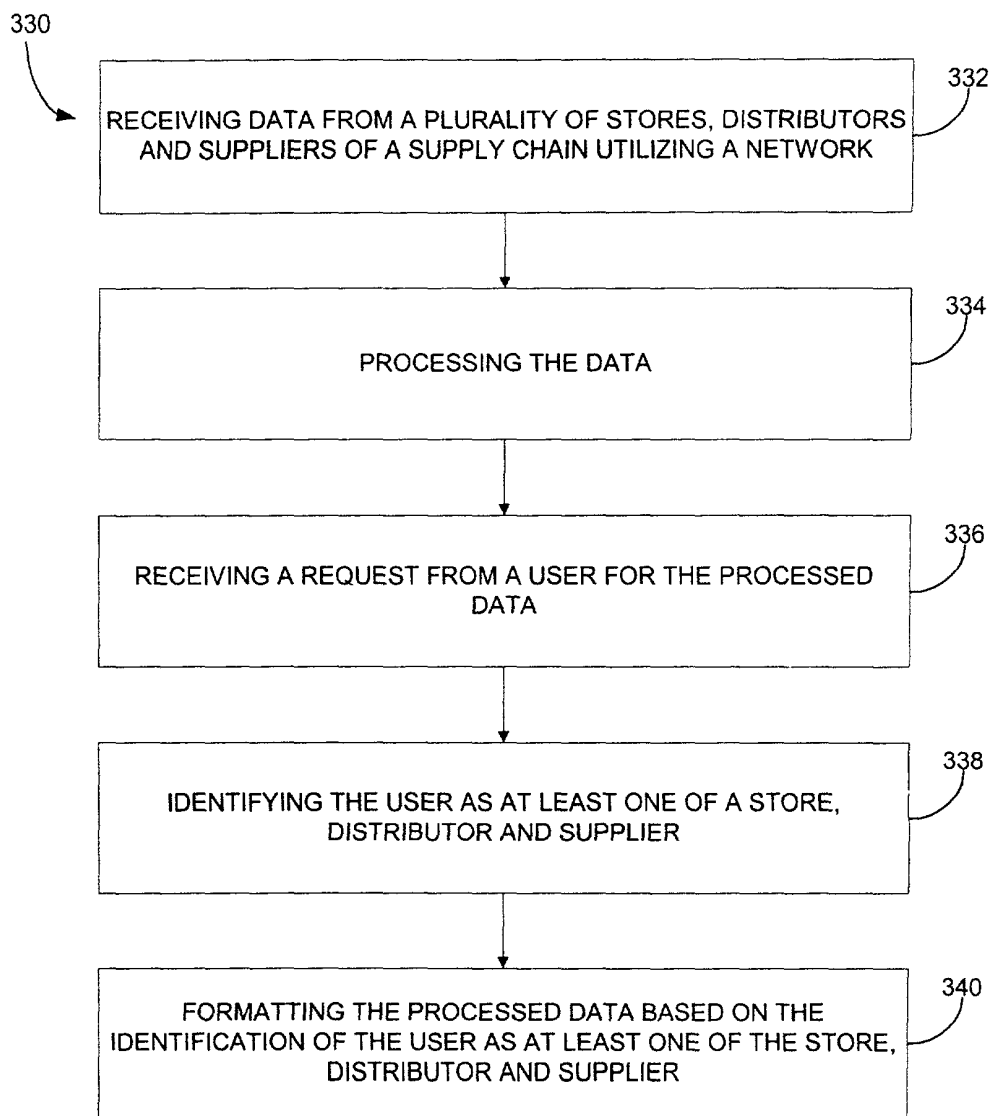


FIG. 3

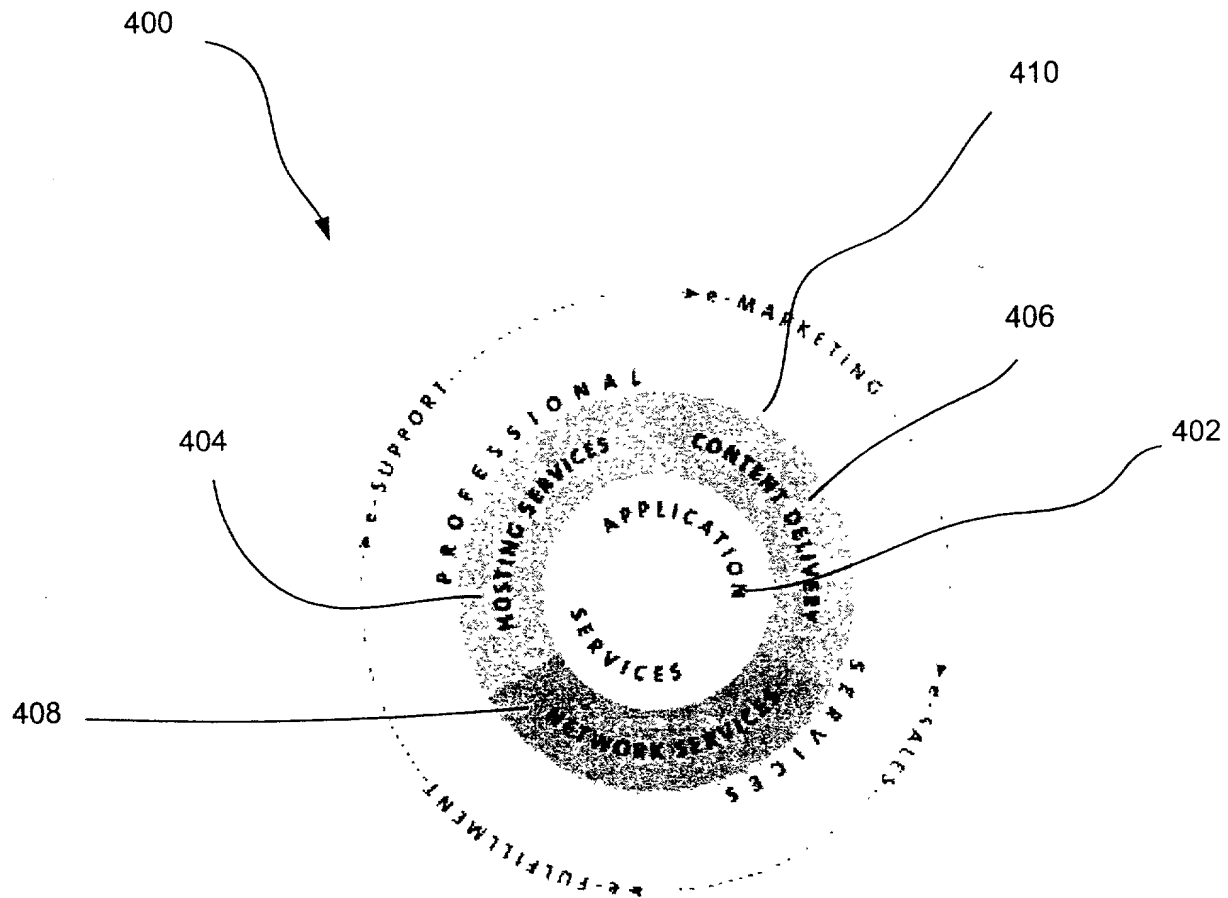


Fig. 4

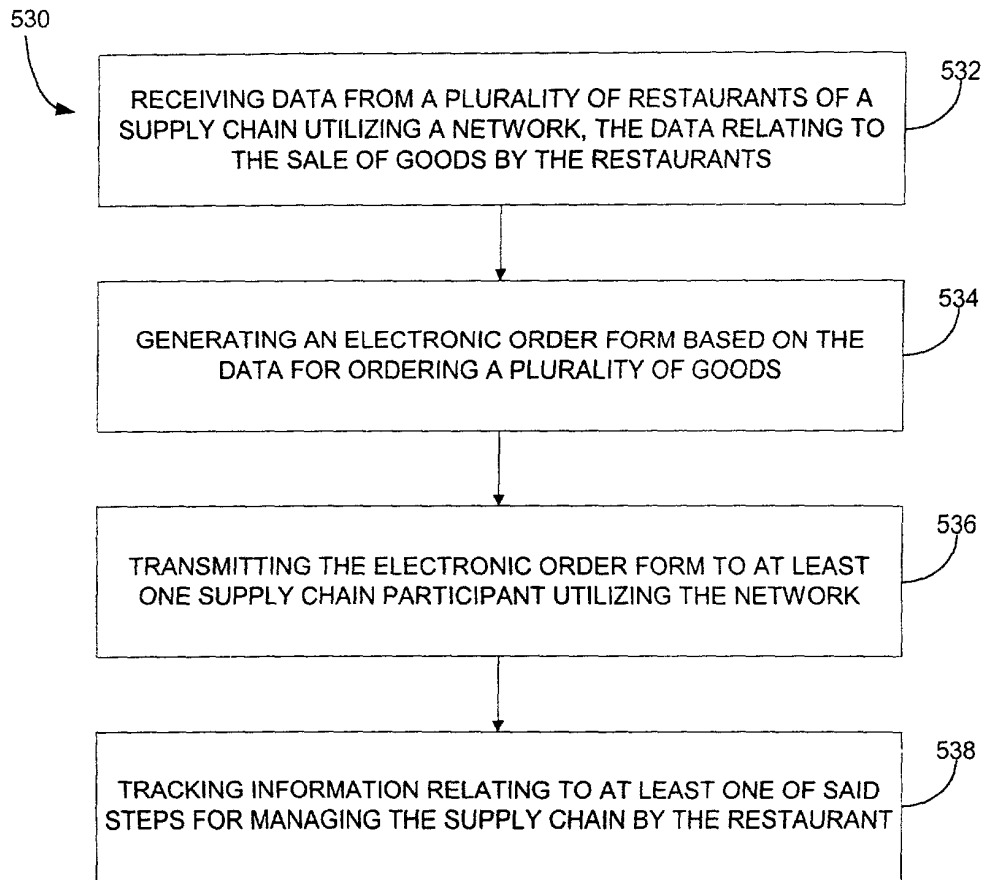


FIG. 5

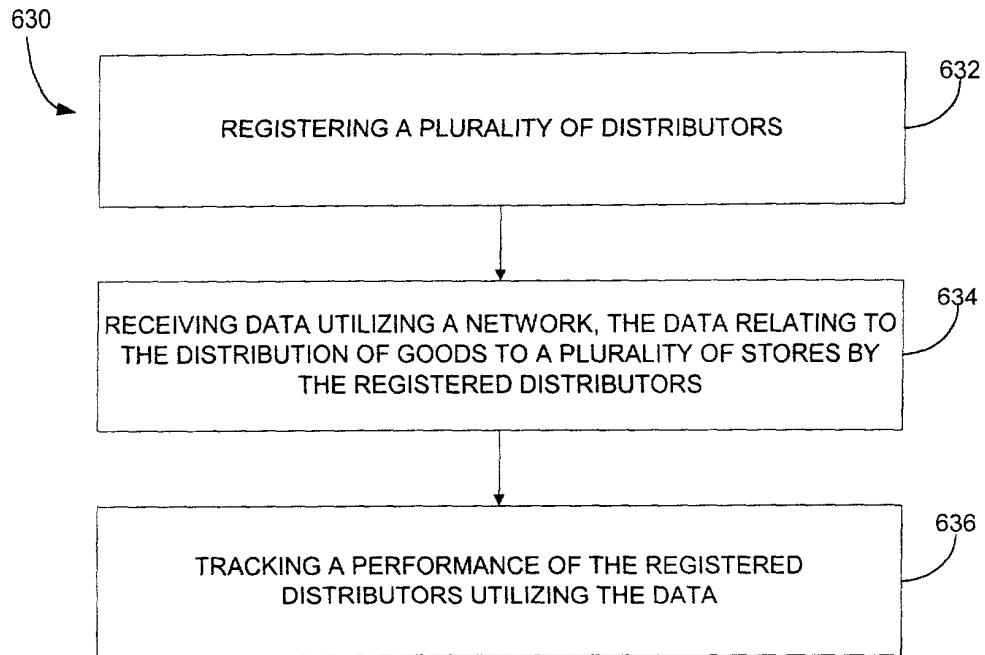


FIG. 6

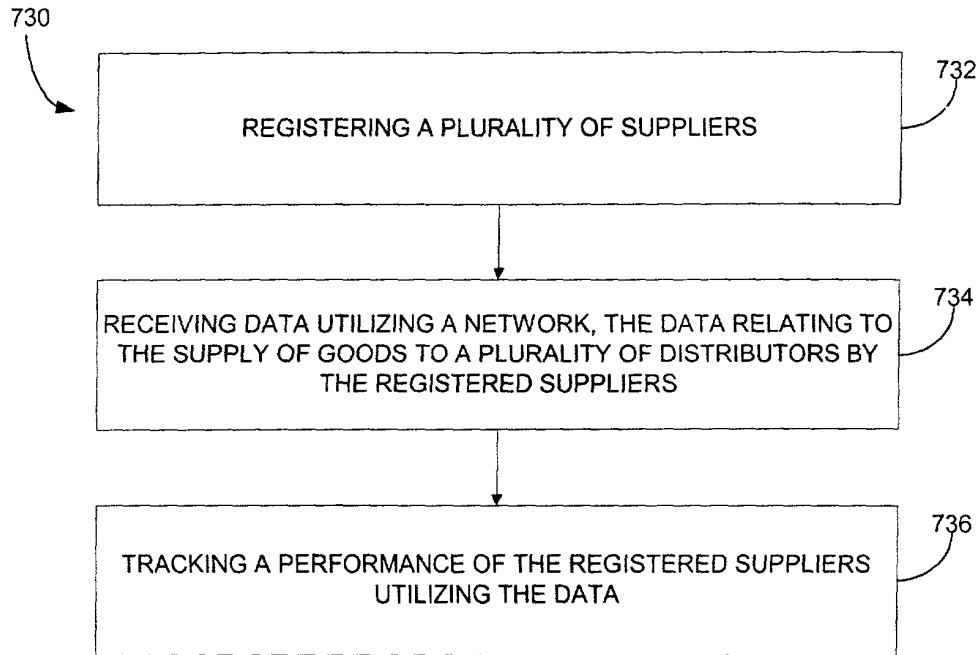


FIG. 7

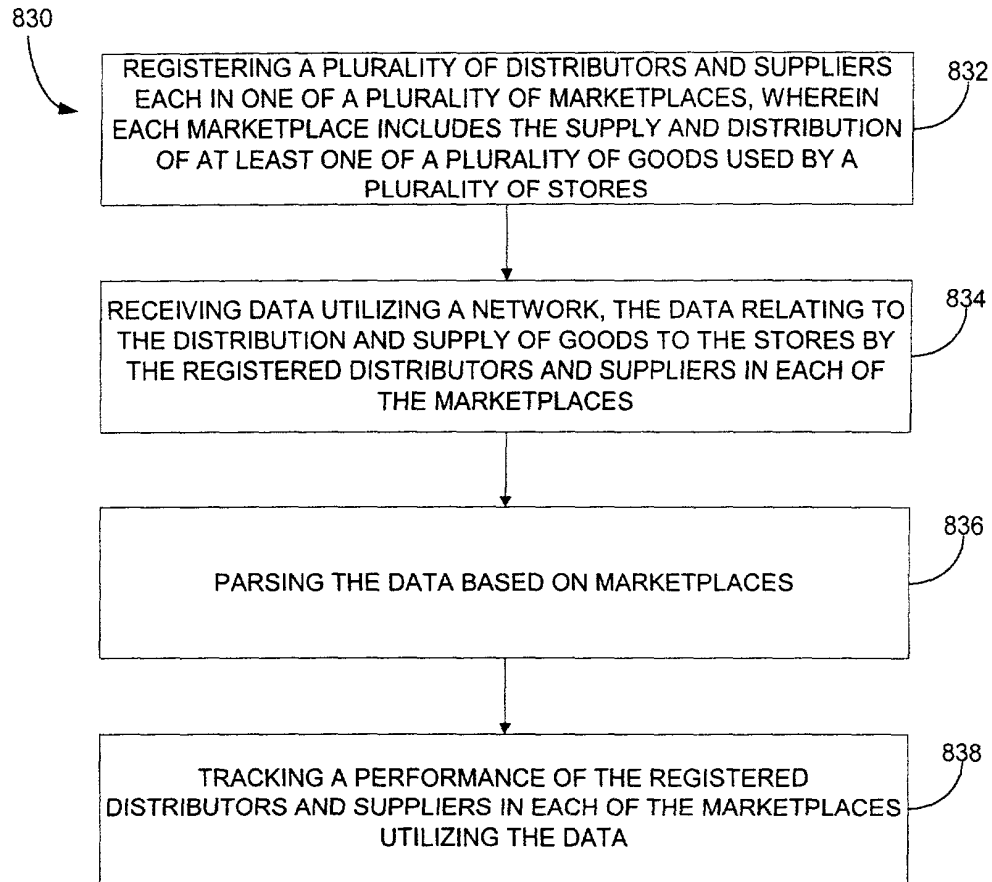


FIG. 8

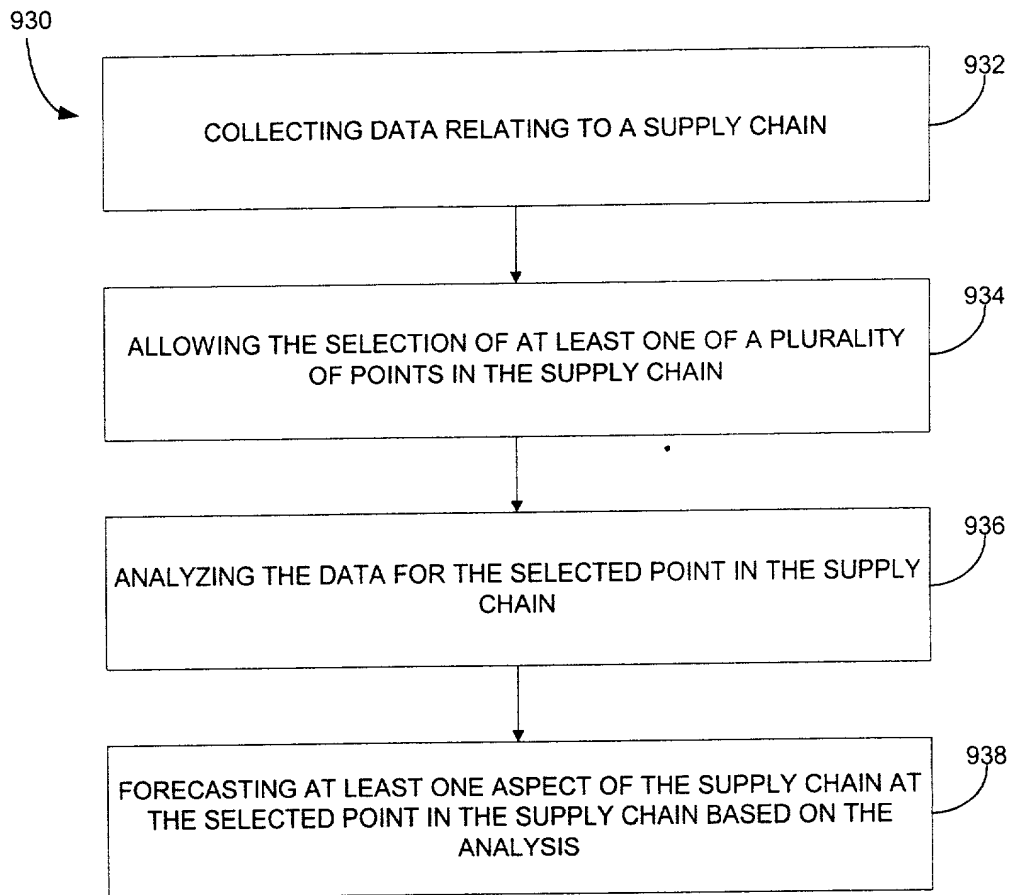


FIG. 9

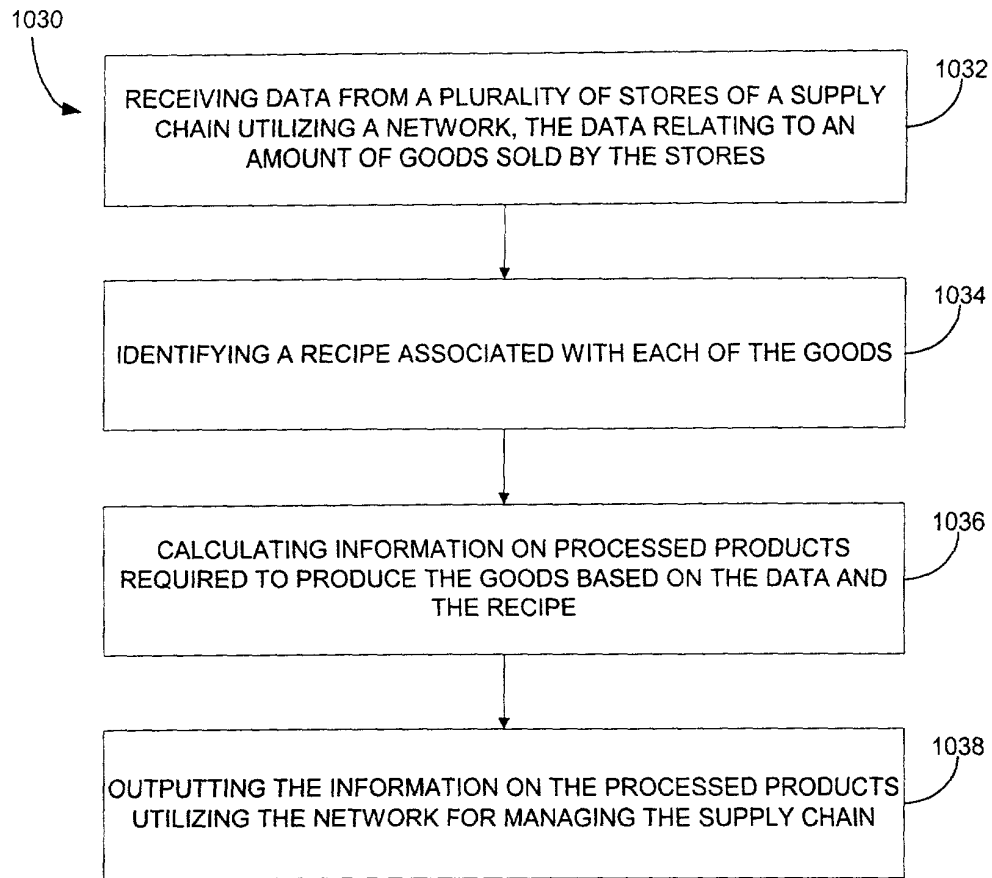


FIG. 10

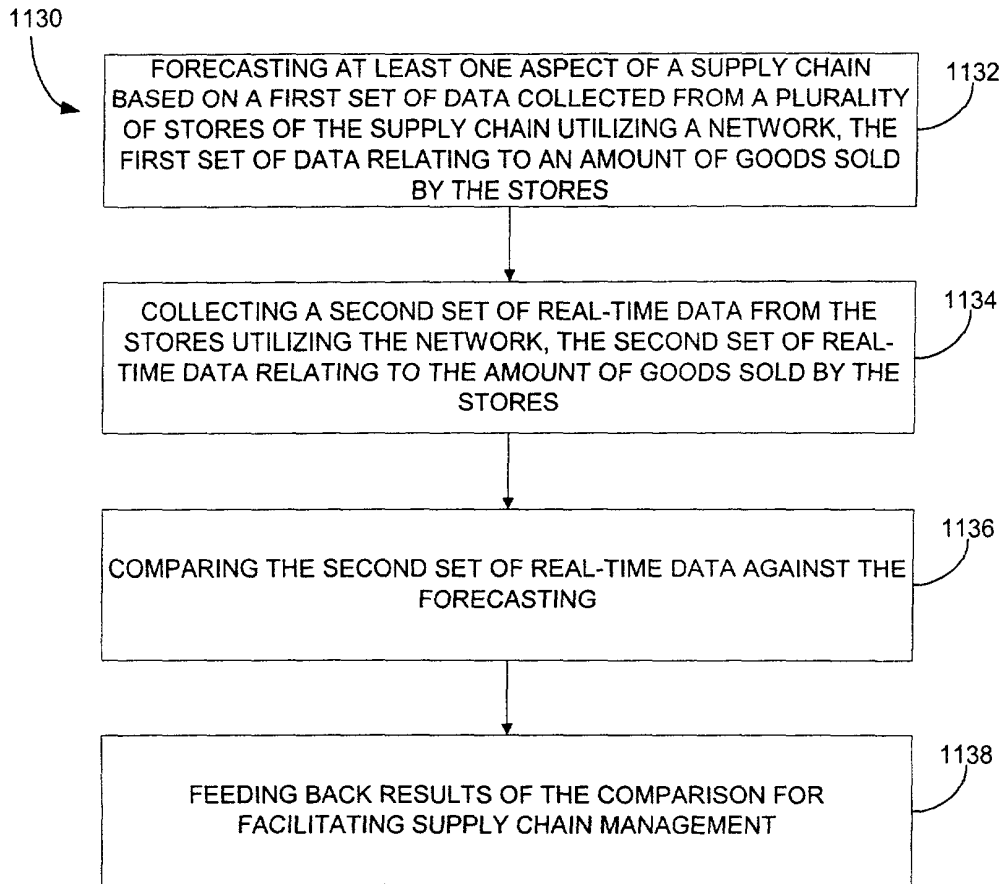


FIG. 11

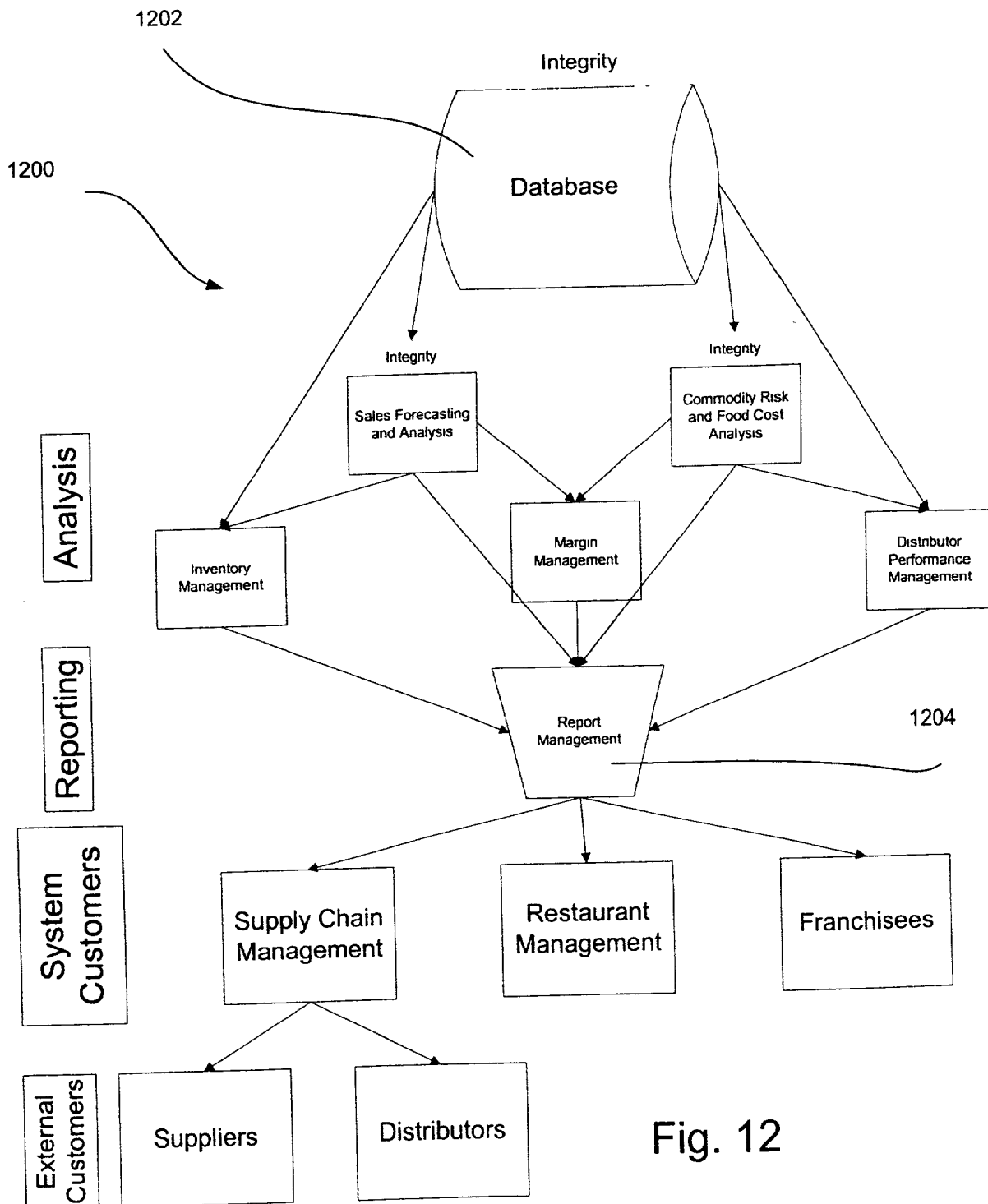


Fig. 12

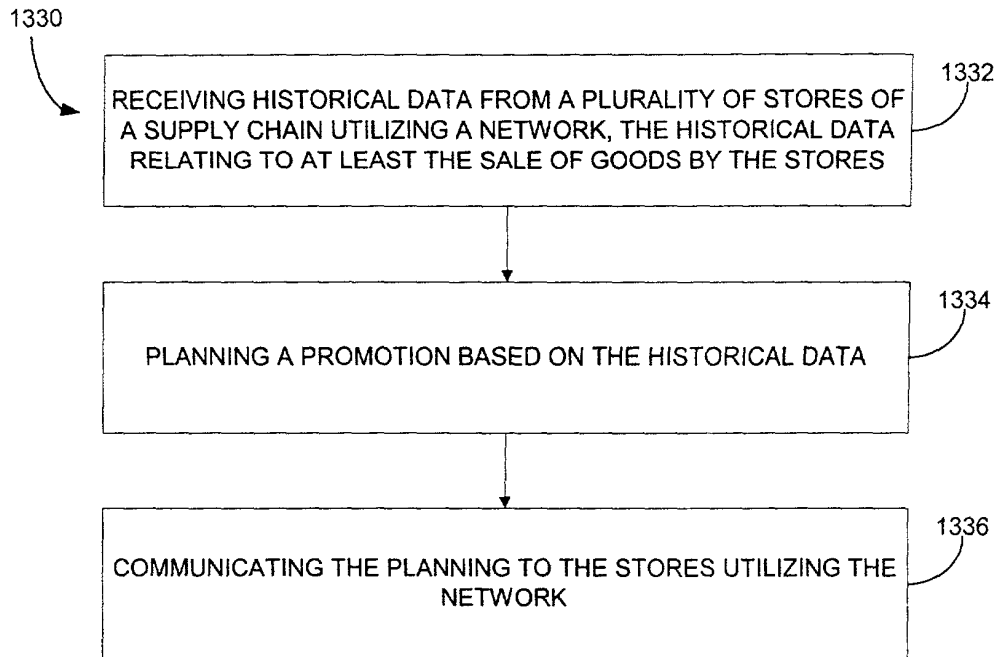


FIG. 13

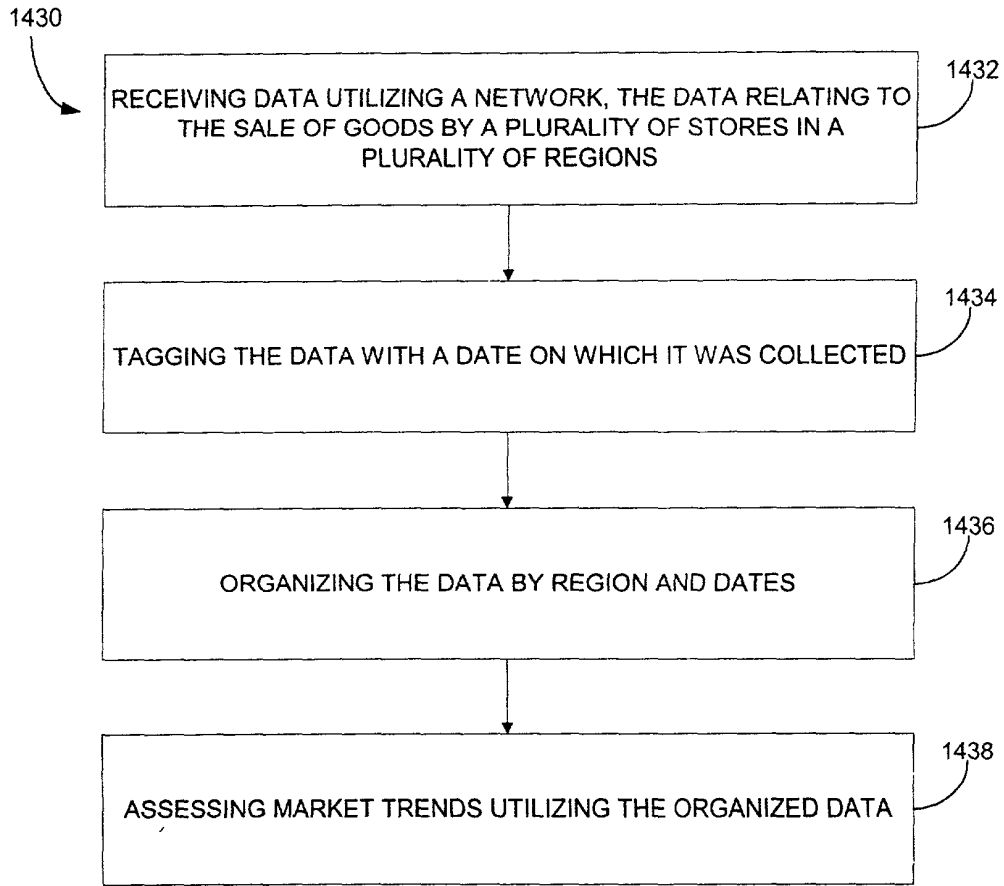


FIG. 14

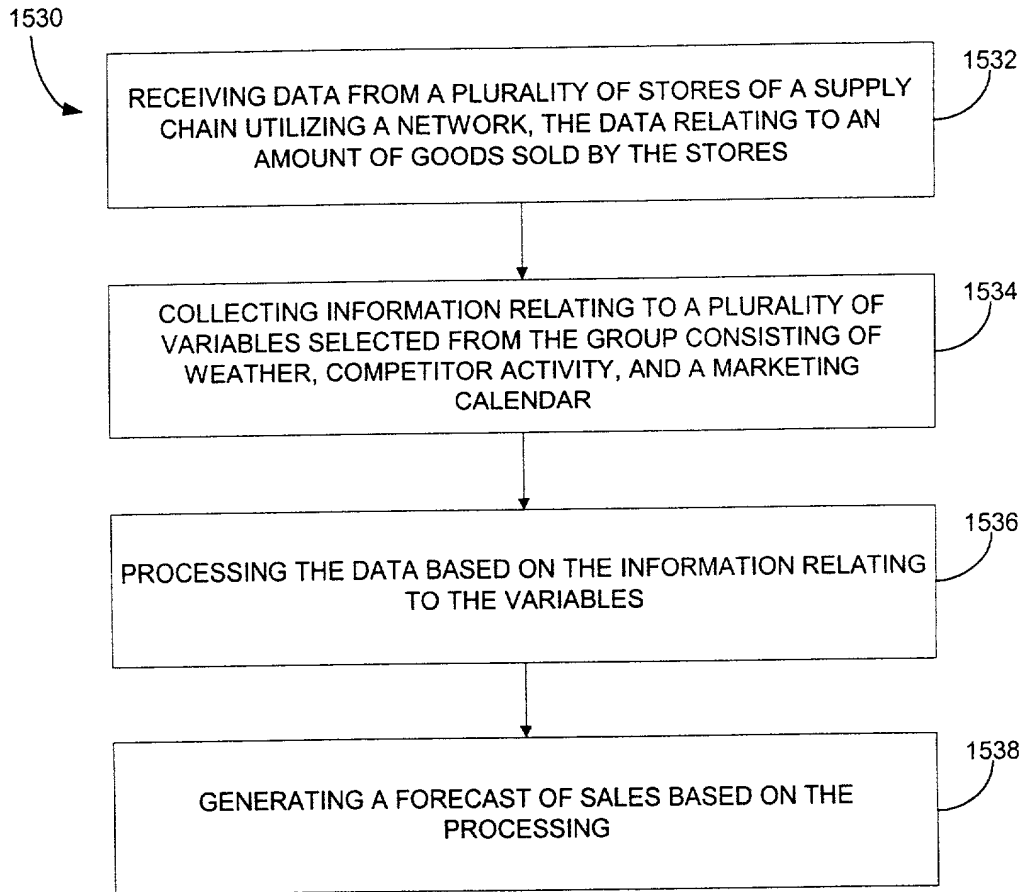


FIG. 15

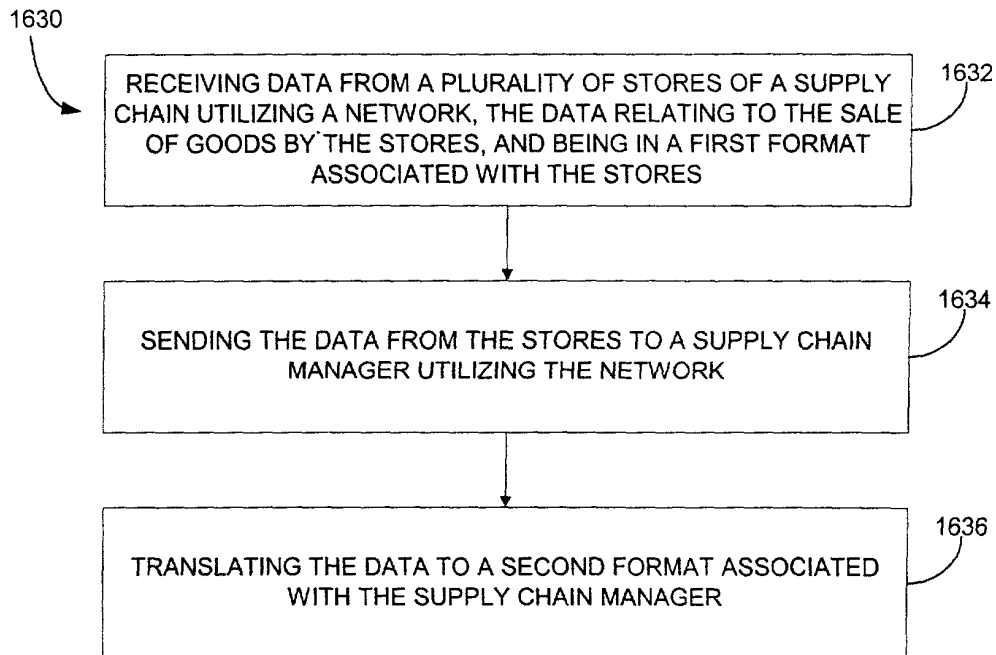


FIG. 16

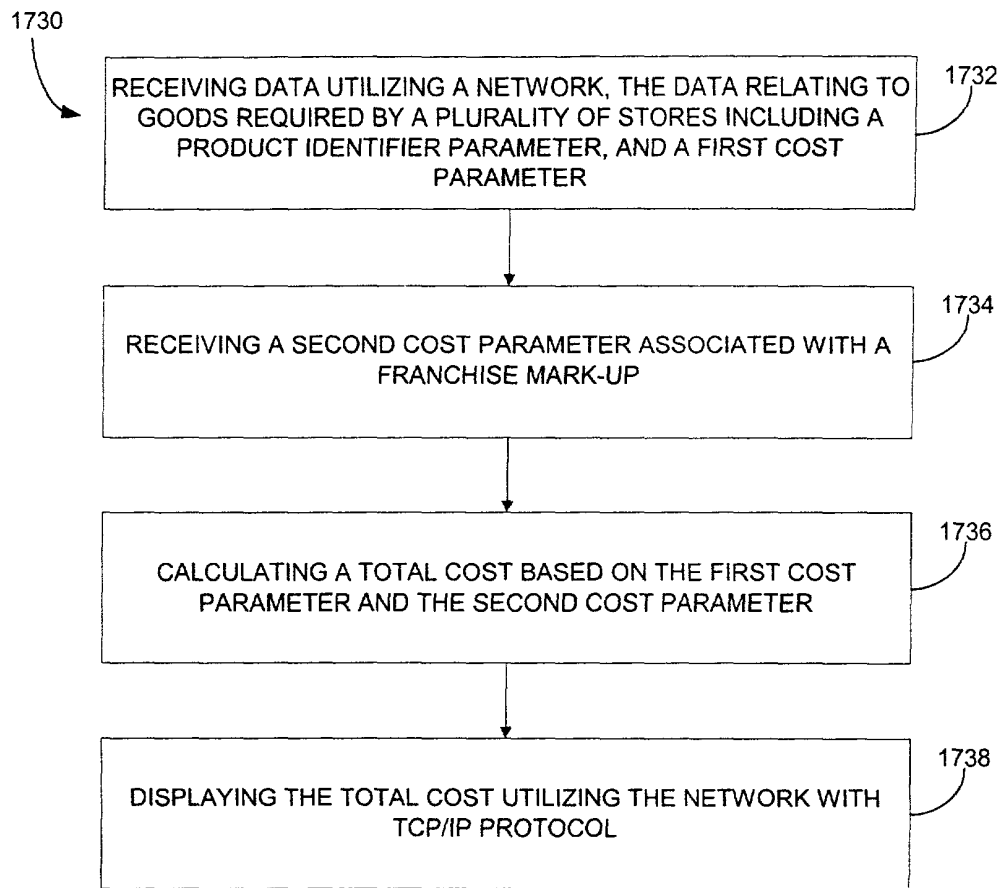


FIG. 17

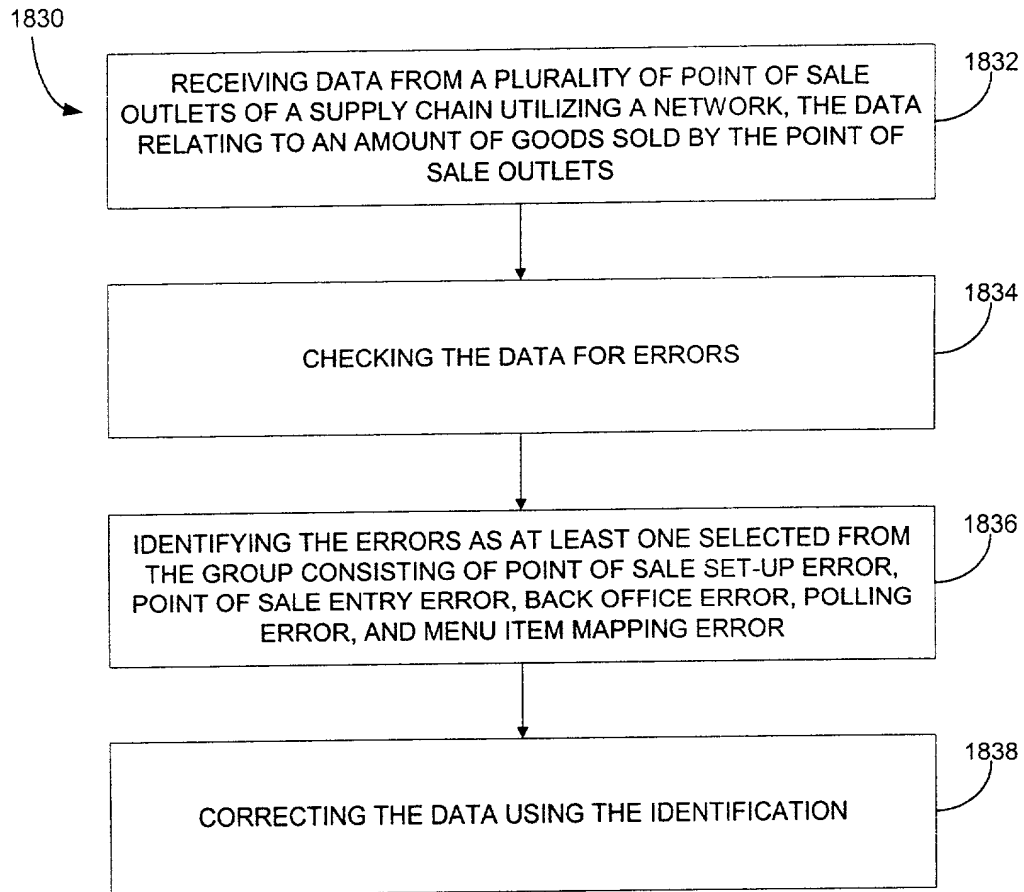


FIG. 18

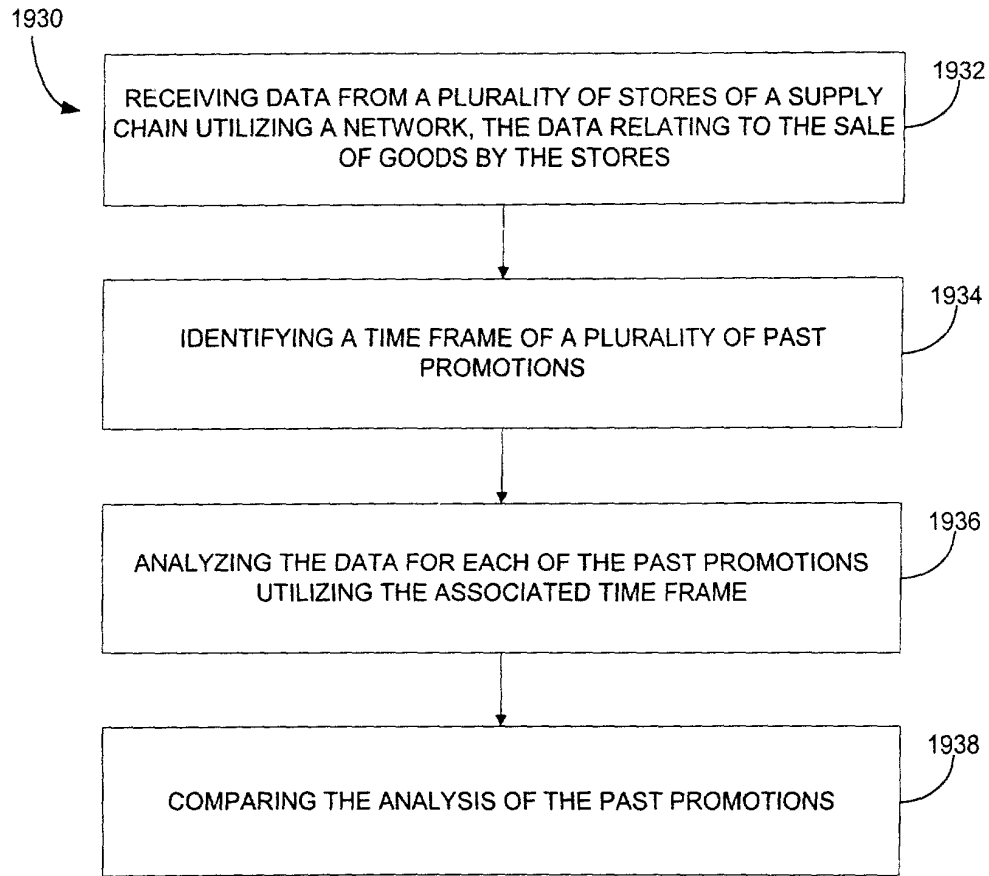


FIG. 19

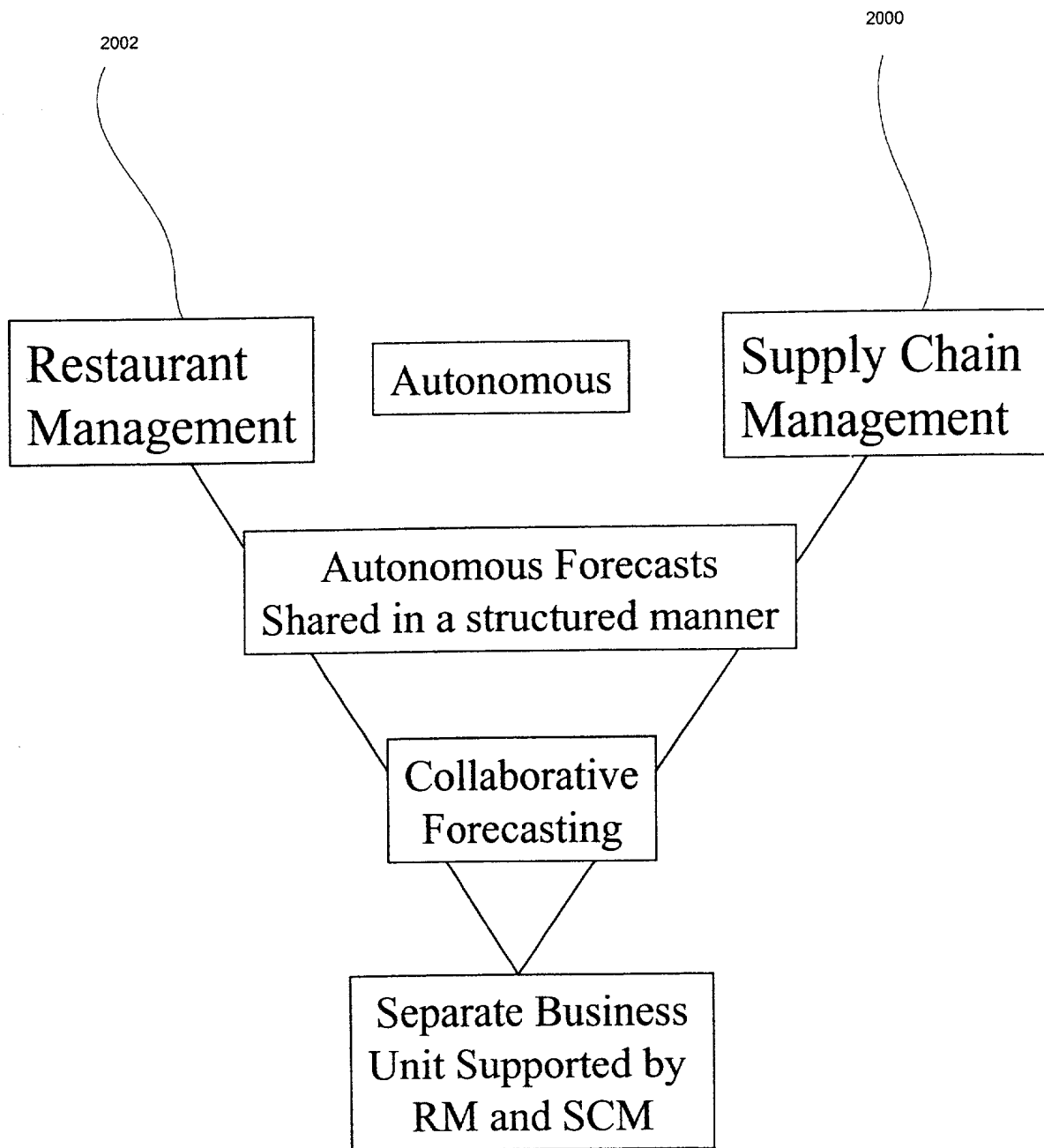


Fig. 20

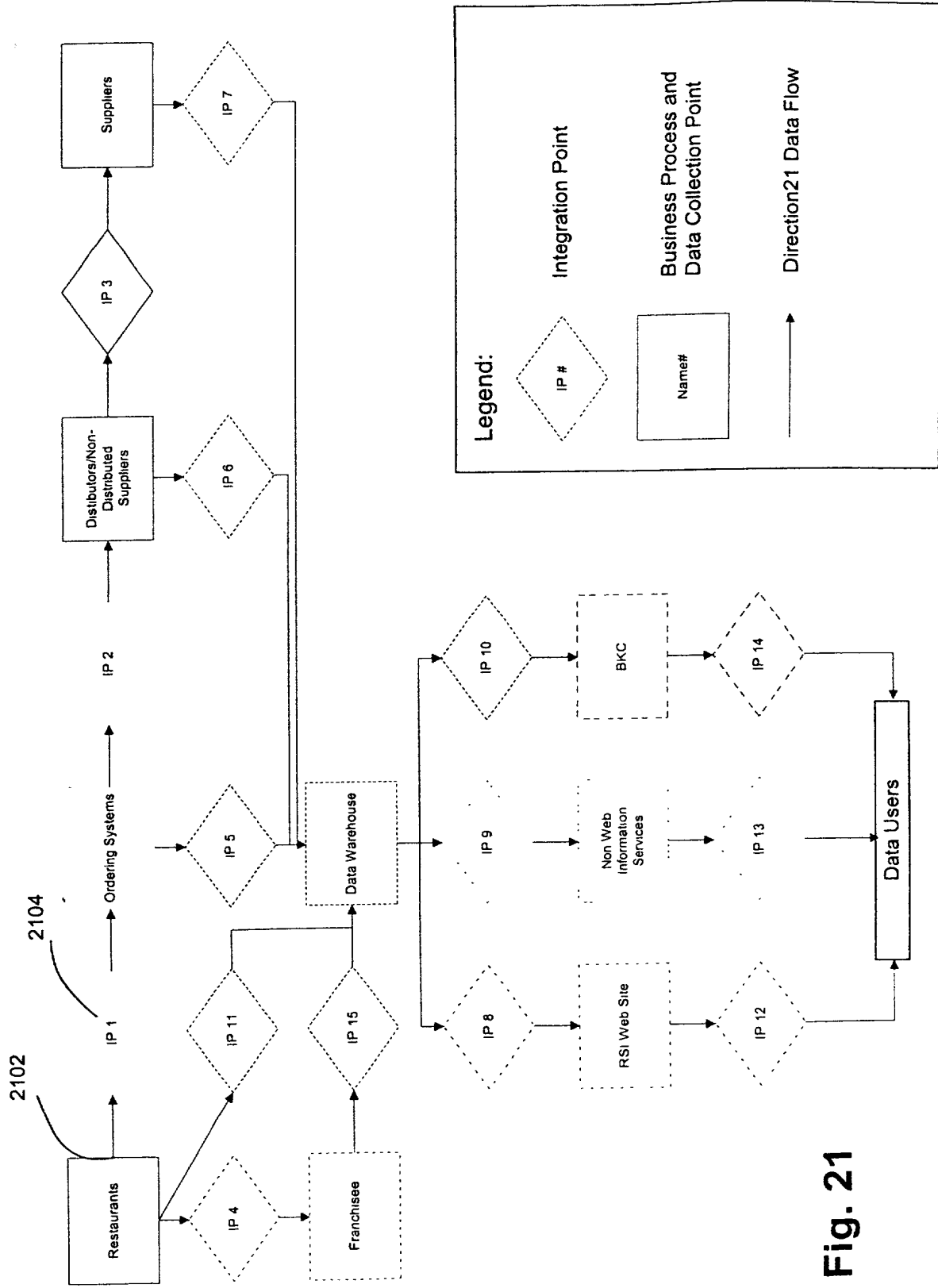


Fig. 21

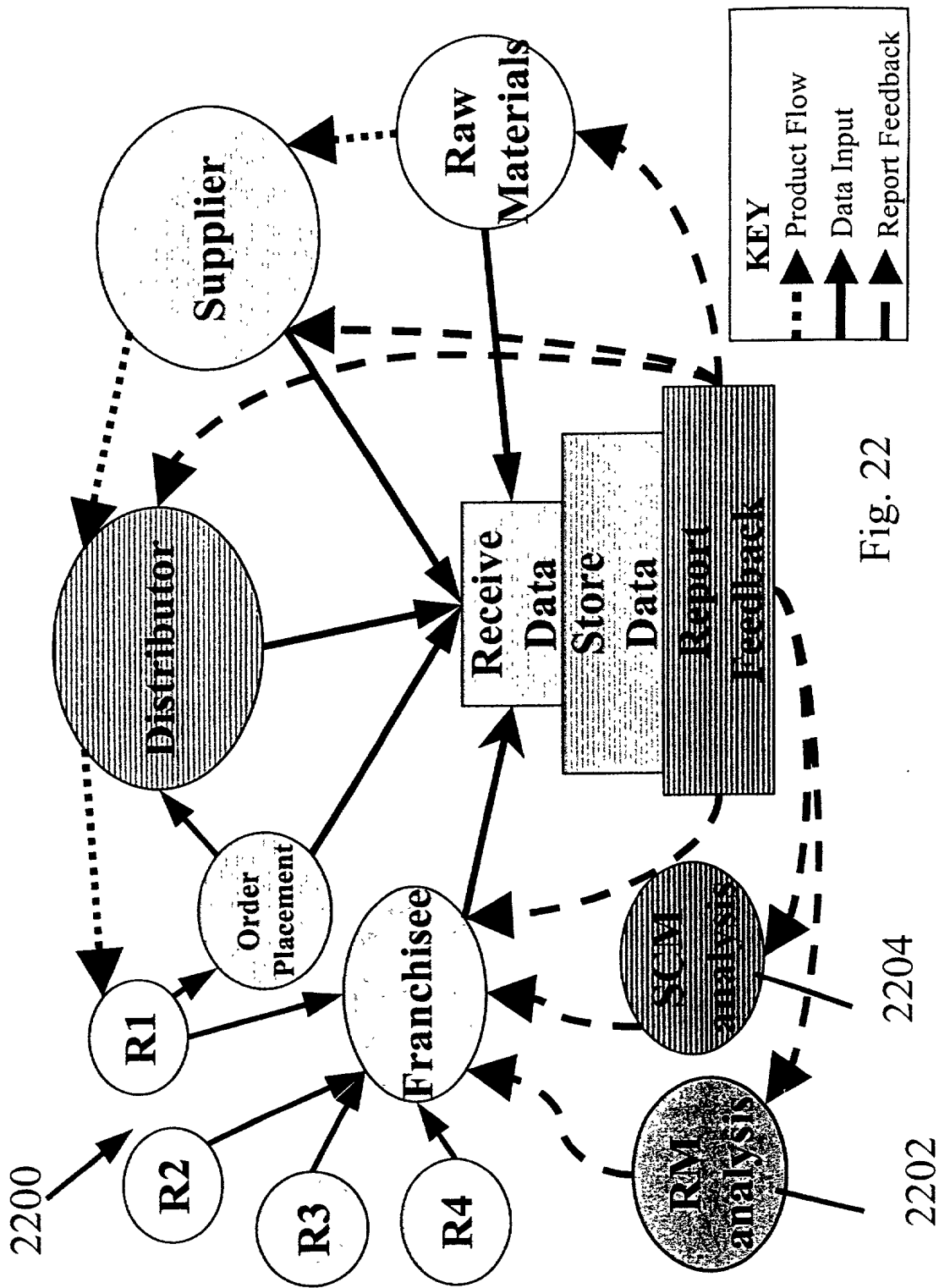


Fig. 22

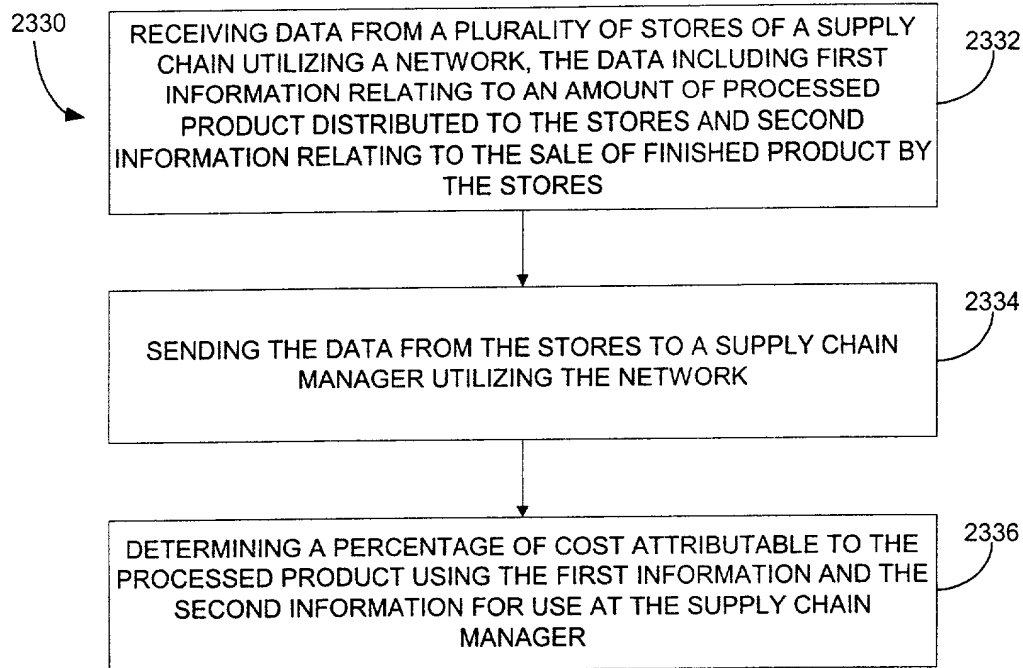


FIG. 23

FIG. 24

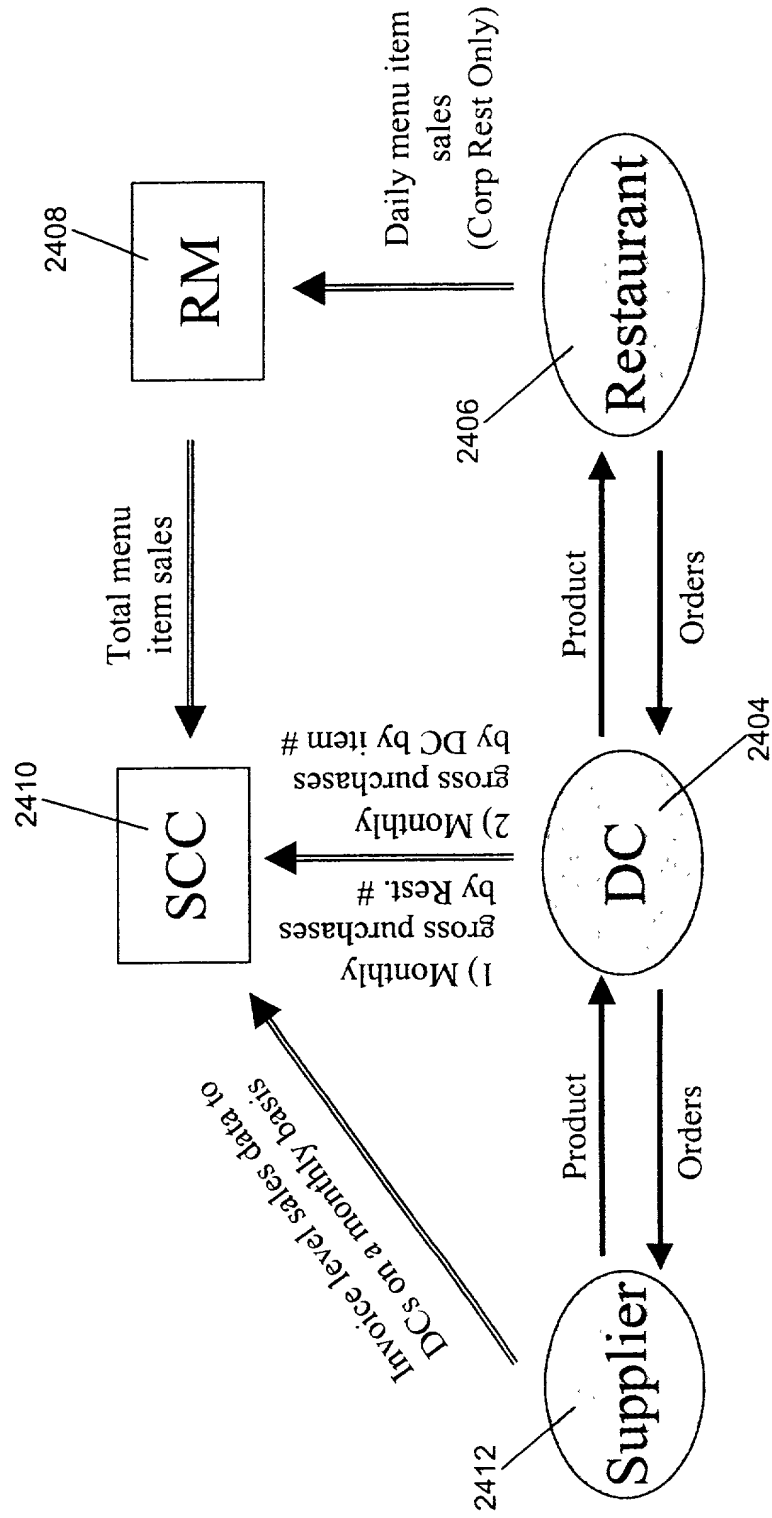


FIG. 25

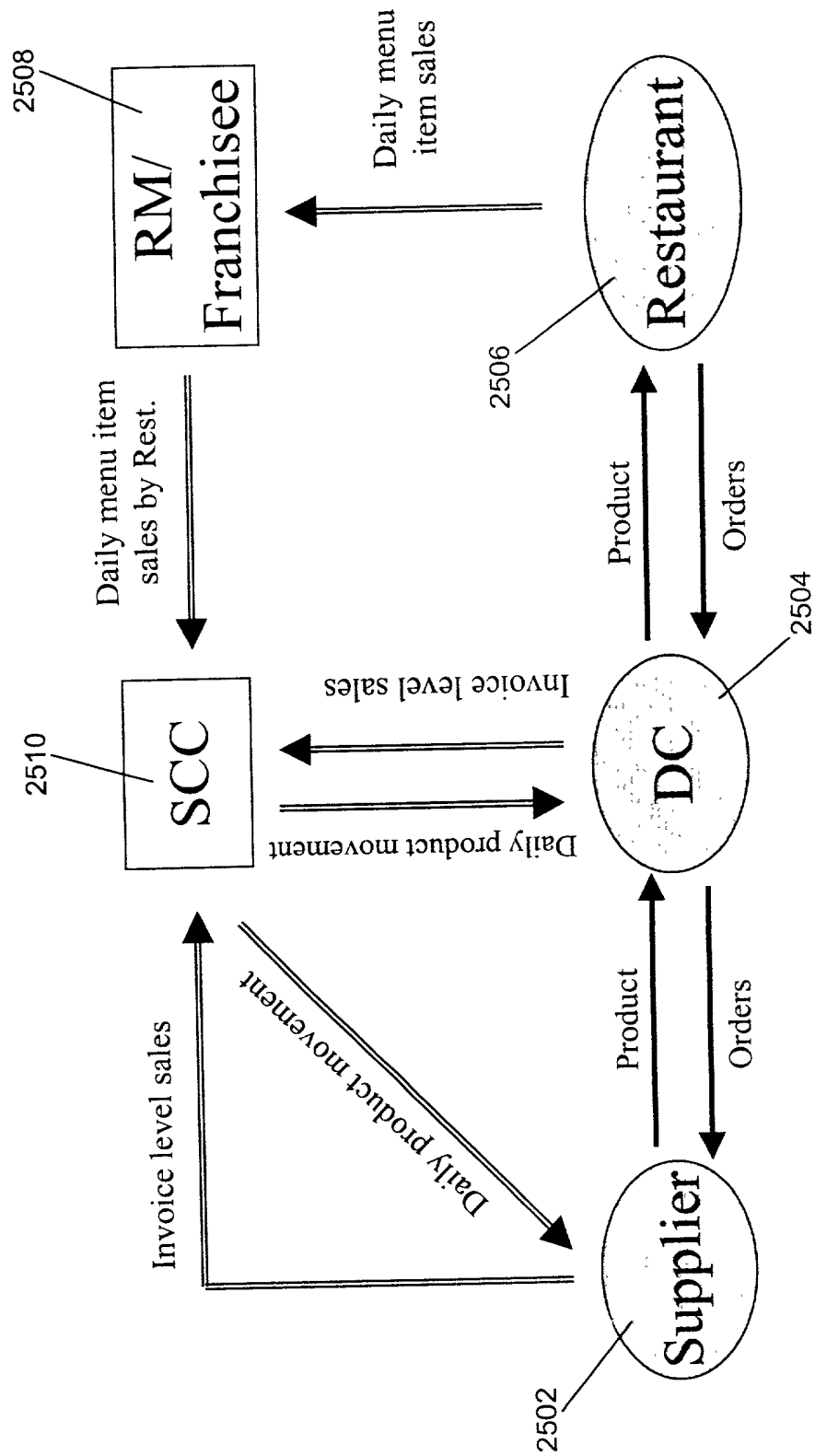


FIG. 26

Sales Forecast Worksheet - System																
Week	History						Forecast									
	Q1	Q2	W-6	W-5	W-4	W-3	W-2	W-1	W+1	W+2	W+3	W+4	W+5	W+6	Q3	Q4
GRP's Nitin Marketing Theme Advertising Score Local Considerations Competition Index Weather Index Seasonality Index																
Sales History/Forecast Total (\$/store)																
Key Products by Menu Item (units/day/store)																
WHOPPERS	437	327	203	207	193	234	297	282	300	344	358	394	413	409	284	327
WHOPPERS W/CHEESE	208	172	143	140	135	155	196	172	163	172	179	196	206	204	143	164
YVVM WHOPPERS	805	723	701	692	623	760	921	829	900	943	829	912	958	948	707	813
etc.....																
Key Products by Inventory Item (cases/day/store)																
Beef-Whopper 4.0 oz	10.1	8.5	7.3	7.2	6.6	8.0	9.8	8.9	9.5	10.1	9.5	10.4	11.0	10.8	7.9	9.1
Cheese-American Sliced	0.3	0.2	0.2	0.2	0.2	0.2	0.3	0.2	0.2	0.2	0.2	0.3	0.3	0.3	0.2	0.2
Mayo-bulk	2.8	2.4	2.0	2.0	1.9	2.2	2.8	2.5	2.7	2.8	2.7	2.9	3.1	3.0	2.2	2.5
Pickles - Pail	1.8	1.5	1.3	1.3	1.2	1.4	1.7	1.6	1.7	1.8	1.7	1.8	1.9	1.9	1.4	1.6
Ketchup- Bulk	0.4	0.3	0.3	0.3	0.2	0.3	0.4	0.3	0.3	0.4	0.3	0.4	0.4	0.4	0.3	0.3
Bun-Whopper 5" (dozen)	1.9	1.6	1.4	1.4	1.2	1.5	1.8	1.7	1.8	1.9	1.8	2.0	2.1	2.0	1.5	1.7
Lettuce - shredded	120.8	101.8	87.3	86.6	79.3	95.8	117.8	106.9	113.6	121.6	113.8	125.2	131.4	130.1	94.5	108.7
Tomatoes	3.4	2.9	2.5	2.4	2.2	2.7	3.3	3.0	3.2	3.4	3.2	3.5	3.7	3.7	2.7	3.1
Onions - sliced	4.5	3.8	3.3	3.2	3.0	3.6	4.4	4.0	4.3	4.6	4.3	4.7	4.9	4.9	3.5	4.1
etc....	4.5	3.8	3.3	3.2	3.0	3.6	4.4	4.0	4.3	4.6	4.3	4.7	4.9	4.9	3.5	4.1

FIG. 27

2700

Promotional Monitor - System & Regional

Promotional Monitor - System & Regional													
History						Week #1							
	W-4	W-3	W-2	W-1		D+1	D+2	D+3	D+4	D+5	D+6	D+7	Total
Total Sales(\$/Store)	\$23,000	\$23,500	\$23,250	\$23,450		\$2,888	\$3,150	\$3,413	\$3,413	\$3,675	\$5,513	\$4,200	\$26,250
Menu Item Sales for Key Products(units/restaurant/week)													
Category	Segment												
Whopper	WHOPPERS	215	211	228	269	32	34	37	37	40	60	46	286
	WHOPPERS W/CHEESE	146	142	148	162	18	20	21	21	23	35	26	165
	YWWM WHOPPERS	699	679	714	813	94	103	111	111	120	180	137	857
Whopper Total	1,060	1,032	1,090	1,244		144	157	170	170	183	275	209	1,309
Variance from Expected (Highlighted Areas are Outside of Expected Range)													
Whopper	WHOPPERS	11.4%	-9.8%	-23.2%	-4.6%	2.3%	3.0%	1.0%	4.0%	11.0%	16.0%	8.0%	6.5%
	WHOPPERS W/CHEESE	8.1%	-8.4%	-24.5%	-5.8%	1.0%	4.0%	1.0%	4.0%	13.0%	14.0%	9.0%	6.6%
	YWWM WHOPPERS	12.2%	-10.7%	-22.5%	-1.9%	3.0%	3.0%	1.0%	5.0%	16.0%	19.0%	7.0%	7.7%
Whopper Total	10.6%	-9.6%	-23.4%	-4.1%	2.1%	3.3%	1.0%	4.3%	13.3%	16.3%	8.0%	6.9%	

2702

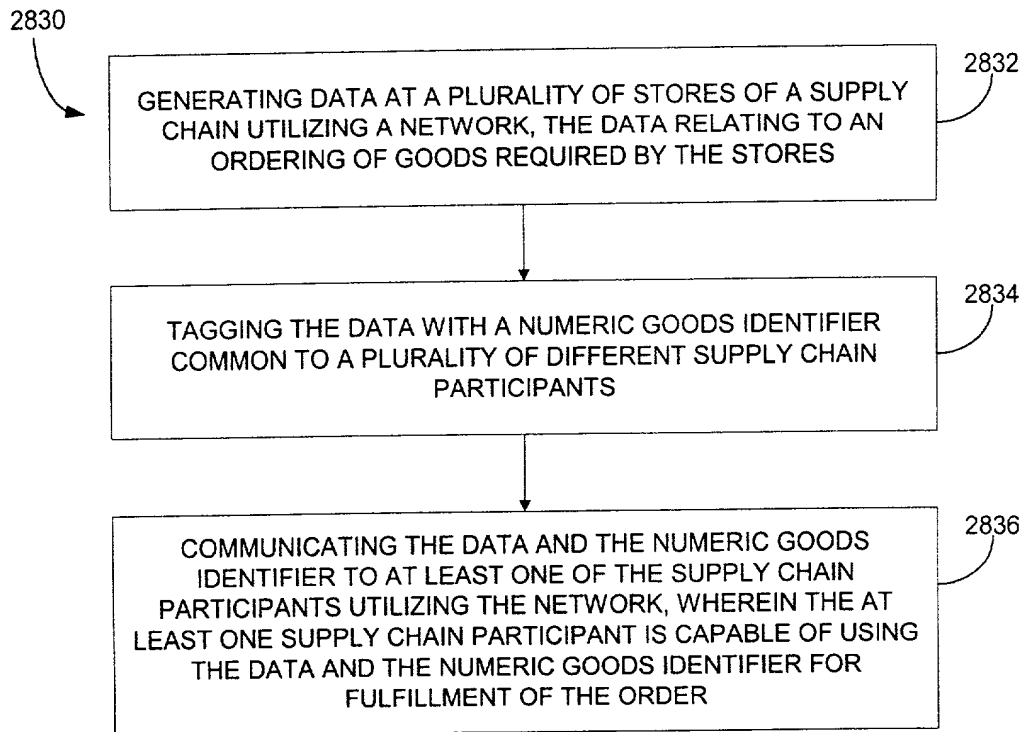


FIG. 28

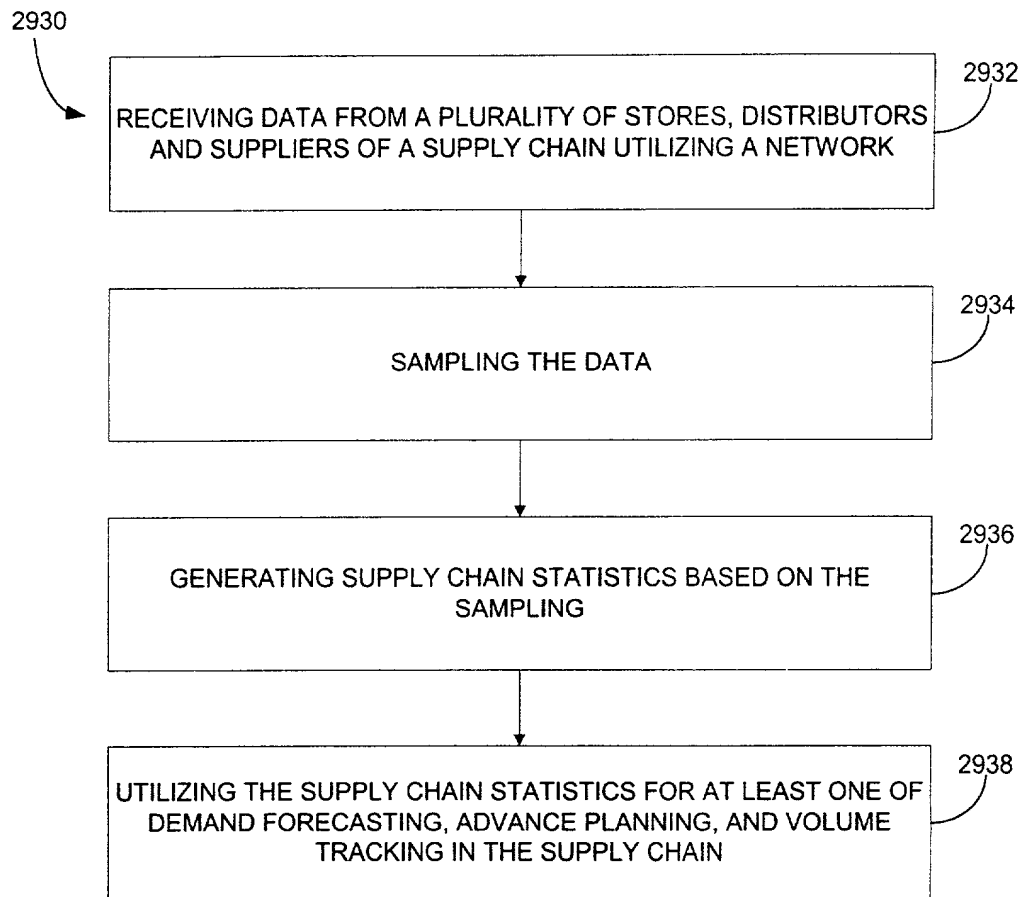


FIG. 29

3000

Total # of Deliveries:	1232
Total # of Perfect Orders:	725
Perfect Order Rate:	58.85%

FIG. 30

3100

Alliant - Monthly DC Data Feed Performance August 2000 Mock Report

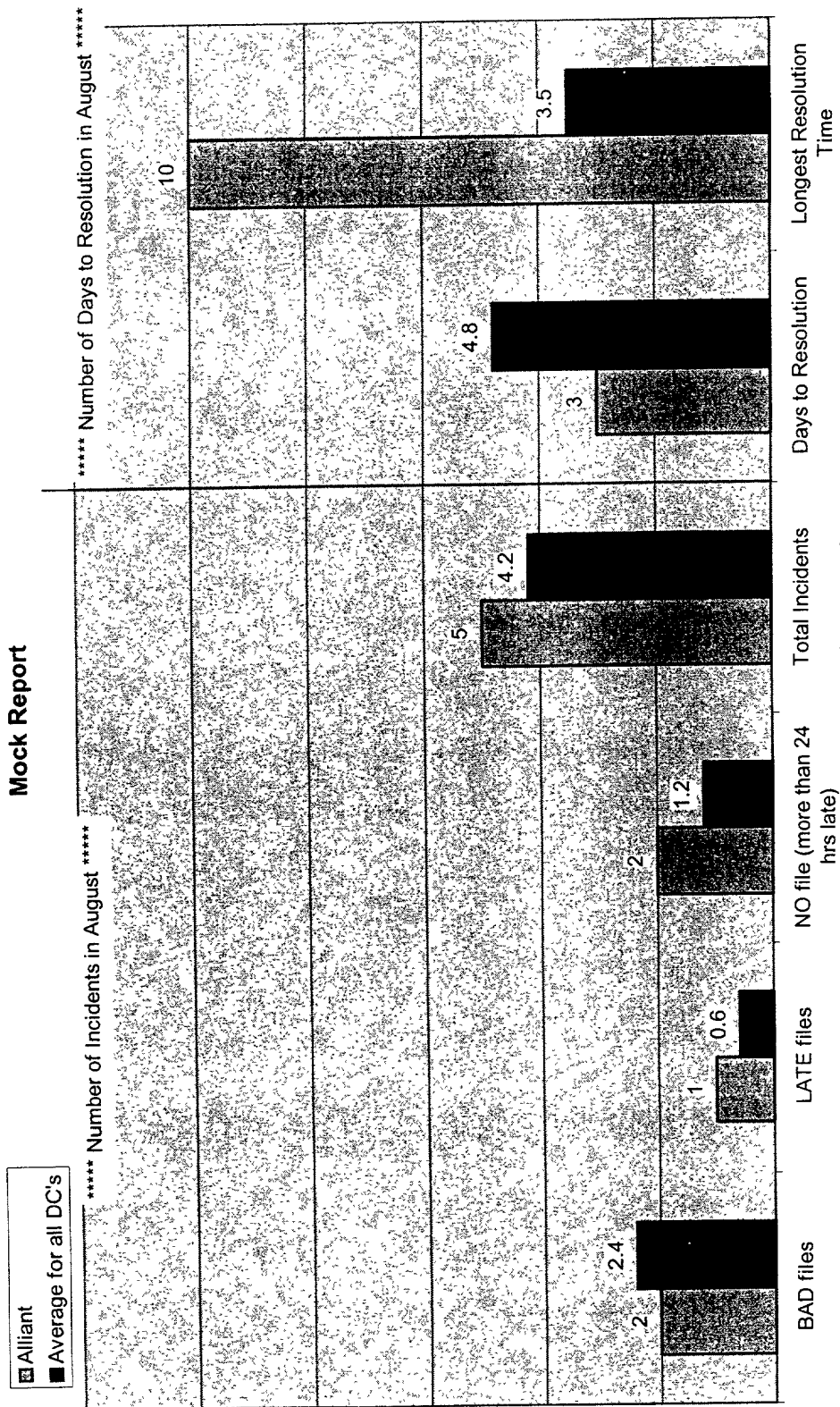


FIG. 31

3200



Service Level Reporting August

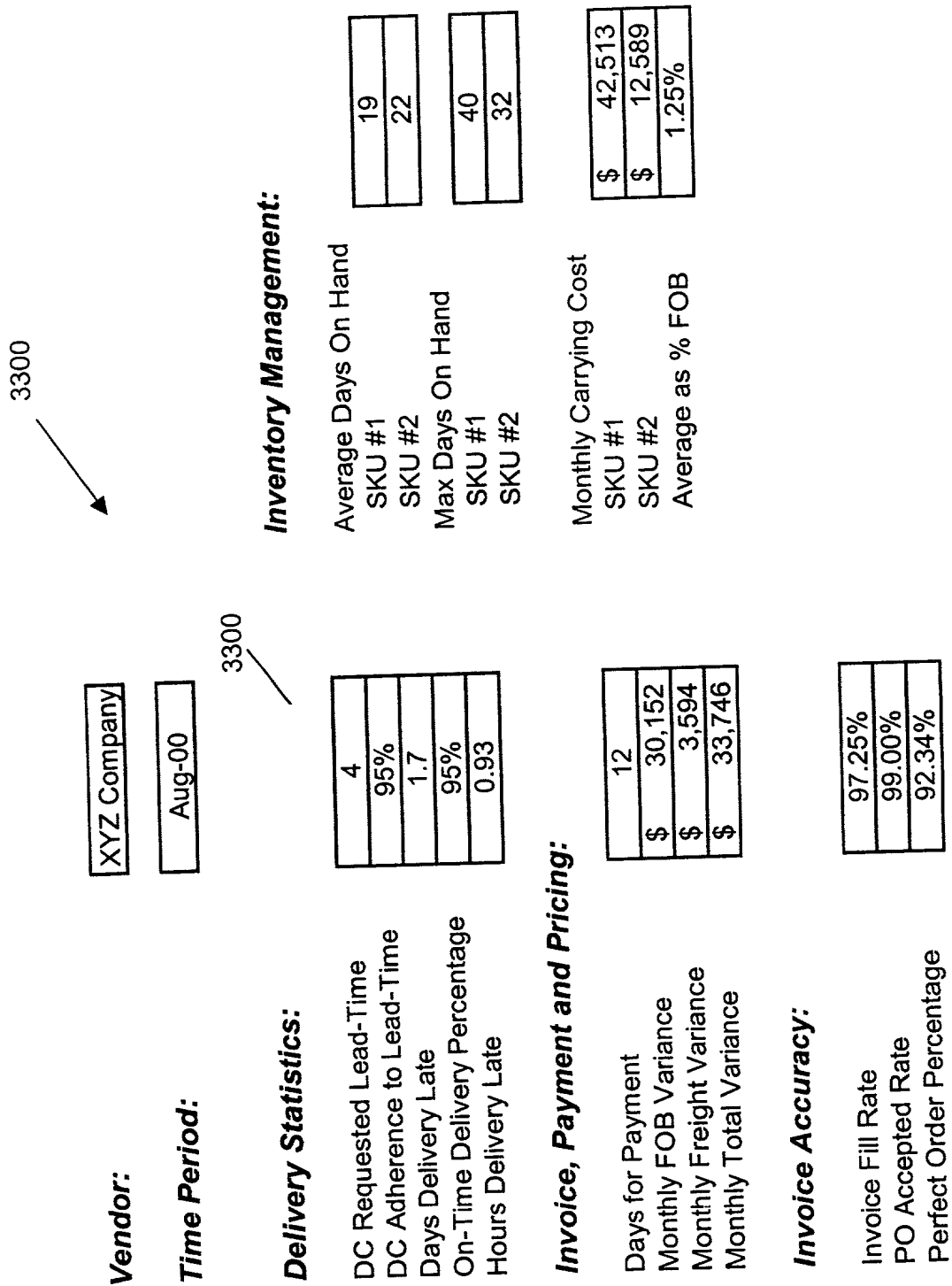
	Fill Rate	On - Time	Perfect Order
Alliant-Paducah	99.14%		
Alliant-Topeka			
Alliant Wixom	99.05%		
King-Atlanta	99.34%		78.70%
King-Jacksonville			
King-Louisville			
Maines 28, Conklin	99.41%		79.25%
Maines 30, Cleveland			
Maines Long Island	99.41%		
Maines New England			
MBM Fullerton	99.13%		79.83%
MBM Lewisville			#DIV/0!
MBM Orlando			#DIV/0!
MBM Rocky Mount	99.13%		#DIV/0!
McCabe's			
McLane Lubbock	#DIV/0!	#DIV/0!	#DIV/0!
Nicholas & Co.			
PFD Supply	99.16%		
PFG Victoria	99.42%	#DIV/0!	
PYA/Monarch	99.20%		
Reinhart-Cedar Rapids	99.05%		
Reinhart-Oak Creek	99.31%		
Reinhart-Rogers	99.03%		
Restaurants NW			
Shamrock Commerce City	99.07%		80.77%
Shamrock Phoenix	99.81%		85.13%
Sygma Harrisburg			
Sygma Stockton			
Sysco			

	Fill Rate	On - Time	Perfect Order
BKC Min	98.50%	90.00%	78.00%
RSI Min	99.50%	90.00%	80.00%

OK
Didn't meet RSI Min
Didn't meet BK Min

FIG. 32

FIG. 33



FOODS 5209T860

FIG. 34

H & H Foods - Monthly Supplier Data Feed Performance
August 2000
Mock Report

3400 →

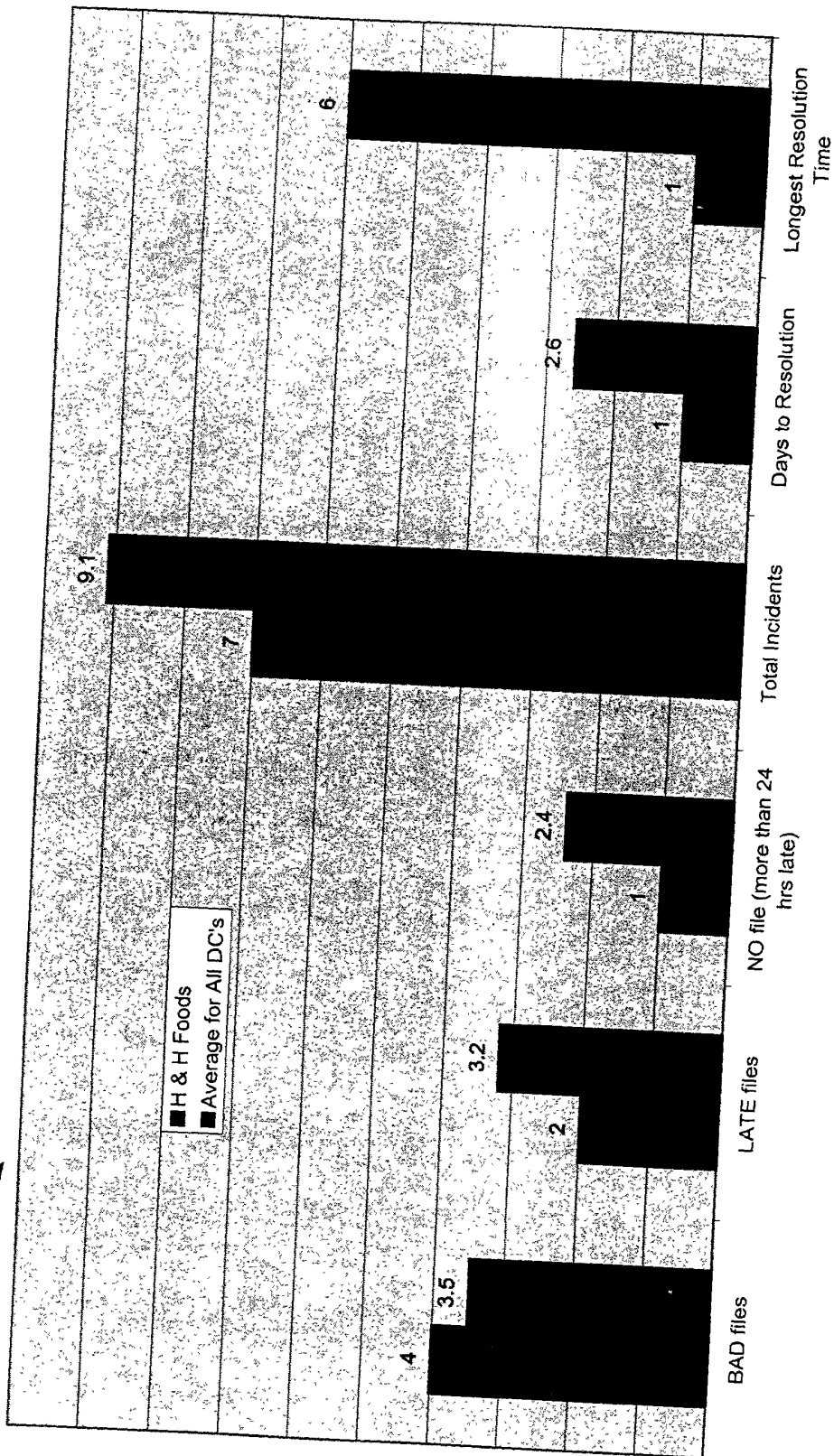


FIG. 35

Service Level Reporting November - Mock Report



3500

Monthly Total Overcharge	Perfect Order Percentage	Monthly Carrying % Invoice FOB
GOODIES		
COMARK INSTRUMENTS, INC.		
WHITEFORD FOODS, INC.		
LEPAGE BAKERY / COUNTRY KITCHEN		
NCR-SYSTEMEDIA		
SIGNATURE MEATS GROUP		
SCHWABEL'S BAKING CO.		
MAUI CUP		
MIRA PLASTICS		
DIXIE PRODUCE & PACKAGING		
NOR-LAKE, INC.		
FORT JAMES OPERATING COMPANY		
FRESH ADVANTAGE, KC		
SILVER KING - MN - CORP		
TYSON FOODS		
READY ACCESS		
GEORGIA PACIFIC TISSUE		
CLOUGHERTY PACKING		
BEVERAGE - AIR		
COMPONENT HARDWARE GROUP, INC.		
COCA - COLA USA		
TOASTMASTER		
GRANT COUNTY FOODS		
FRESH EXPRESS		
TAYLOR FARMS		
MODULAR DISPENSING SYSTEM		
CENTURY PRODUCTS, LLC		
ROSE PACKING COMPANY		

Monthly Total Overcharge	Perfect Order Percentage	Monthly Carrying % Invoice FOB
RSI Min	92.00%	3.00%

OK
Didn't meet RSI Min.

3600



Mock Report/1

	FY 01	Oct-00	Nov-00	Dec-00	Jan-01	Feb-01	Mar-01	Apr-01	May-01
--	-------	--------	--------	--------	--------	--------	--------	--------	--------

Food Cost Index

Plan	99.75	99.69	99.20	98.63	100.33	100.49	101.12	100.44	99.92
Actual		99.10	98.90						
Variance		0.59							
Good/(Bad)			0.30						

Total Dollar Purchases (in Millions) /2

Plan	\$2,237.24	\$183.98	\$182.73	\$184.54	\$187.33	\$187.03	\$189.14	\$187.47	\$186.83
Actual		\$182.84	\$182.08						
Variance		\$1.14	\$0.65						
Good/(Bad)		0.6%	0.4%						

/1 Includes on food cost index items.

/2 Based on FY 99 Sales Volumes

FIG. 36

09816075-070601

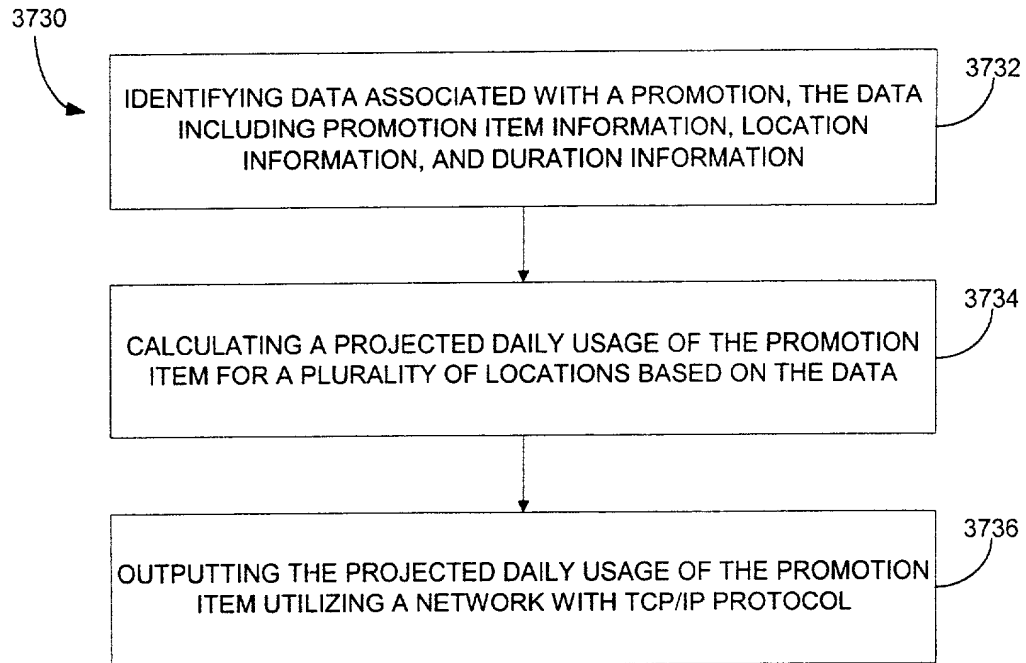


FIG. 37

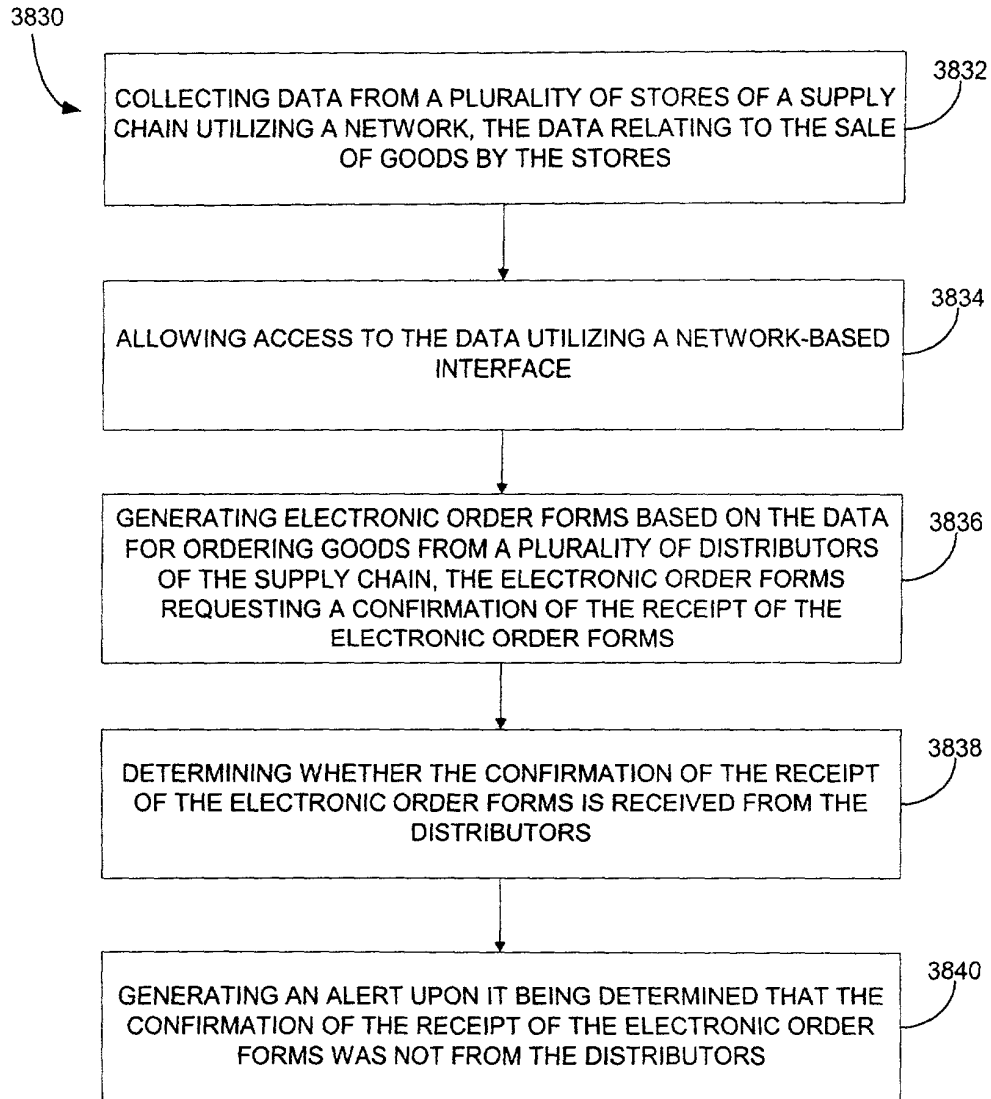


FIG. 38

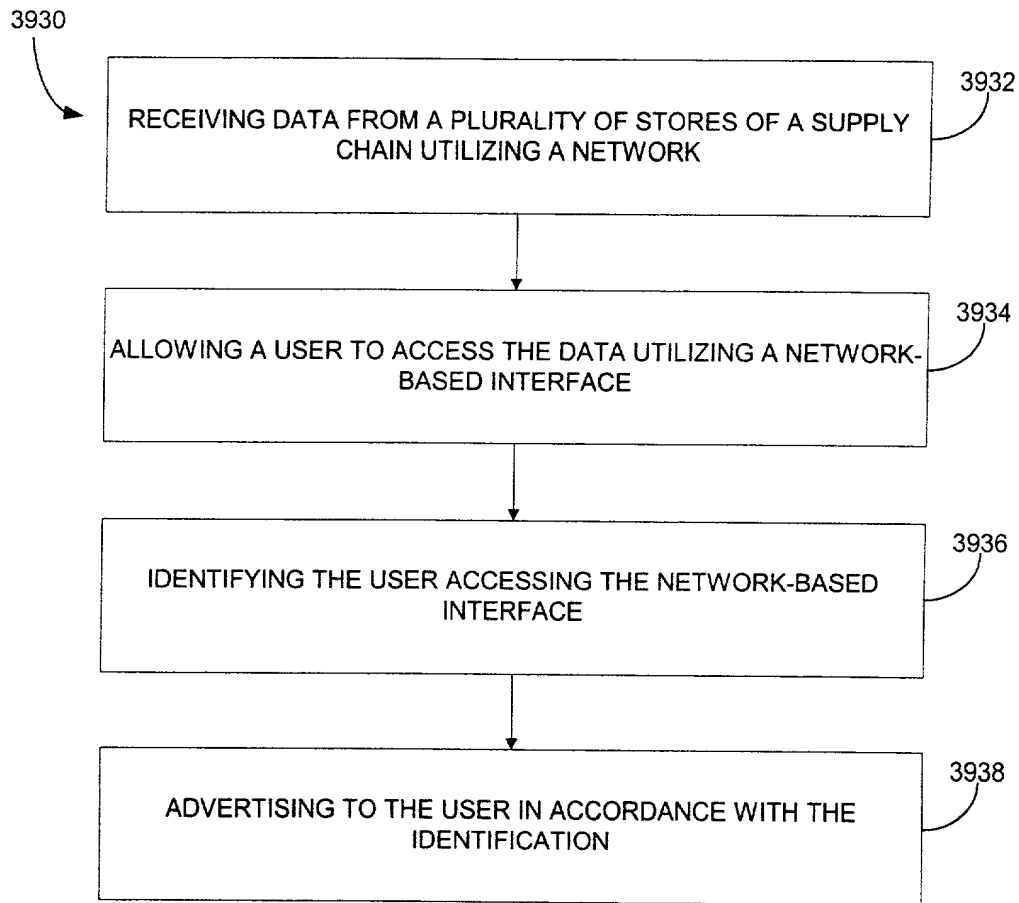


FIG. 39

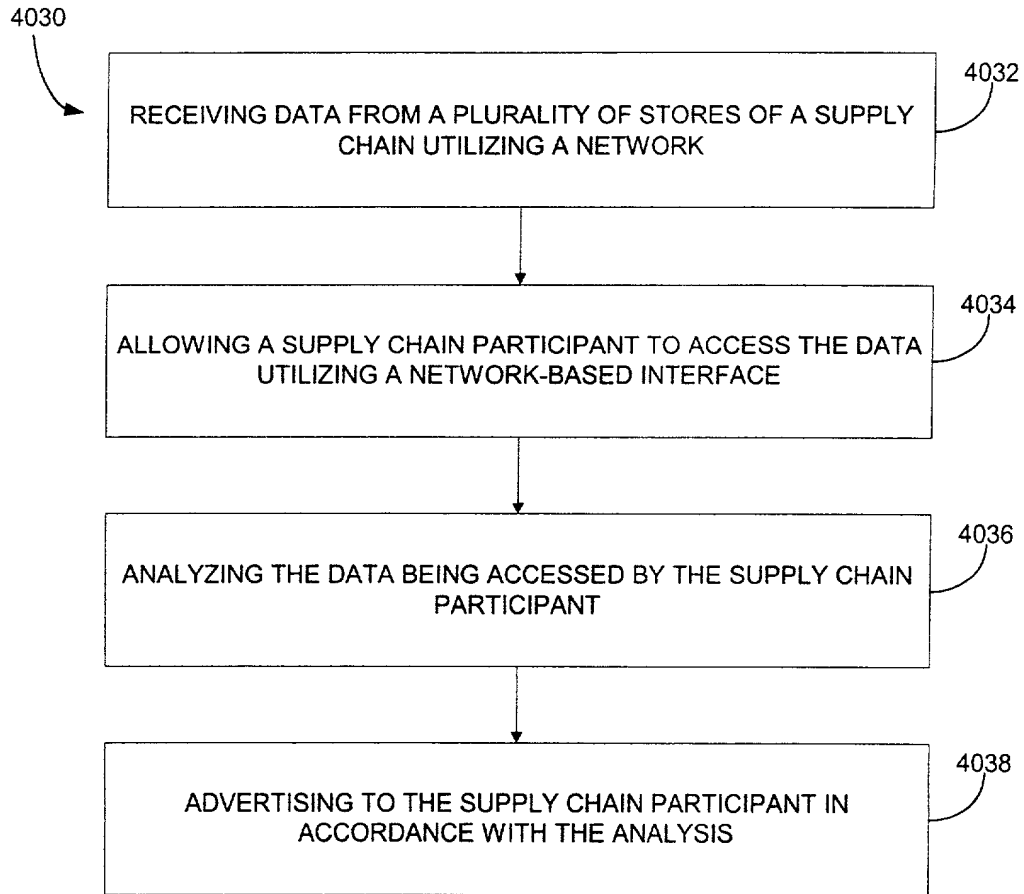


FIG. 40

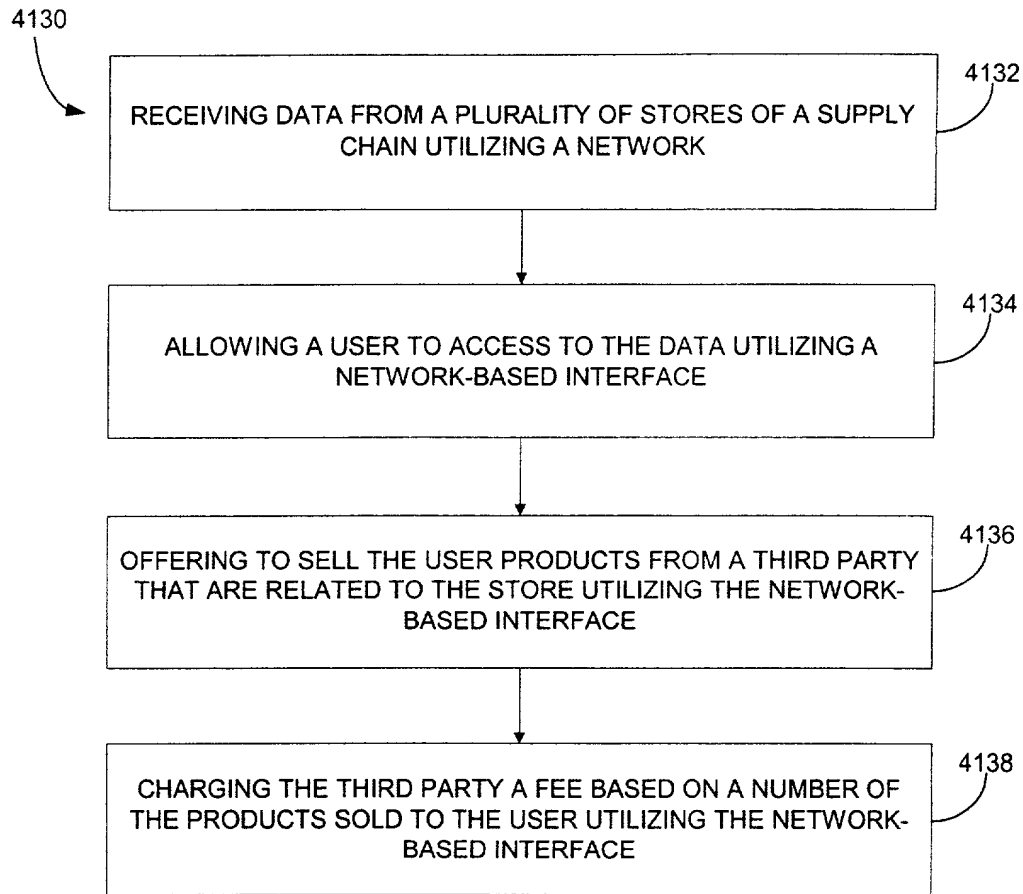


FIG. 41

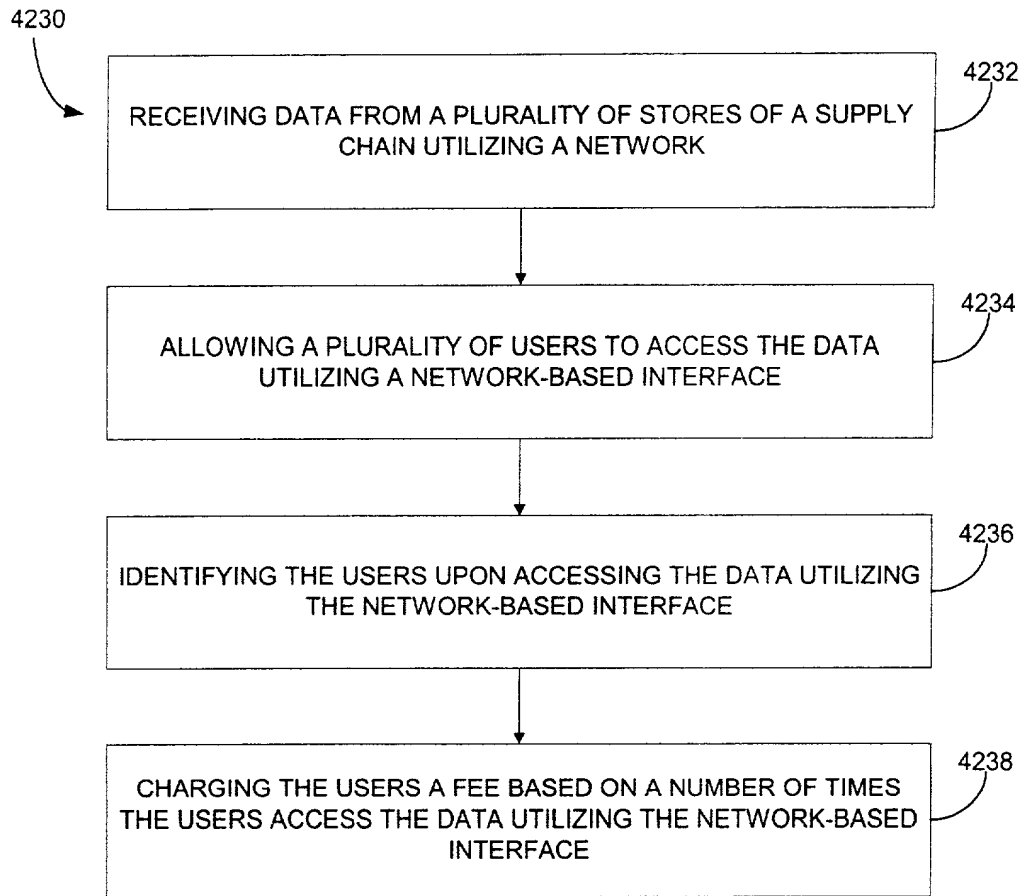


FIG. 42

0915075-070501

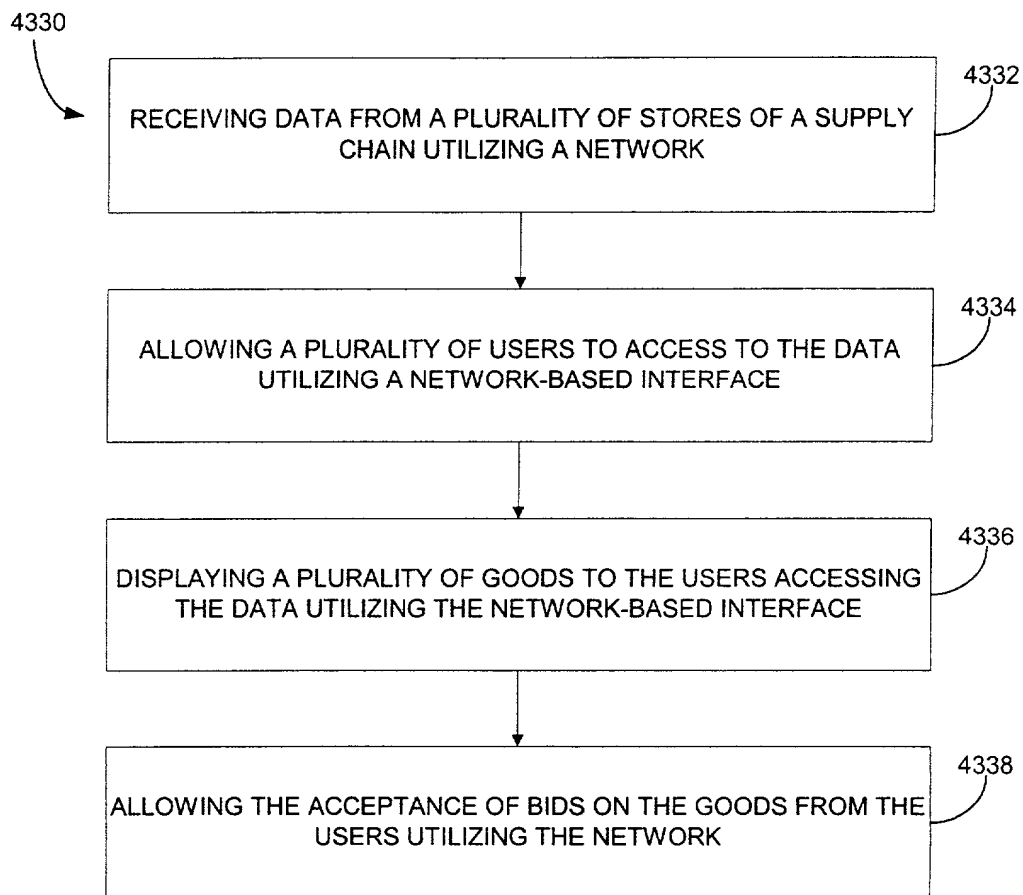


FIG. 43A

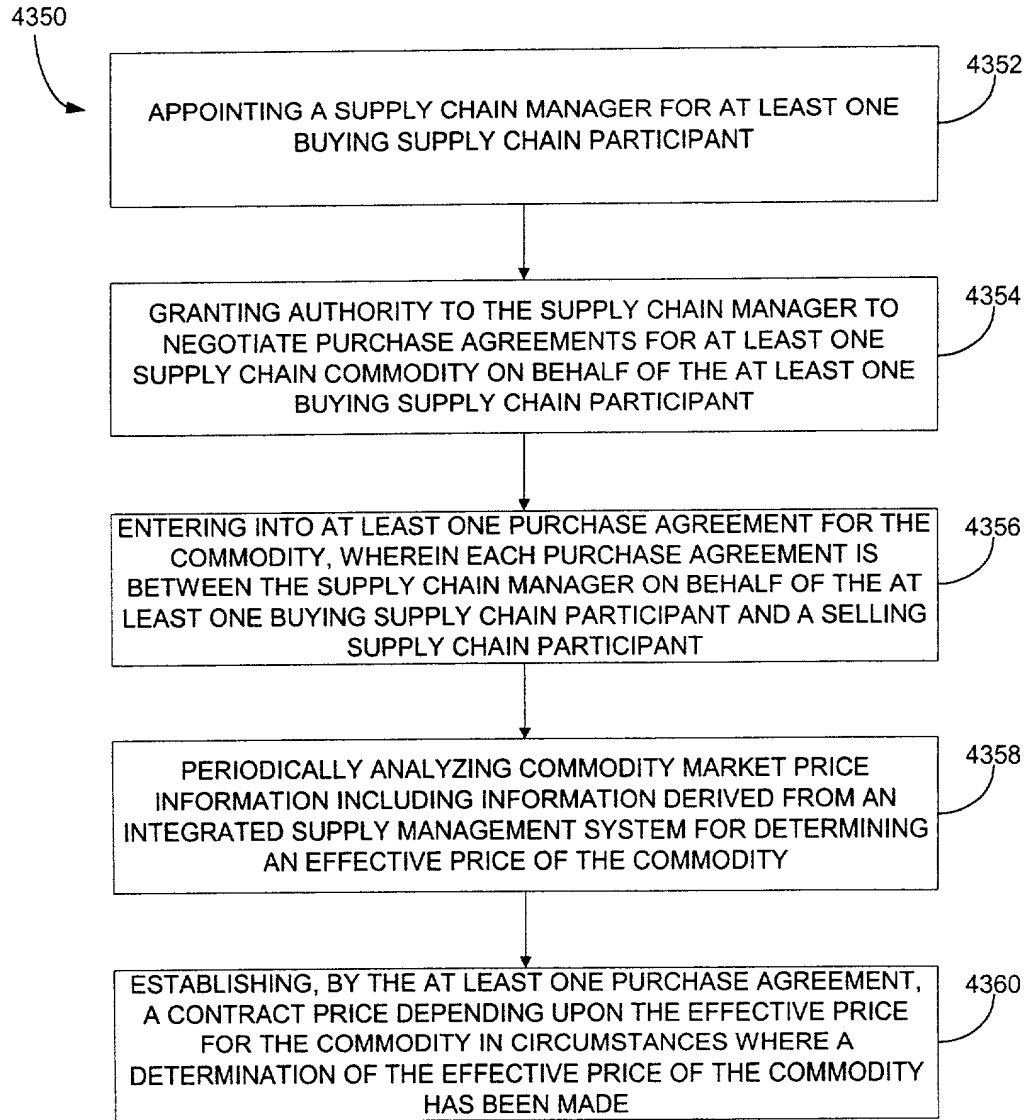


FIG. 43B

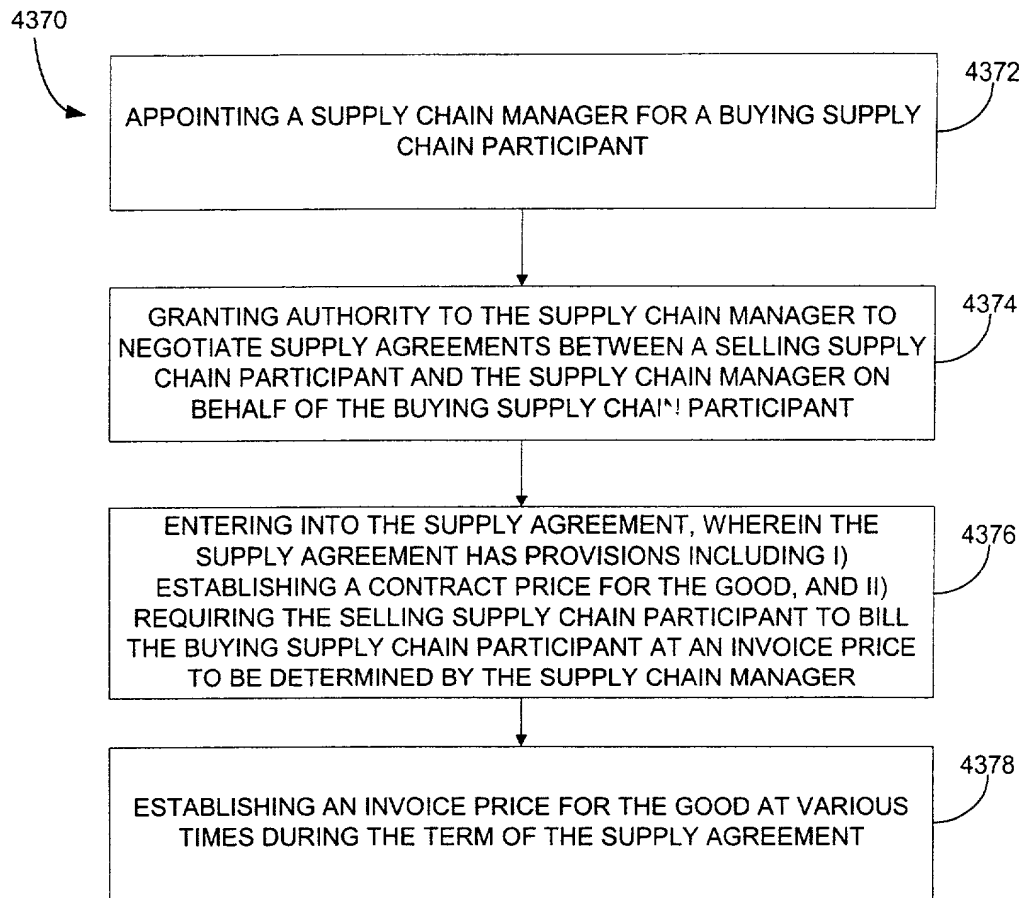


FIG. 43C

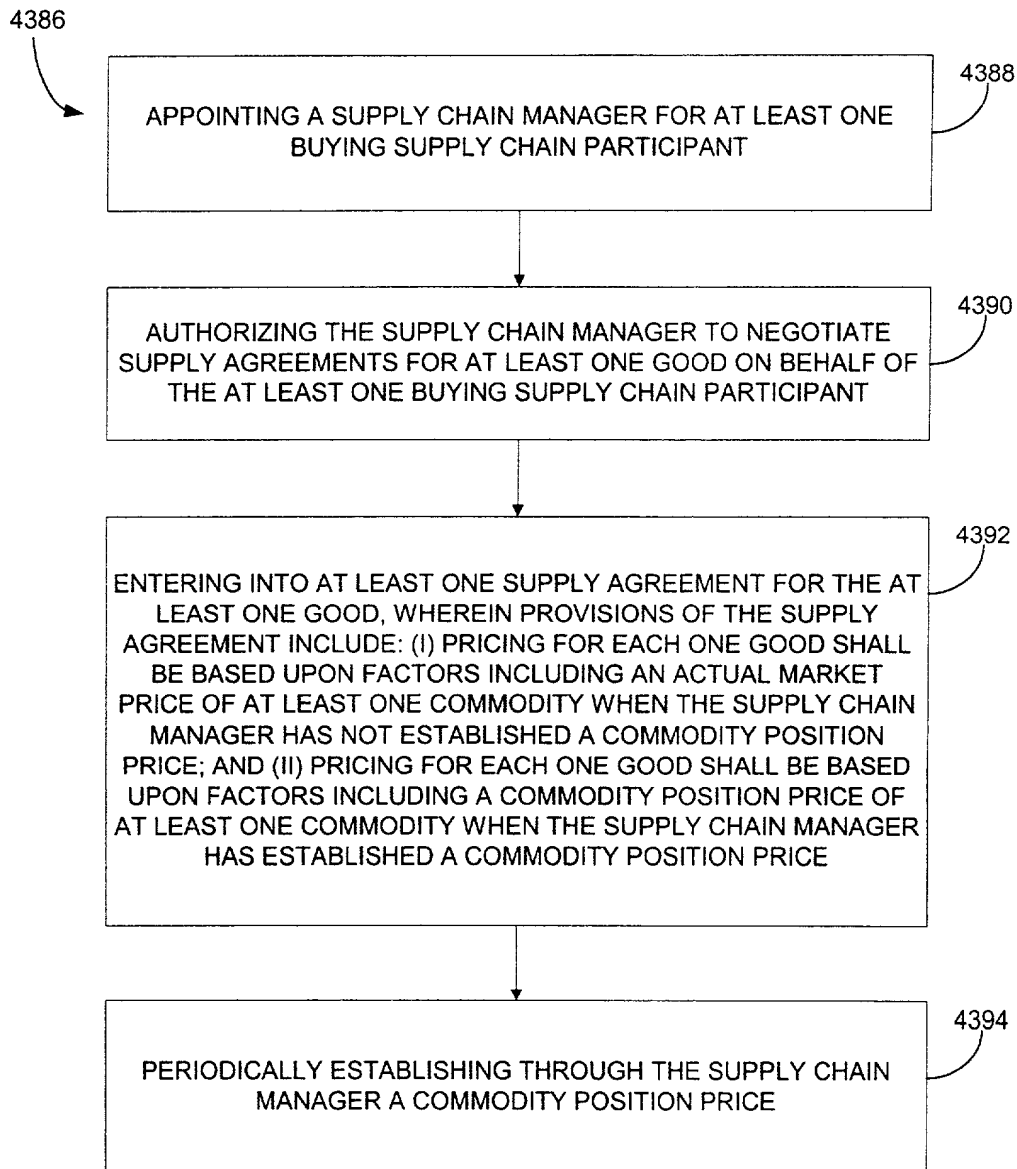


FIG. 43D

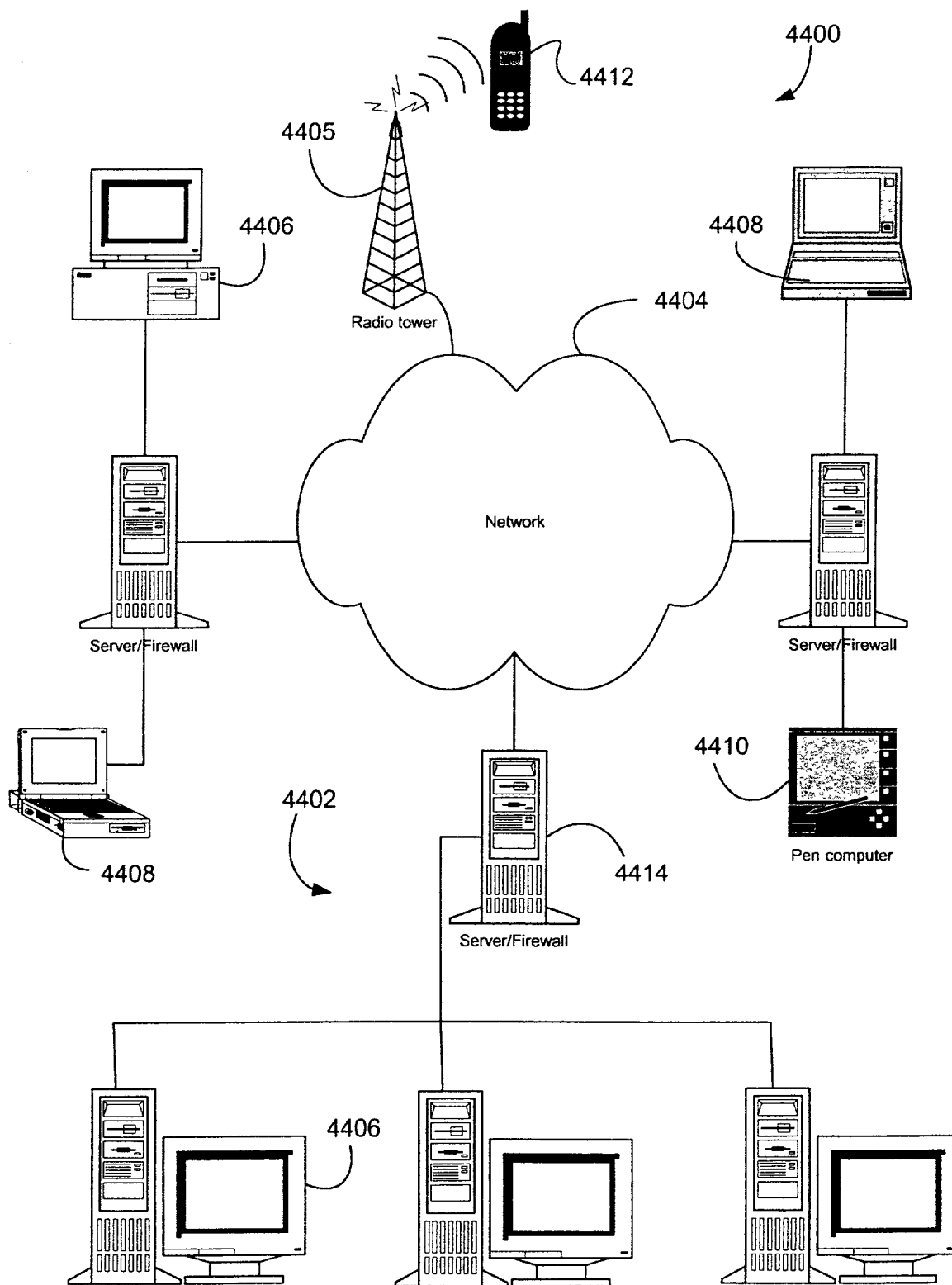


FIG. 44

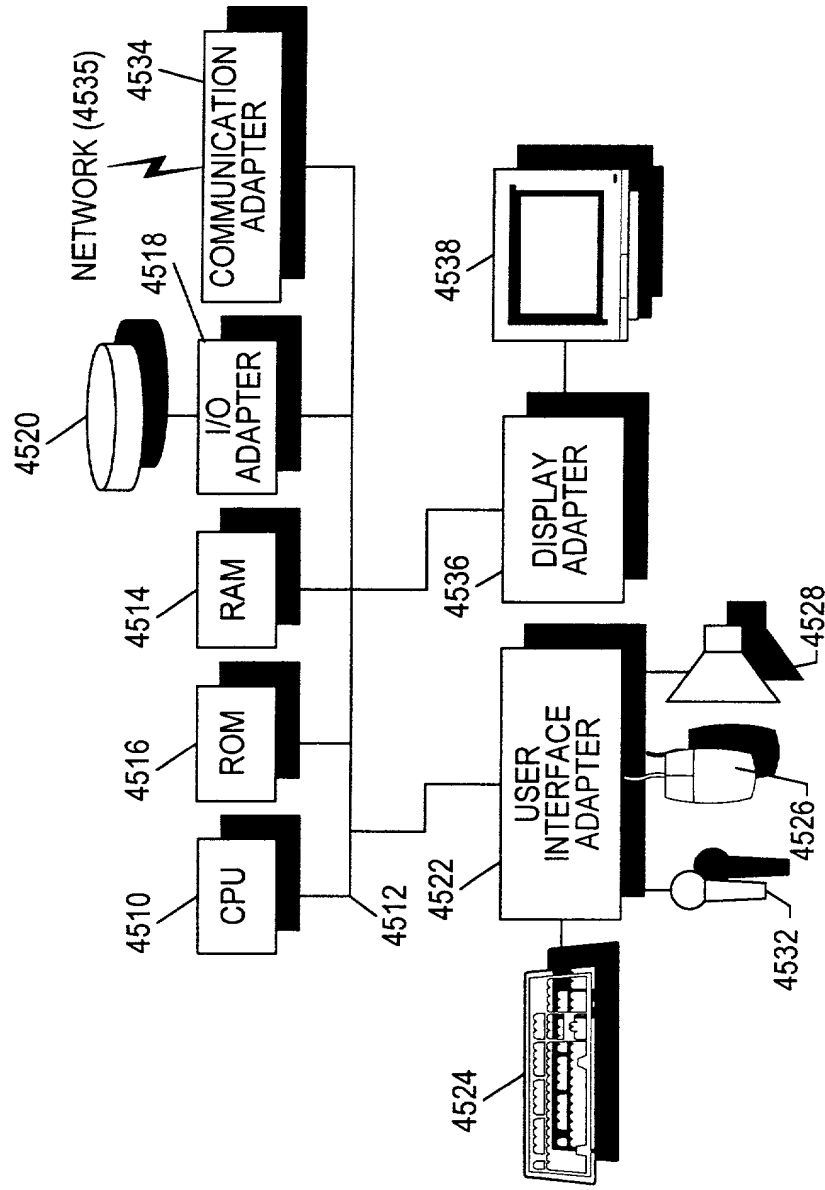


FIG. 45

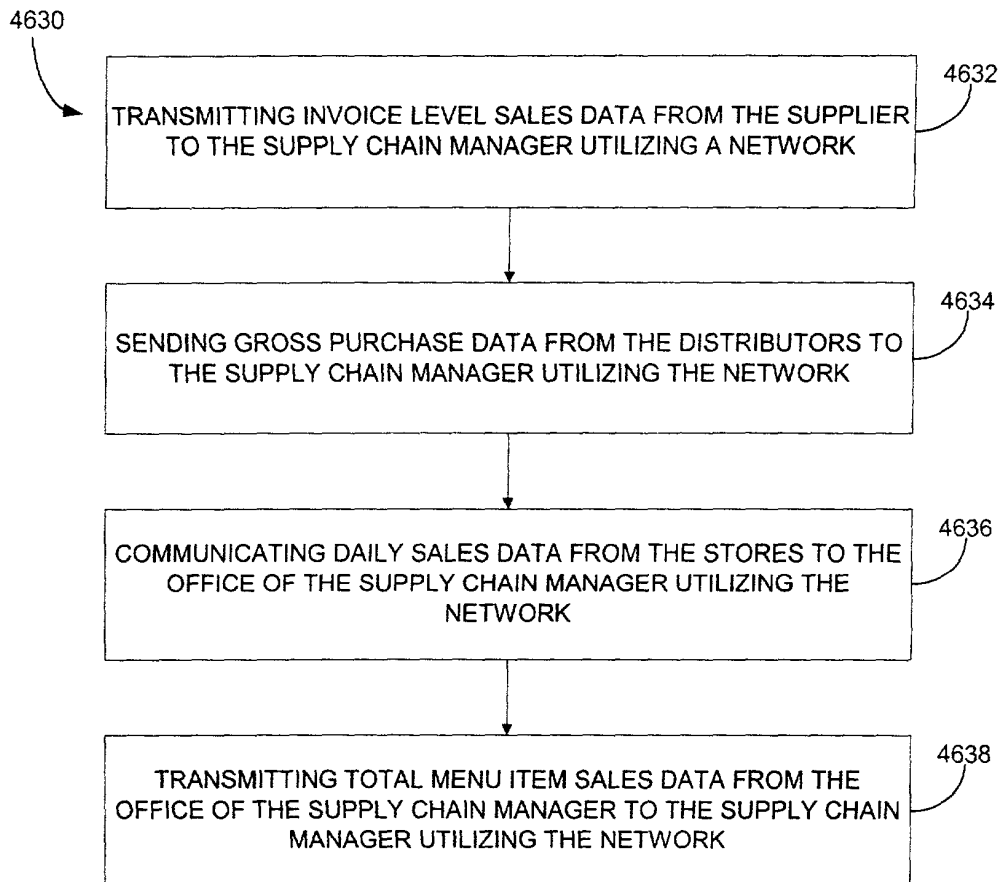


FIG. 46

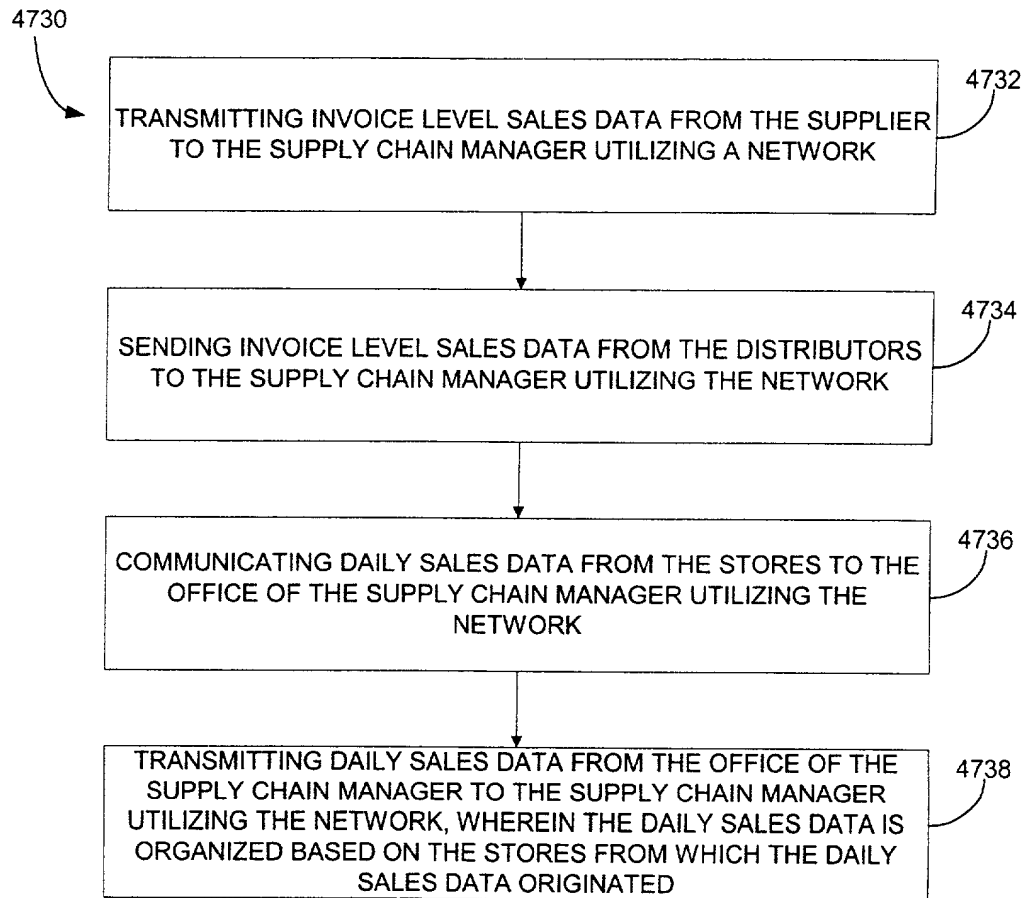


FIG. 47

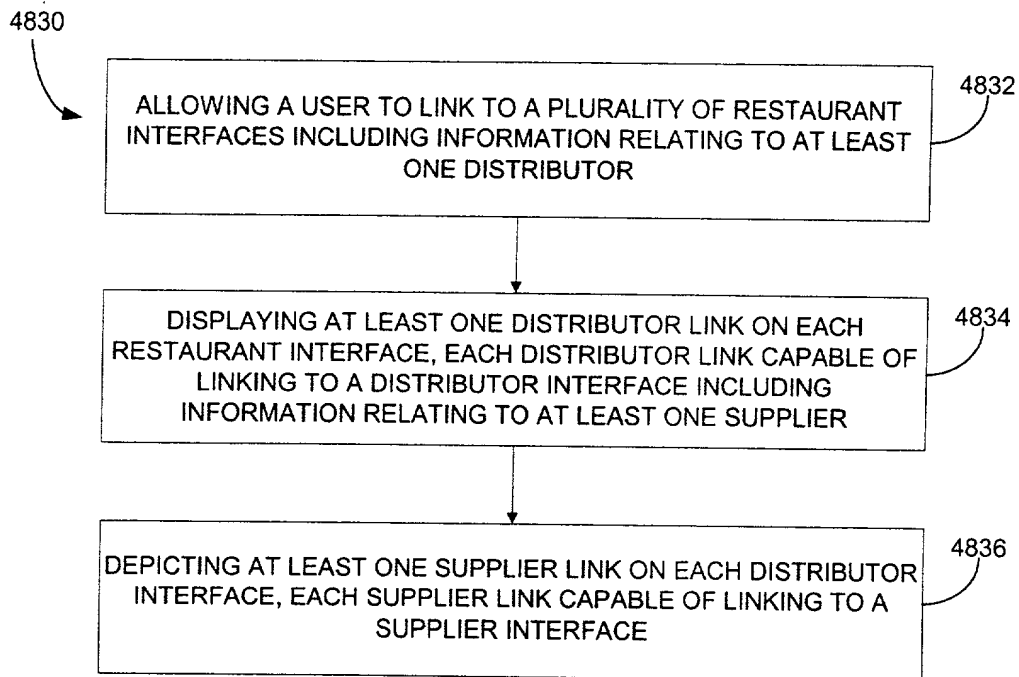


FIG. 48

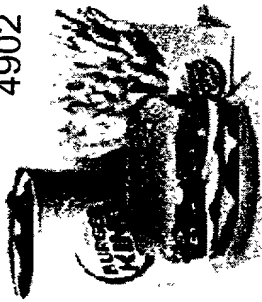
Restaurant Services, Inc. - Microsoft Internet Explorer

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[Tools](#)
[Help](#)



[http://www.rsiweb.com/home/index.asp](#)

RSI

4902



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[Map/Directions](#)
[General Information](#)
[Legal Information](#)
[More About RSI](#)
[Help](#)
[BKC link](#)
[NFA link](#)

Restaurant Services, Inc.

BURGER KING® System Independent Purchasing & Distribution Service Co-op

User Name

Franchisee

Password

Enter Site

Click For Help

About RSI

4904

Restaurant Services, Inc. (RSI) is an independent member-owned purchasing cooperative serving BURGER KING® restaurant owners in the United States.

RSI was founded in 1991 as the exclusive purchasing agent for the vast majority of products used by the U. S. BURGER KING system. Its primary purpose is to leverage the buying power of BURGER KING restaurants to achieve favorable contracts for food, packaging, premiums, promotion products, supplies, equipment, distribution and related services on behalf of more than 8,300 restaurants.

RSI's Board of Directors is comprised of BURGER KING franchisees, elected by region, one Burger King Corporation representative and one member appointed by the Minority Franchisee Association. The cooperative maintains a close working relationship with Burger King Corporation, with respective roles and responsibilities outlined in a formal Operating Agreement.

RSI works closely with restaurant owners, Burger King Corporation, food and packaging suppliers, marketing agencies, equipment vendors, distributors and information systems providers to streamline and improve the supply chain efficiency

4900

FIG. 49

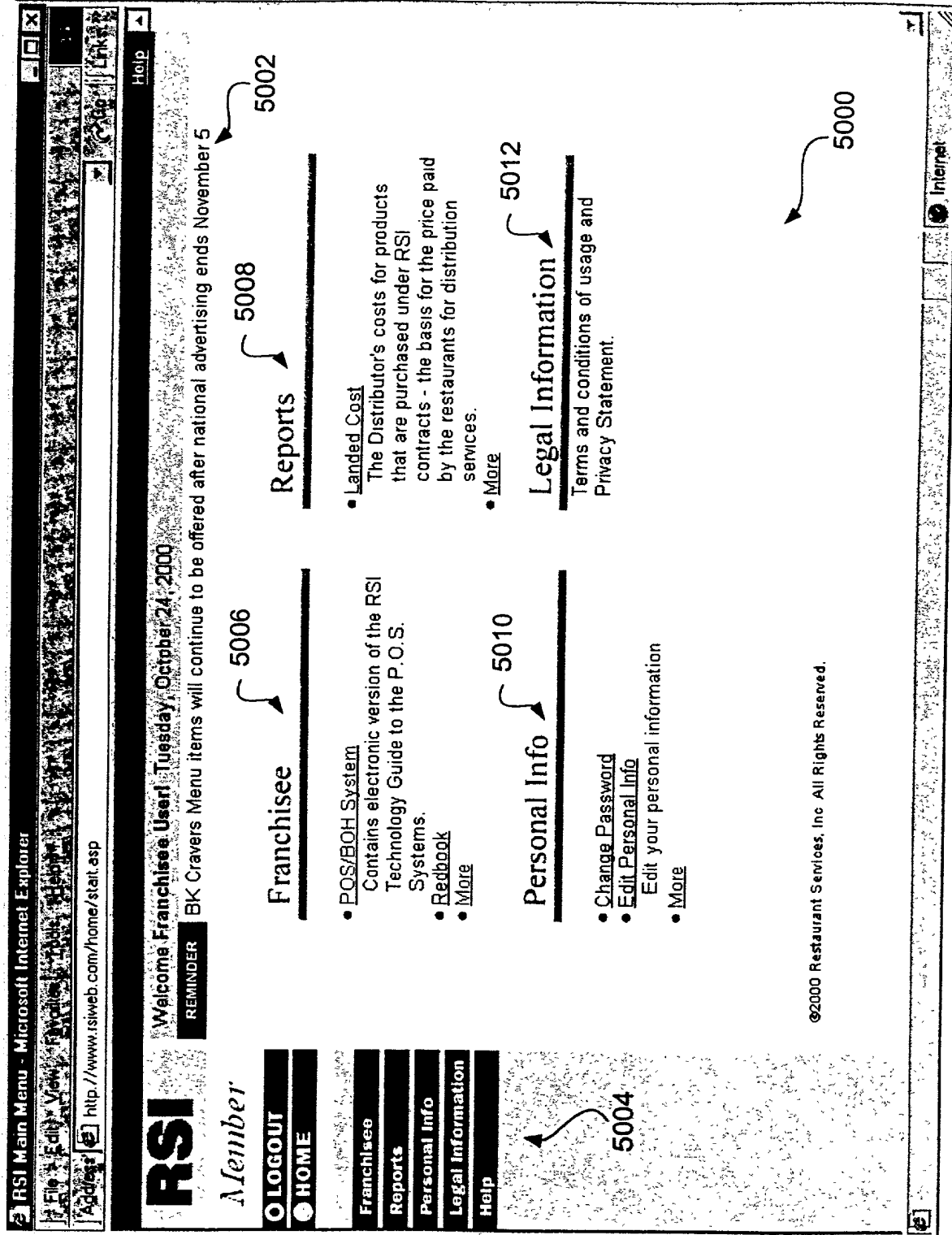


FIG. 50

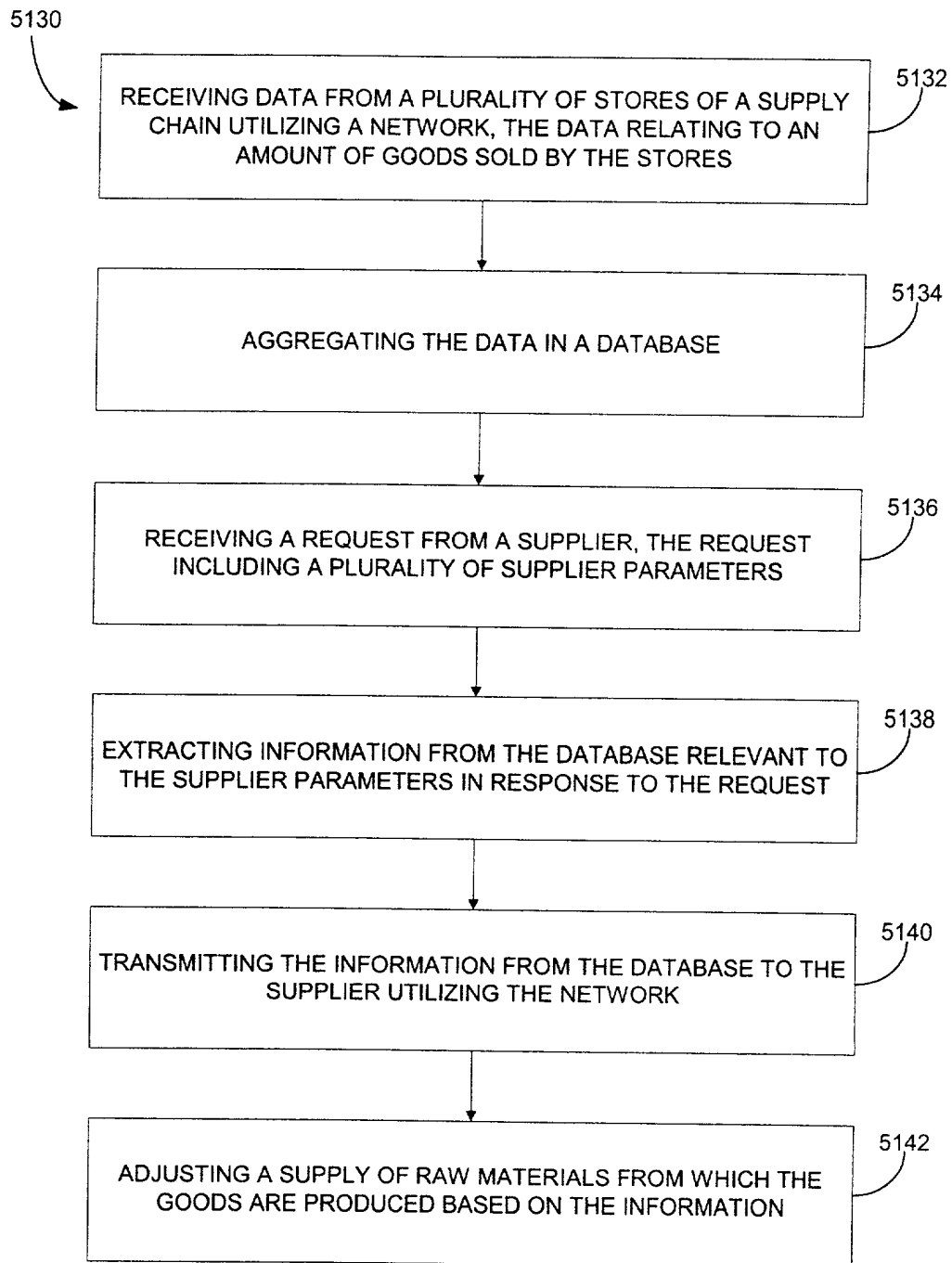


FIG. 51

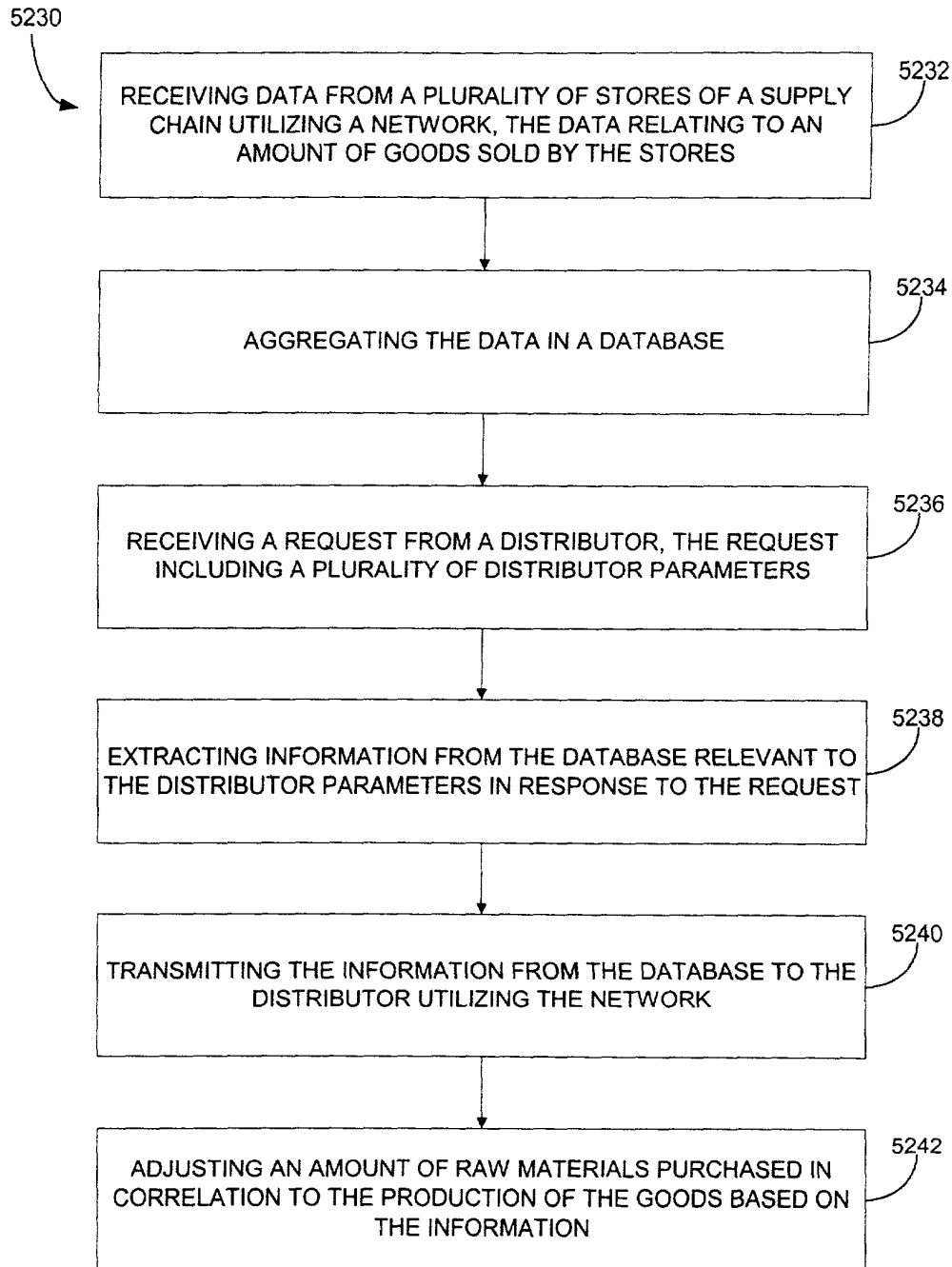


FIG. 52

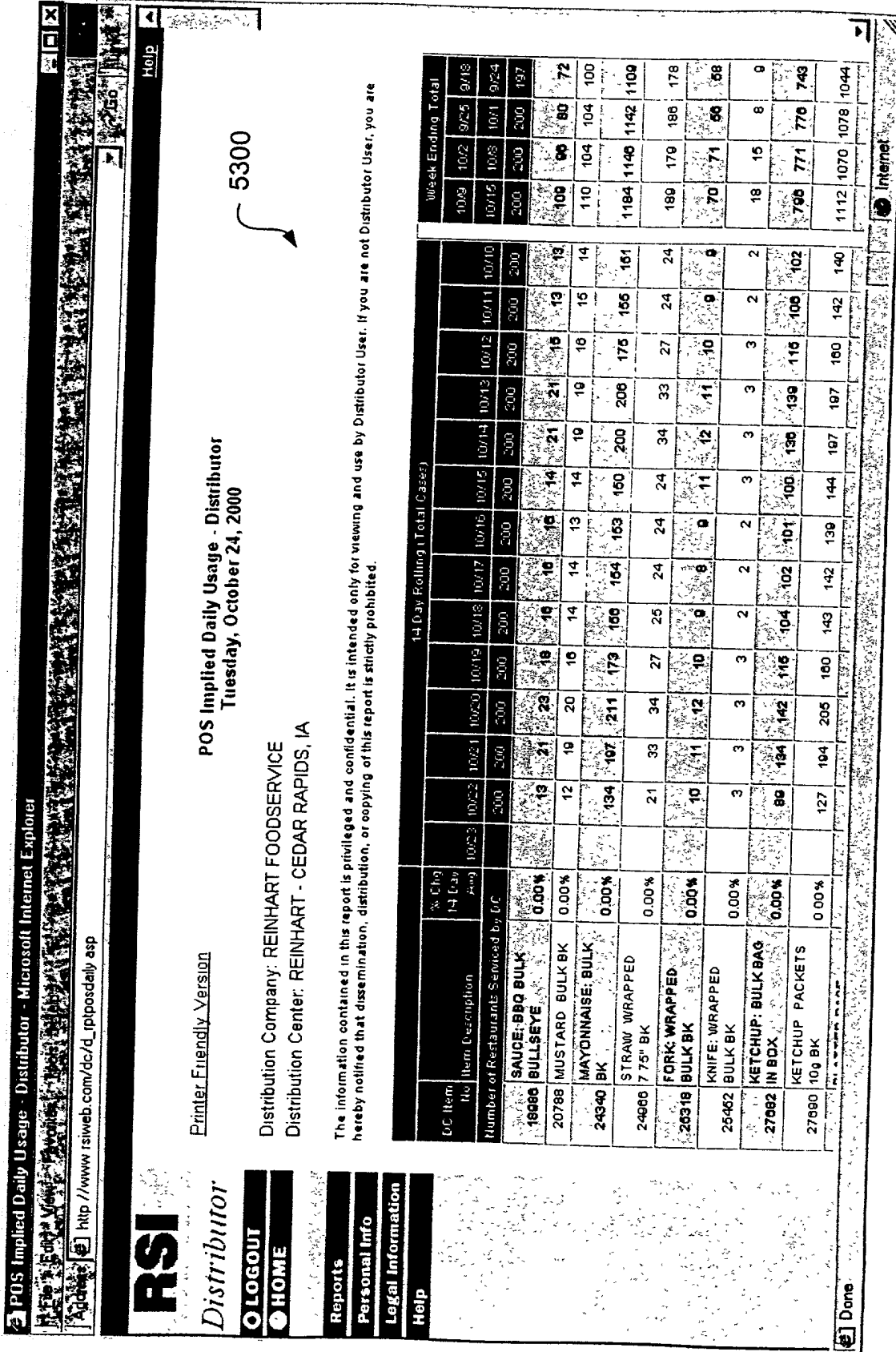


FIG. 53

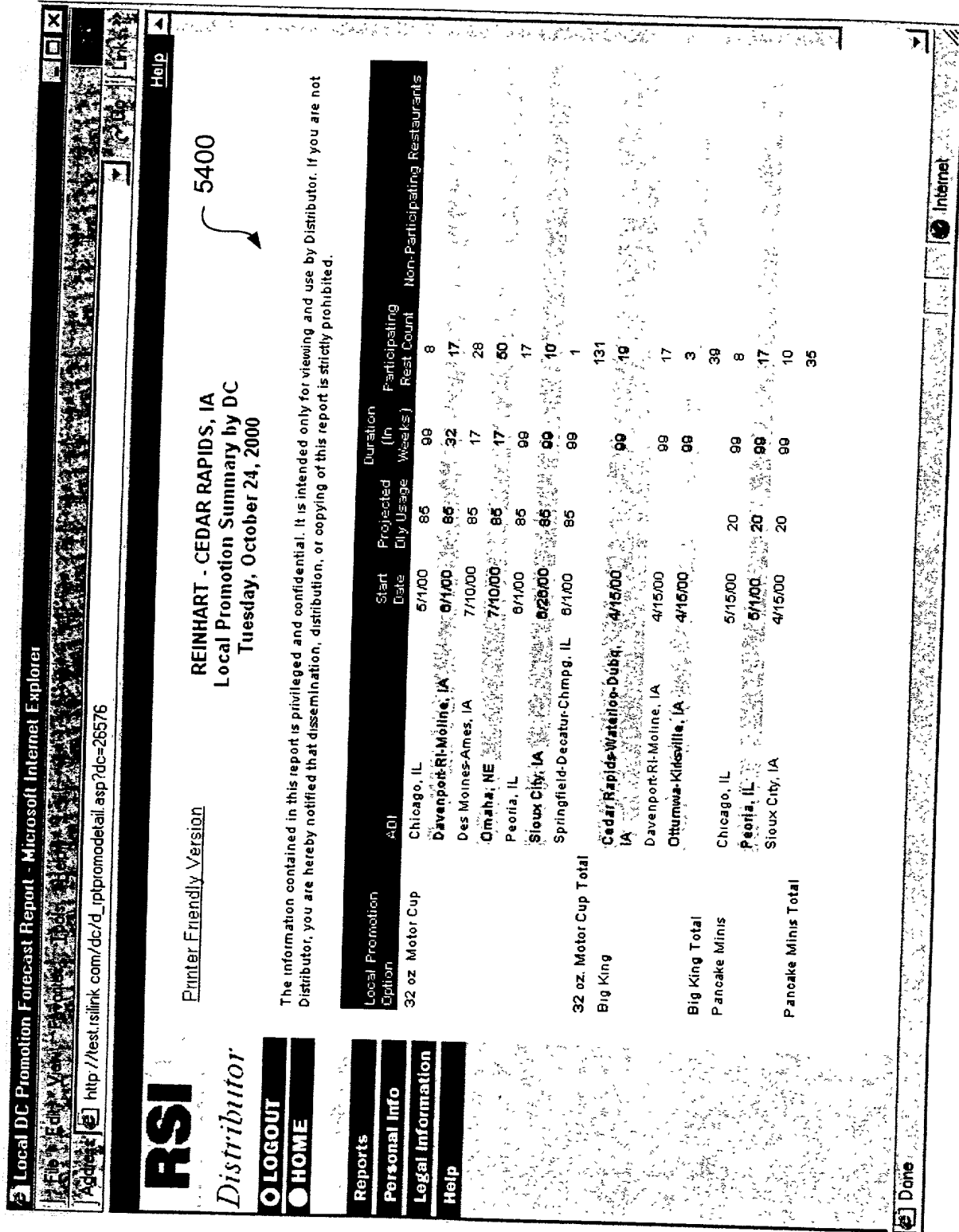



FIG. 54

Address:  http://www.isiweb.com/iran/1_ip1lc.asp?report=true

Member

● HOME

Reports

Legal Information

Landed Cost Report

Restaurant Number: 0003473 Date: 10/22/00 [Retrieve](#)

5600

Printer Friendly Version

Report Date: Sunday, October 22, 2000

Restaurant Number: 0003473

Distribution Center: REINHART - CEDAR RAPIDS, IA

Report Contact: Robert Harris
Contact Number: 305-529-3409

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DC Item No	RSI Item No	RSI Item Description	DC Cost	Markup	Rest Cost
10340	4438	REGISTER TAPE-THERMAL 2.25" X 105	\$21.27	\$1.57	\$22.84
12860	3586	SUGAR SUBSTITUTE-PINK PKT 2000 CT	\$5.87	\$1.57	\$7.44
18885	399	SAUCE-BULK-KRAFTBULLSEYE	\$24.49	\$1.57	\$26.05
19432	4473	COFFEE-FOLGERS REGULAR	\$44.50	\$1.57	\$46.07
20788	57	MUSTARD-BULK 30AL	\$6.46	\$1.57	\$8.02
20940	4281	WRAP-LOCAL OPTION	\$29.78	\$1.57	\$31.35
24340	55	SAUCE-BULK MAYONNAISE	\$7.81	\$1.57	\$9.38
24900	4270	WATER-ICE MOUNTAIN .5L	\$6.41	\$1.57	\$7.98

☒ Done
 ☐ Internet

FIG. 56

09816075.070604

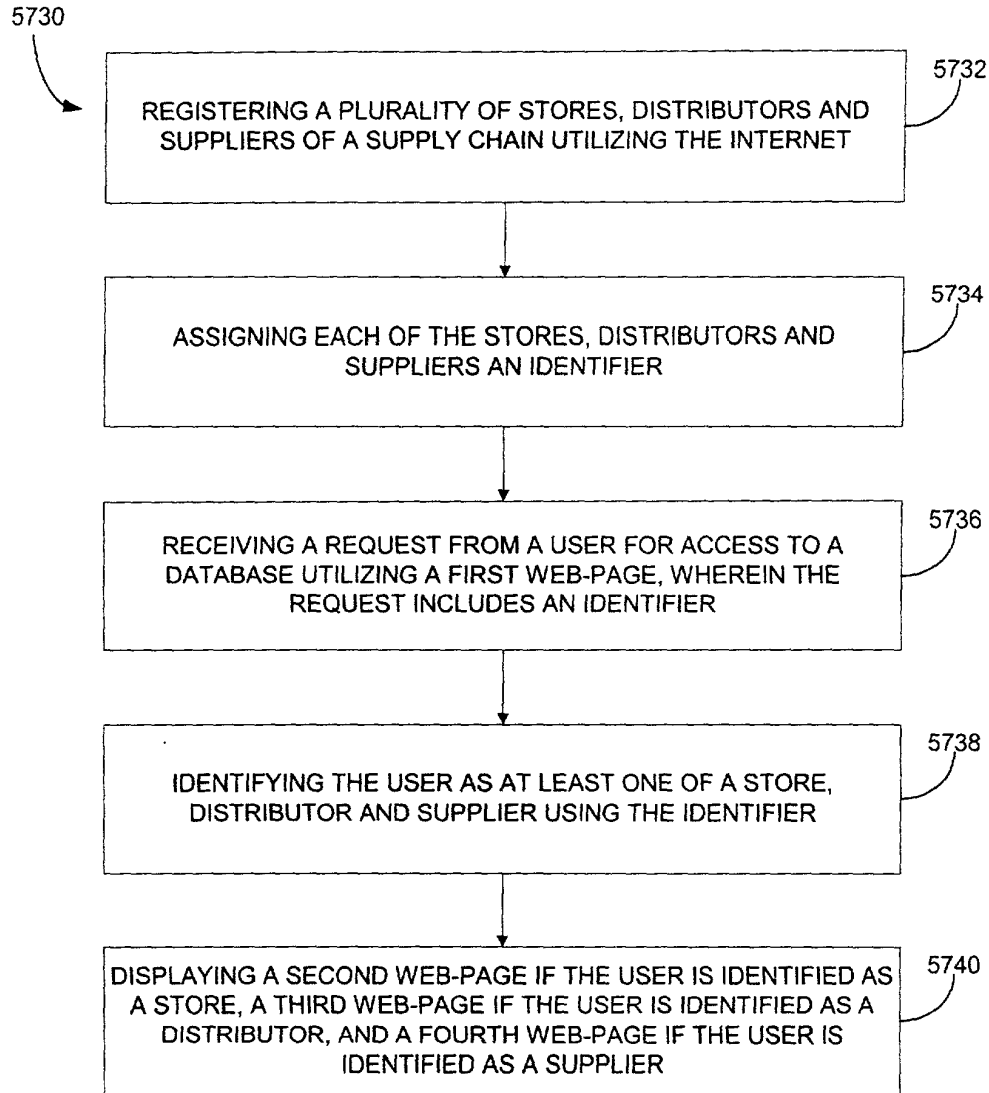


FIG. 57

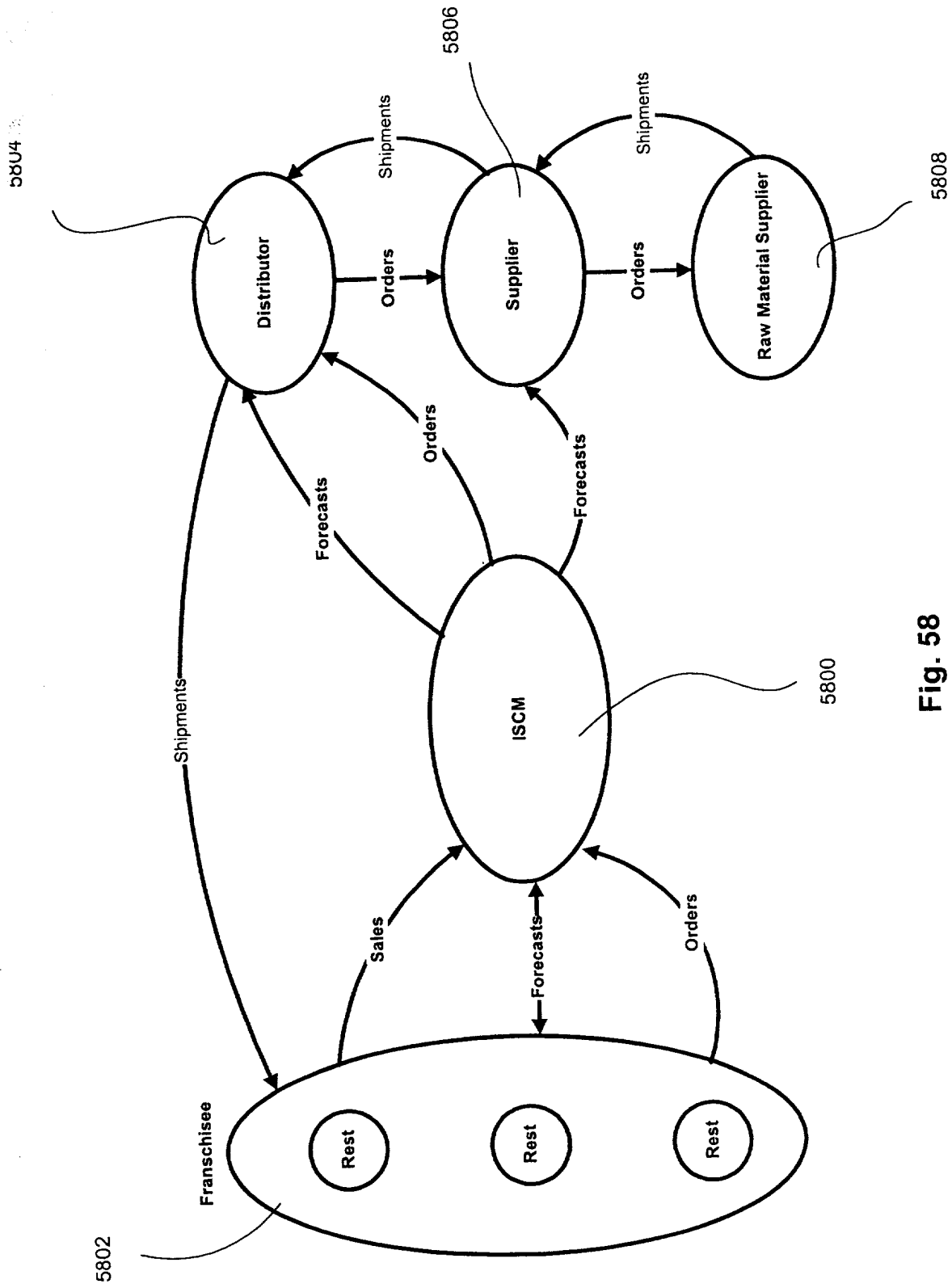


Fig. 58

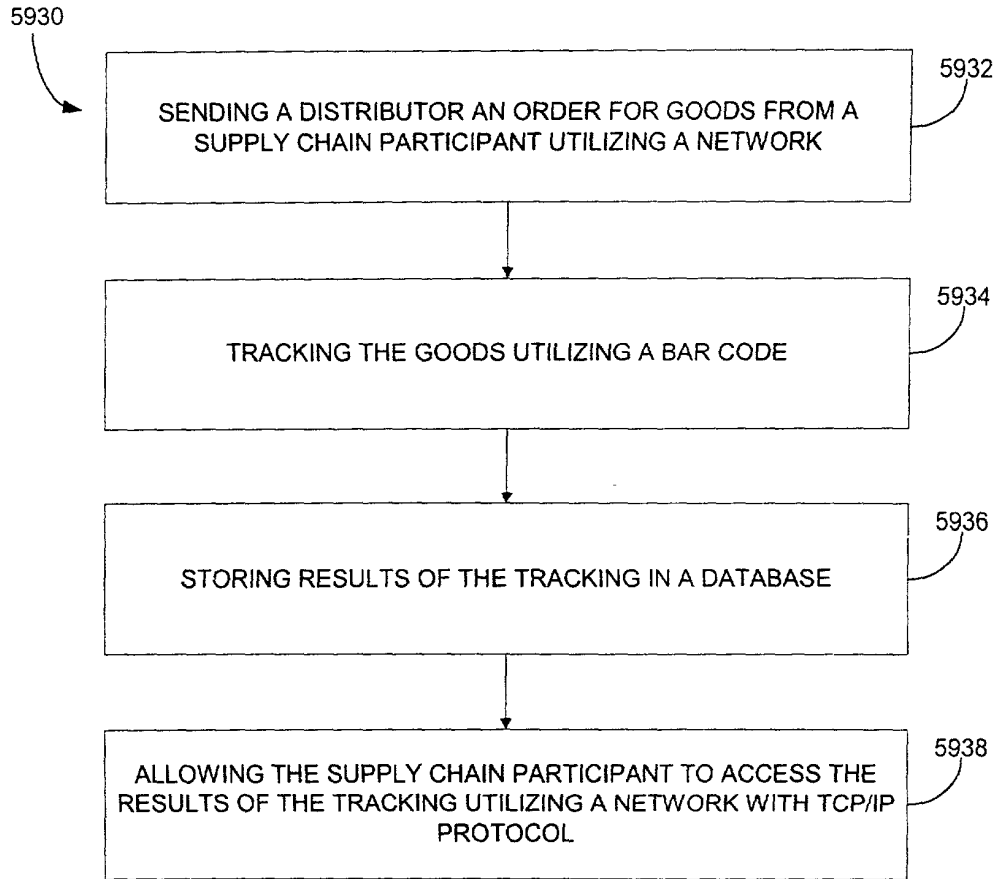


FIG. 59

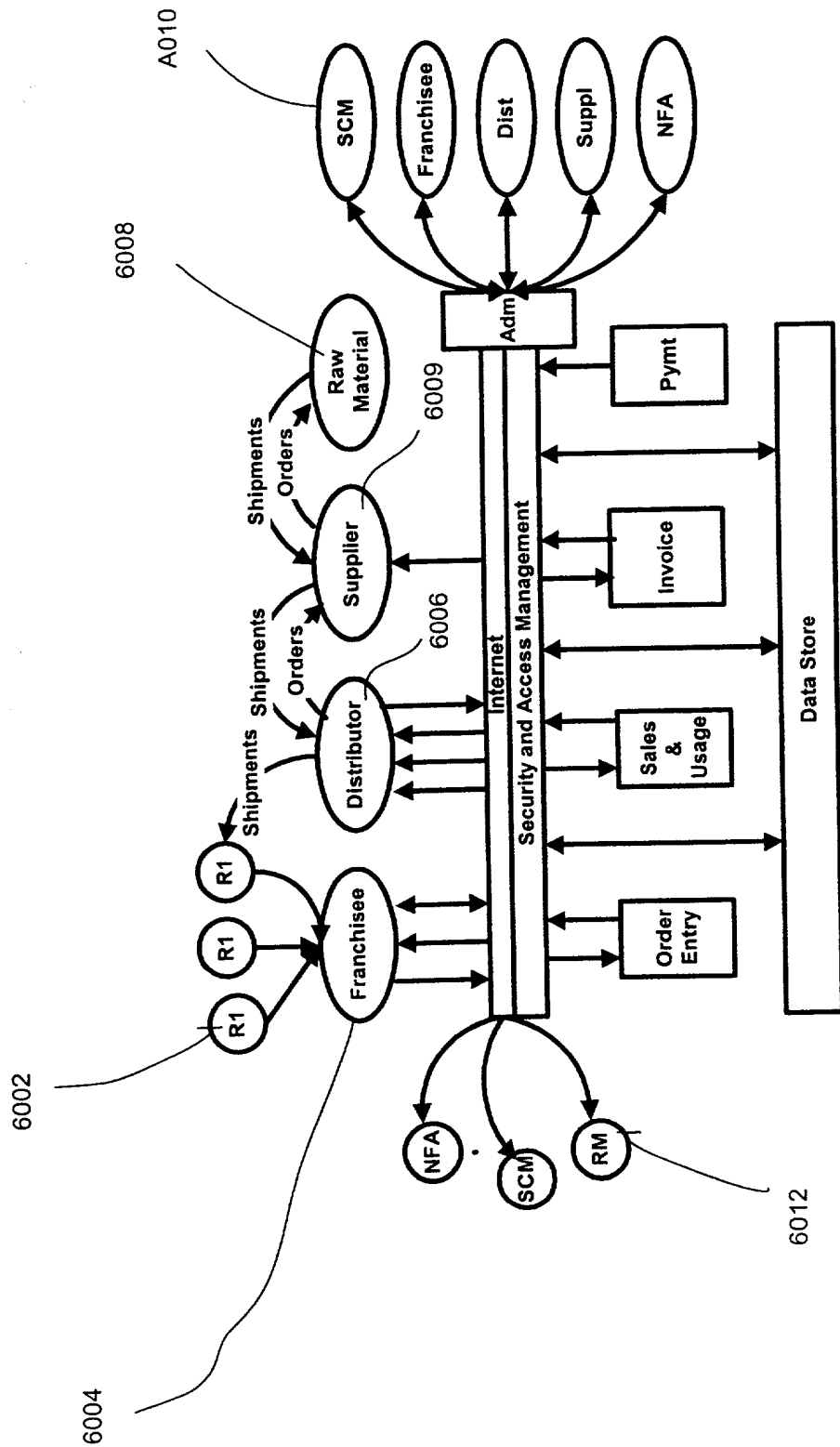


Fig. 60

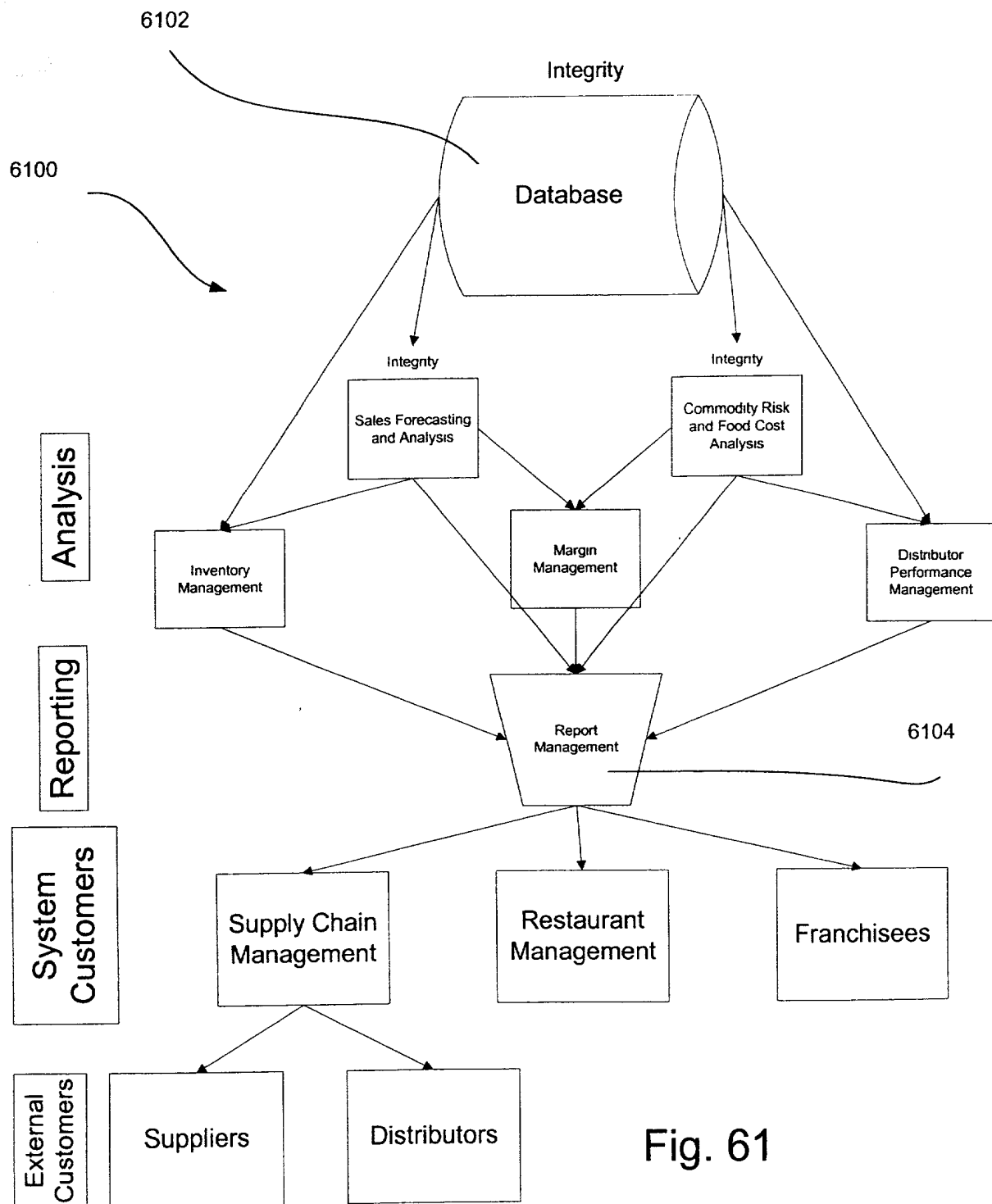


Fig. 61

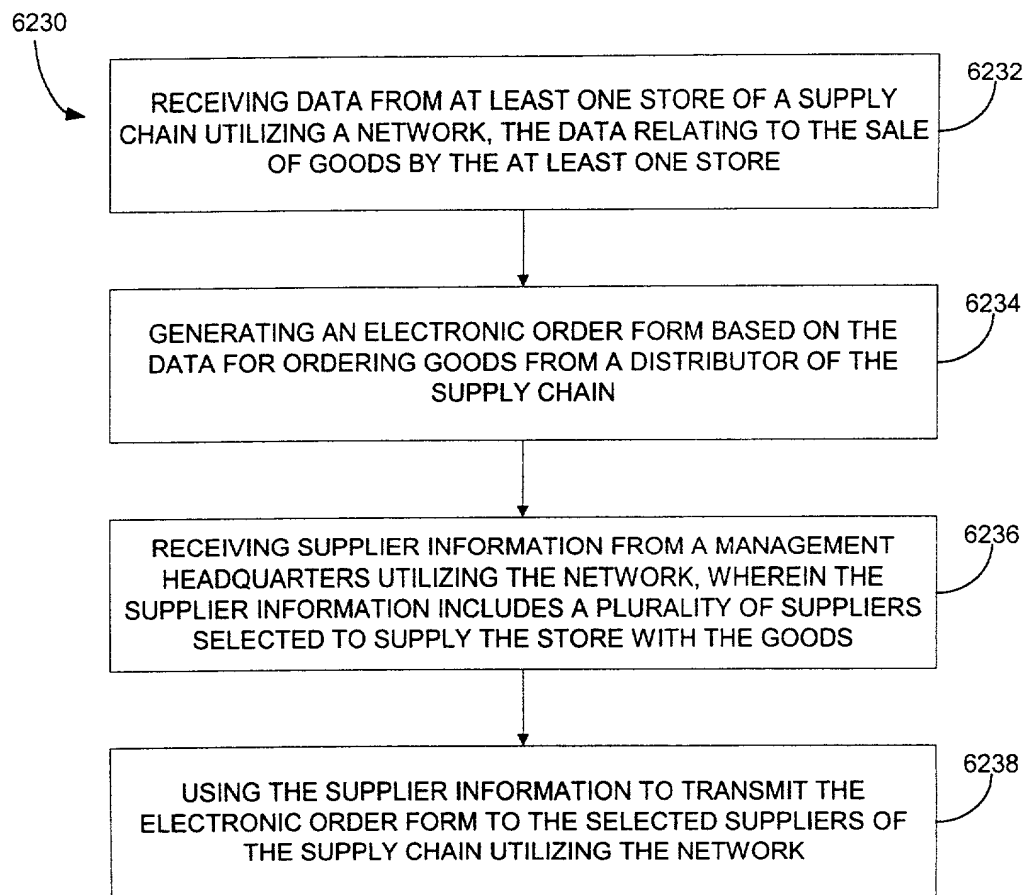


FIG. 62

6300

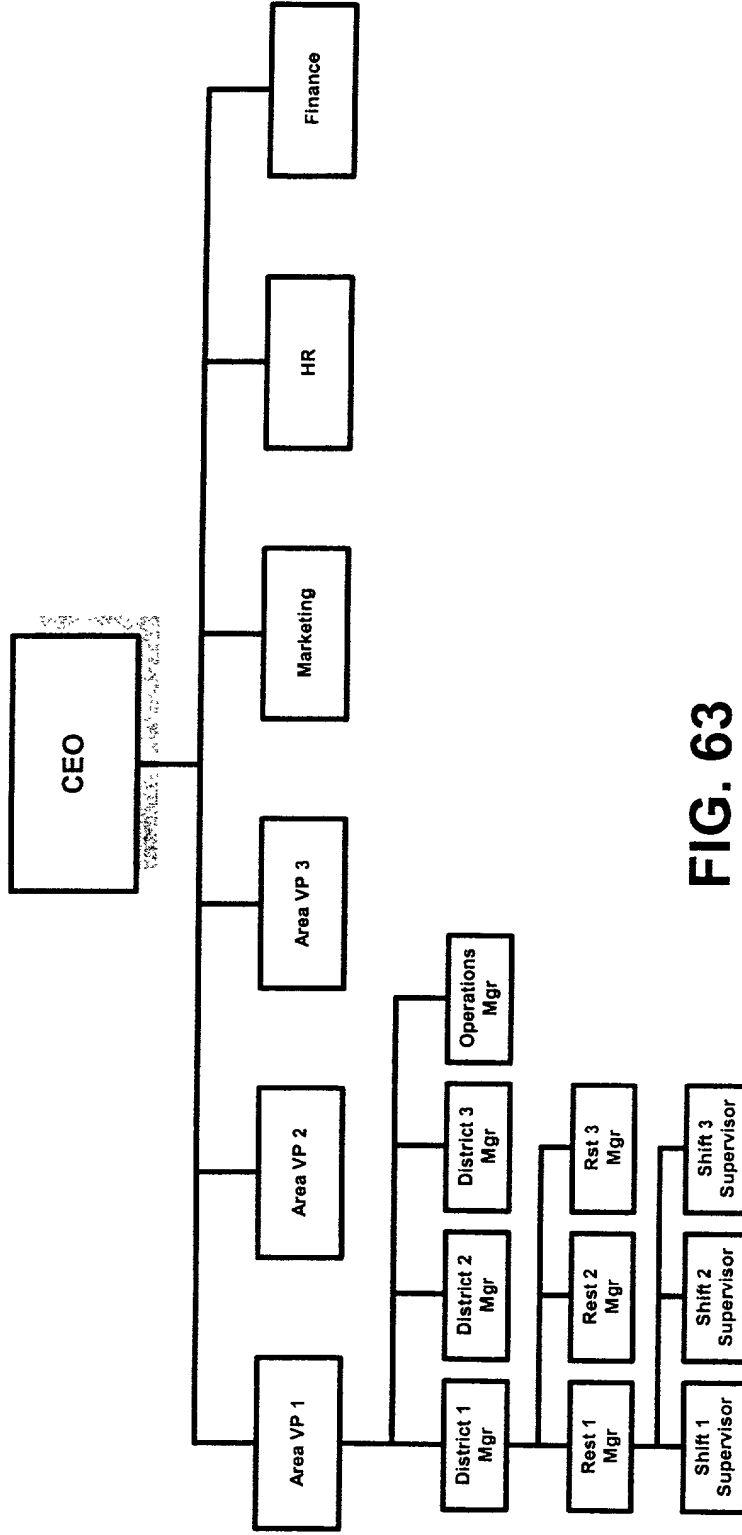


FIG. 63

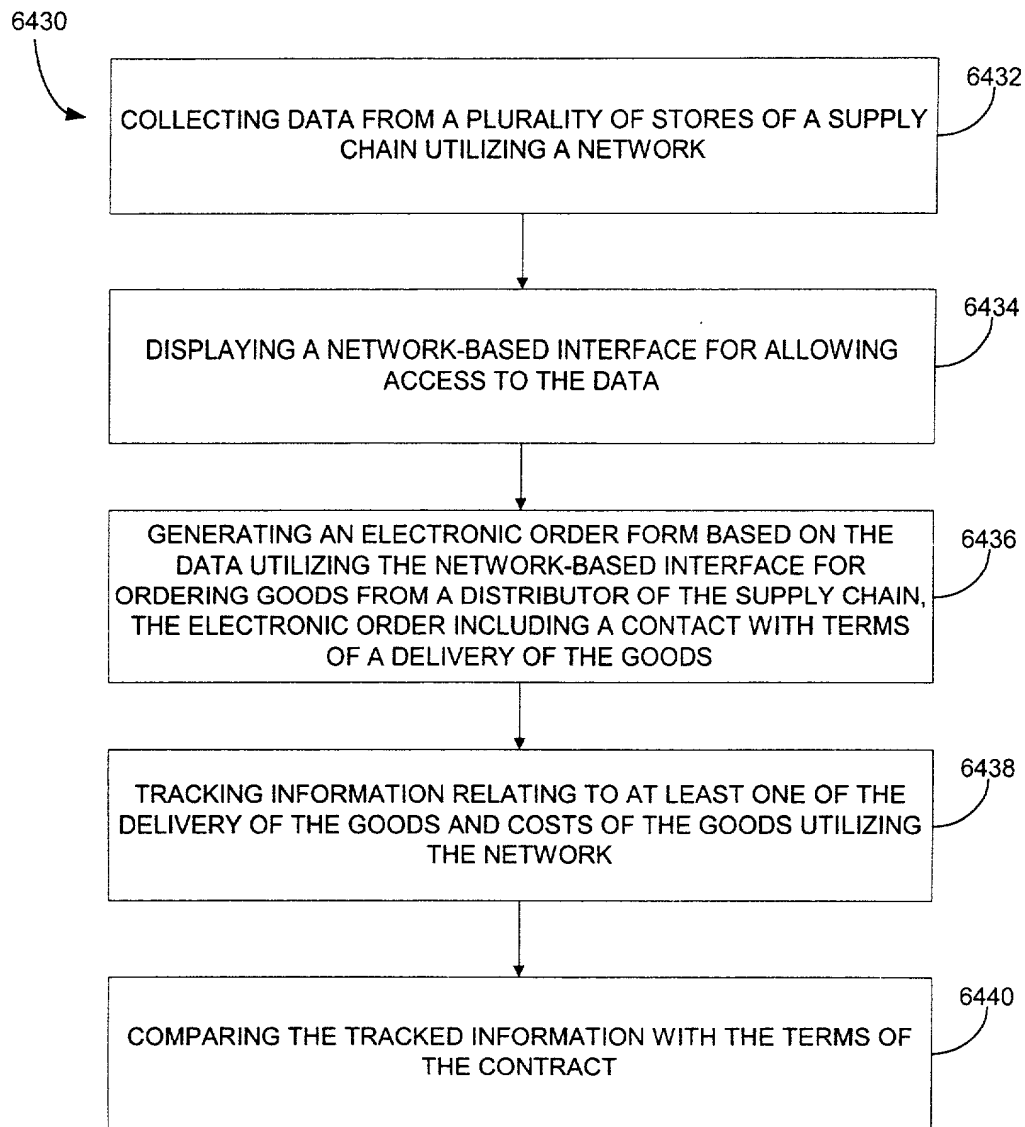


FIG. 64

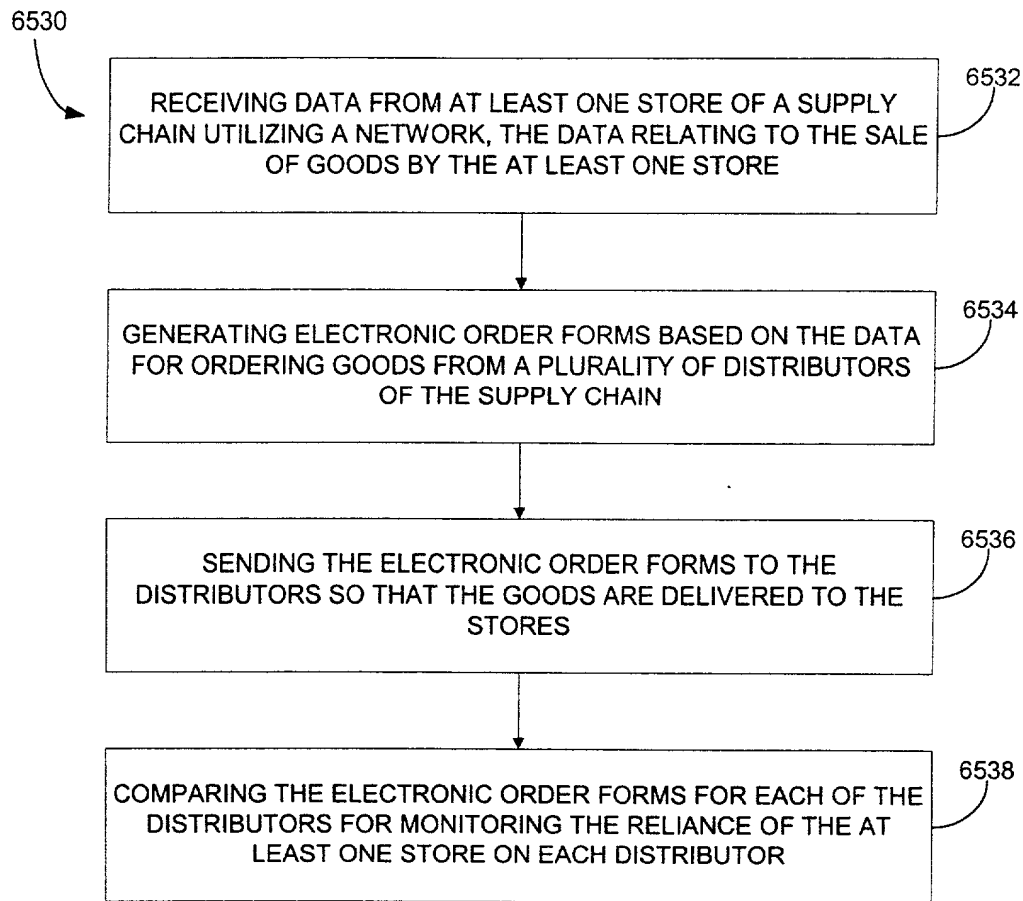


FIG. 65

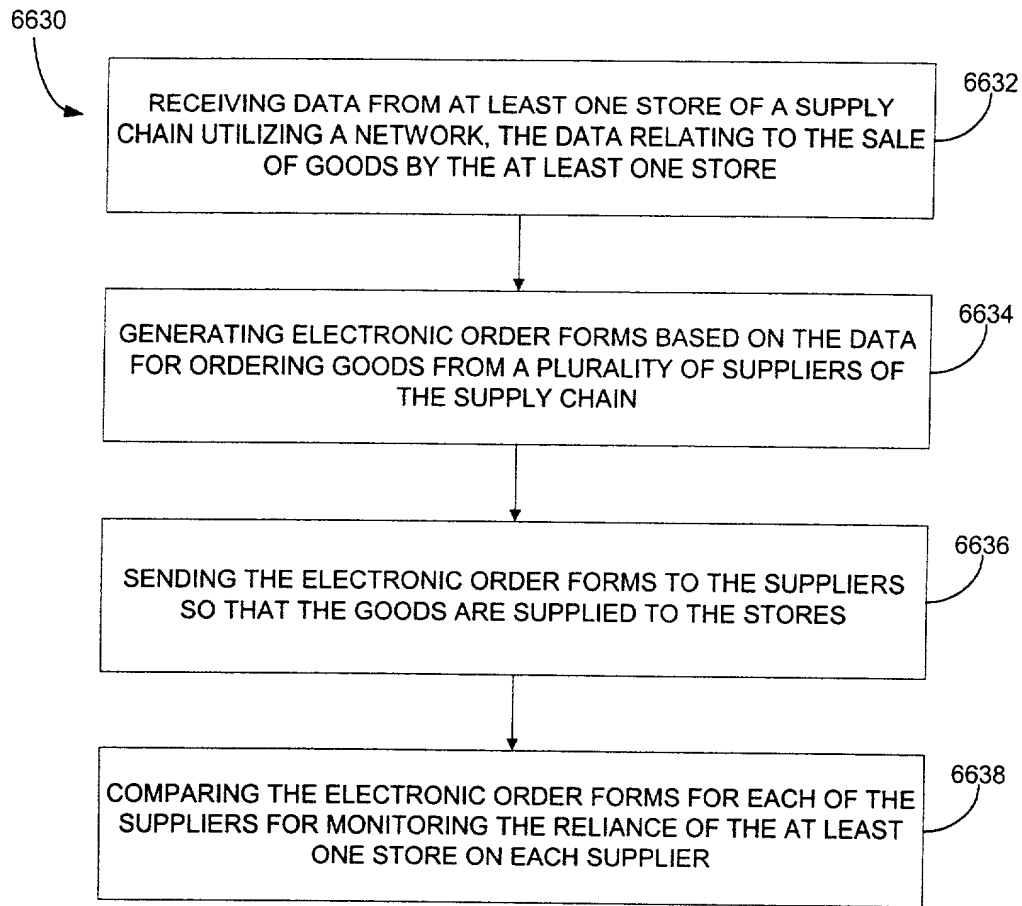


FIG. 66

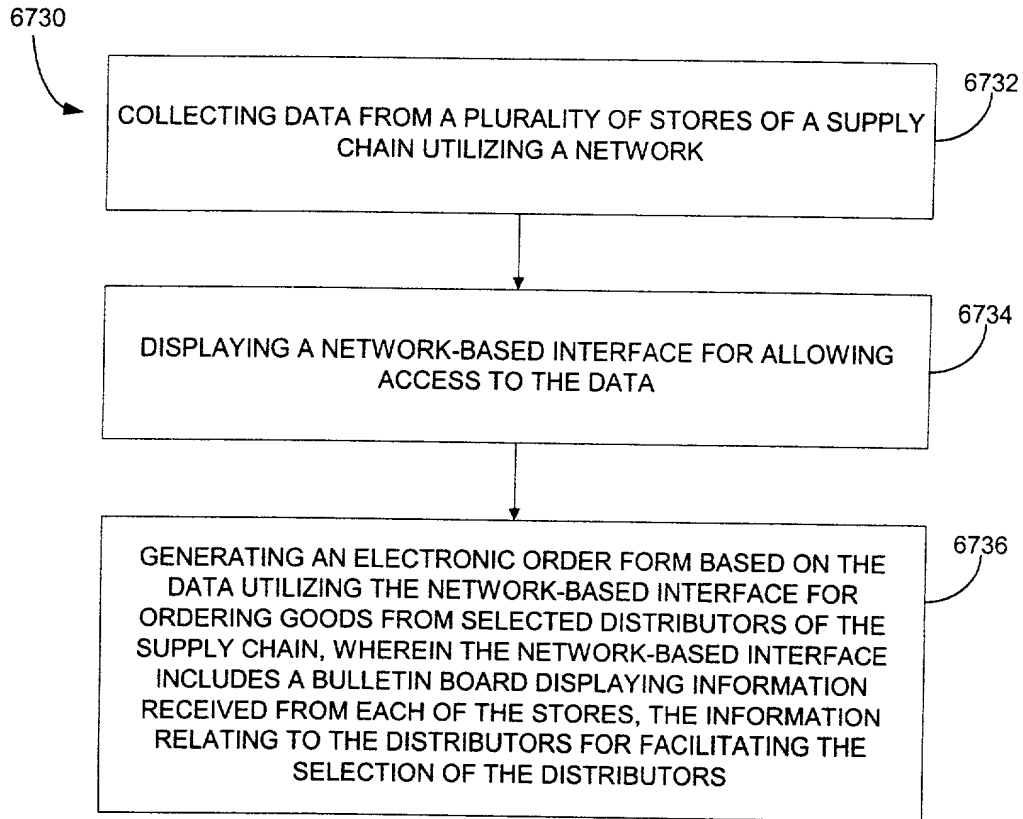


FIG. 67

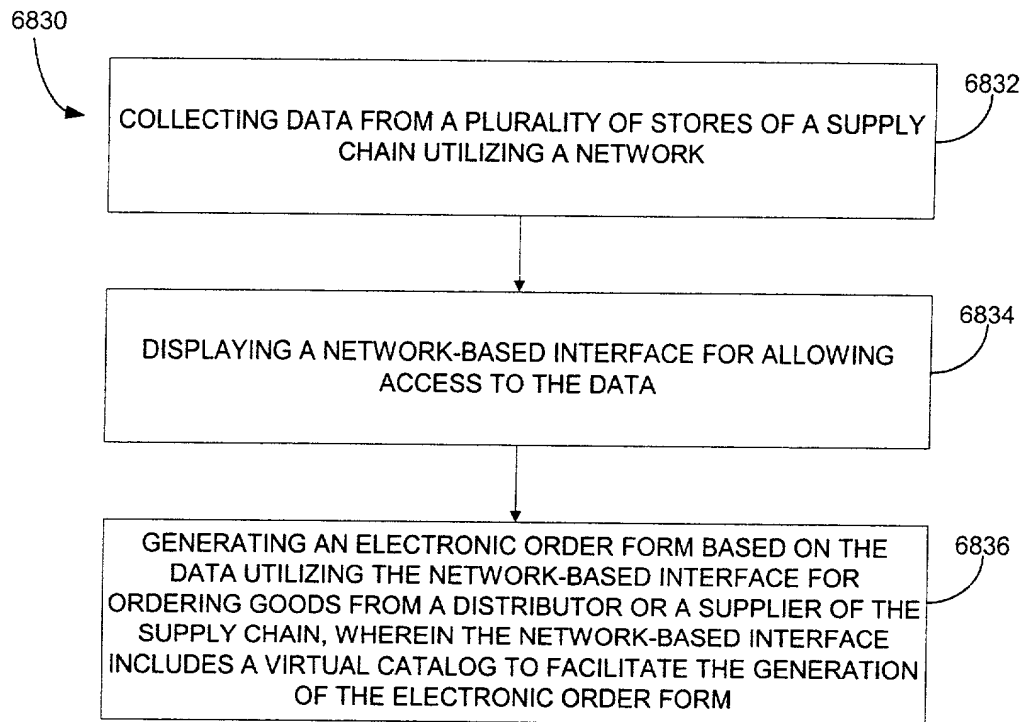


FIG. 68

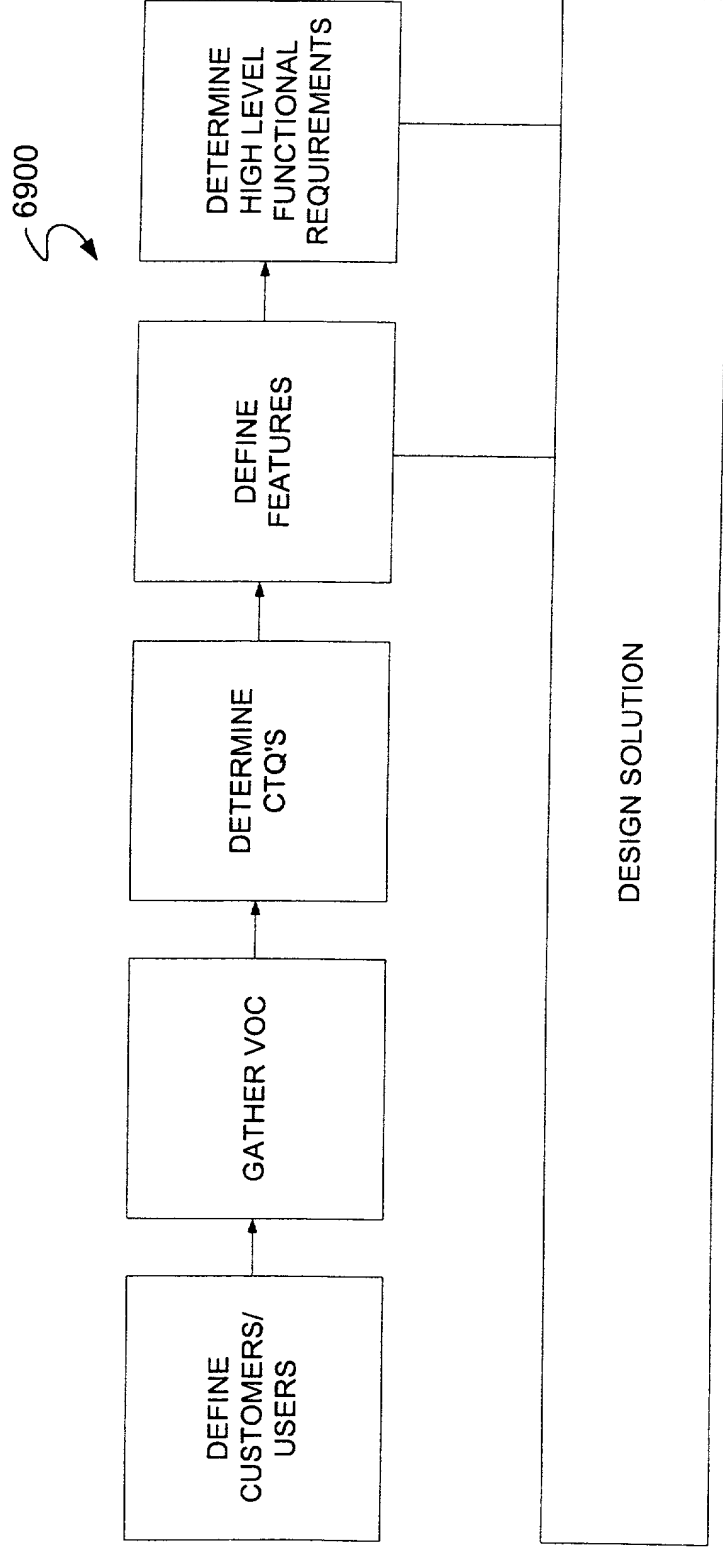


FIG. 69

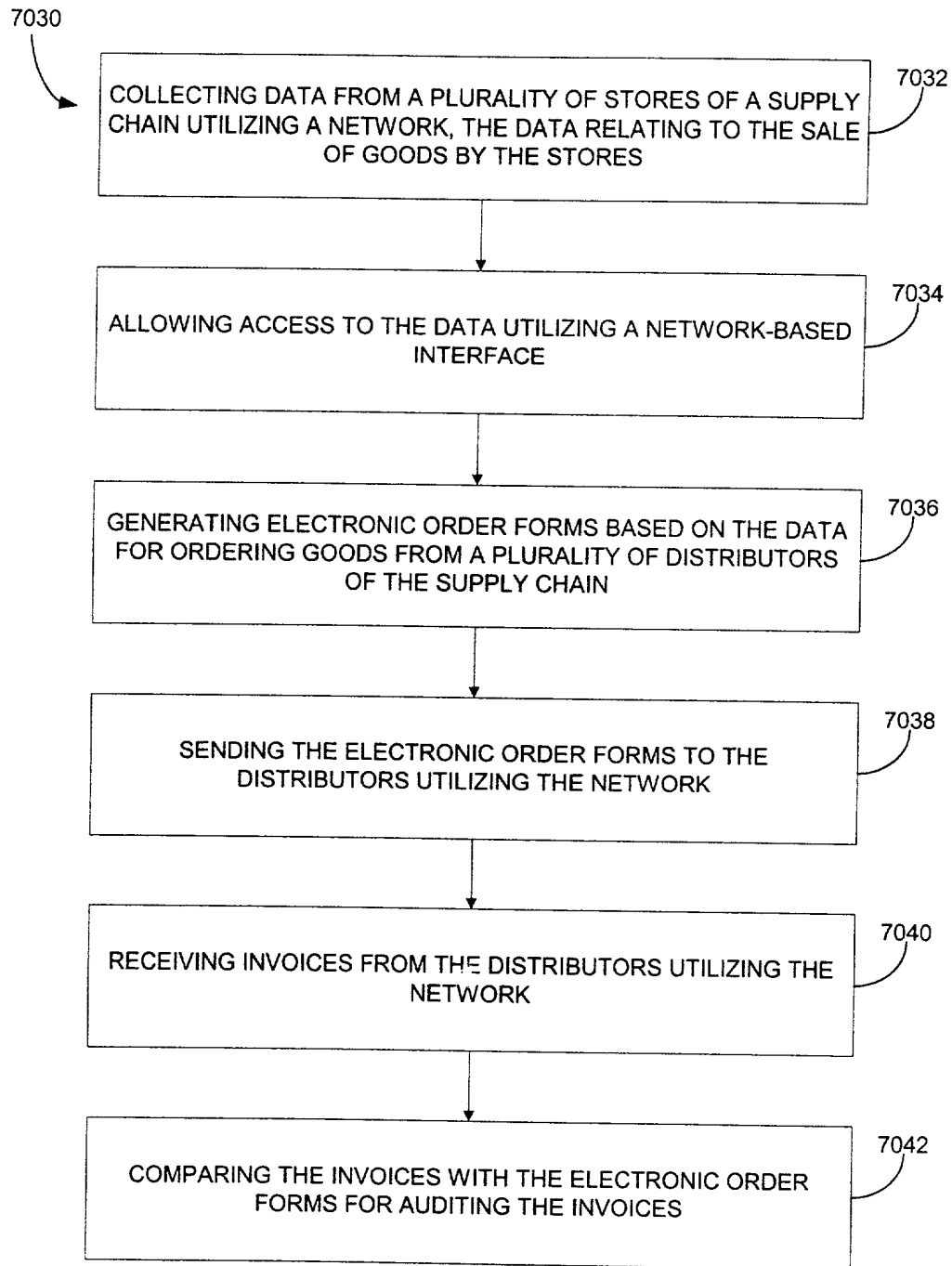


FIG. 70

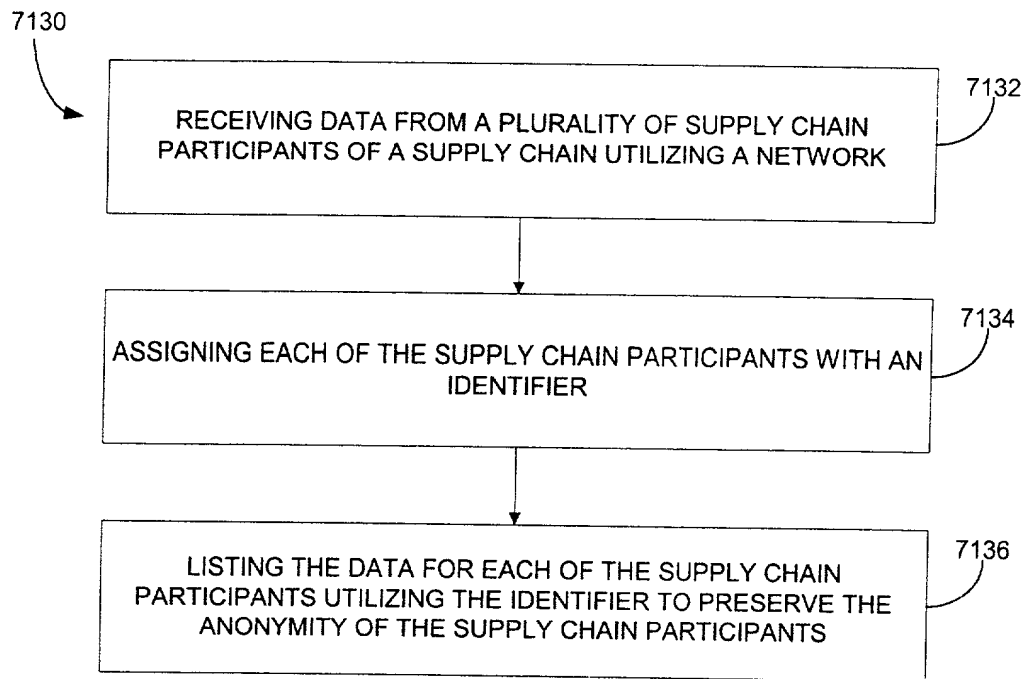


FIG. 71

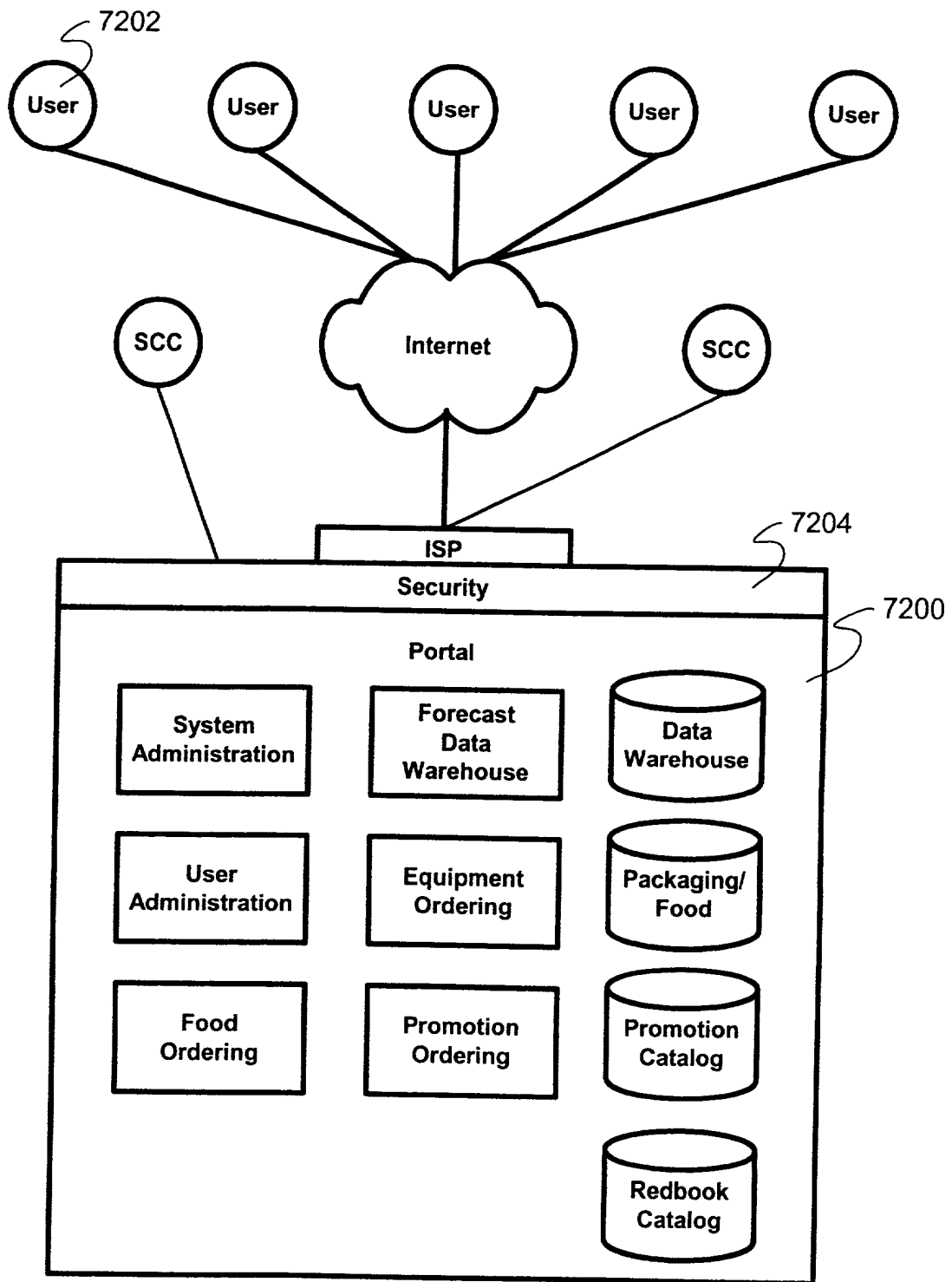


FIG. 72

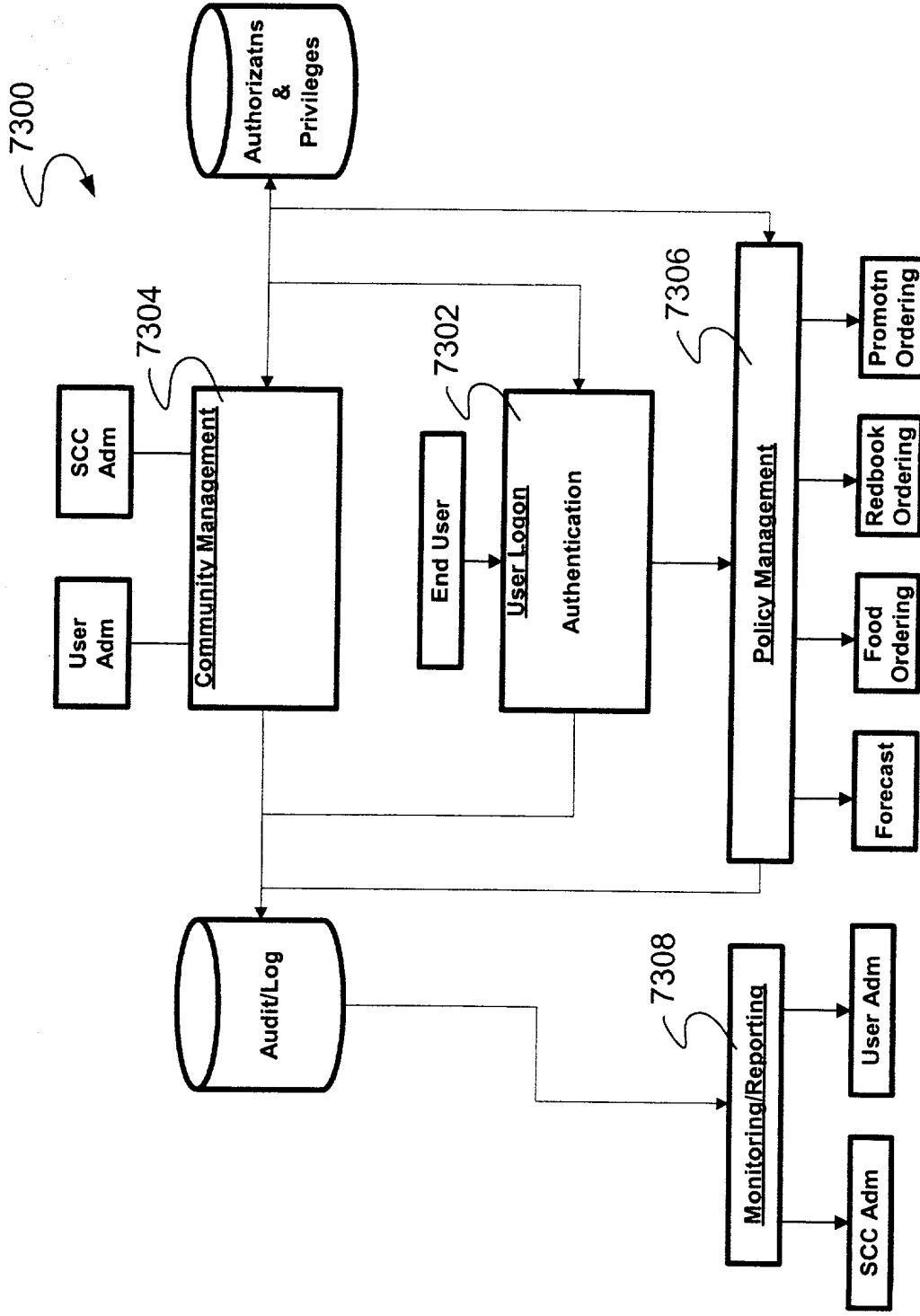


FIG. 73

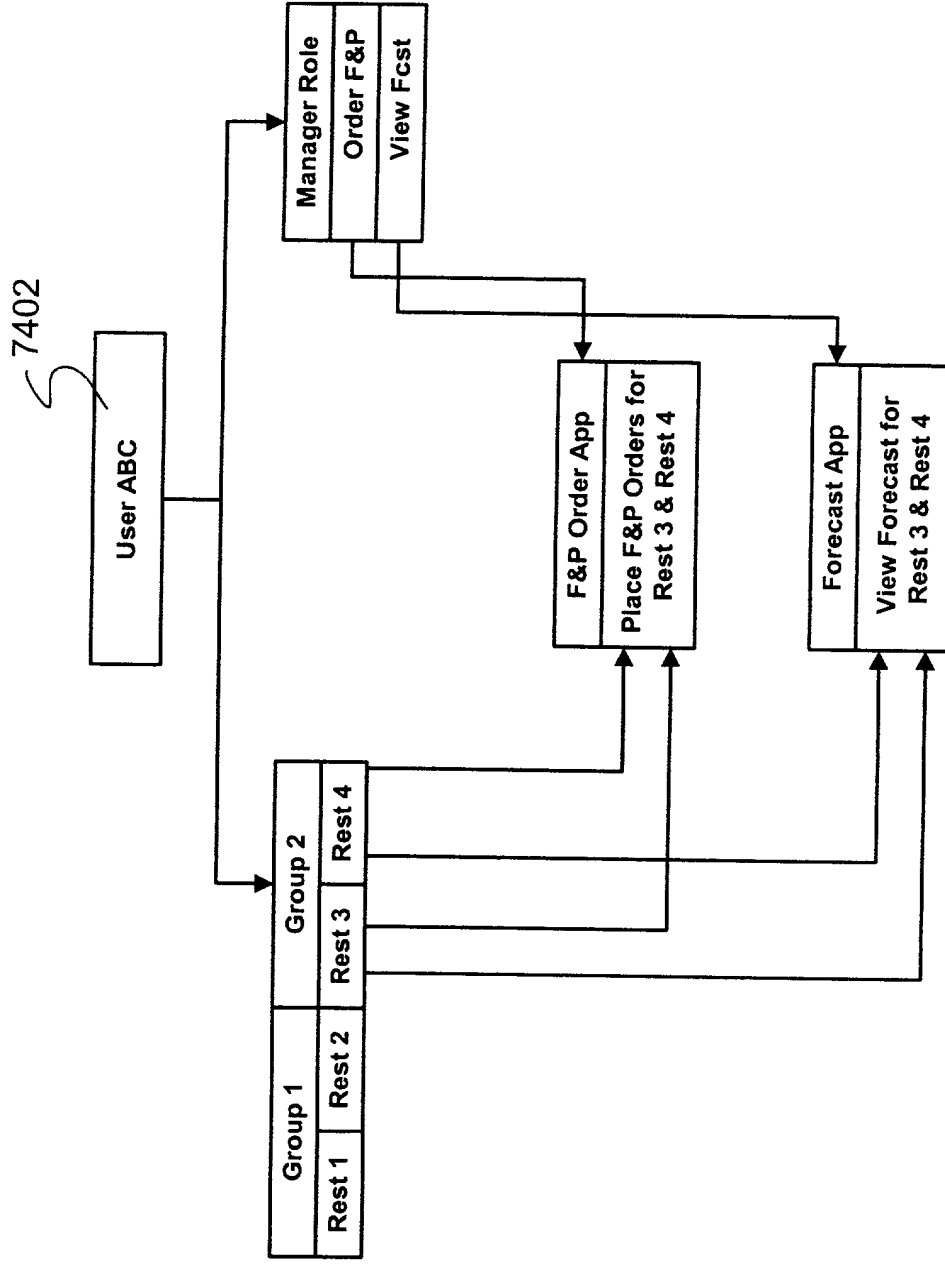


FIG. 74

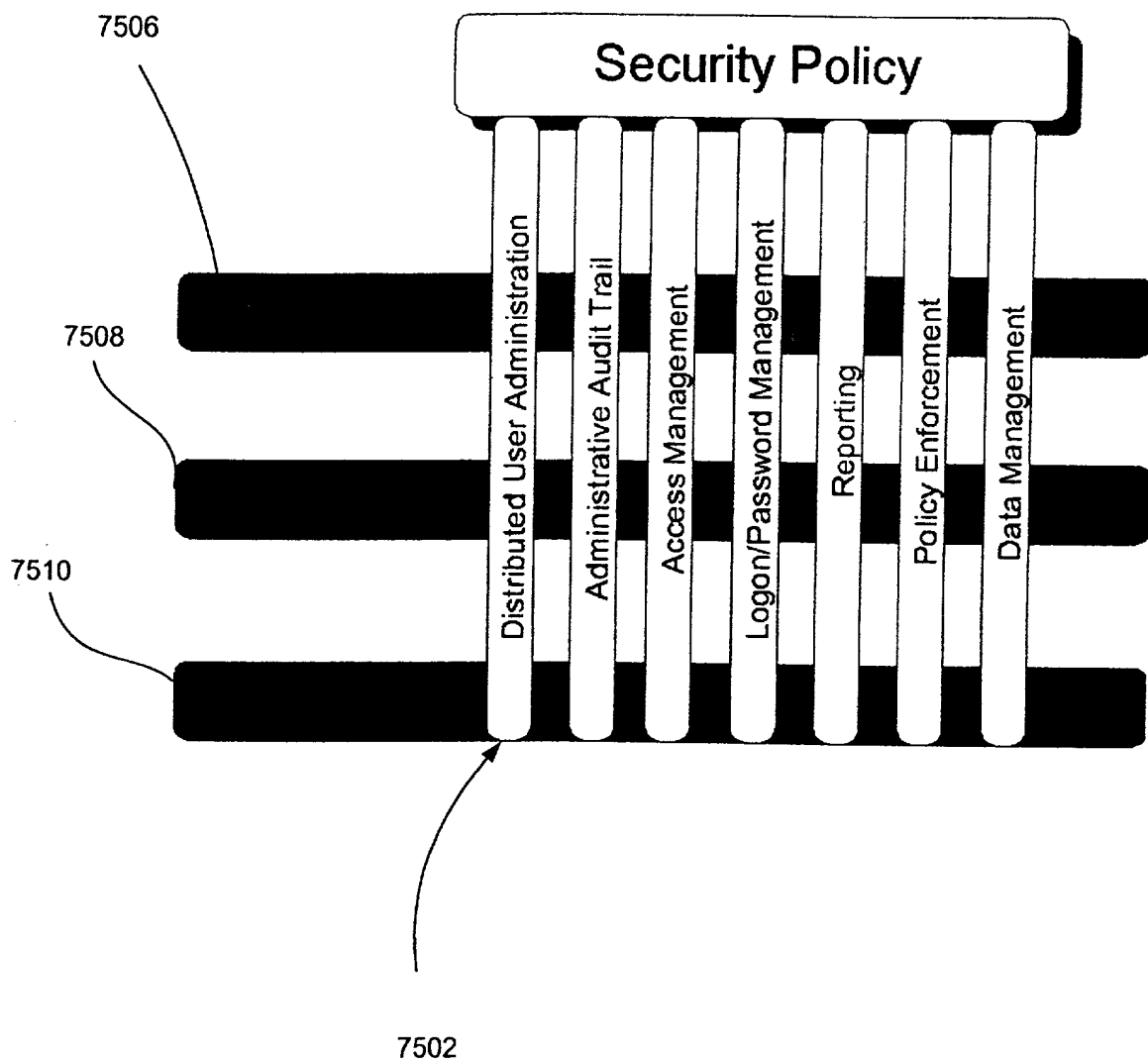


Fig. 75

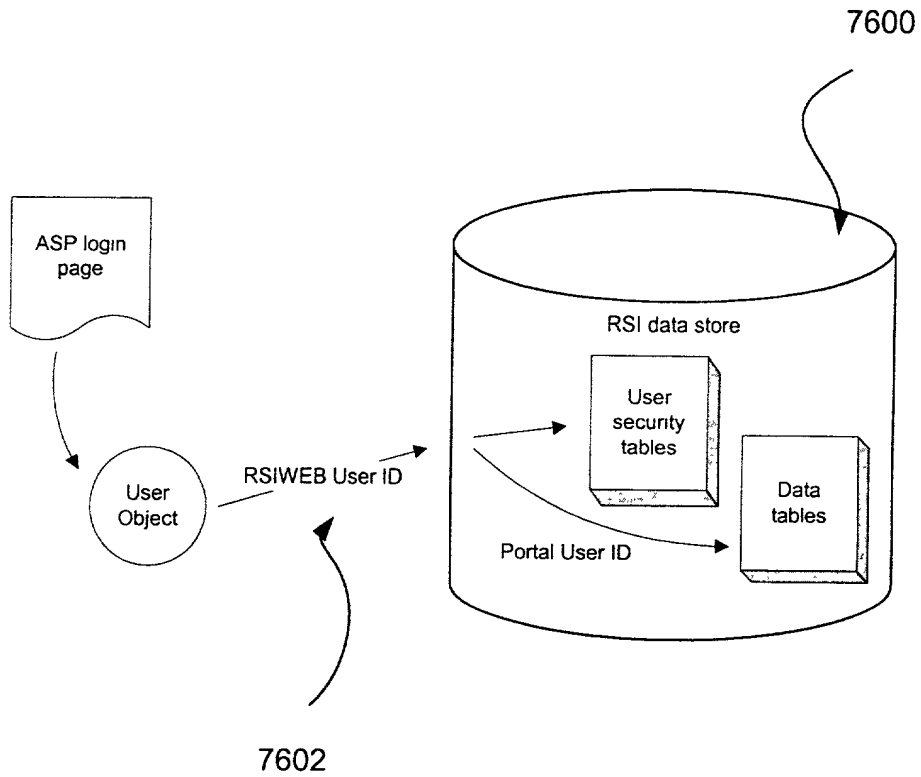


Fig. 76

09816075-070601

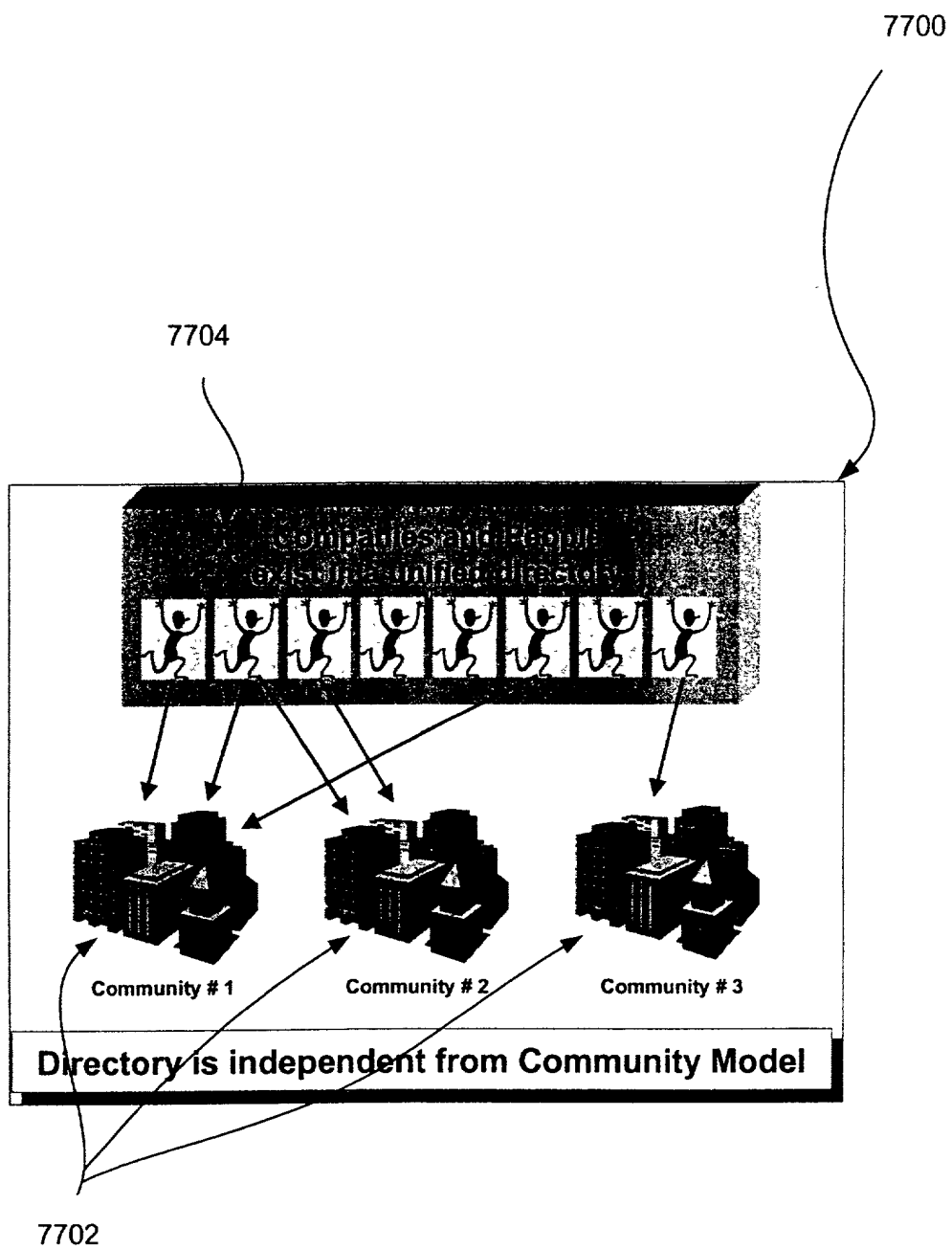


Fig. 77

09816075-070604

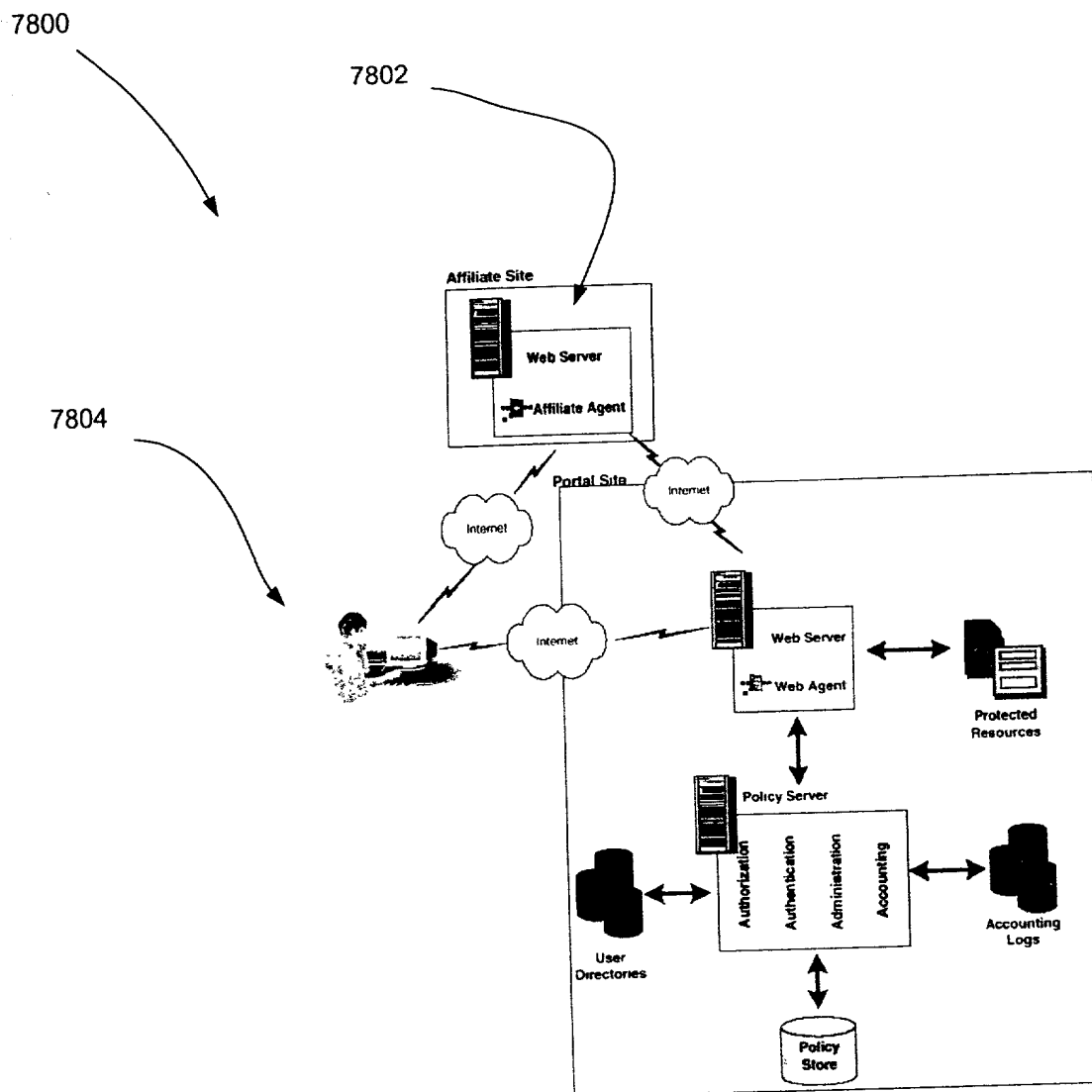


Fig. 78

7900

7902

Policy-Based Web Security Model

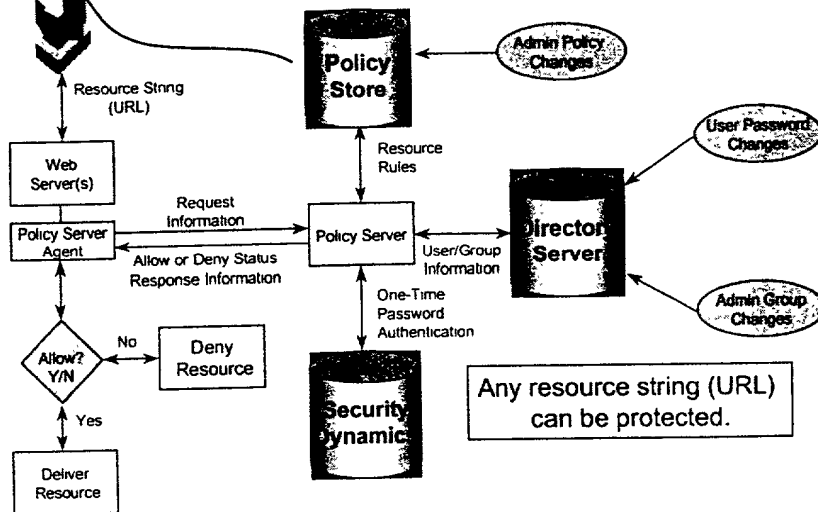


Fig. 79

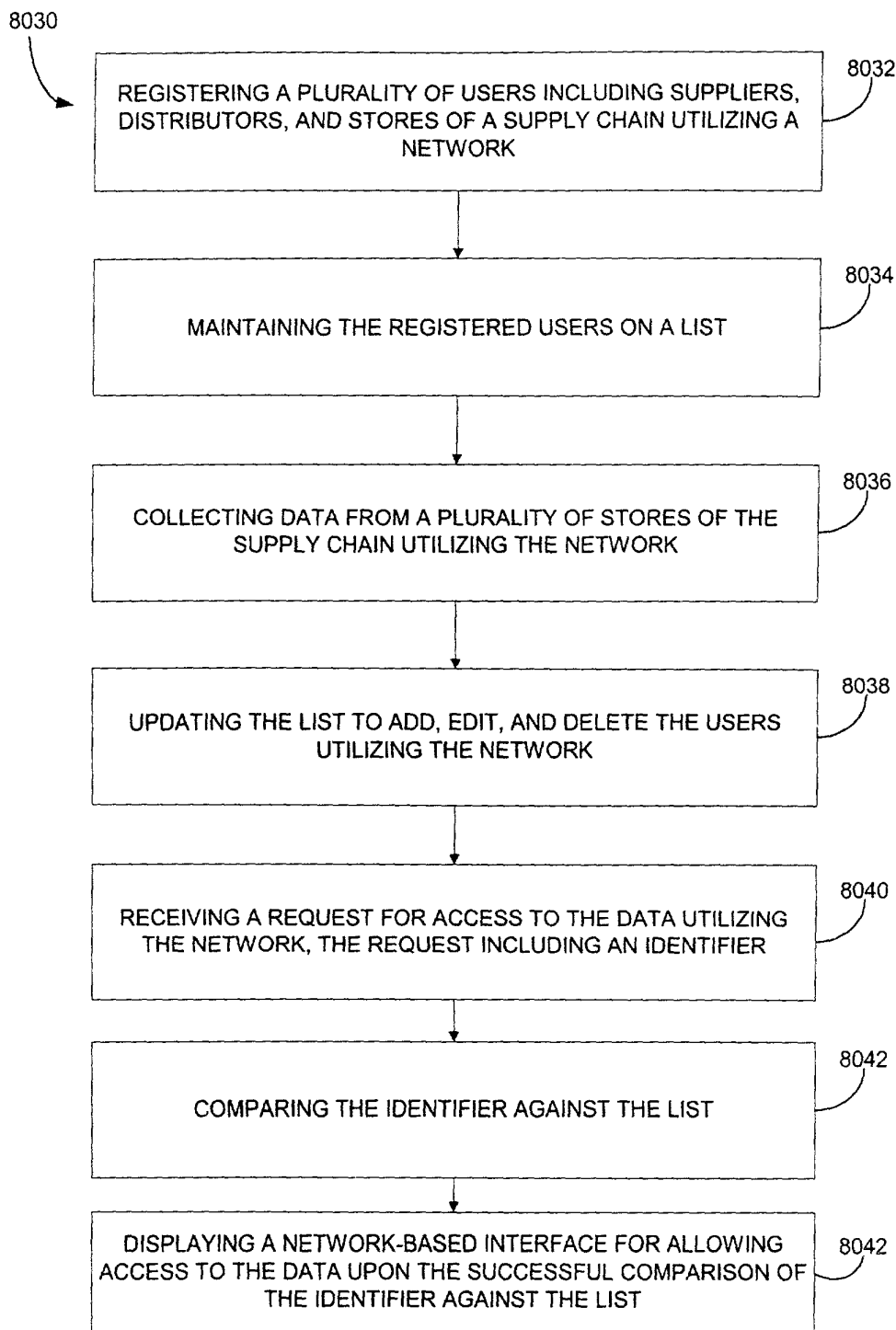


FIG. 80

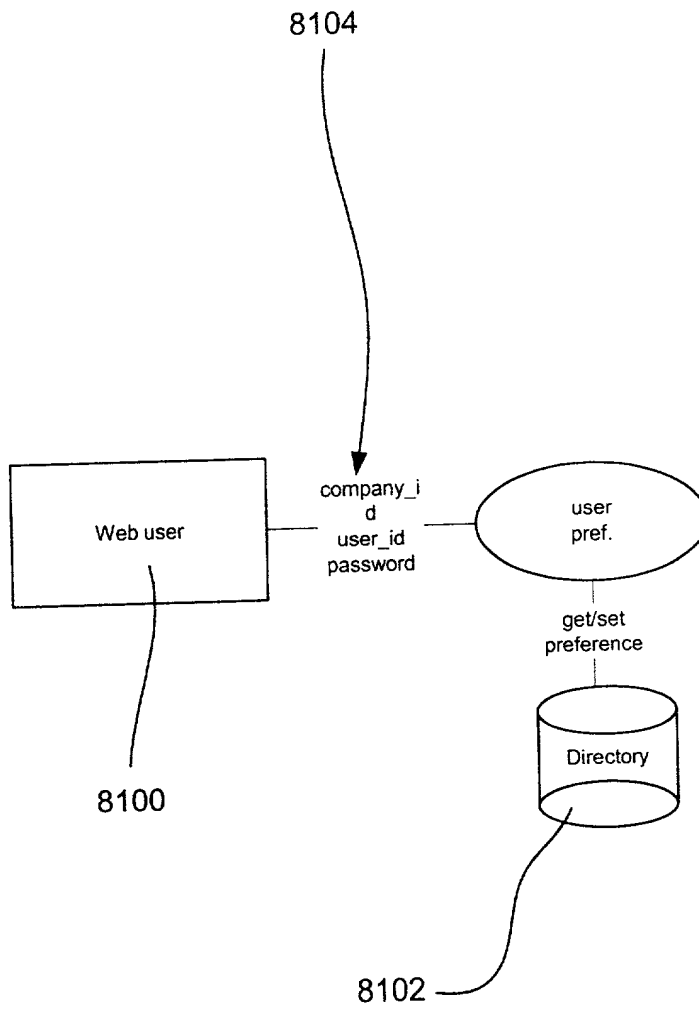


Fig. 81

8200

8202

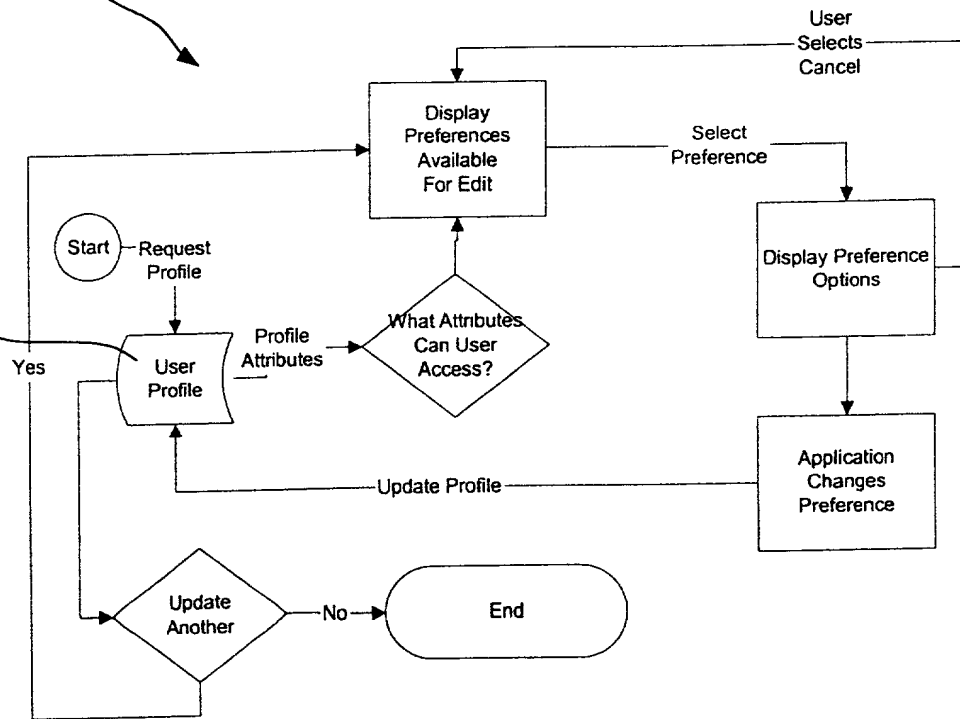


Fig. 82

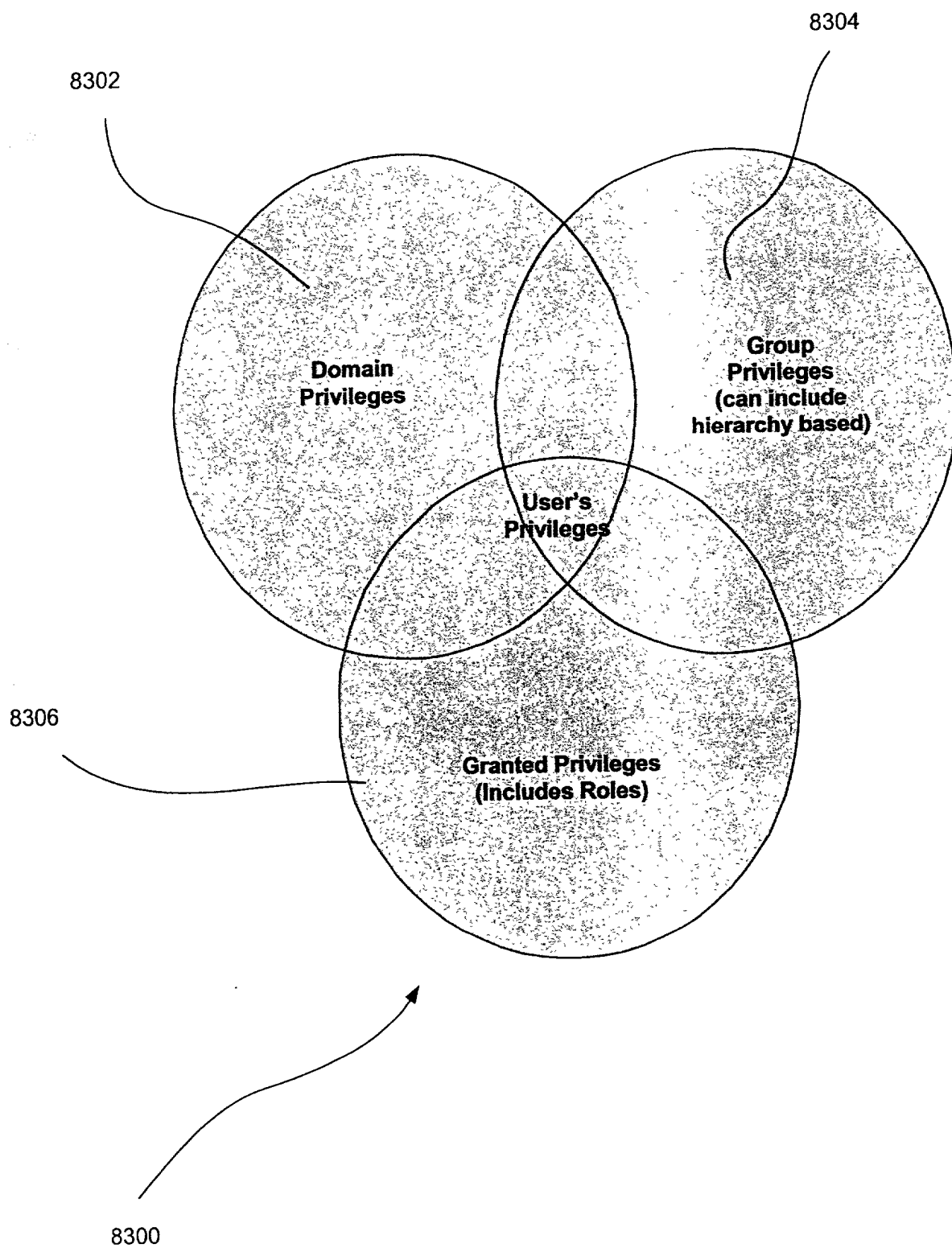


Fig. 83

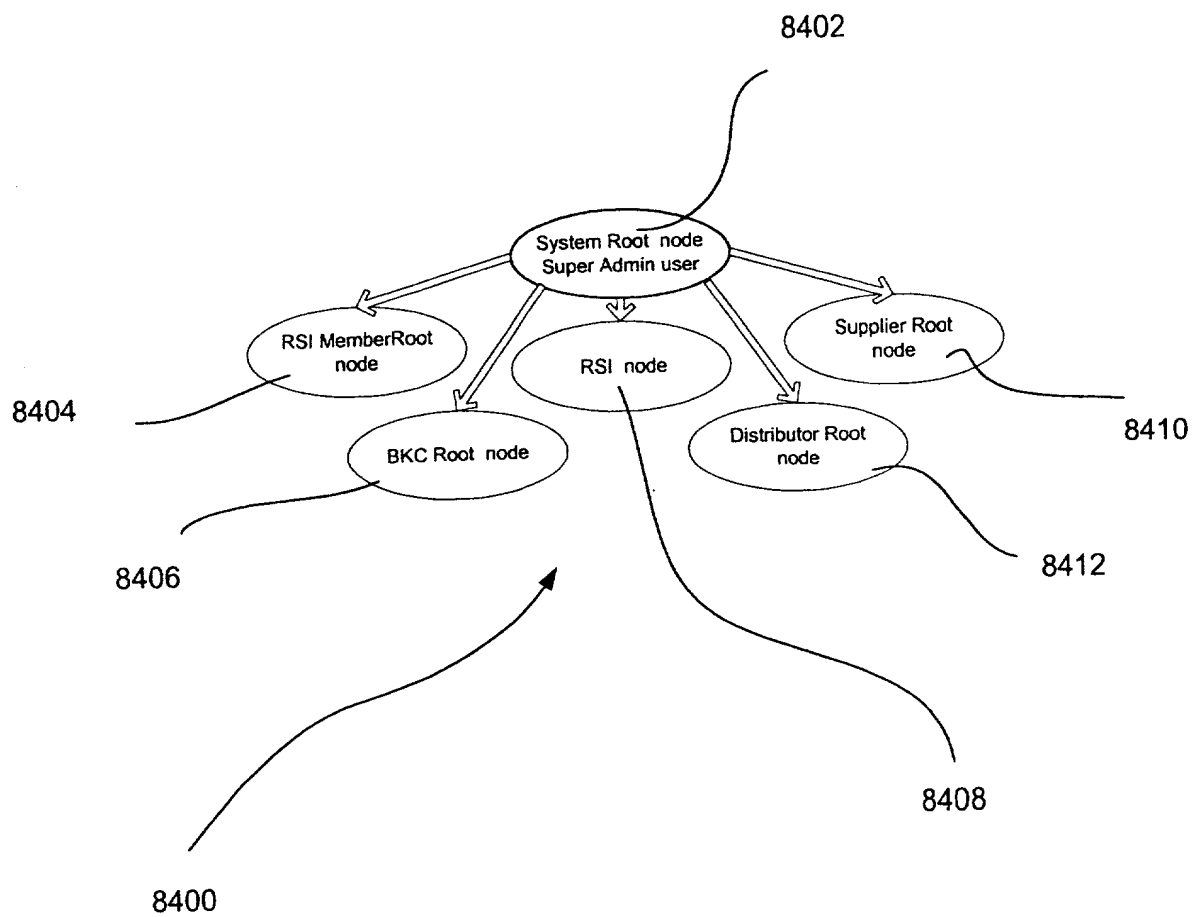


Fig. 84

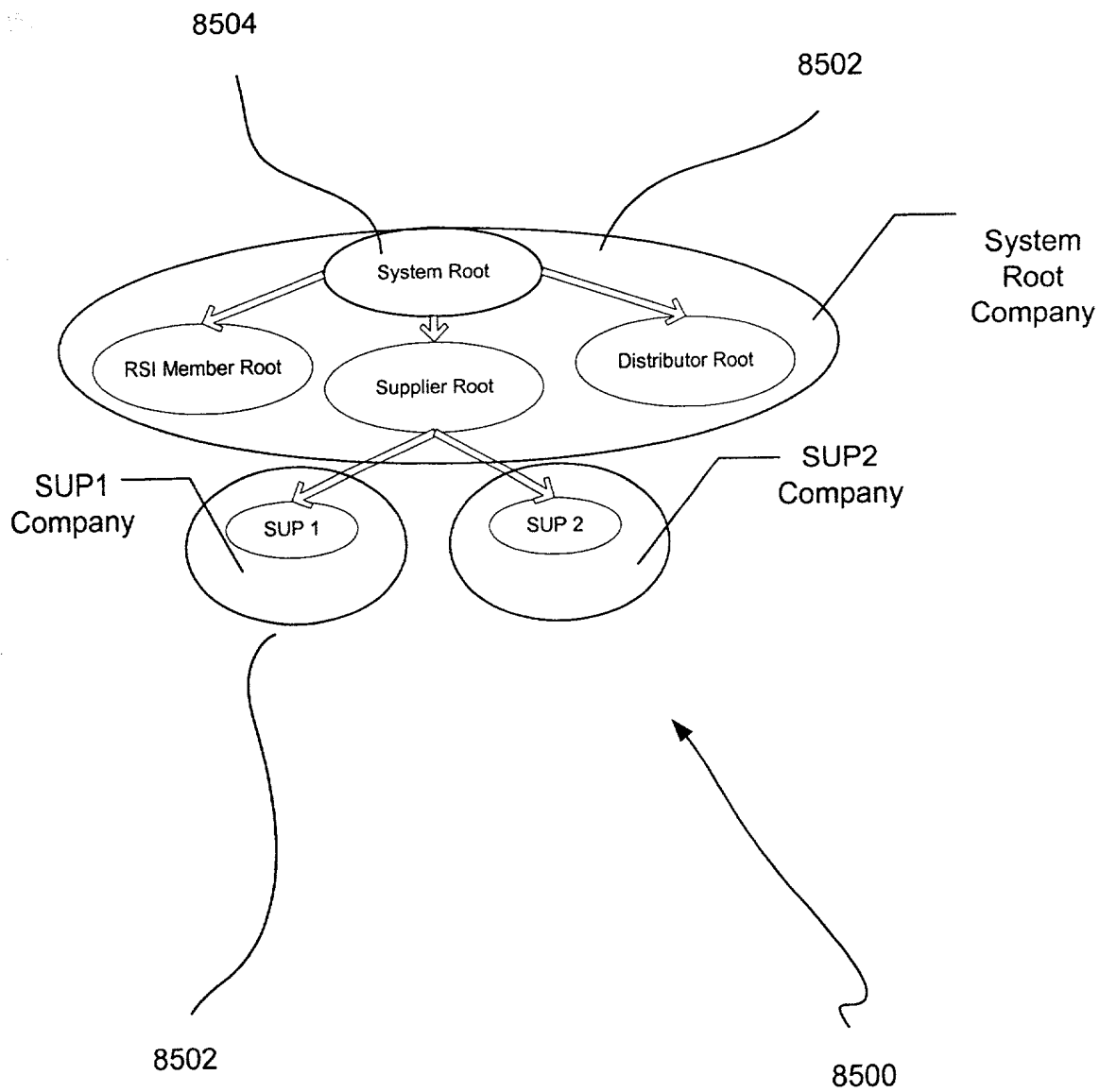


Fig. 85

8600

8602

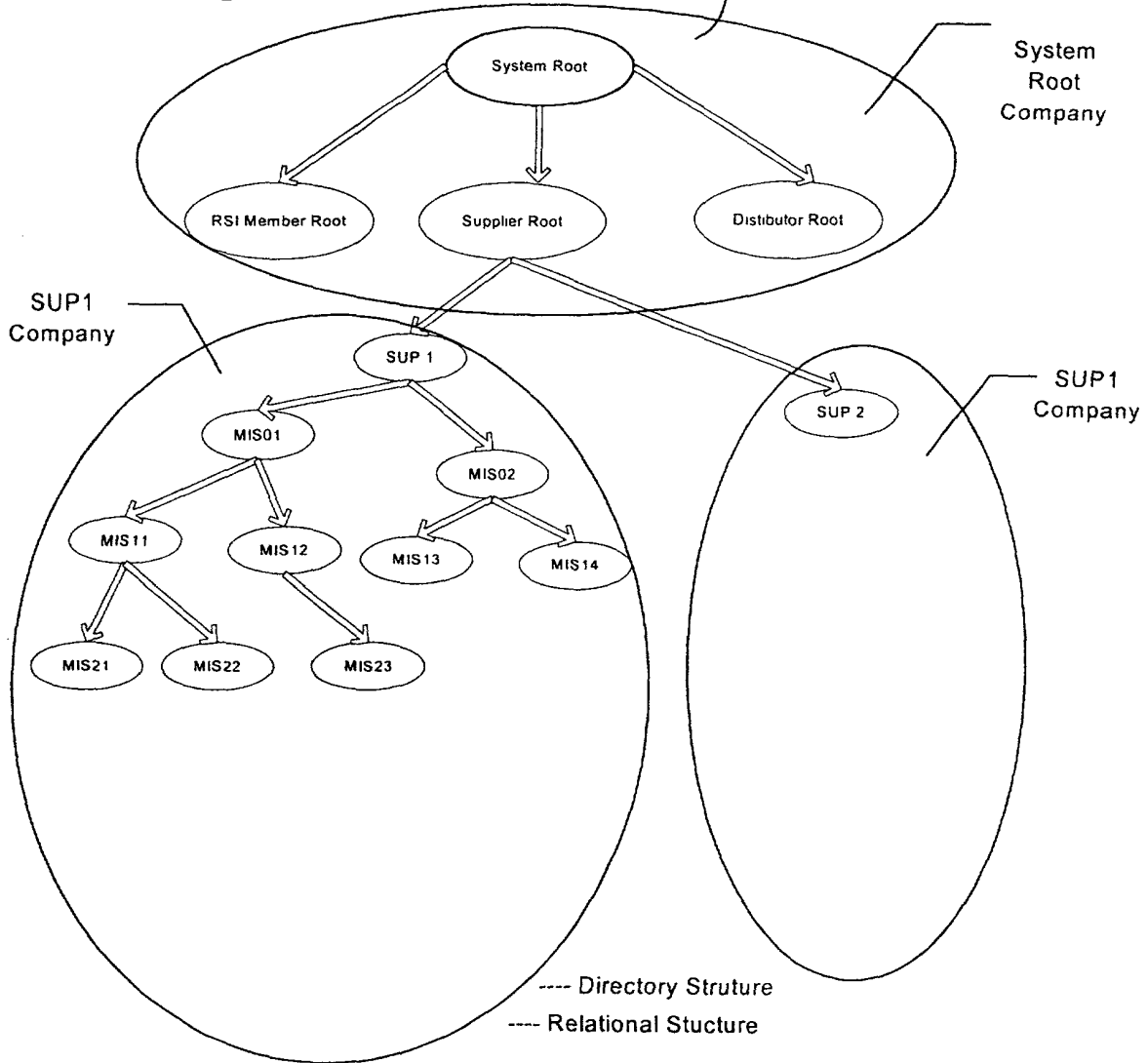


Fig. 86

8700

Group Hierarchy Management: Data Flow

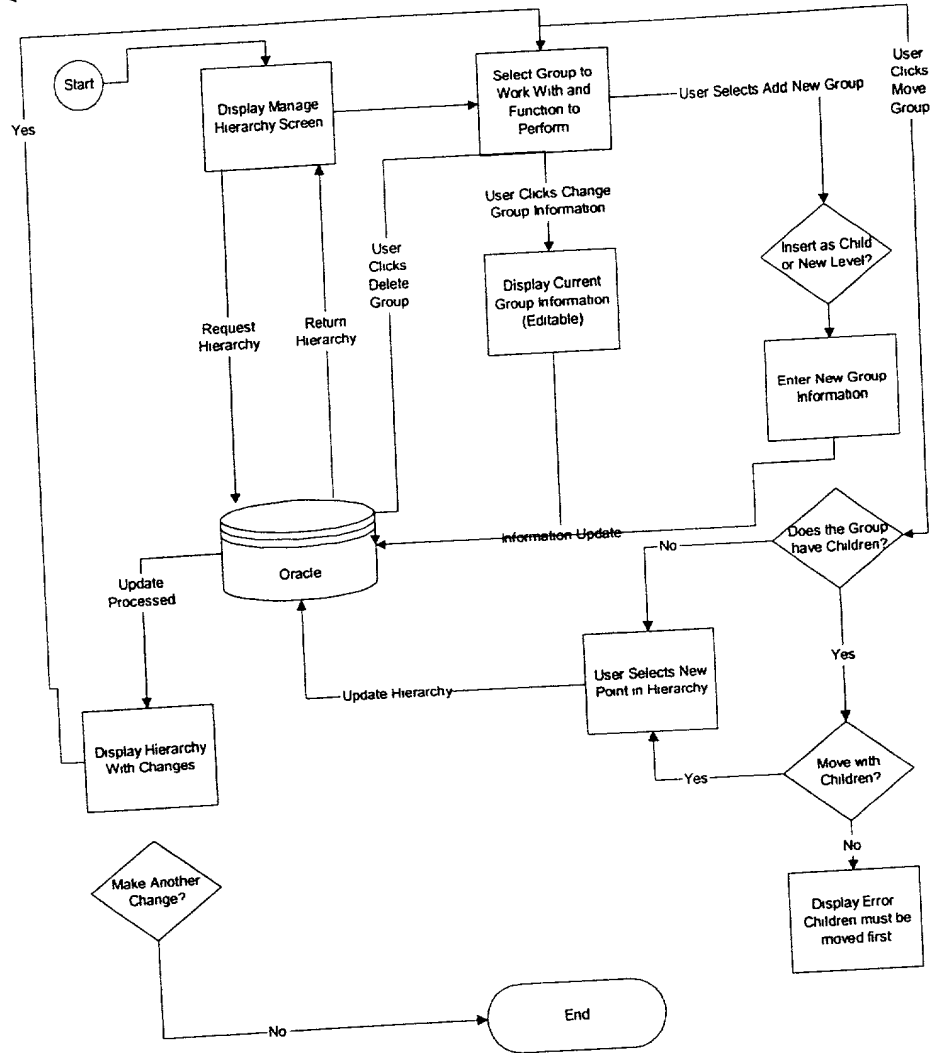


Fig. 87

09816075-070601
109020"52097860

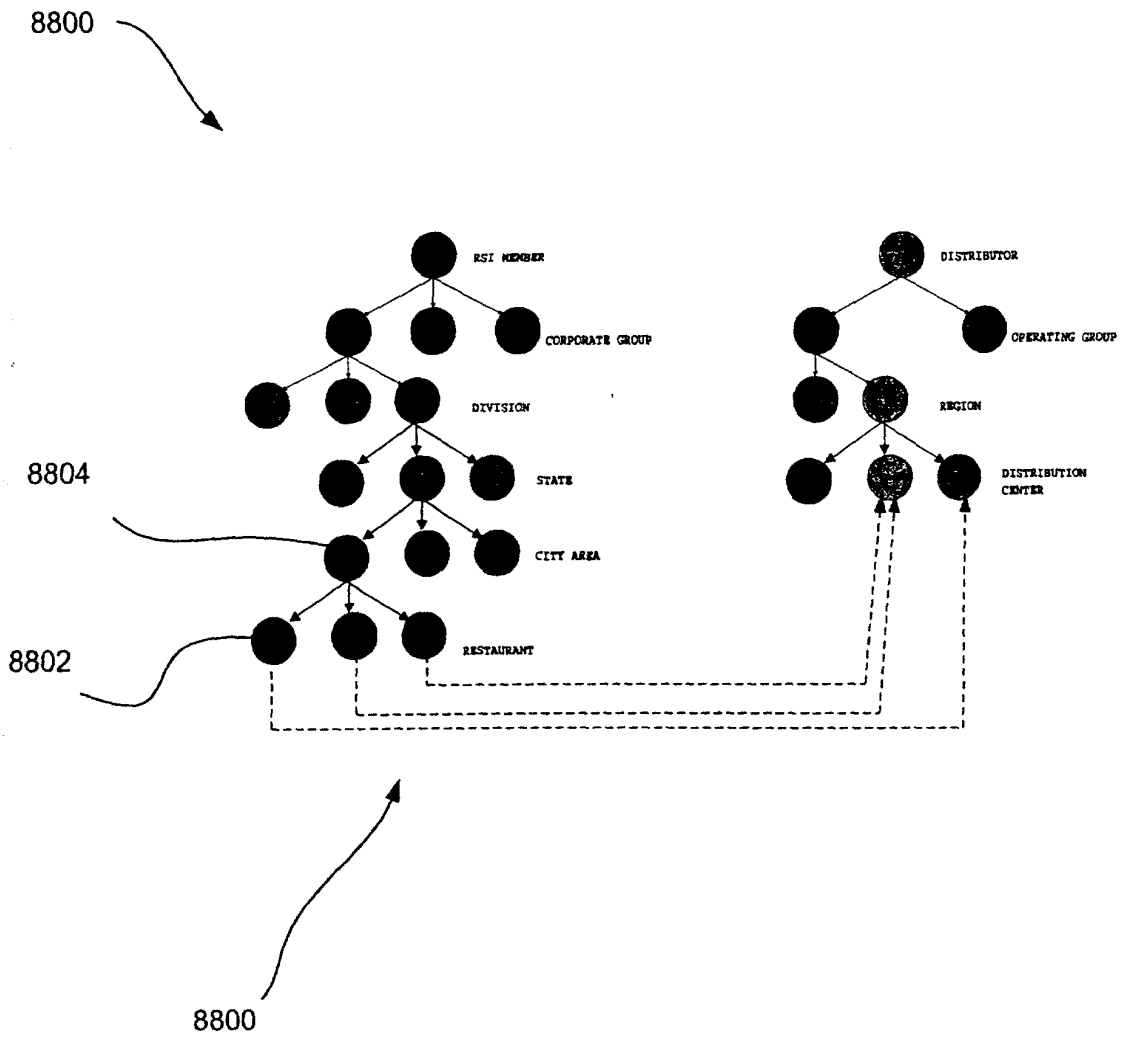


Fig. 88

8902

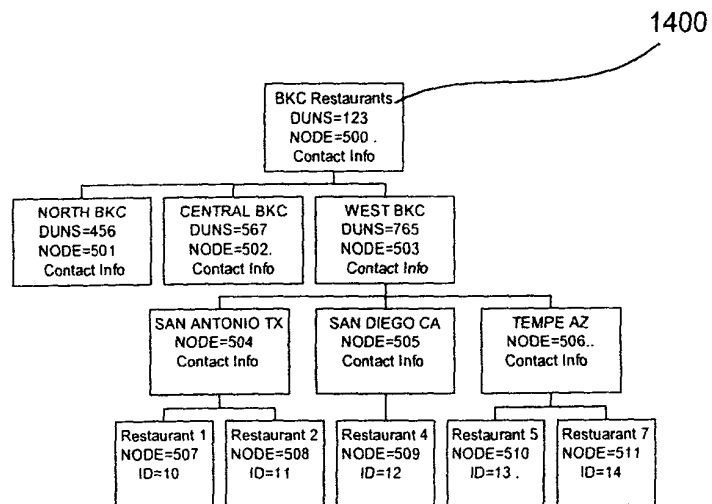


Fig. 89

9000

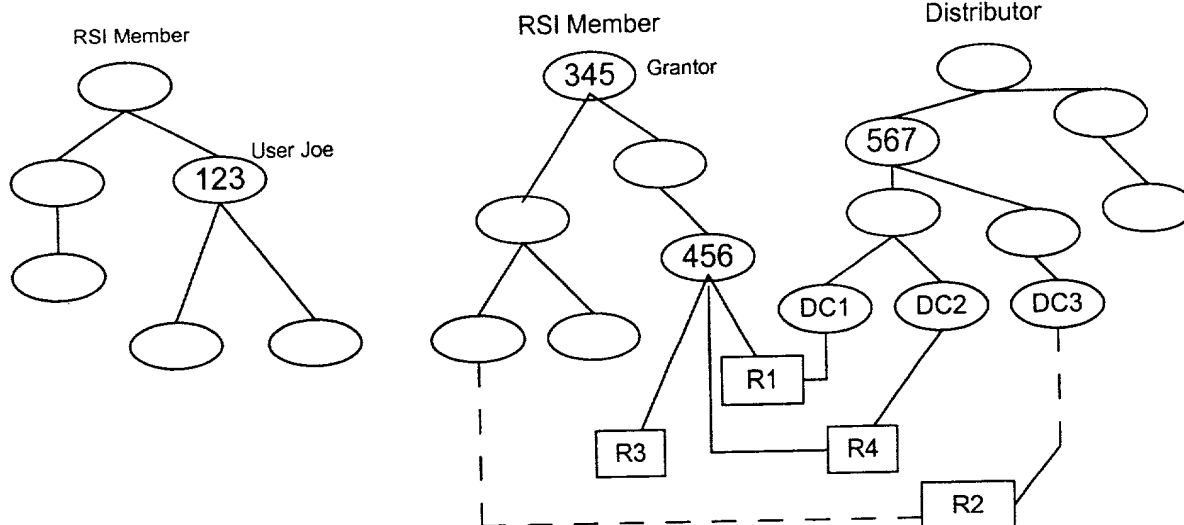


FIG. 90

9100

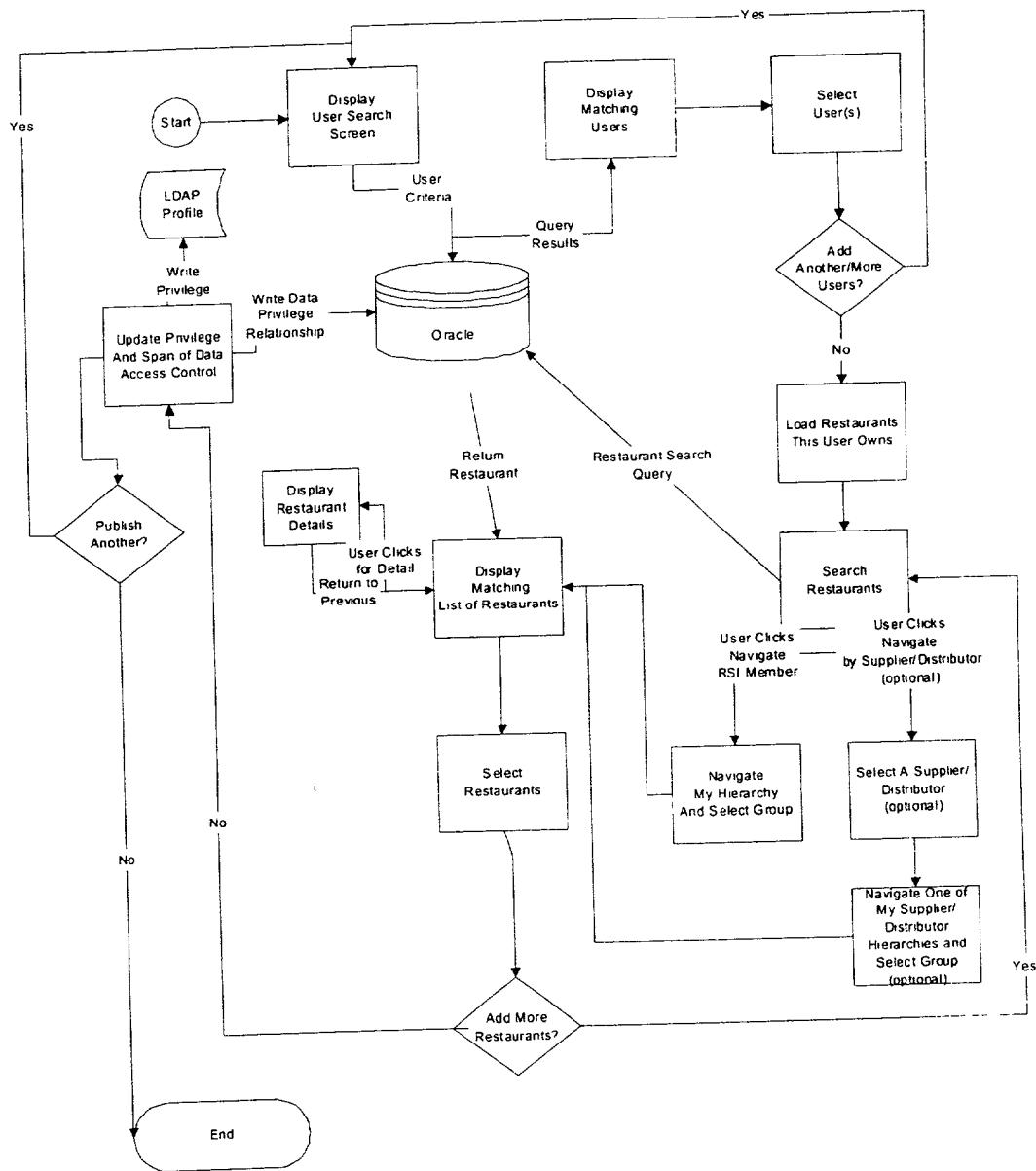


Fig. 91

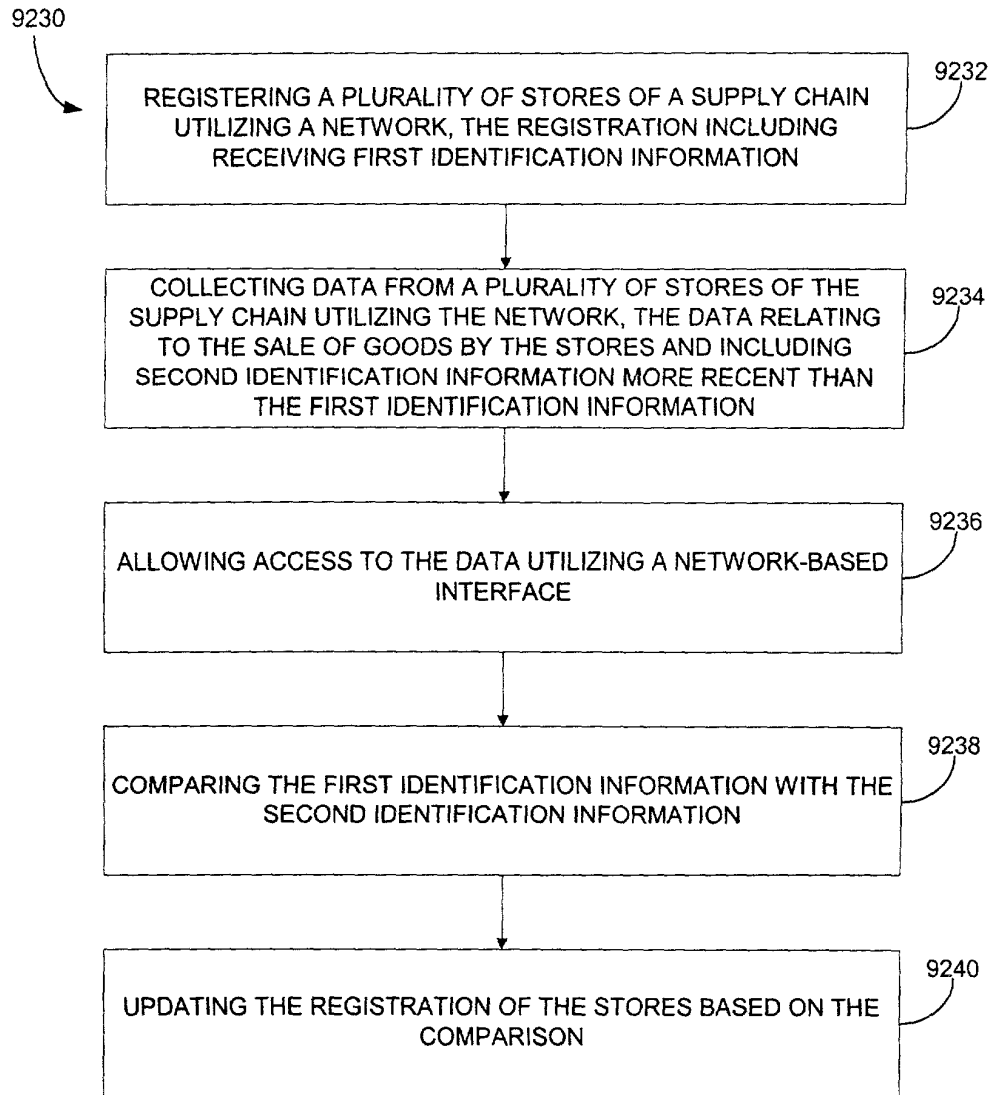


FIG. 92

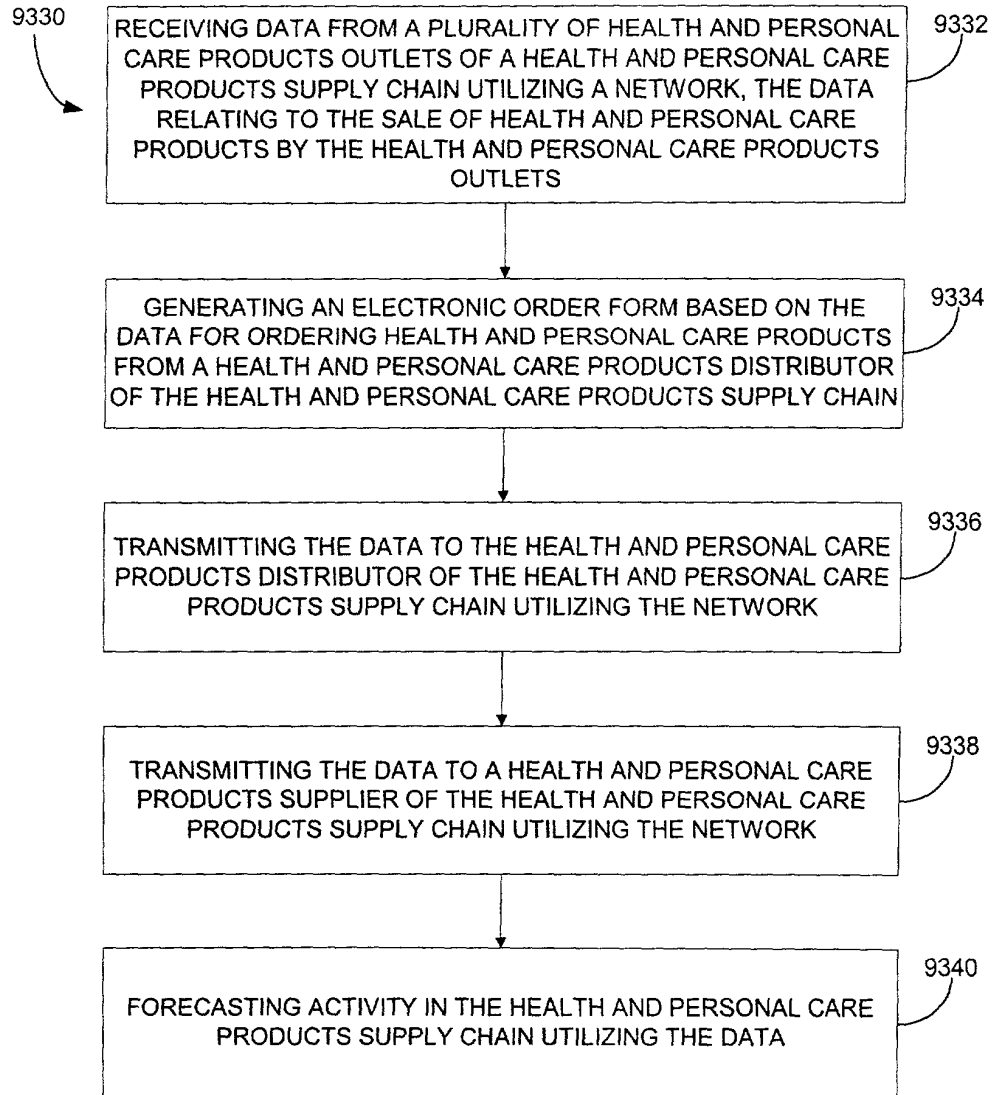


FIG. 93

09916075-00001

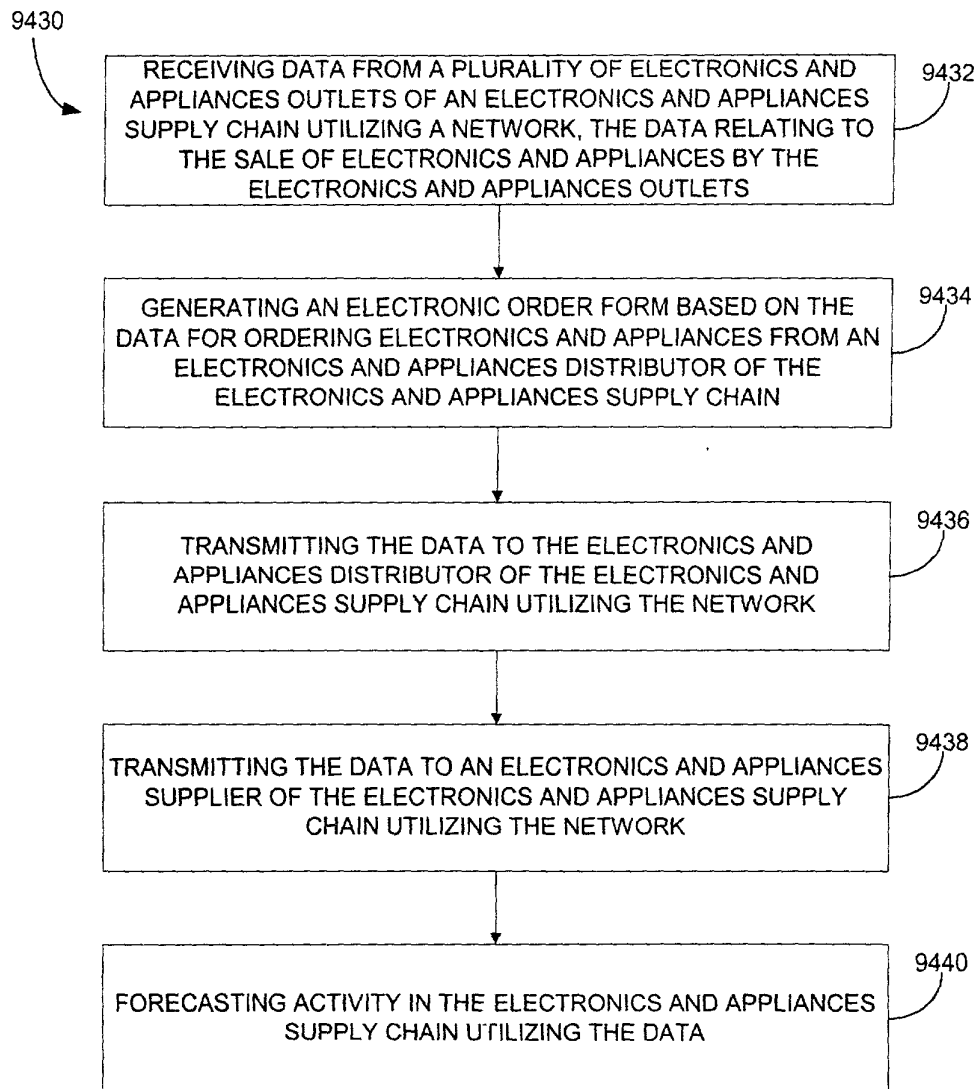


FIG. 94

09315075.070601

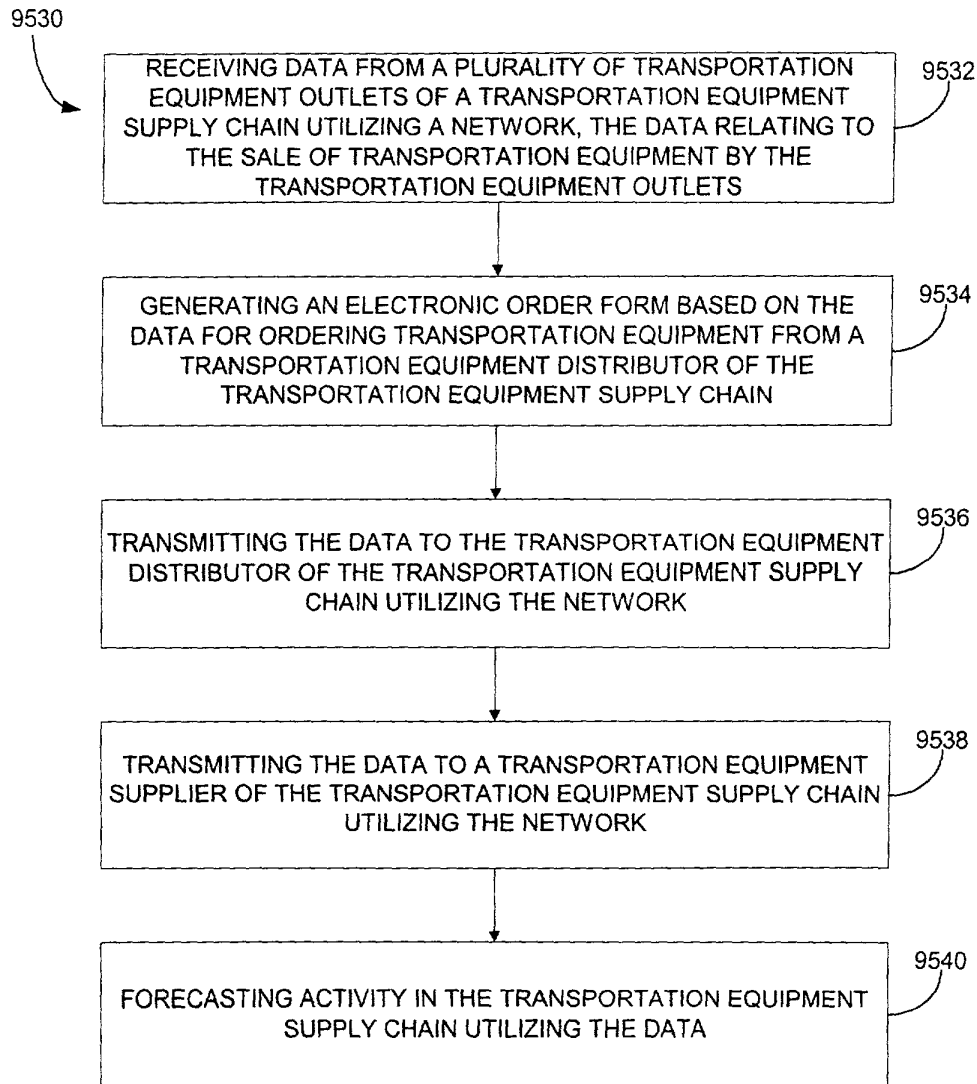


FIG. 95

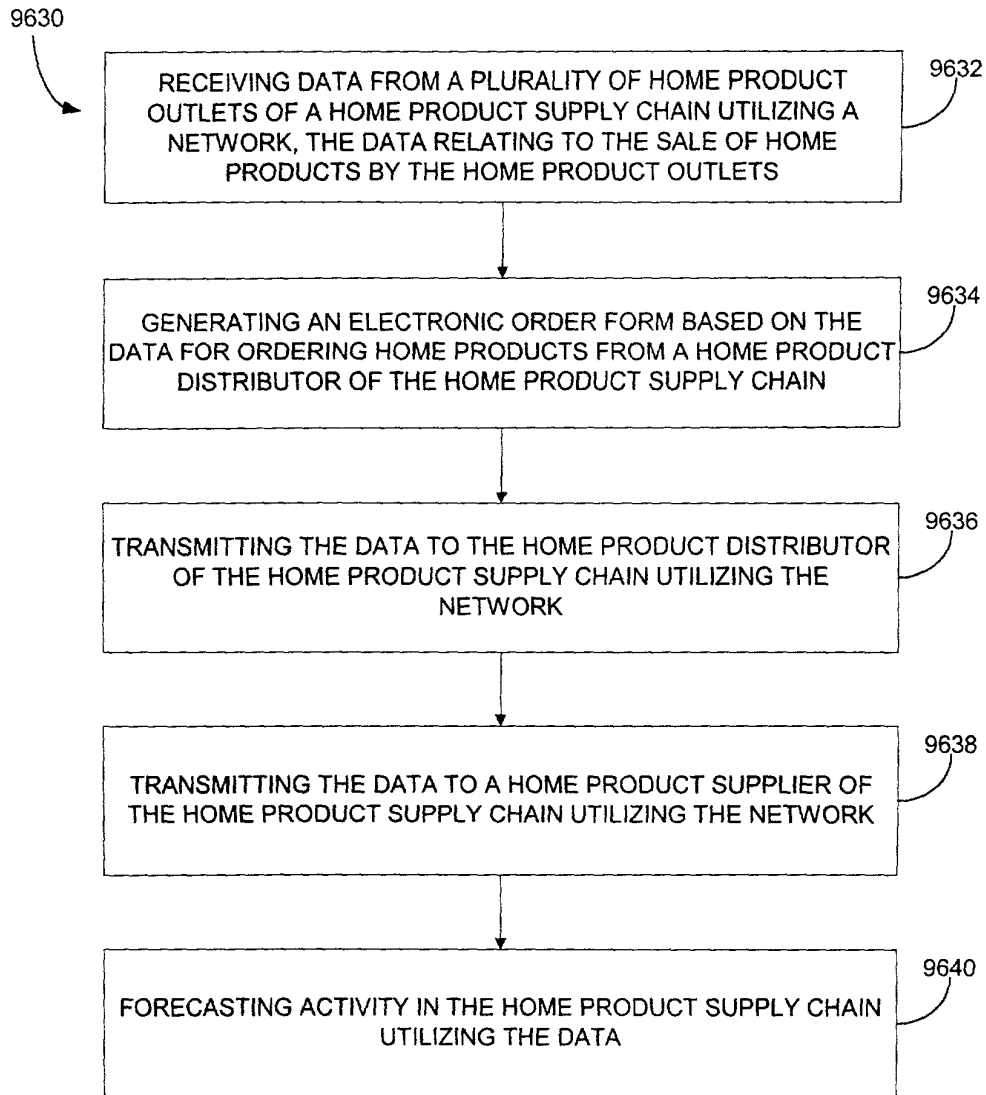


FIG. 96

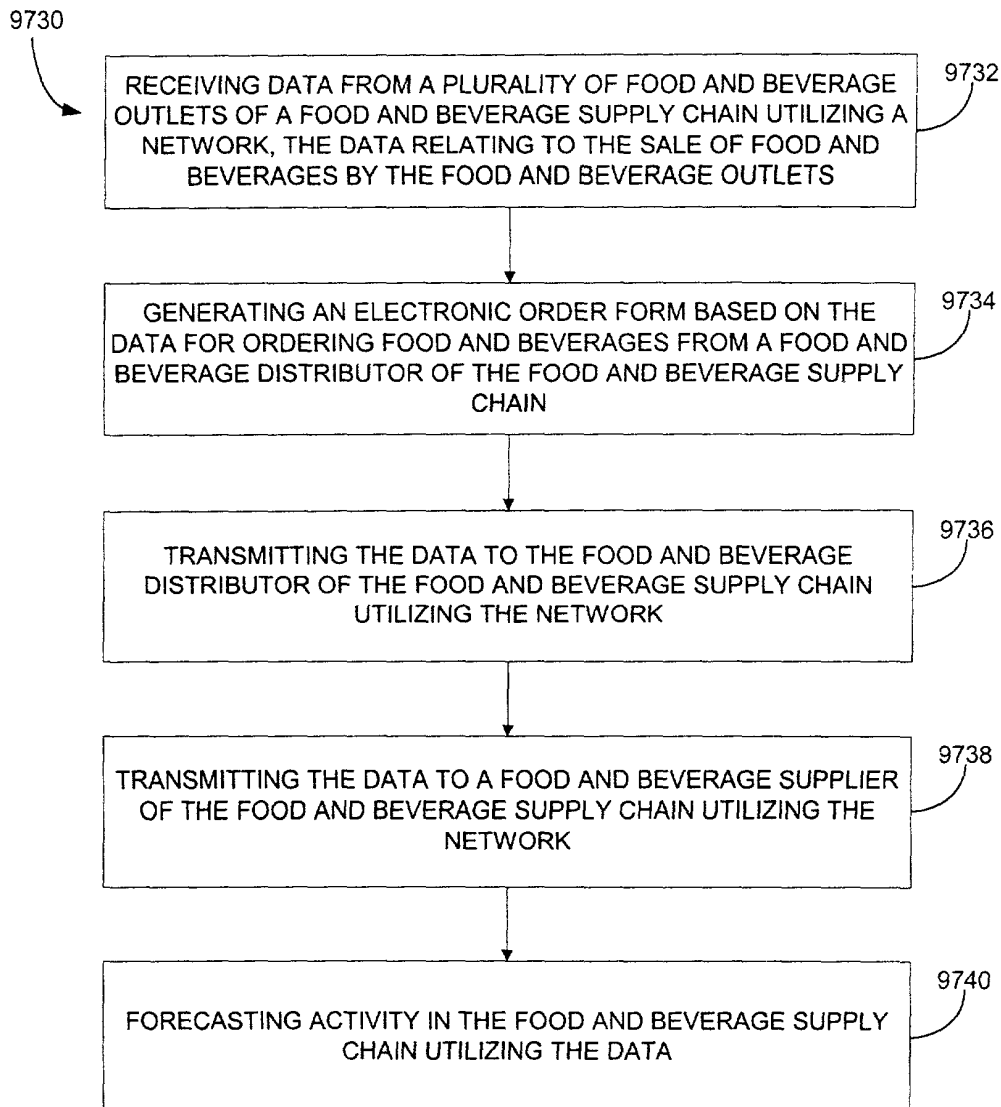


FIG. 97

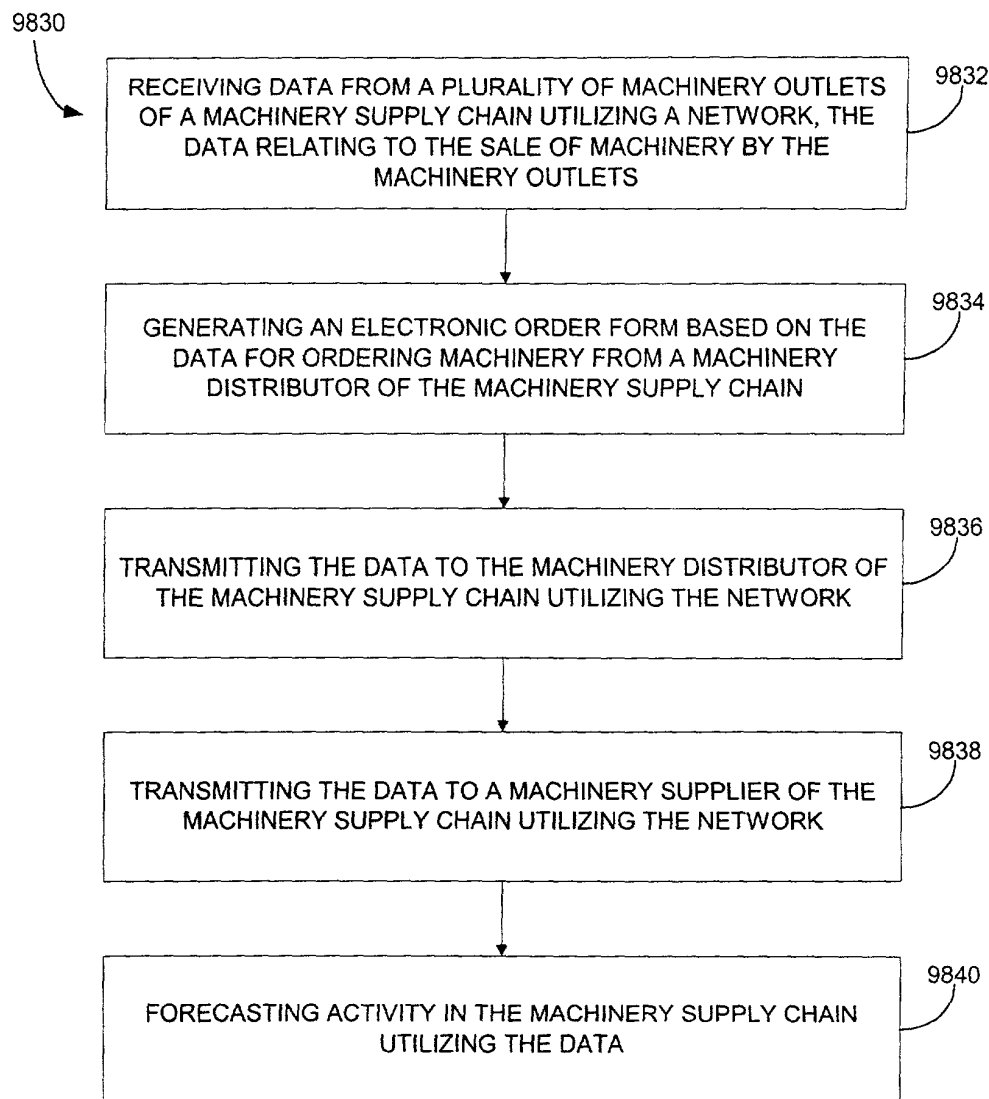


FIG. 98

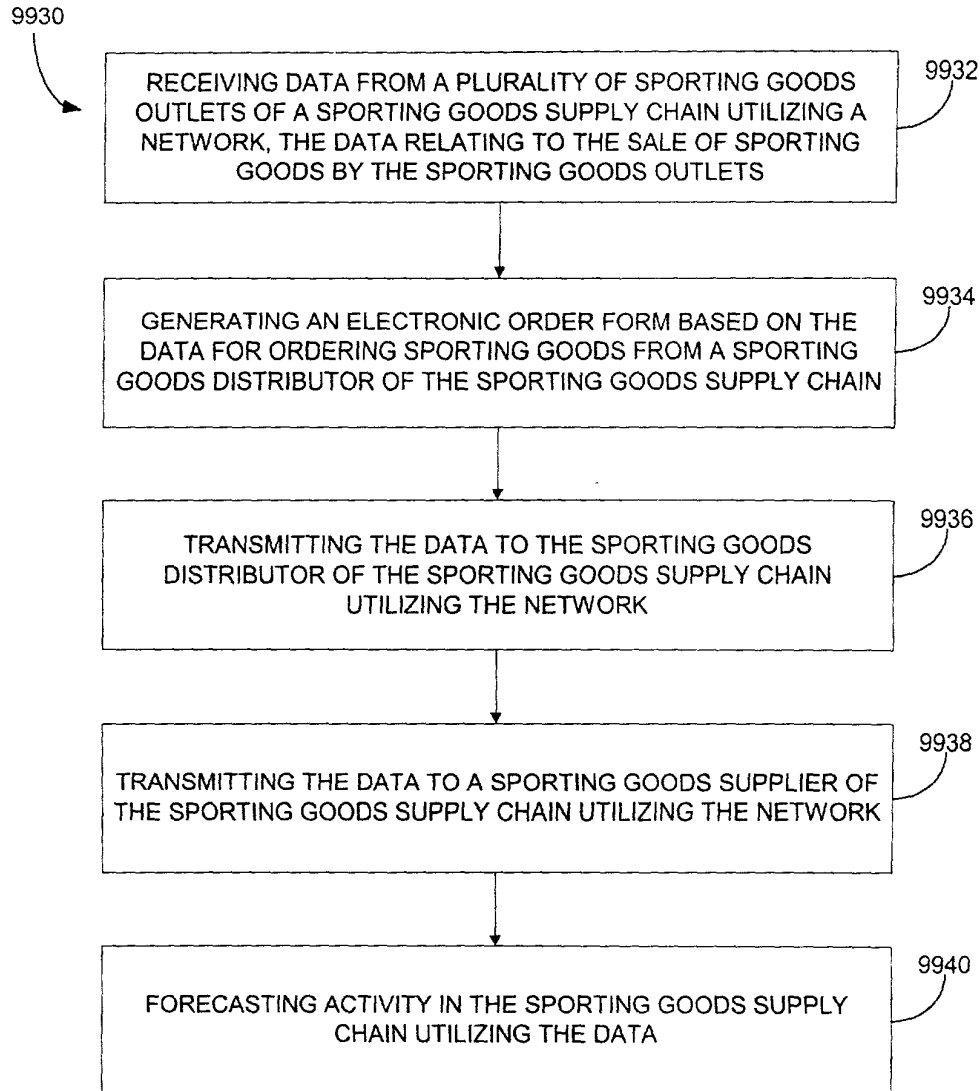


FIG. 99

09816075-070601

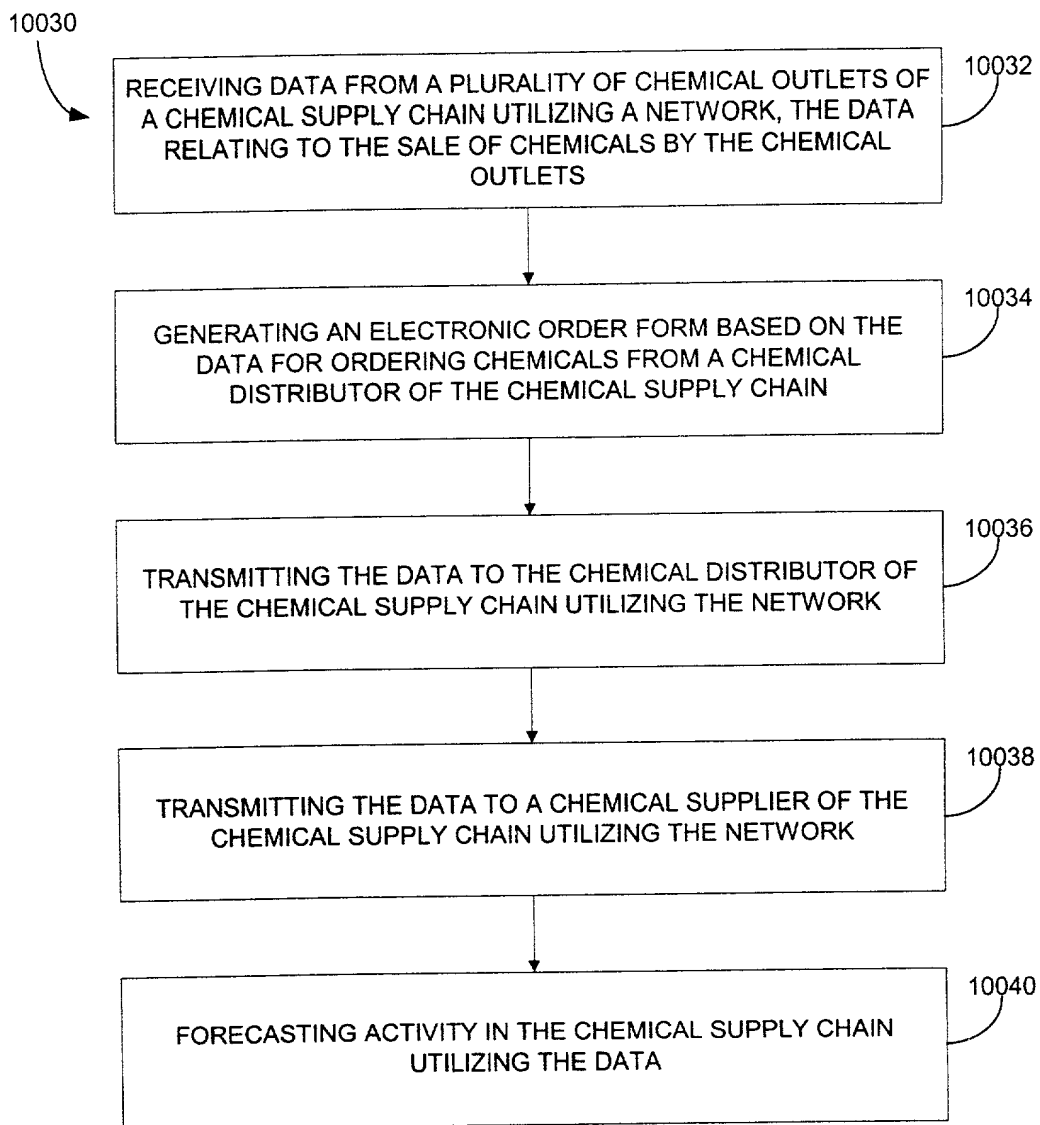


FIG. 100

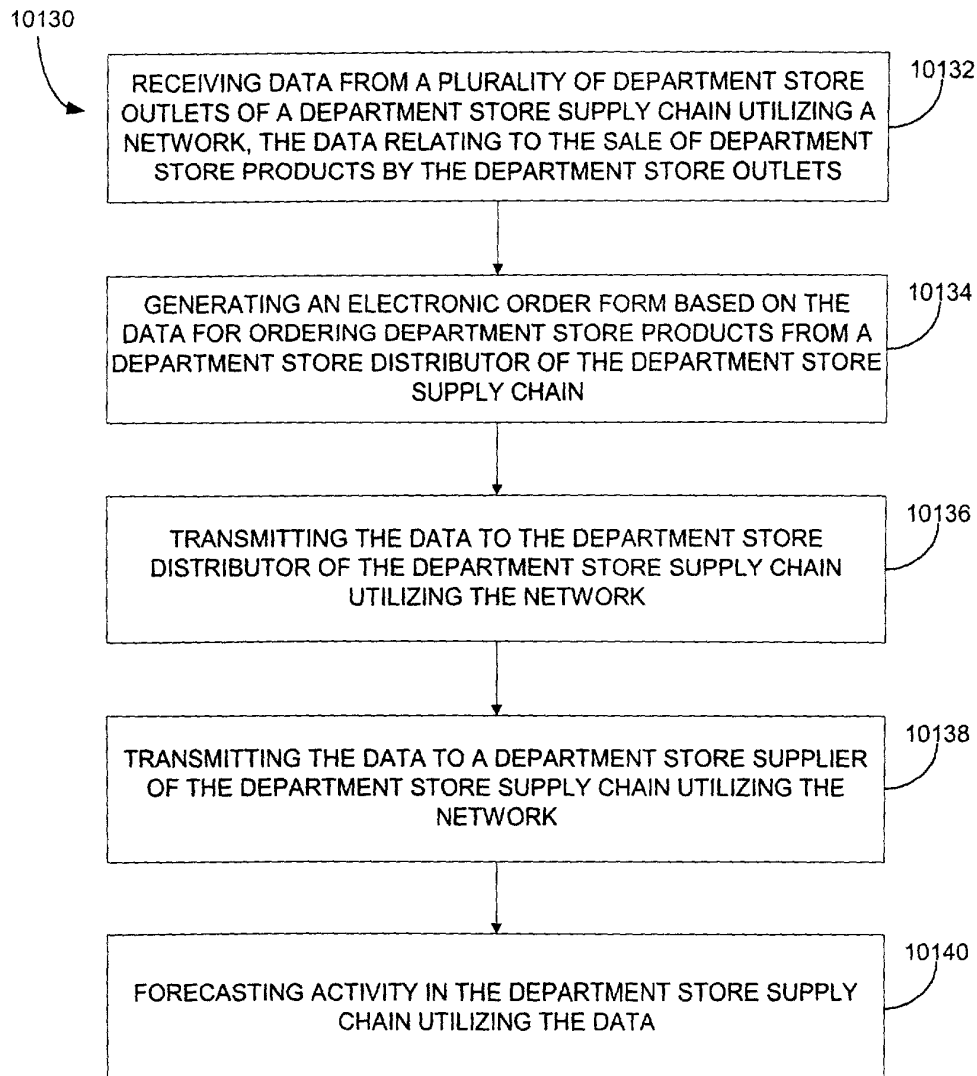


FIG. 101

09816075.070601

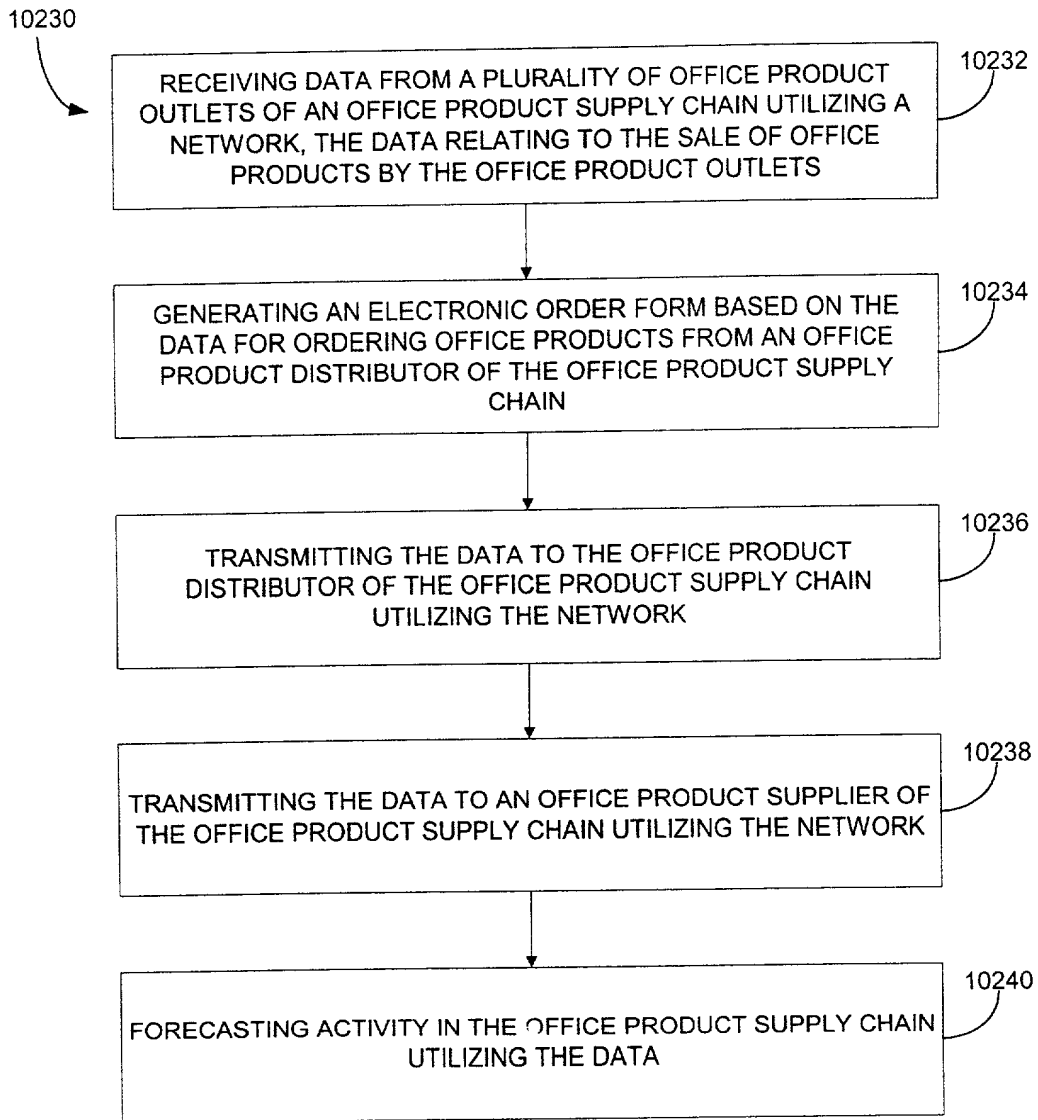


FIG. 102A

10260

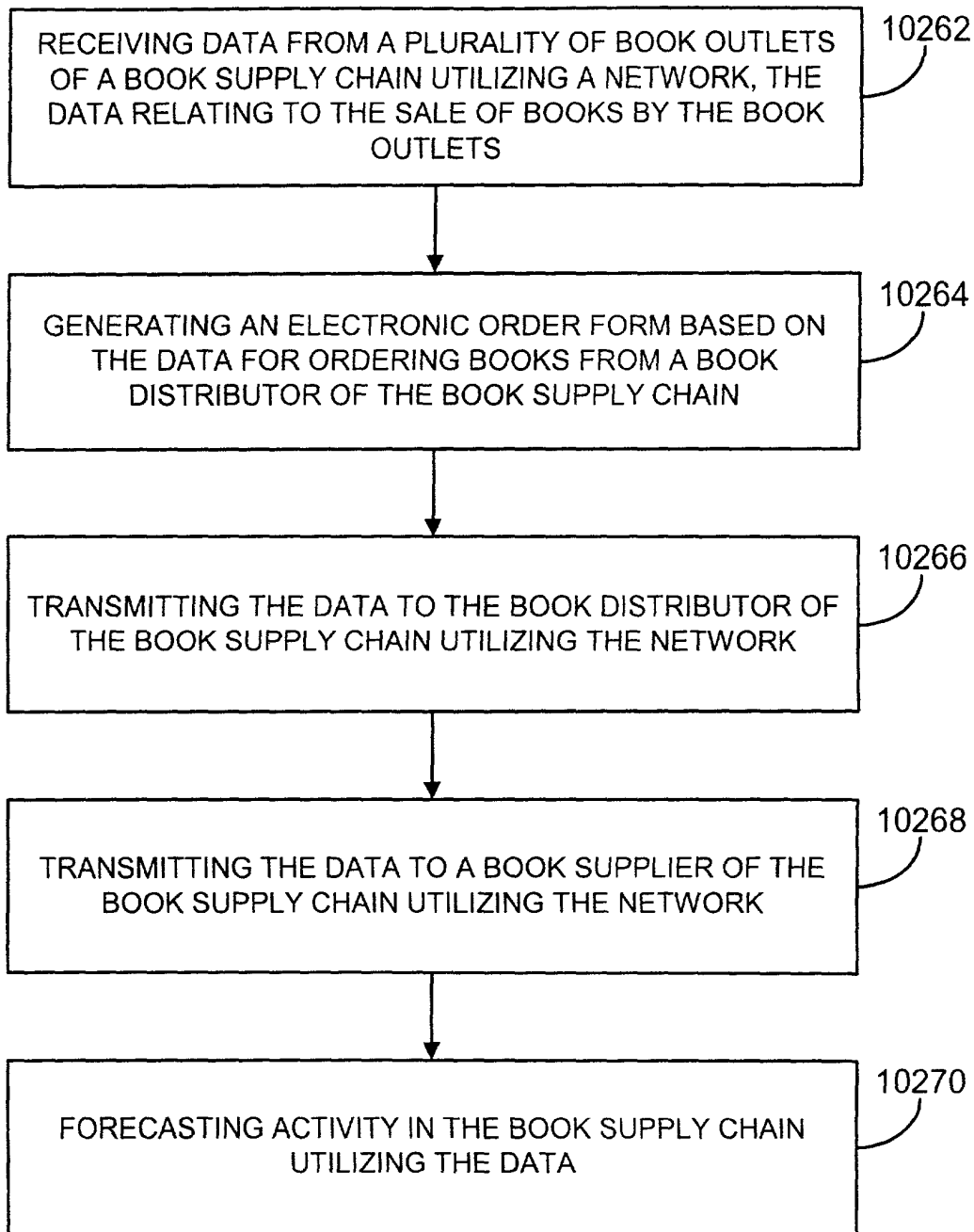


FIG. 102B

090705 070601

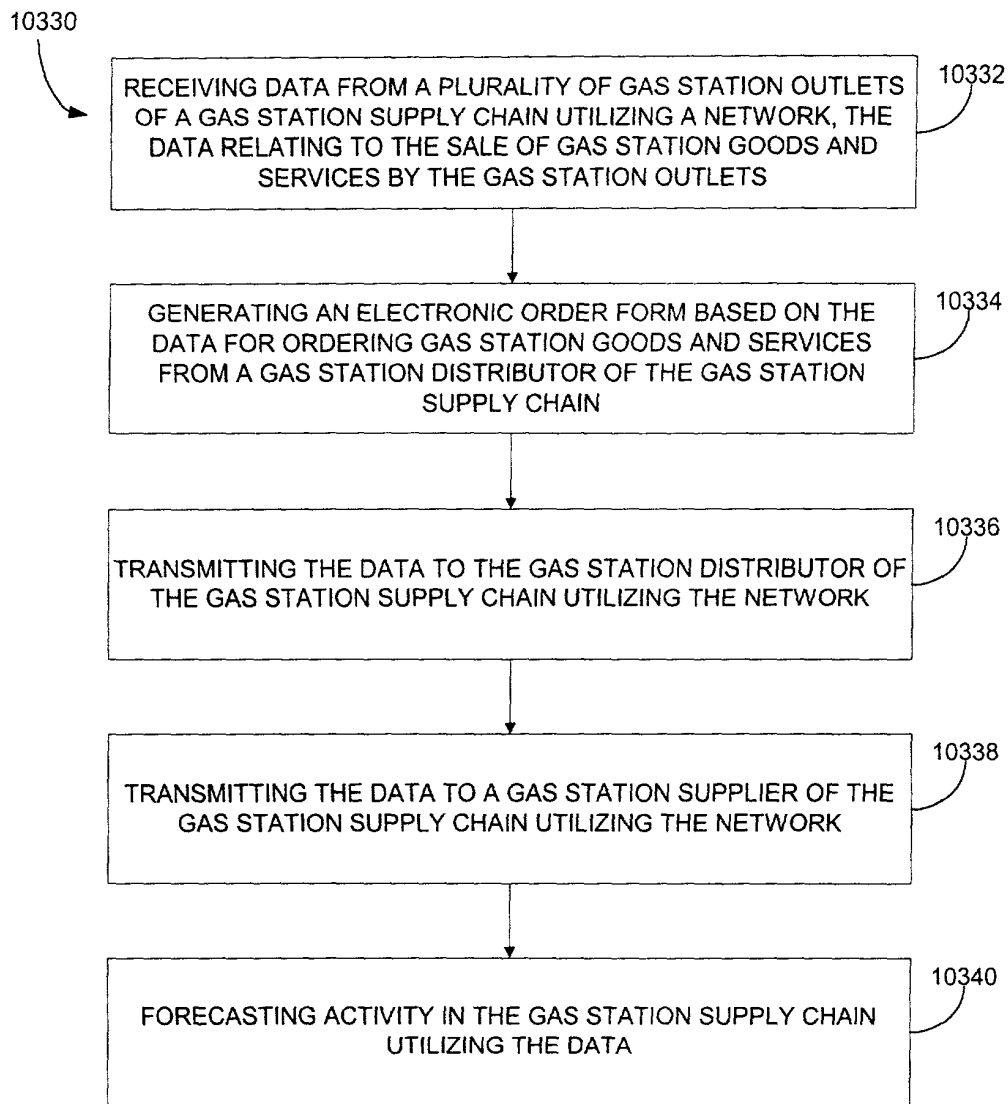


FIG. 103

FIG. 104A

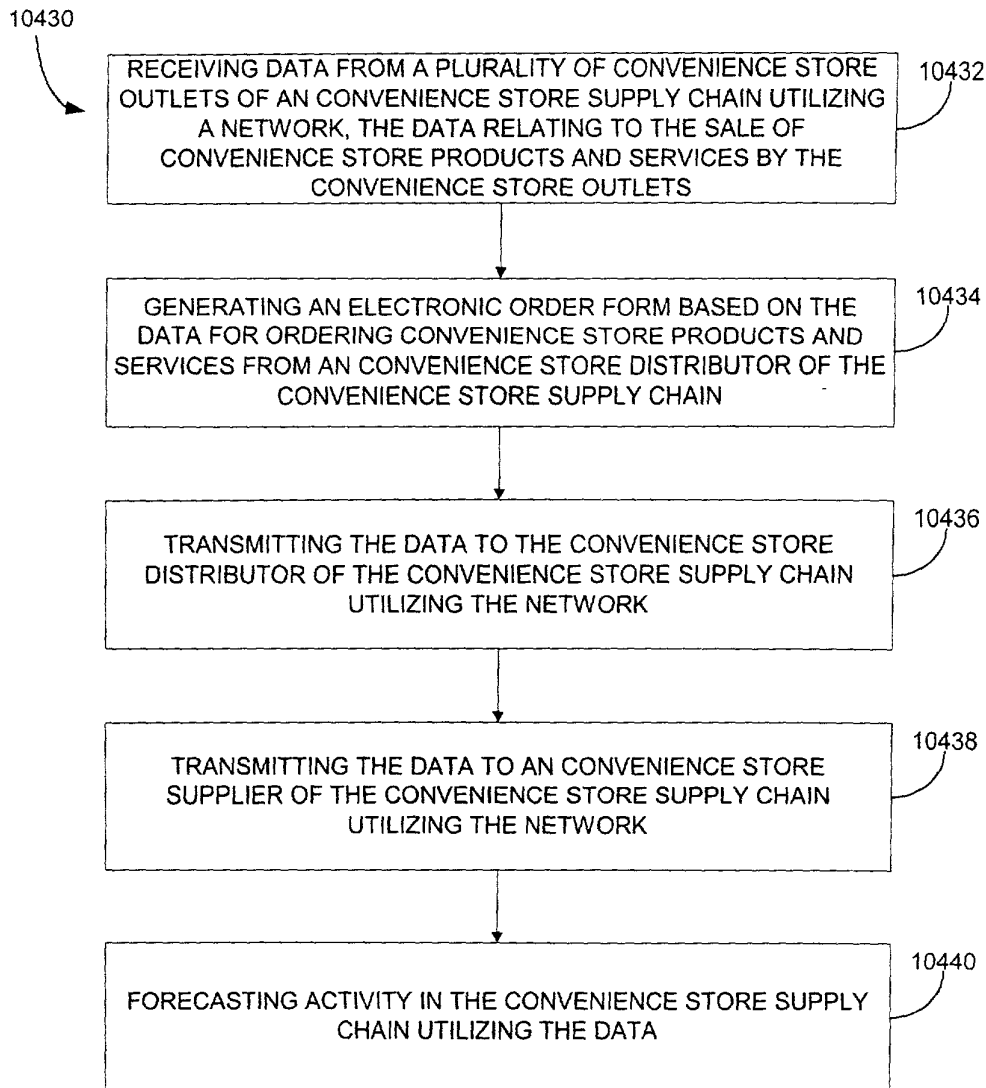


FIG. 104A

10460

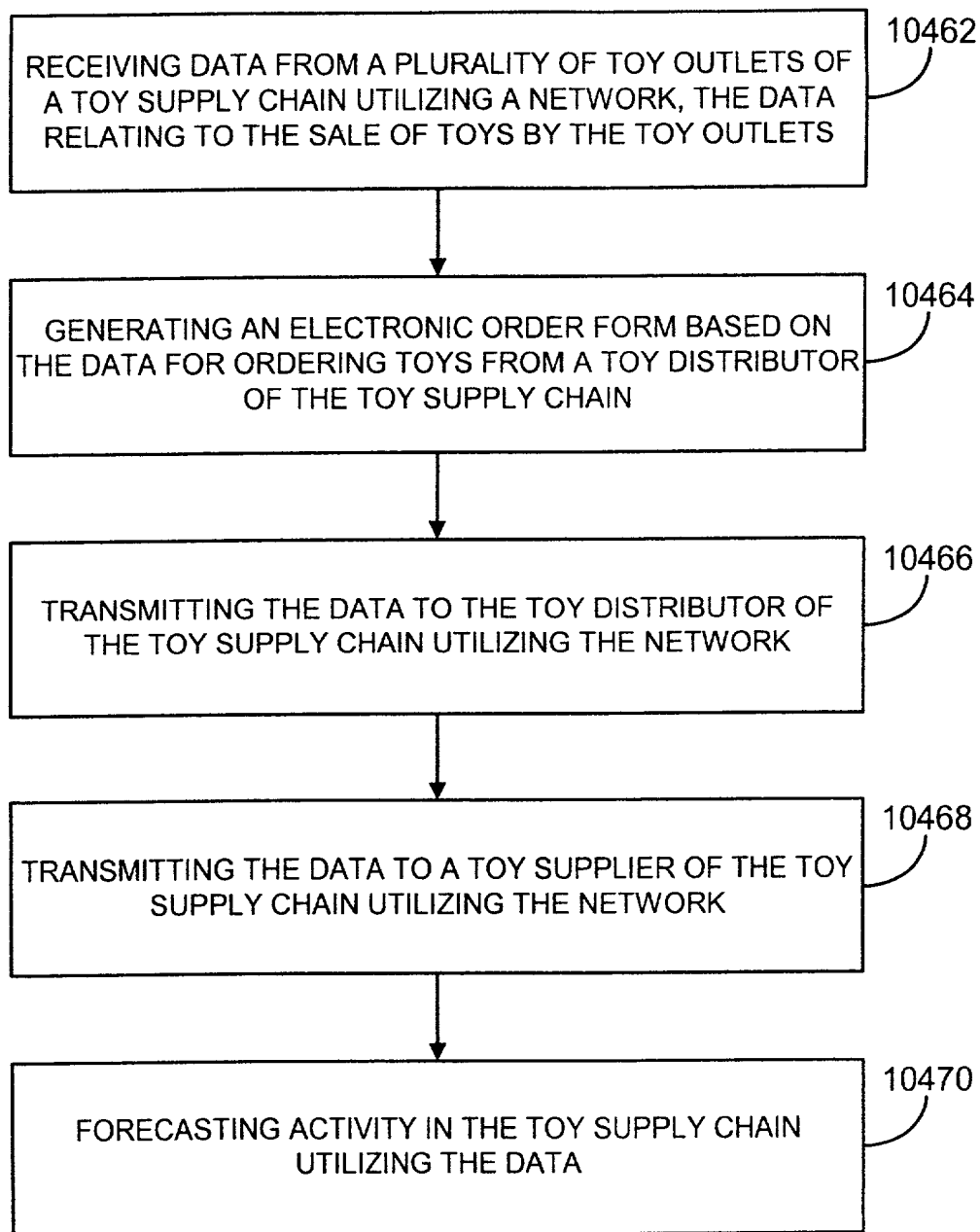


FIG. 104B

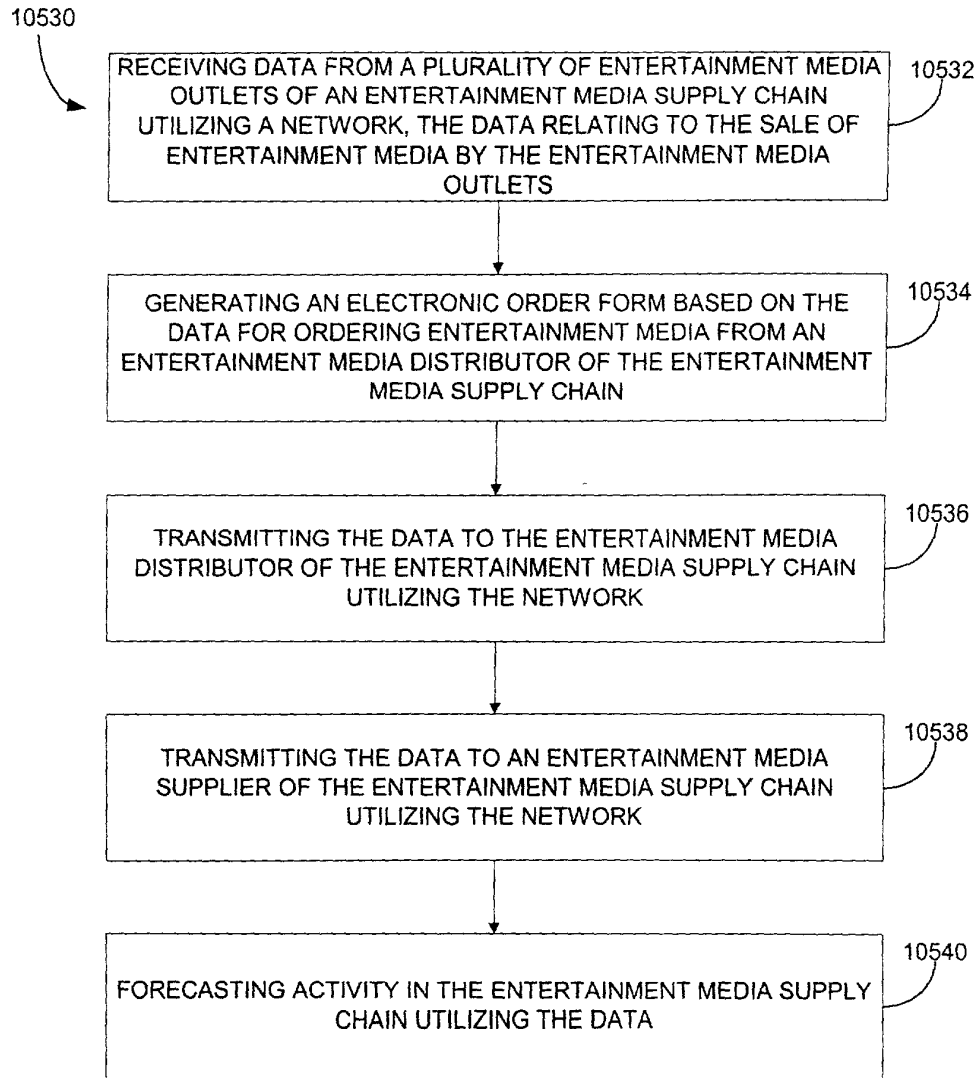


FIG. 105

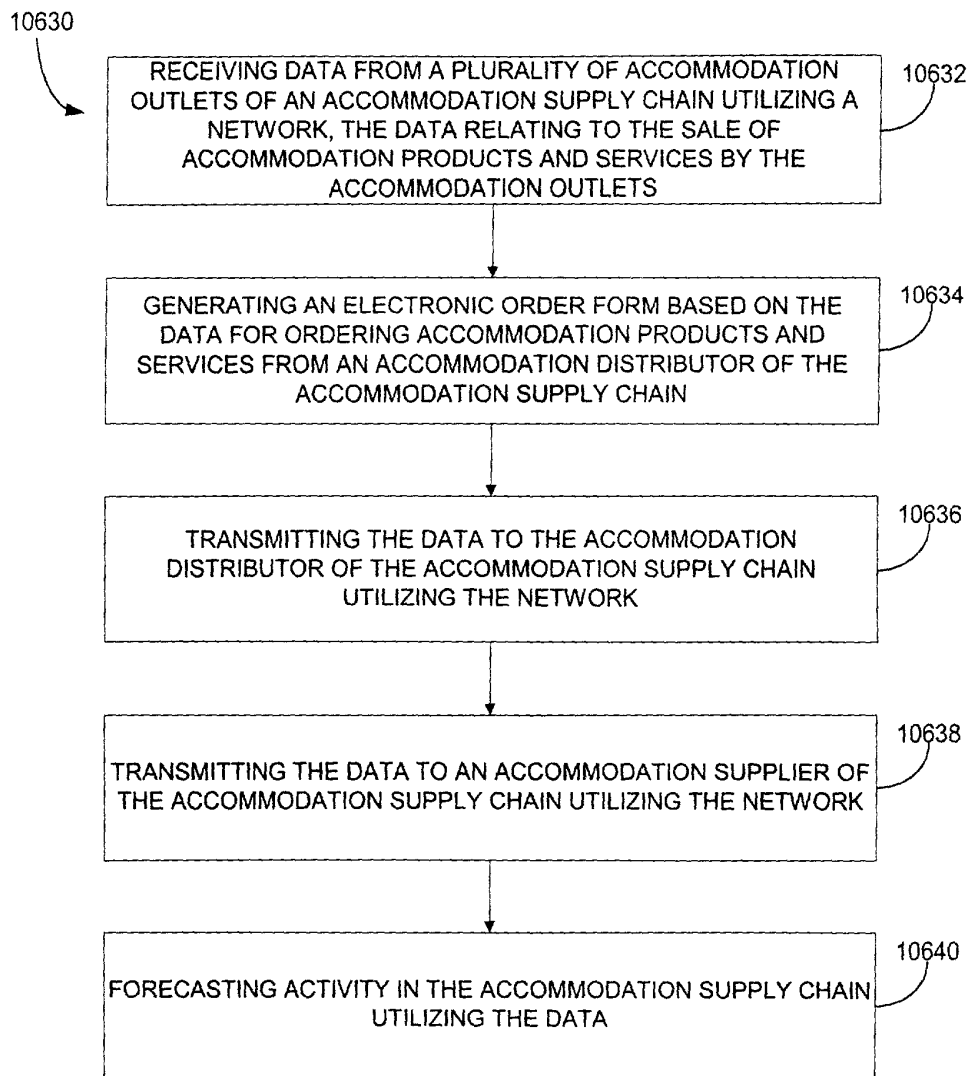


FIG. 106

10730

RECEIVING DATA FROM A PLURALITY OF STORES OF A SUPPLY CHAIN UTILIZING A NETWORK, THE DATA RELATING TO THE SALE OF GOODS BY THE STORES

10732

GENERATING AN ELECTRONIC ORDER FORM BASED ON THE DATA FOR ORDERING GOODS FROM A DISTRIBUTOR OF THE SUPPLY CHAIN

10734

TRANSMITTING THE DATA TO SUPPLIERS OF THE SUPPLY CHAIN UTILIZING THE NETWORK, WHEREIN THE SUPPLIERS OFFER RAW PRODUCTS USED FOR PRODUCING THE GOODS AT A PREDETERMINED PRICE, THE PRICE DECREASING AS A FUNCTION OF TIME DURING A PREDETERMINED DURATION

10736

FIG. 107

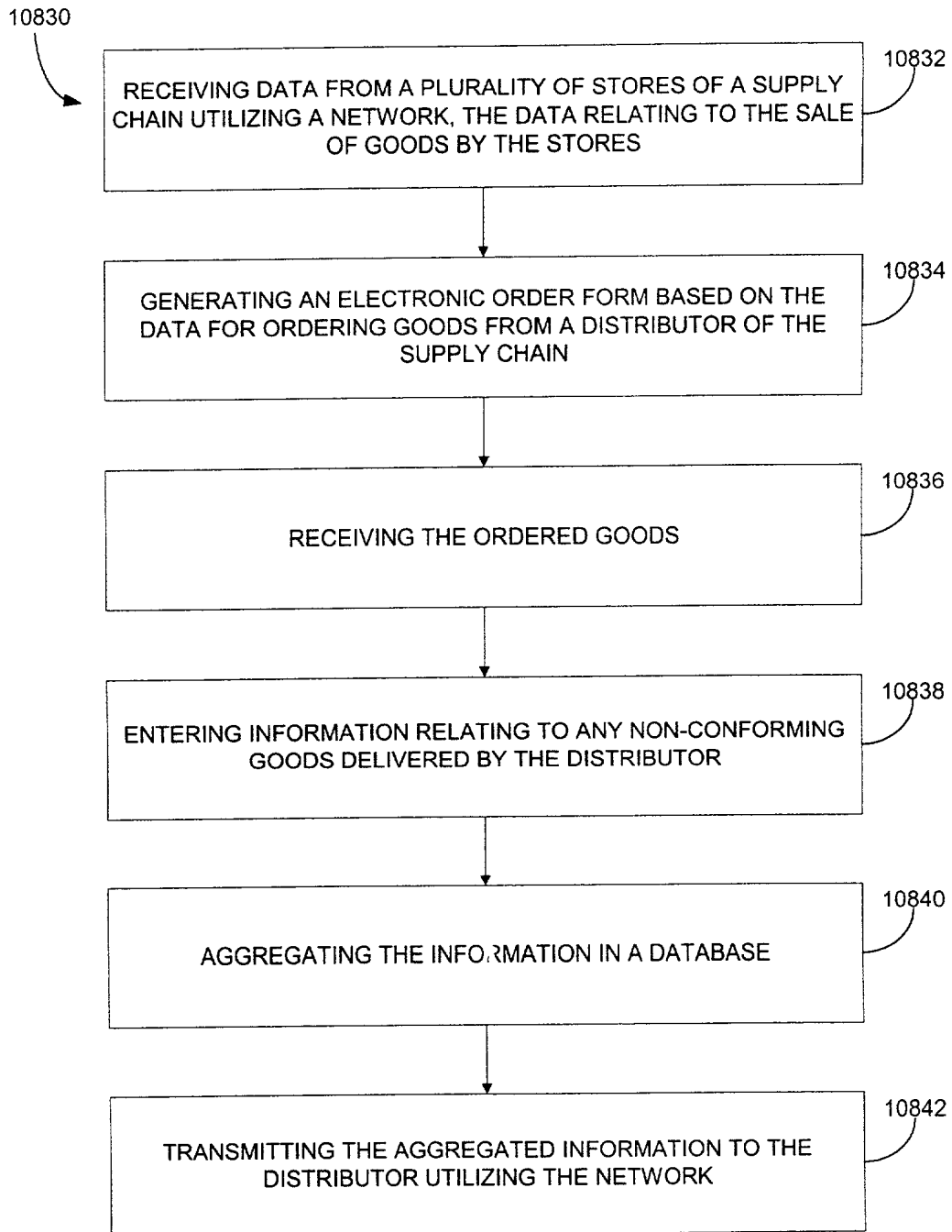


FIG. 108

10900

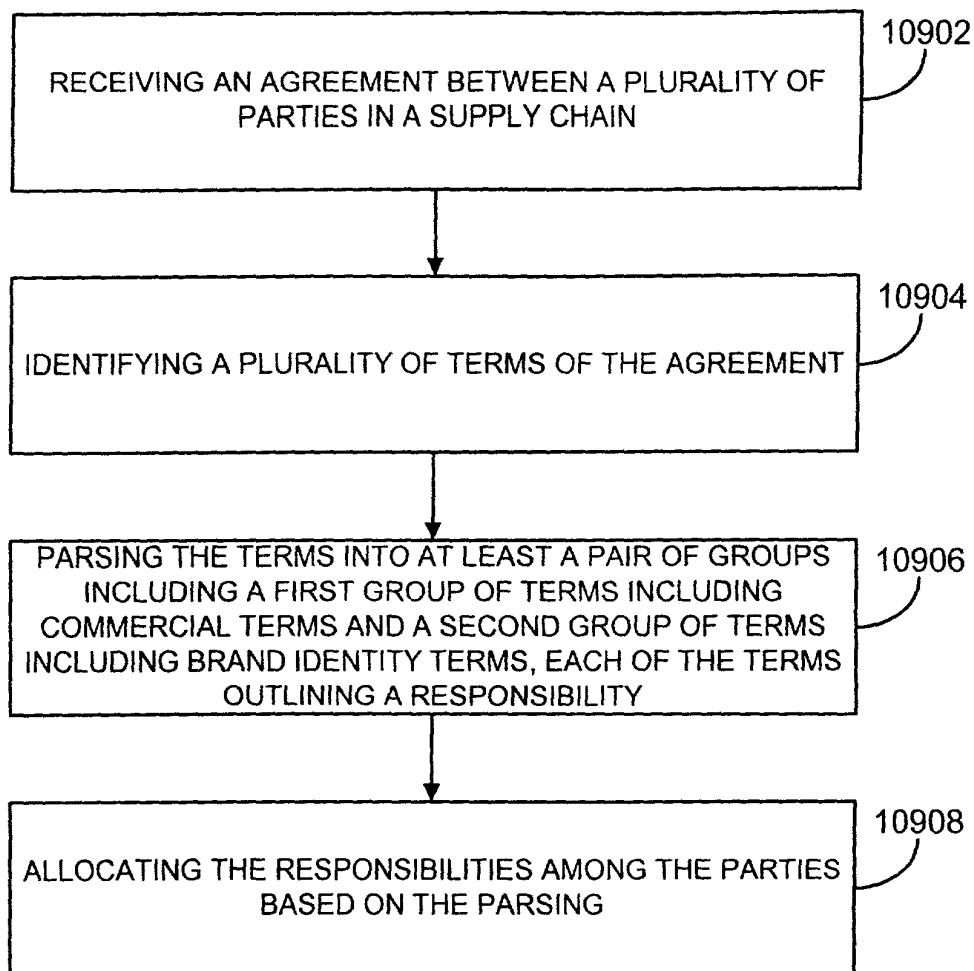


FIG. 109

11000

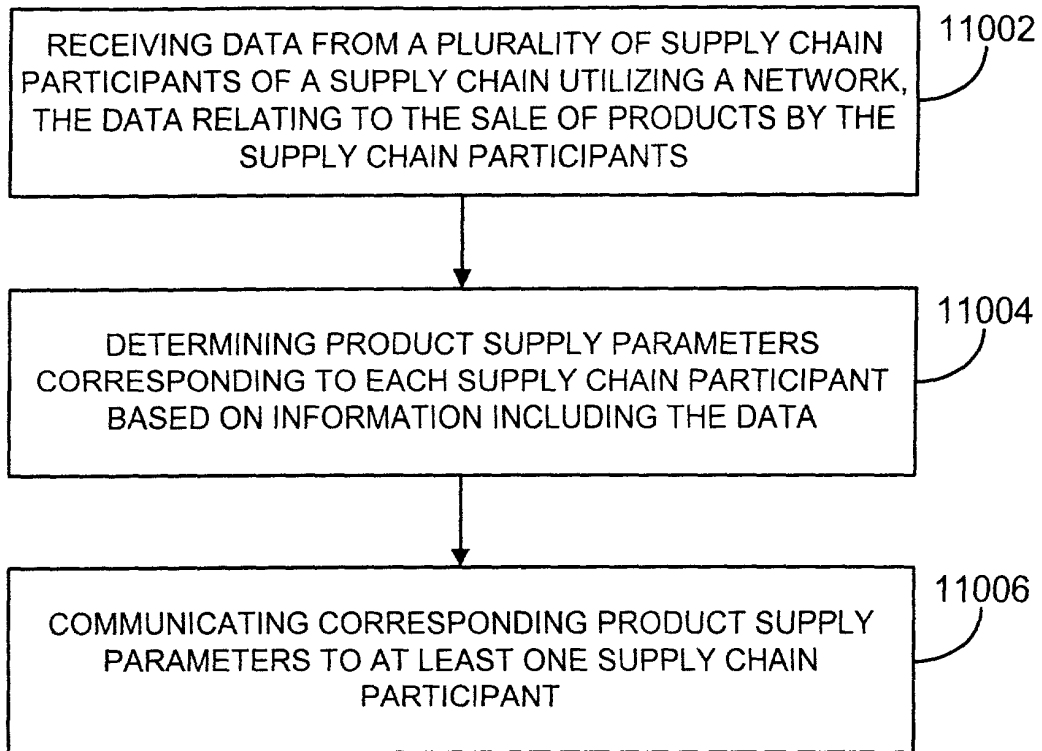


FIG. 110

11100

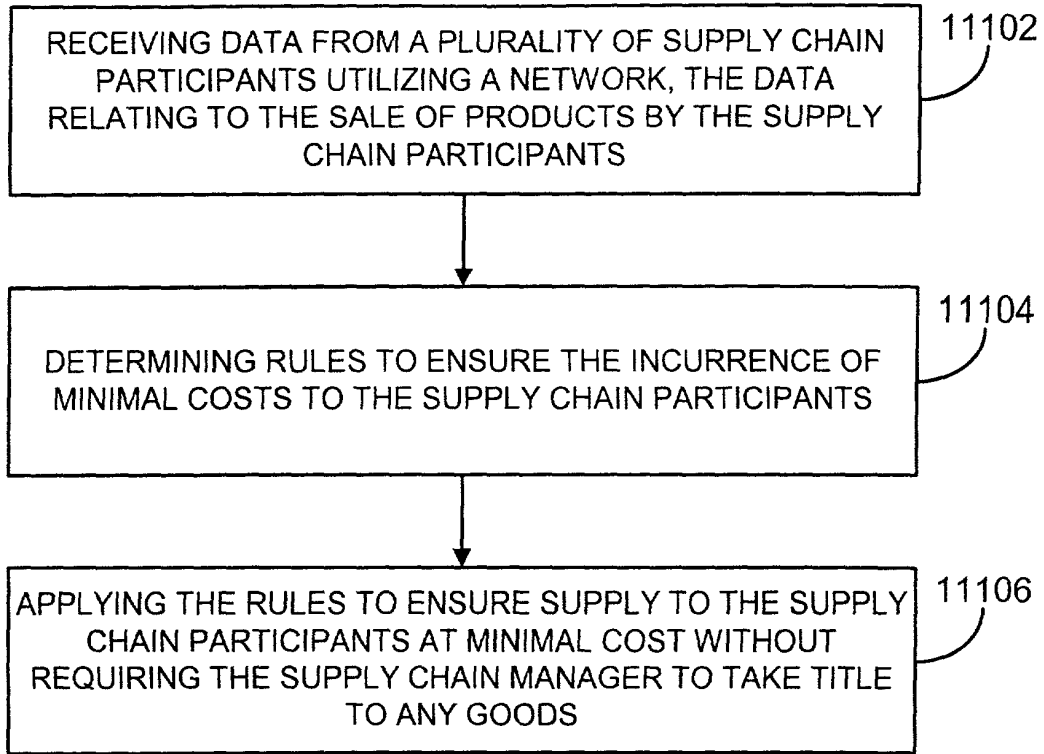


FIG. 111

11200

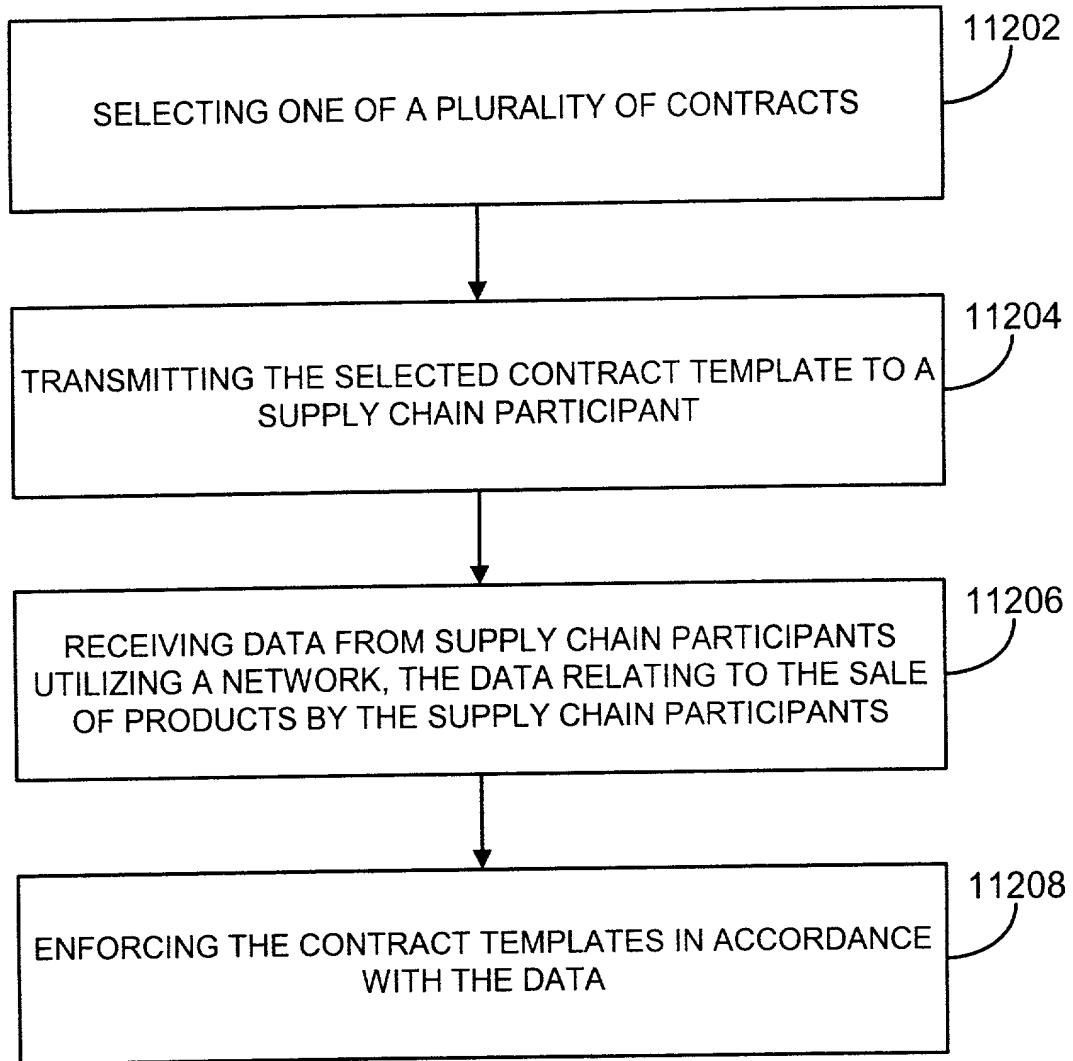


FIG. 112

11300

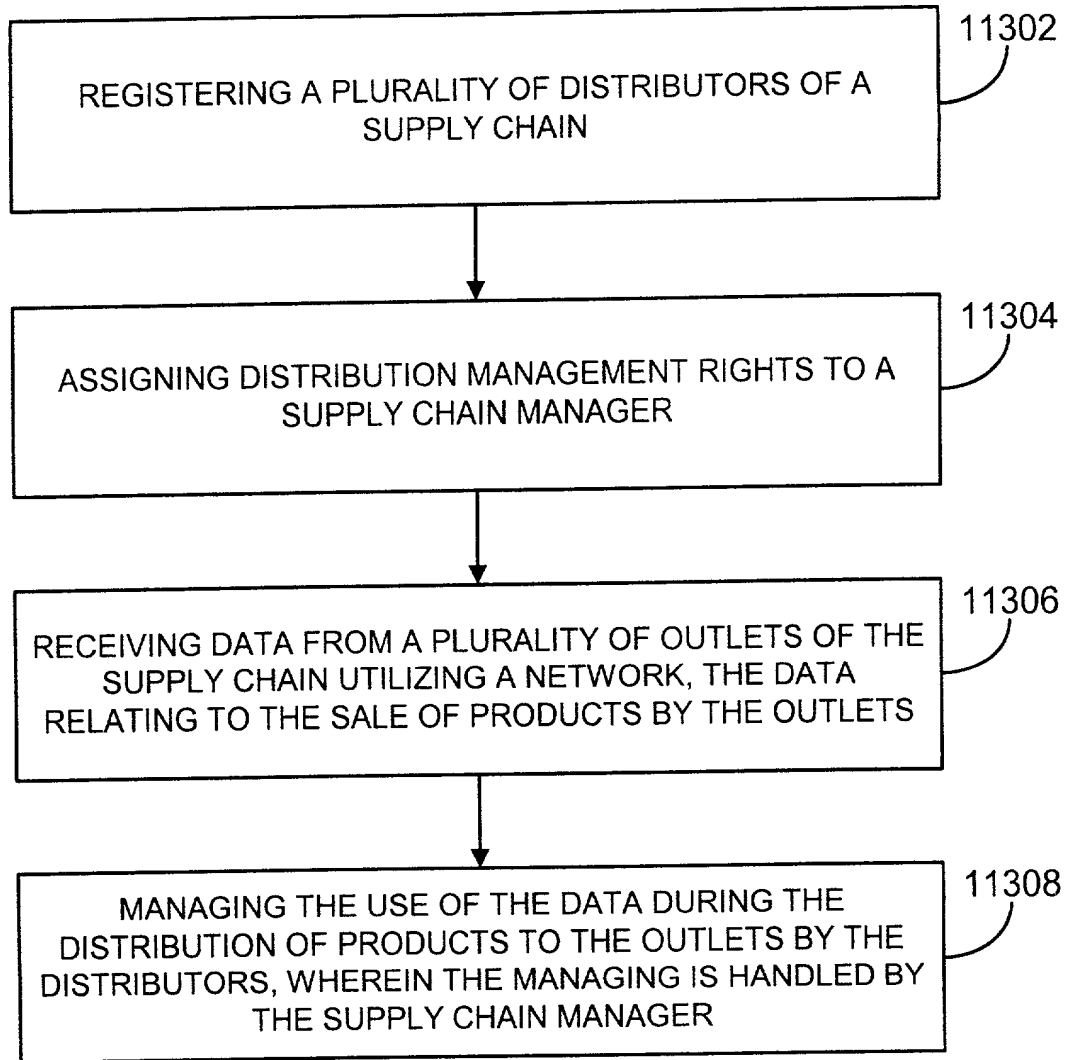


FIG. 113

11400

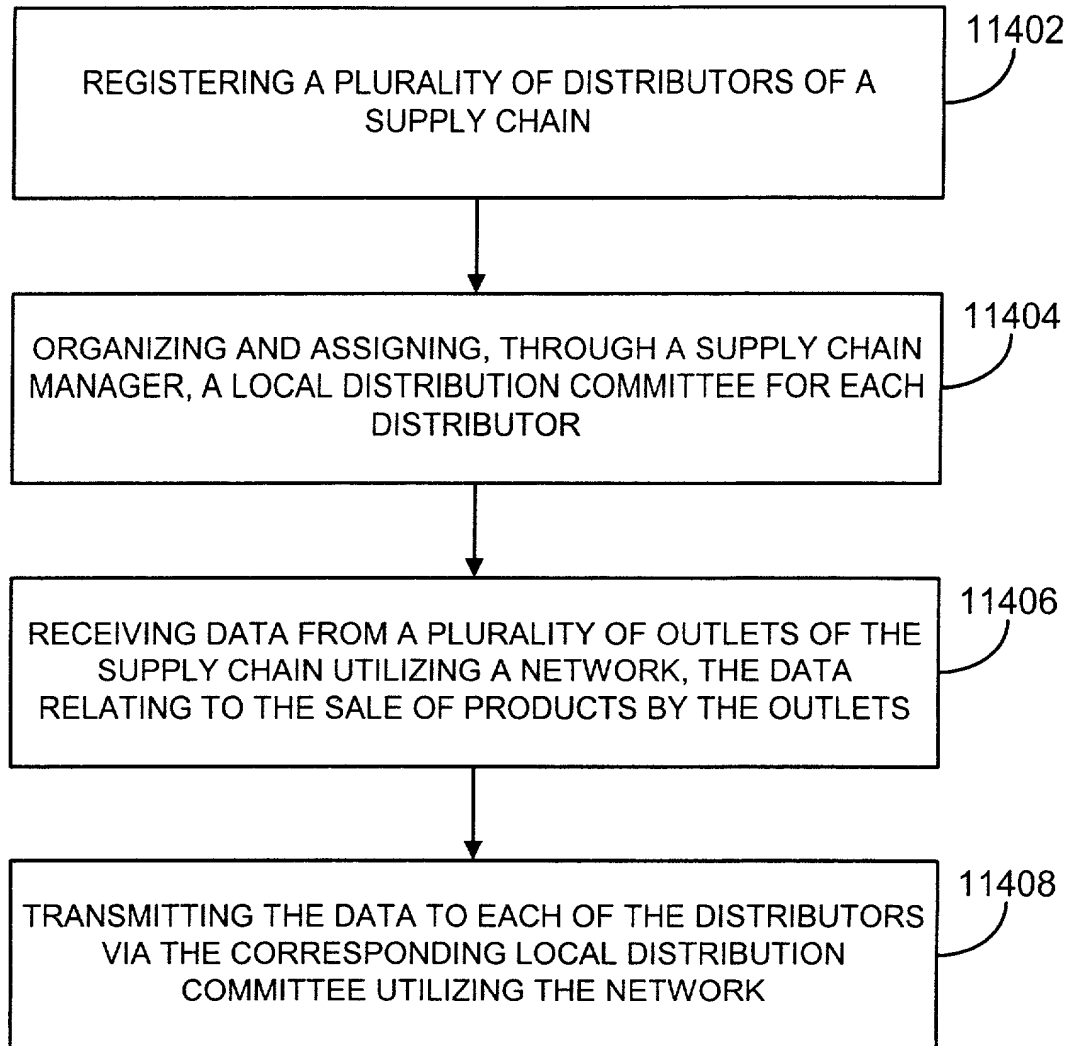


FIG. 114

0946075-0001

11500

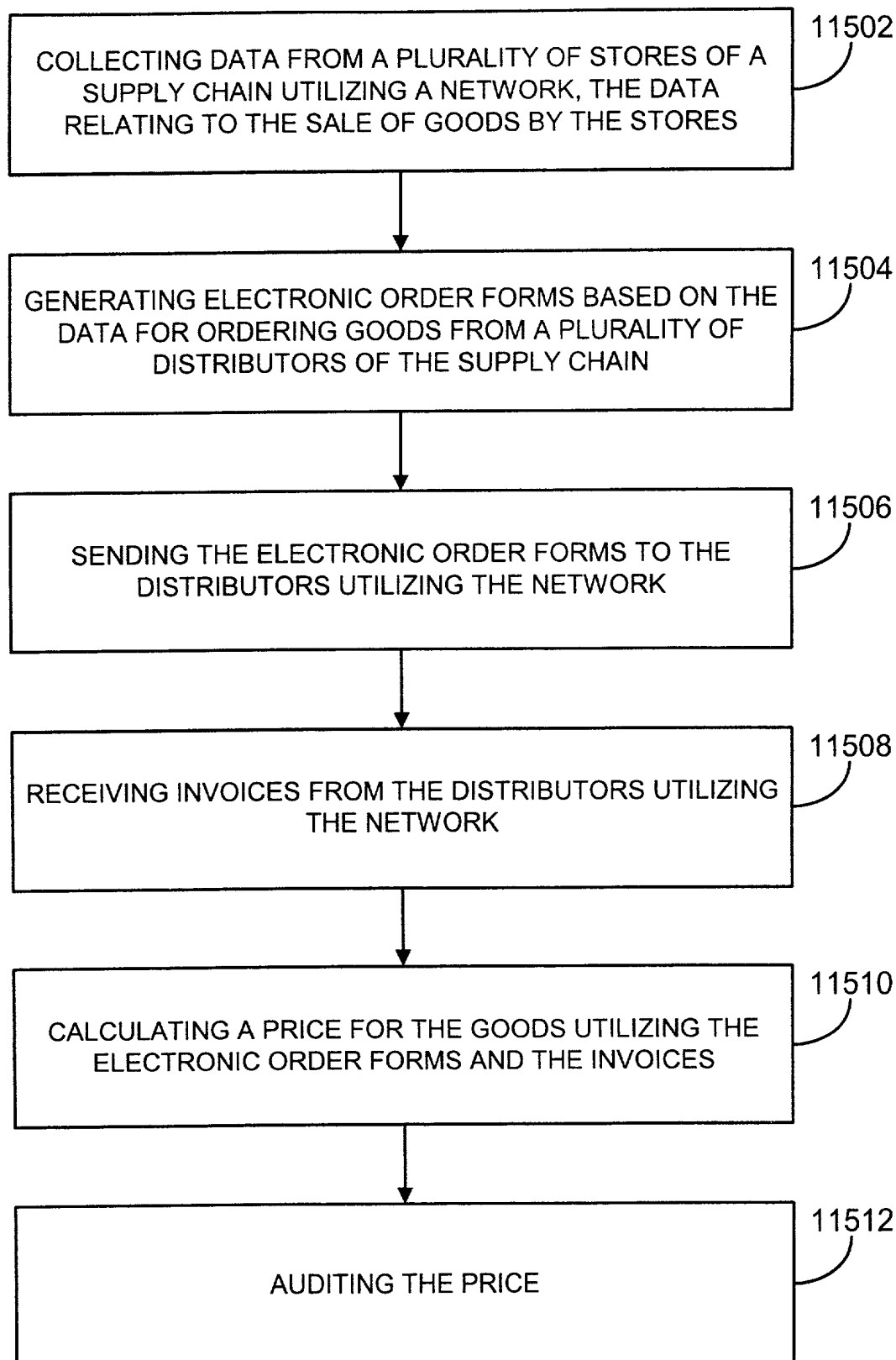


FIG. 115

11600

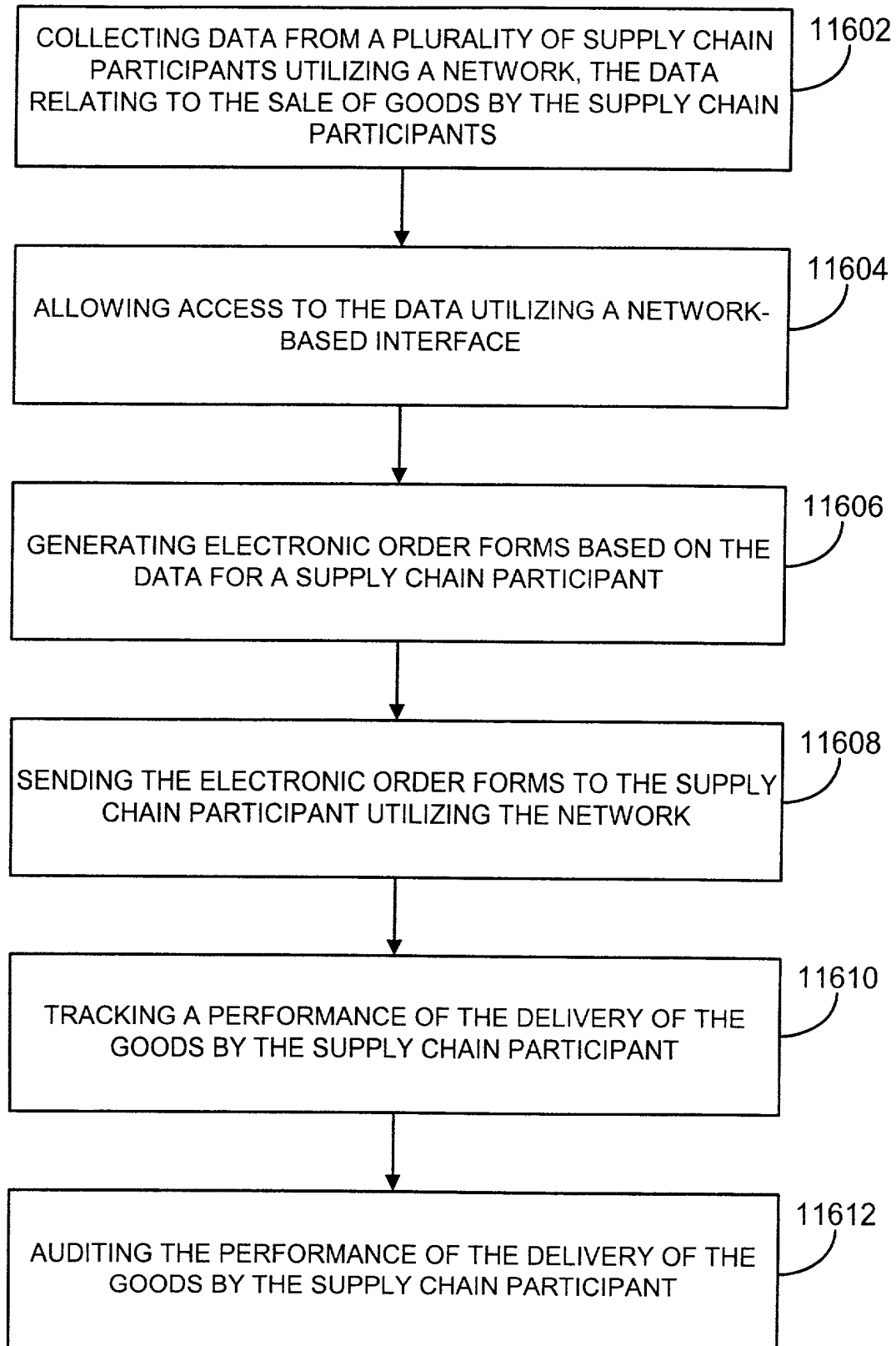


FIG. 116

11700

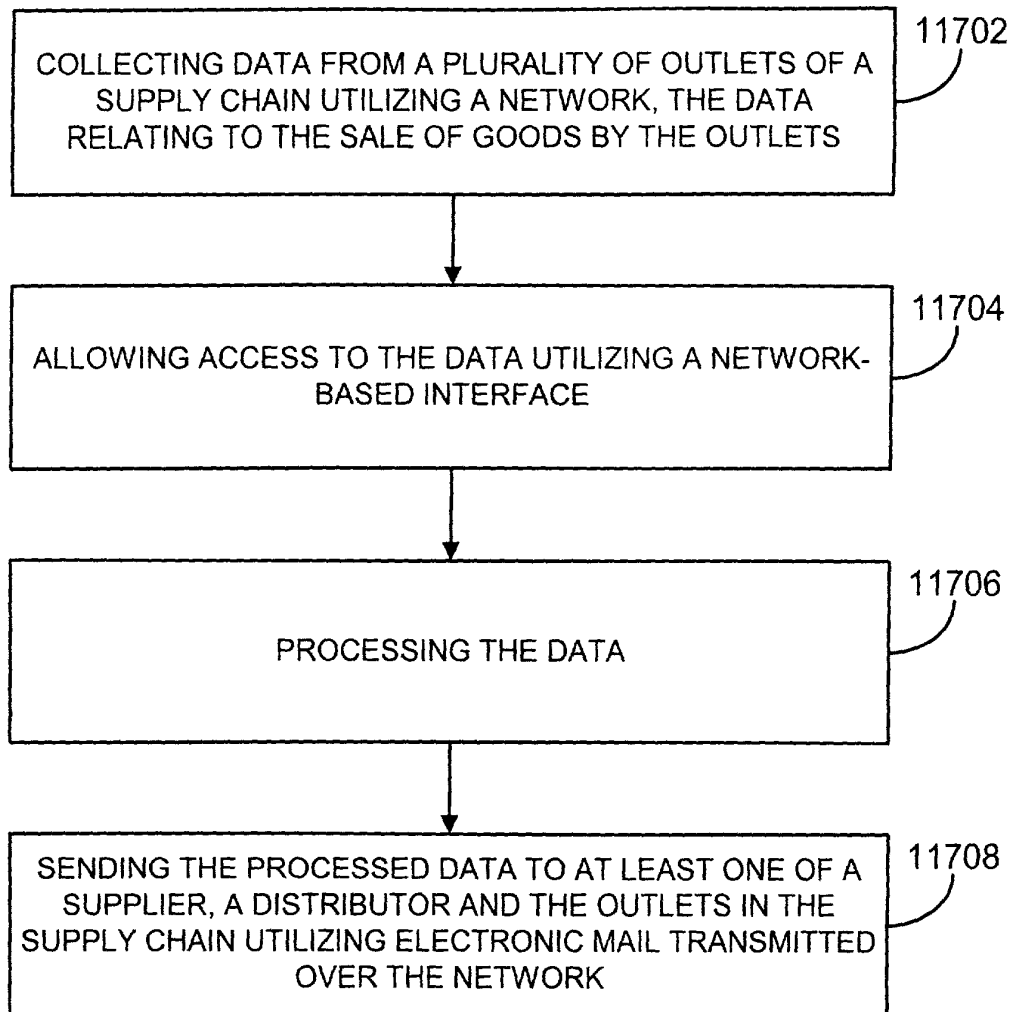


FIG. 117

11800

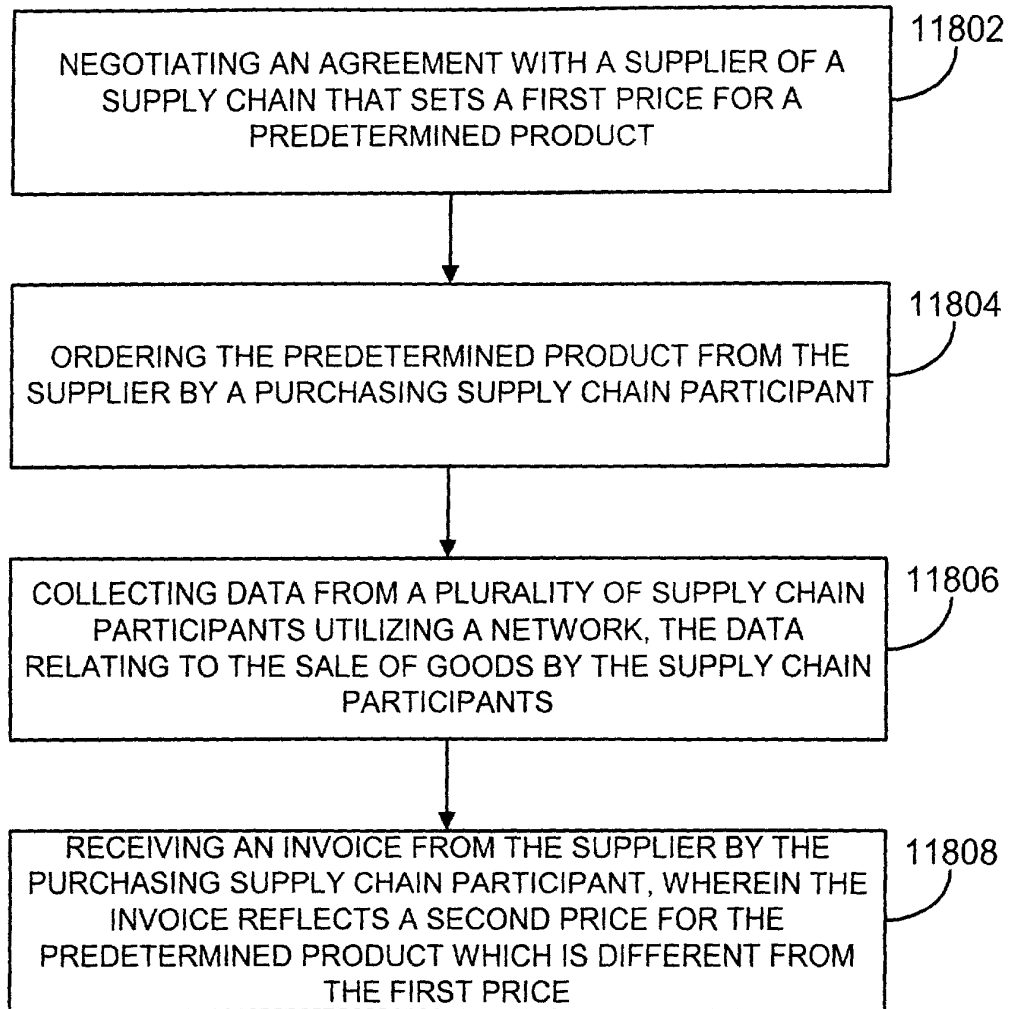


FIG. 118

11900

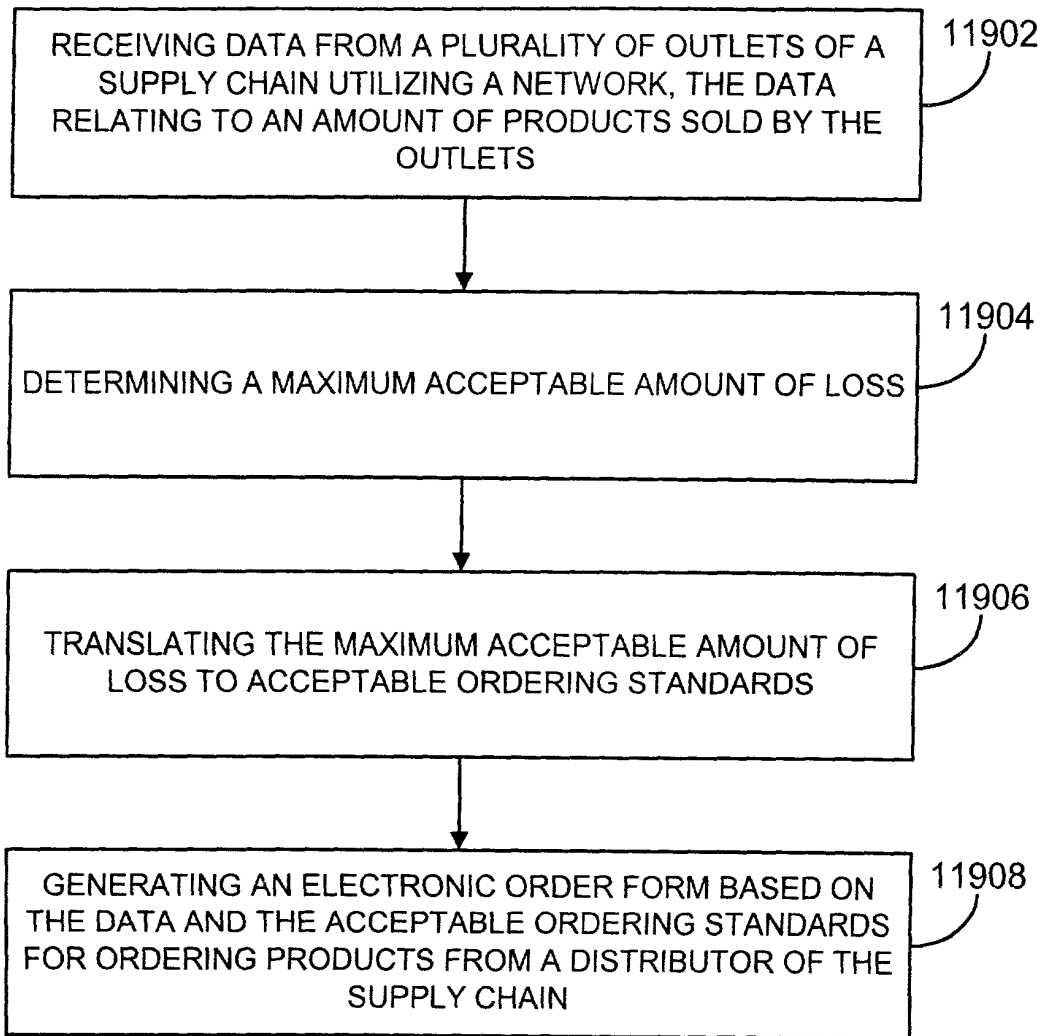


FIG. 119

12000

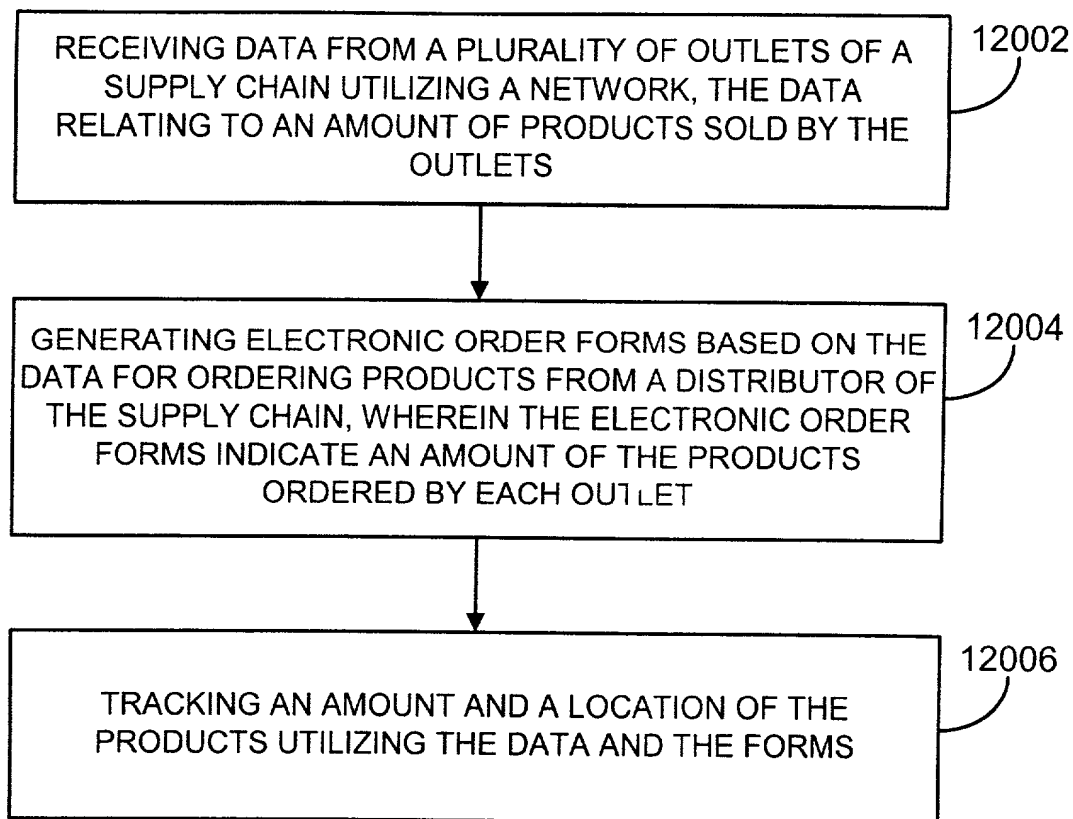


FIG. 120

12100

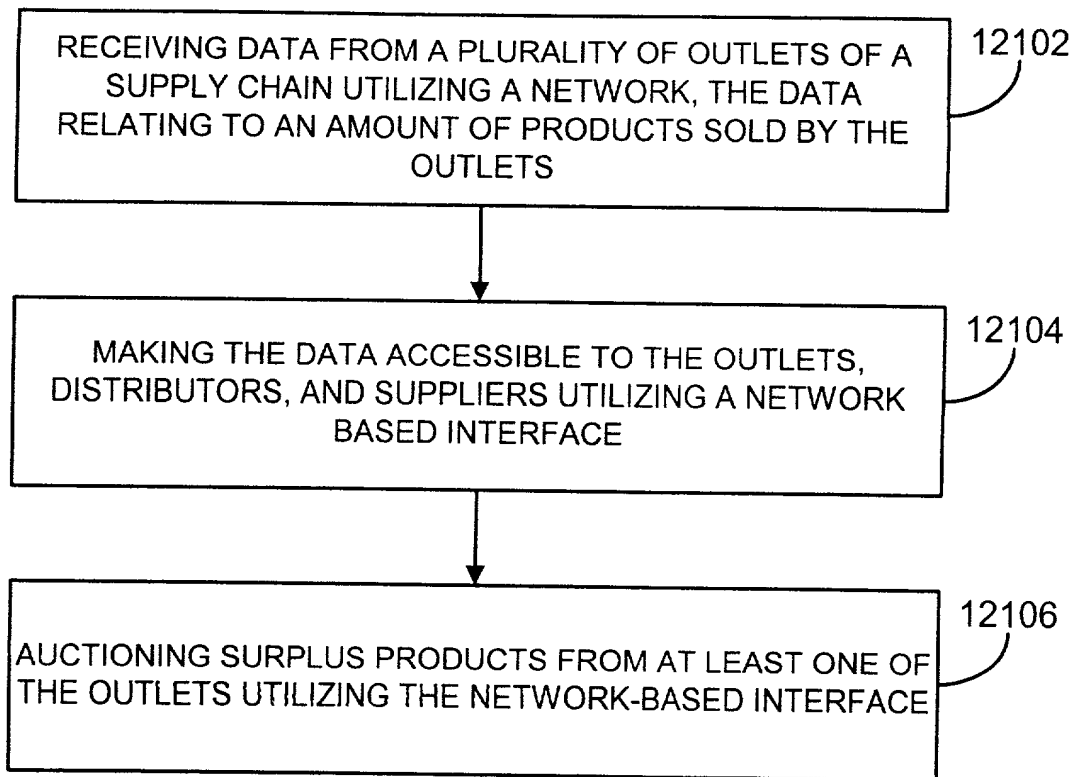


FIG. 121

12200

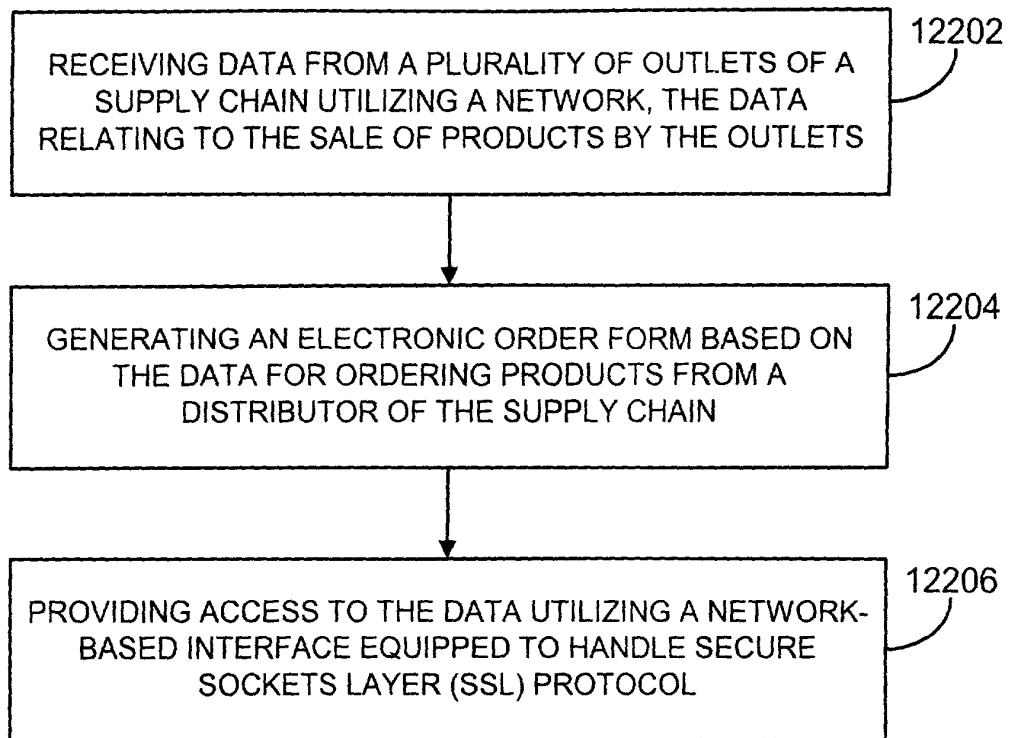


FIG. 122

12300

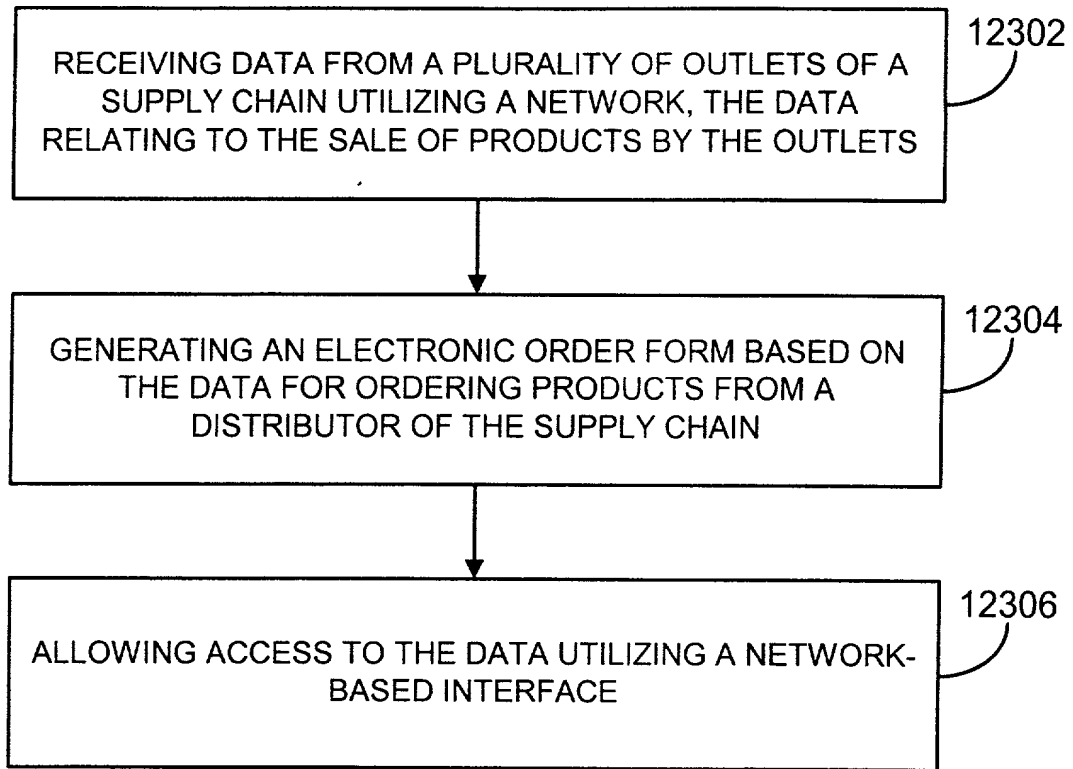


FIG. 123

12400

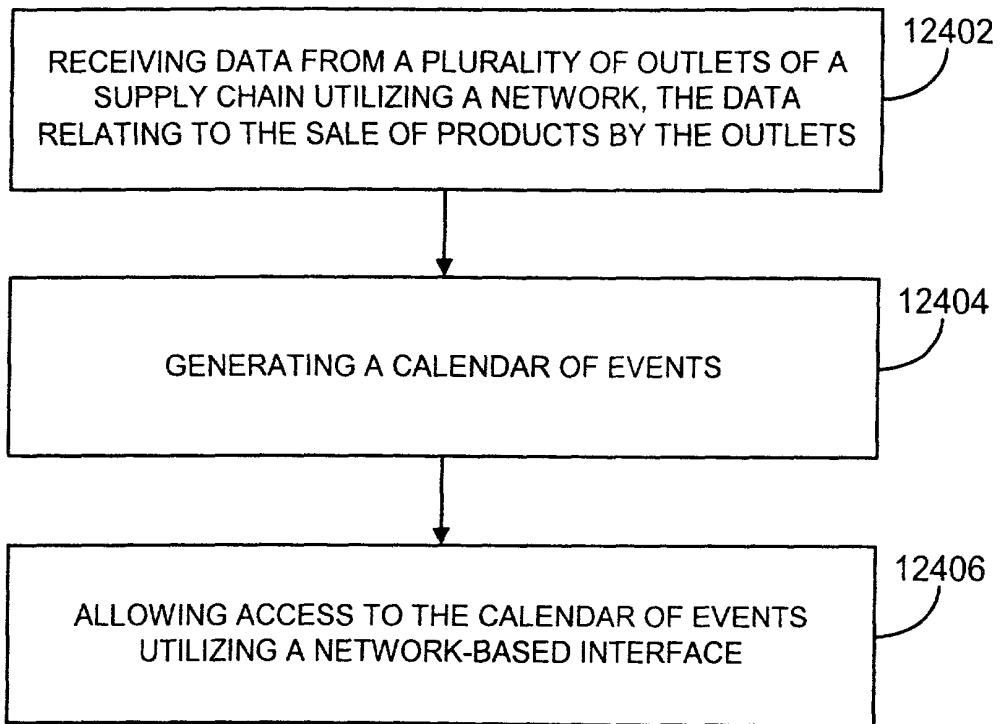


FIG. 124

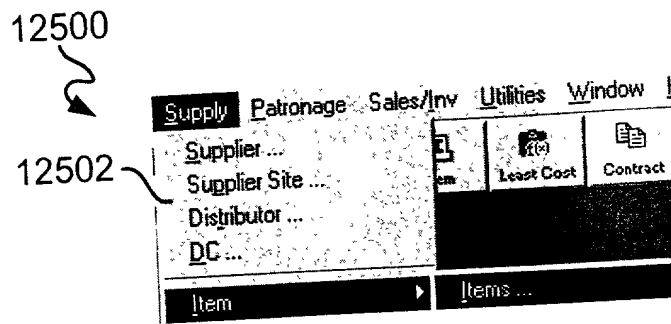


FIG. 125

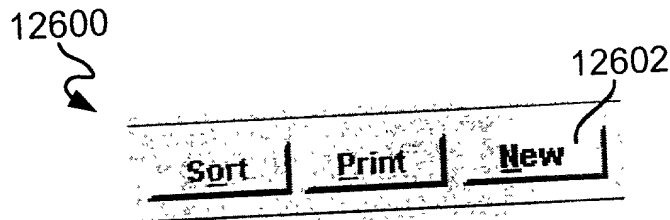


FIG. 126

FIG. 127

FIG. 125

12800



Landed Cost by Distribution Center

Item	Inv FOB	Freight	Landed	Routing
Bag - Medium	4.85	0.23	5.08	TL
Bag - Large	6.7	0.23	6.93	TL
Biscuits - Frozen	12.33	1.15	13.48	TL
Brush - Pot, Long Handle	40.2	2.02	42.22	TL
Brush - Pot, Short Handle	24	1.39	25.39	TL
Carton - Breakfast	16.59	1.1	17.69	RDC
Carton - Large Fry	29.91	0.81	30.72	RDC
Carton - Medium Fry	18.92	0.73	19.65	TLMIN

FIG. 128

12900



FIG. 129

13000

Supplier Item Desc:		Item No:	
Current:	<input checked="" type="radio"/> Yes <input type="radio"/> No	Tie Qty:	
Items per Case:	5000	High Qty:	
Innerpack Contents:	5/1000	Cases Per Pallet:	
Item Size:		Stacking Allowed:	
Case Length:		Universal Product Code:	
Case Width:		Cases Per Truckload:	1350
Case Depth:		Net Weight:	39.00
Case Dimension U/M:	INCH(S)	Gross Weight:	39.00
Item Cube:	0.95 CUBIC FEET	Weight U/M:	POUND(S)
Item Shelf Life:		Bar Code:	

White Boxes Are Copied Across Suppliers / Grey Boxes Are Only Copied Within Same Supplier

FIG. 130

09316075-070601

13100

Site Information	Site Id: 17355	Site Role: FOB Shipping Point
Site Name: TYSON FOODS - NEW HOLLAND, PA		

13102

FIG. 131

13200

Site Information	Site Id: 16	FOB Shipping Point
Name:	AMERISERVE-FARMINGDALE, NY	Railroad Name:
Status:	Active	Rail Sidings:

FIG. 132

FIG. 131

13300

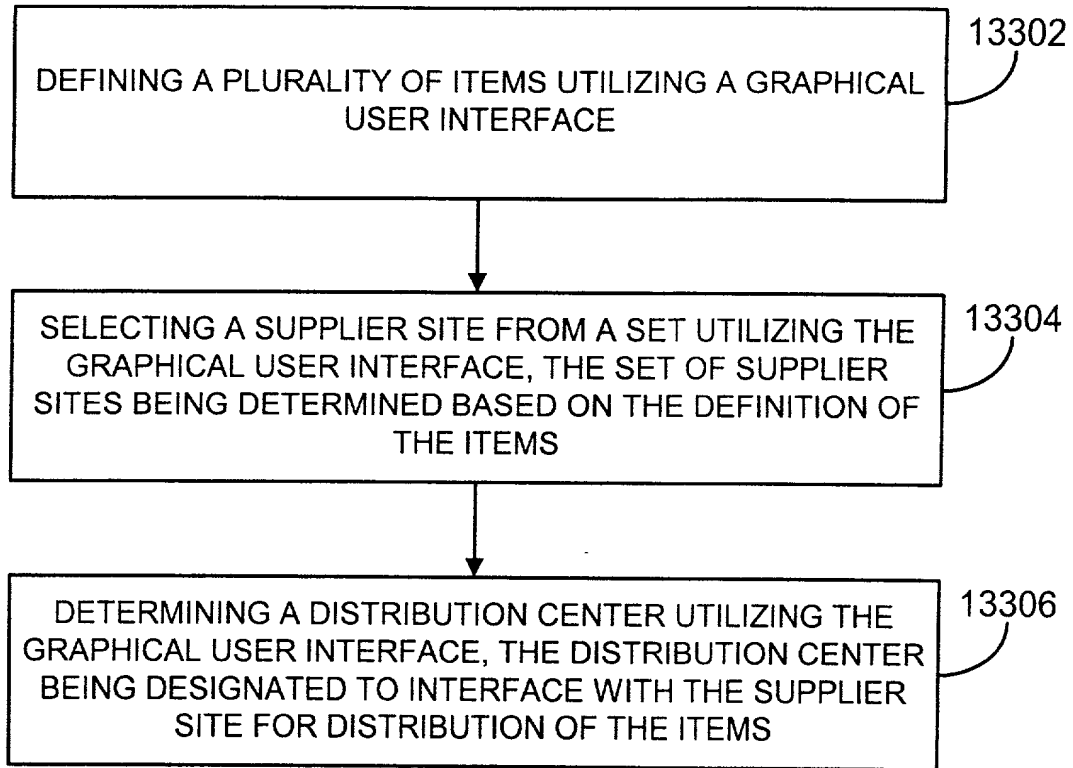


FIG. 133

13400

Item:	WRAP-BACON DOUBLE CHEESEBURGER DELUXE	Begin:	7/1/96	End:	9/1/96	Final:	<input type="checkbox"/>
Override Rules:	<input type="radio"/> Yes <input checked="" type="radio"/> No	Apply By:	Cell <input type="text"/>				

FIG. 134

13500

DC	Supplier FOB Point
AMERISERVE-DENVER, CO	TYSON FOODS - GREEN FOREST, AR
AMERISERVE-DOUGLASVILLE, GA	TYSON FOODS - ALBERTVILLE, AL
AMERISERVE-FARMINGDALE, NY	TYSON FOODS - NEW HOLLAND, PA

FIG. 135

13600

Con FOB	Inv FOB	Freight	Landed
34 3200	34.3900	0.8400	35.2300
34 3200	34.3900	0.2900	34.6800

FIG. 136

13700

Contr	LB	Trk	Routing
96	83,600	2.0	TL
96	215,040	5.1	TL

FIG. 137

13800



FIG. 138

13900

Min Ordr	UM	Slip	Deliv.
1	TRUCKLOAD(S	Pallet	
1	TRUCKLOAD(S	Pallet	

FIG. 139

14000

Carrier	Stated Vol
Truck	83,600
Truck	215,040

FIG. 140

14200



FIG. 142

14100

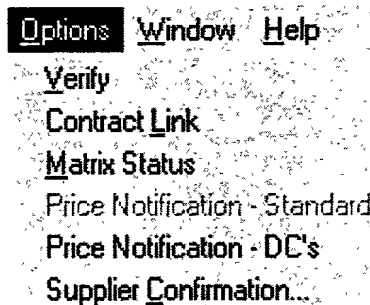


FIG. 141

14300

<u>C</u> ost	▶	E_dit / View ...	F3
Commodities	▶	New (using previous matrix) ...	F4
		New (build matrix) ...	F5
<u>V</u> endor Rating	▶		
Contact <u>M</u> anagement	▶	Multi Item Price Notification ...	

FIG. 143

14400

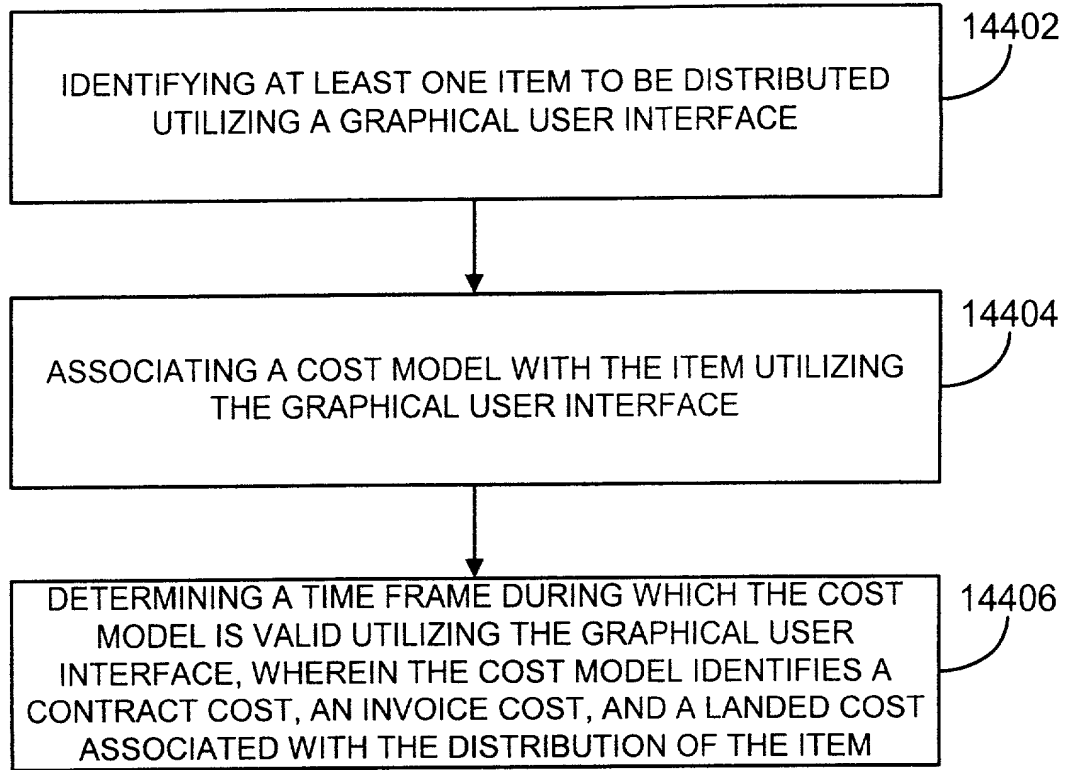


FIG. 144

14500



FIG. 145

14600

Contract ID: 673 - TYSON FOODS

Initial Buyer Name: Current Buyer Name:

FIG. 146

14700

Contract Start Date:

Contract End Date:

Execution Date:

Effective:

Payment Terms:

FIG. 147

14800



FIG. 148

14900



FIG. 149

15000



FIG. 150

0981605-070601

15100

Select the End Dates to Use on the Exhibit

Item Description	Cost Matrix End Date	Contract End Date	No End Date
BEEF - 77%	<input type="radio"/> 8/1/98	<input checked="" type="radio"/> 2/24/08	<input type="radio"/> No Date
BEEF-WHOPPER 4.0 OZ	<input type="radio"/> 8/1/98	<input checked="" type="radio"/> 2/24/08	<input type="radio"/> No Date
BEEF-WHOPPER JR. 2.8 OZ.	<input type="radio"/> 8/1/98	<input checked="" type="radio"/> 2/24/08	<input type="radio"/> No Date

FIG. 151

15200



FIG. 152

15300



FIG. 153

15400

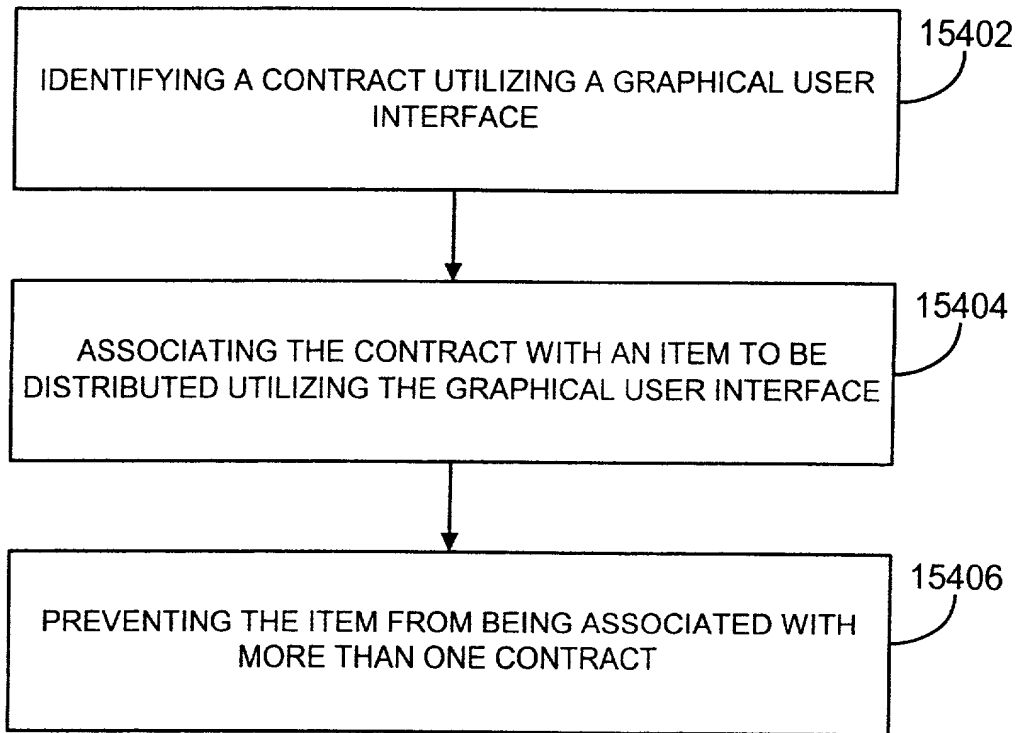


FIG. 154

09815075-070501

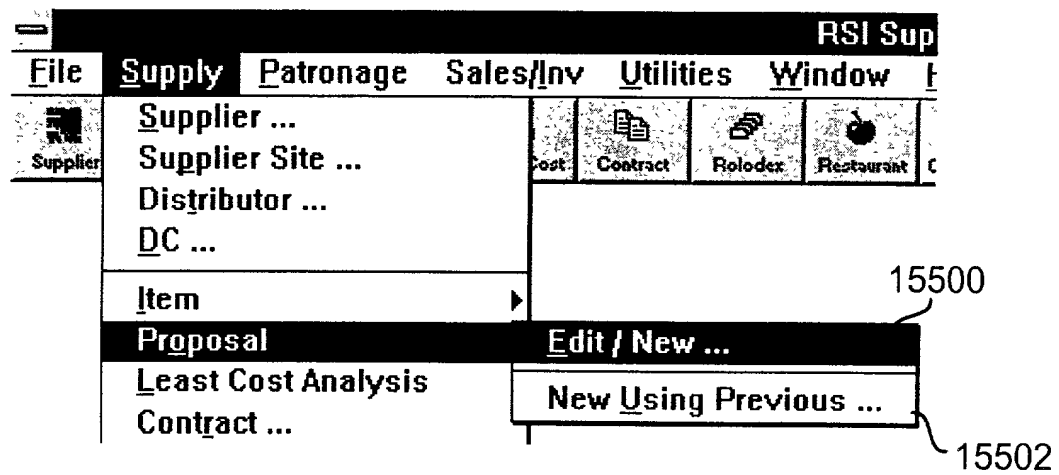


FIG. 155

15600

Proposal - Foam Hot Cups & Polystyrene Lids									
Main Info	Items	Suppliers	DCs						
Proposal Information <div> <div>Proposal ID: 1021</div> <div>Proposal Due Date: 06/12/97</div> </div> <div> <div>Proposal Name: Foam Hot Cups & Polystyrene Lids</div> <div>Contract Begin Date: 07/01/97</div> </div> <div> <div>Buyer Name: Dennis Clabby</div> <div>Contract End Date: 06/30/98</div> </div>									
Actions <table border="1"> <thead> <tr> <th>#</th> <th>Date</th> <th>Action Description</th> </tr> </thead> <tbody> <tr> <td>1</td> <td>05/28/97</td> <td>Sent this bid to Dart and also sent a request for information to WinCup</td> </tr> </tbody> </table>				#	Date	Action Description	1	05/28/97	Sent this bid to Dart and also sent a request for information to WinCup
#	Date	Action Description							
1	05/28/97	Sent this bid to Dart and also sent a request for information to WinCup							

FIG. 156

0951605.07001

15700



FIG. 157

15800

Proposal - Foam Hot Cups & Polystyrene Lids

Main Info | Items | Suppliers | DCs | FOB Price | DC/Rest | Usage | Templates | View Bid

Search Query Reset

Query Values

Item Description
CUP-HOT

2 Rows Selected

Item Description
LID-HOT 12/16 OZ (DRY)
LID-HOT 8 OZ (DRY)

> >> << <

FIG. 158

09816075-00604
T09020"5209T860

15800

Proposal - Foam Hot Cups & Polystyrene Lids

Main Info | Items | Suppliers | DCs | FOB Price | DC/Rest | Usage | Templates | Recreate Bid

Search Query Reset

6 Rows Found

Item Description	
CUP-HOT 12 OZ (PAPER)	DRY
CUP-HOT 16 OZ (PAPER)	DRY
CUP-HOT 8 OZ (PAPER)	DRY

15902

15904

5 Rows Selected

Item Description
CUP-HOT 12 OZ (DRY)
CUP-HOT 16 OZ (500 CT) (DRY)
CUP-HOT 8 OZ (DRY)
LID-HOT 12/16 OZ (DRY)
LID-HOT 8 OZ (DRY)

15906

15908

FIG. 159

16000

Main Info | Items | Suppliers | DCs | FOB Price | DC/Rest | Usage | Templates | Recreate Bid

Select The Appropriate FOB Price Component Worksheet For Each Item

Item Description	FOB Price Component
MAYO-BULK	Mayonaise Components
	(None Selected)
	Generic FOB Pricing
	Mayonaise Components

FIG. 160

16100

Item	Growth %	Gross Wgt.	Item Cube	Contract Period
CHICKEN-BK BROILER	5.00%	32	1.26	09/01/97 to 12/31/97
CHICKEN-PATTY	7.00%	37.00	1.09	
CHICKEN-TENDERS	0.00%	25.00	1.06	

Distribution Center	Previous Case Usage	Projected Rest. Count	Covg. Factor	Avg. # RM	DC/Item Growth	Projected Unit Usage	↑
POST-ALBUQUERQ	576	30	99.34%	6.03	5.00%	755	
POST-DENVER	833	39	99.05%	6.68	5.00%	1,083	
POST-SALT LAKE	116	2	80.00%	5.46	5.00%	37	

FIG. 161

T09020"5209T860

16200

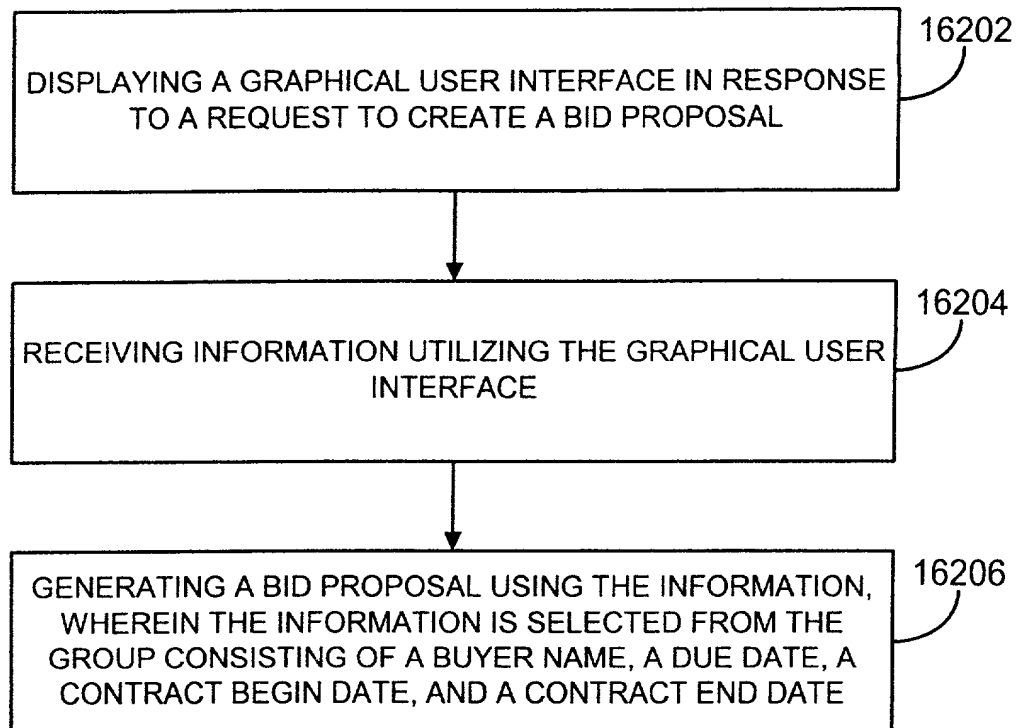


FIG. 162

16300

Templates | Create Bid

FIG. 163

16400

	<i>Supply</i>	<i>MS</i>	<i>Editable</i>
		<i>Word</i>	<i>Y/N</i>
Bid Proposal Cover Letter	?		Y
General Terms and Conditions	?		N
Usage Estimates	?		N
Supplier Facility Worksheets	?		N
Item Information Worksheets	?		N
Sample Supply Agreement		?	N
BK Specification Request		?	N
FOB Price Component		?	Y
Truckload Freight Worksheet	?		N
LTL Freight Worksheet	?		N

FIG. 164

16500

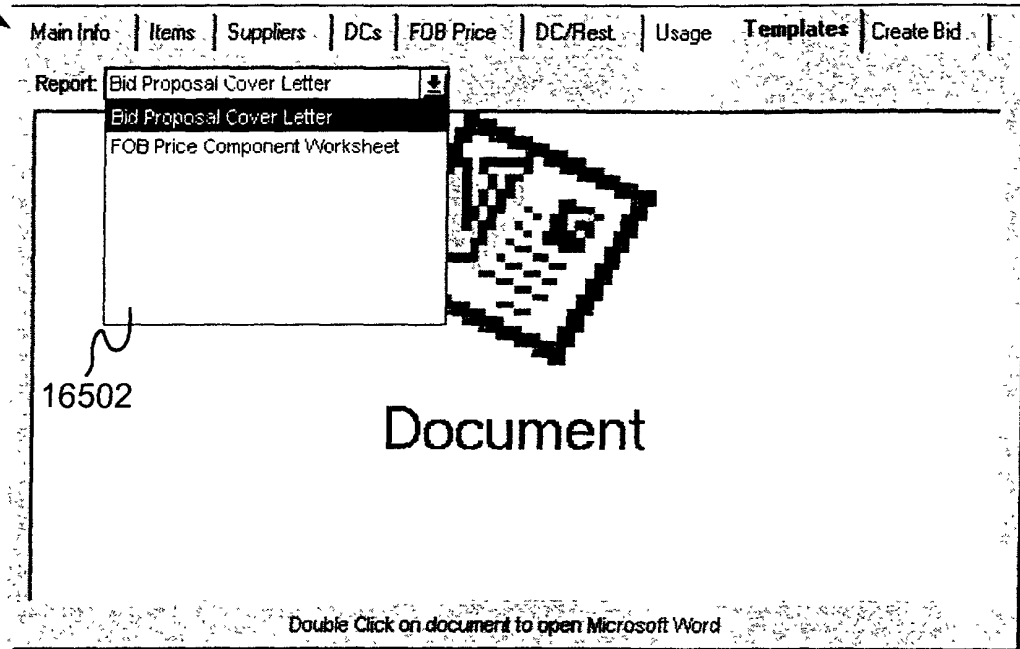


FIG. 165

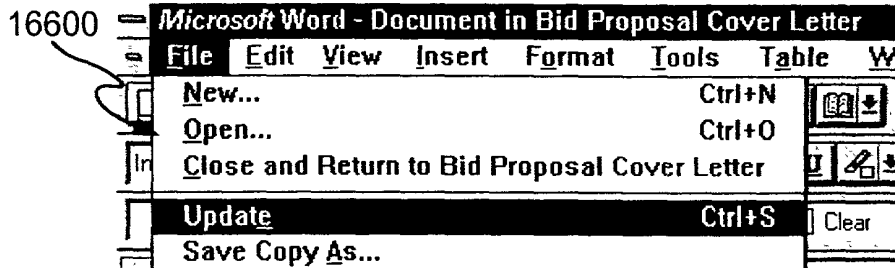


FIG. 166

16700

Main Info | Items | Suppliers | DCs | FOB Price | DC/Rest. | Usage | Templates | **Create Bid**

Bid Proposal Sent ☐

Bid Proposal Will Include Checked Documents

General		Cost	
Bid Proposal Cover Letter	<input checked="" type="checkbox"/>	FOB Price Component Worksheet	<input checked="" type="checkbox"/>
General Terms & Conditions	<input checked="" type="checkbox"/>	Truckload Freight Worksheet	<input checked="" type="checkbox"/>
Usage Estimates	<input checked="" type="checkbox"/>	LTIL Freight Worksheet	<input checked="" type="checkbox"/>
Supplier Facility Worksheet	<input checked="" type="checkbox"/>		
Item Information Worksheet	<input checked="" type="checkbox"/>	Blank Sheets	
Sample Supply Agreement	<input checked="" type="checkbox"/>	Supplier Facility Worksheet	<input checked="" type="checkbox"/>
BK Specification Request	<input checked="" type="checkbox"/>	Item Information Worksheet	<input checked="" type="checkbox"/>
		FOB Price Component Worksheet	<input checked="" type="checkbox"/>
		Truckload Freight Worksheet	<input checked="" type="checkbox"/>
		LTIL Freight Worksheet	<input checked="" type="checkbox"/>

* LTIL Freight Worksheet will be printed by system if necessary

FIG. 167

16800

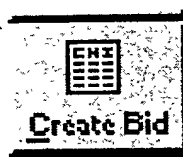


FIG. 168

16900

Report: Item Information Worksheet

7/2/97

Supplier: (all)

Restaurant Services, Inc.

Item Information Worksheet

ATTY

DS

FIG. 169

17000

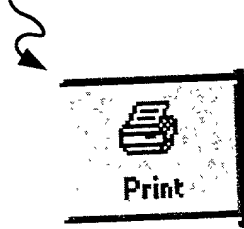


FIG. 170

17100

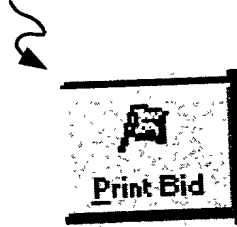


FIG. 171

17200

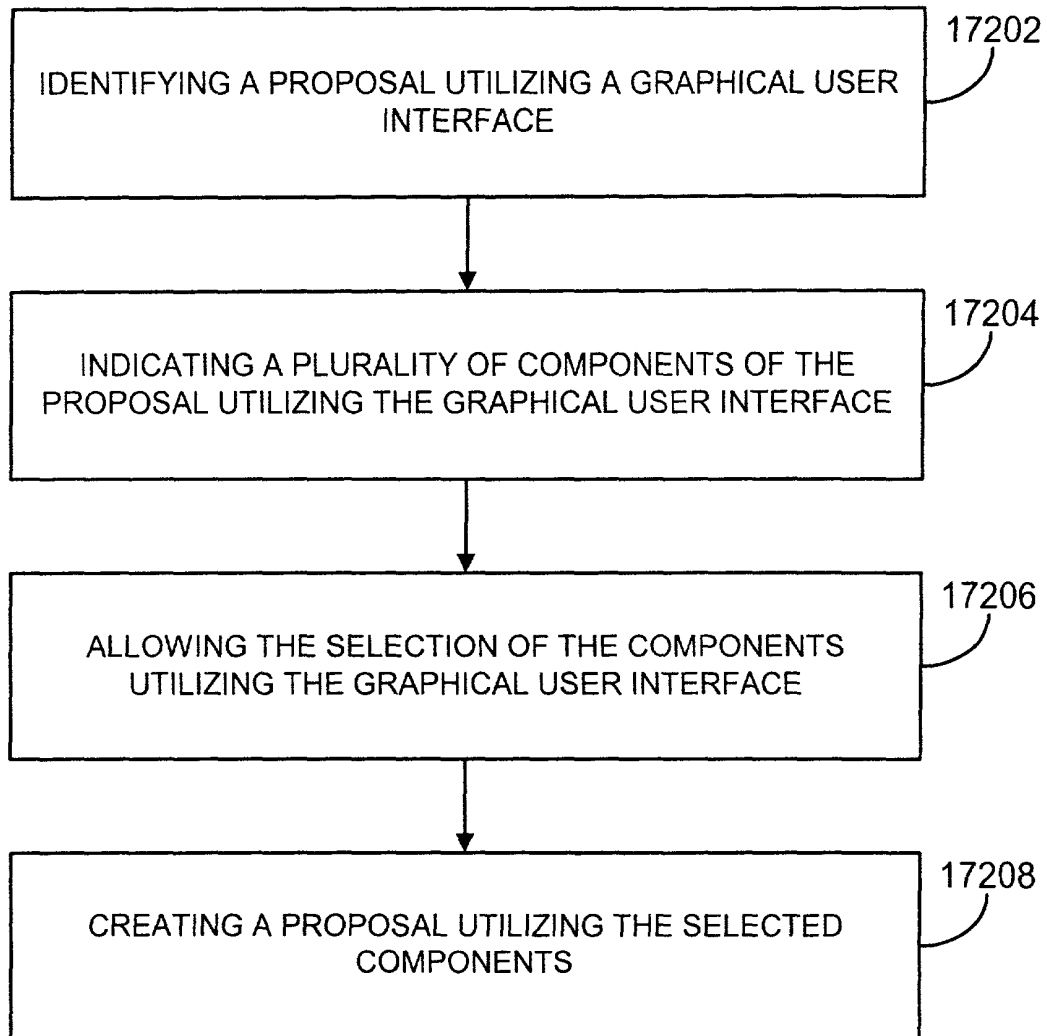


FIG. 172

17300



FIG. 173

17400

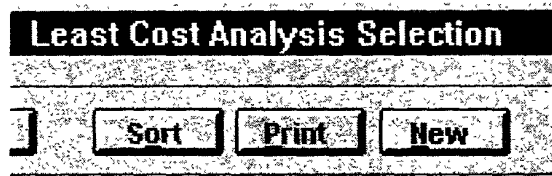


FIG. 174

17500

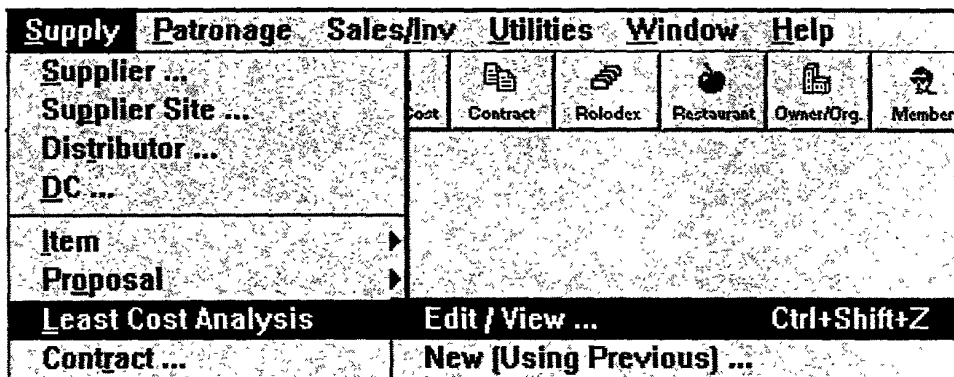


FIG. 175

Bid Proposal Name:

(None)



Foam Hot Cups & Polystyrene Lids (07/01/97 to 06/30/98)

Ham, Sausage, Bacon Freight Bid (10/01/97 to 12/31/97)

17600



FIG. 176

109020" 5209T860

17700

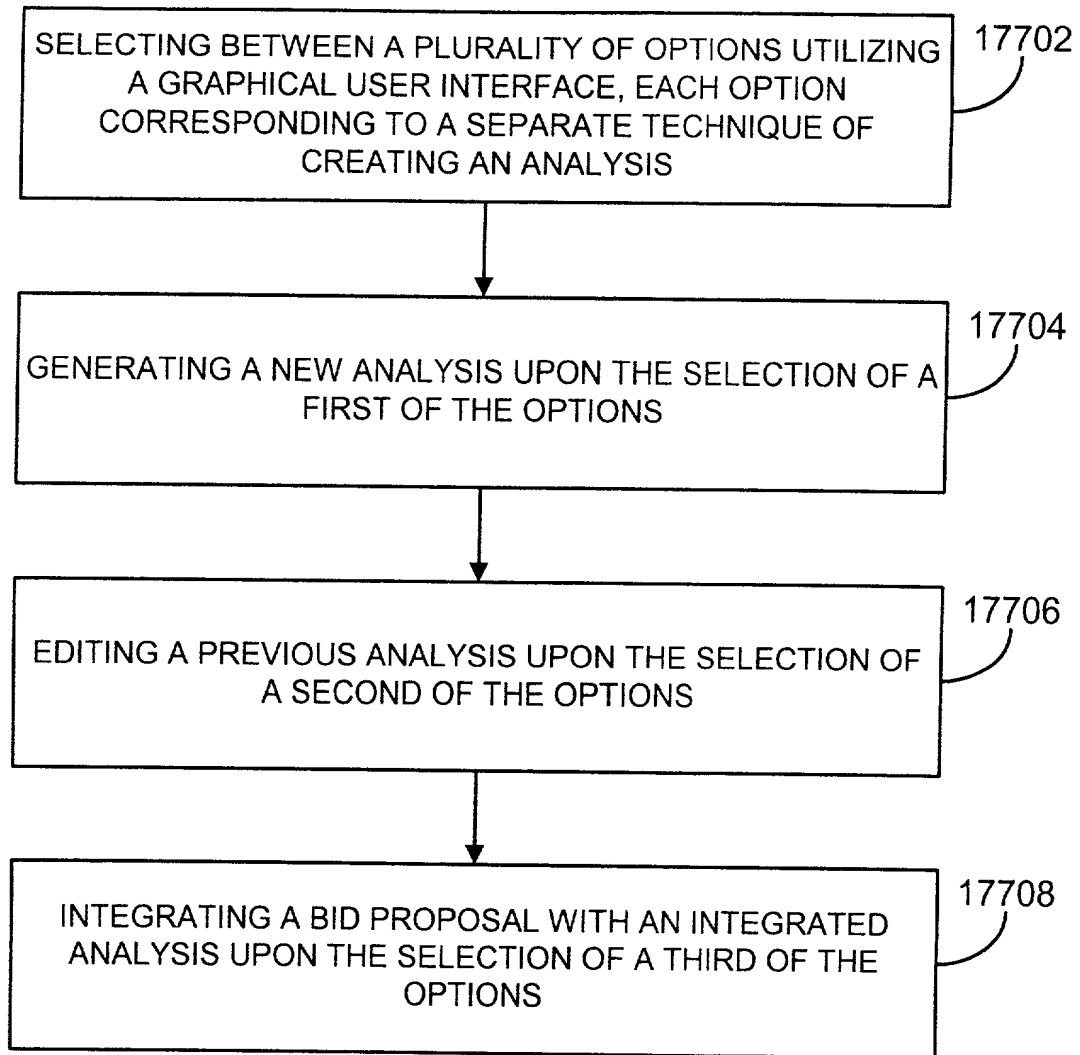


FIG. 177

17800

Analysis Name: Hash Brown Actual
 Analysis ID: 1036
 Buyer: Dennis Clabby
 Period of Agreement: 10/1/97 THRU 9/30/98
 Unit Of Measure: CASE(S)

FIG. 178

17900

Version (1) of (9) Base version

What is the max # of FOB points to allocate to each DC ? One FOB
 What is pricing method for this version ? FOB + Freight
 What is the RSI Invoice FOB Upcharge (Downcharge) ? 0.0000
 Override RDC Truckload Validation? No
 Solution Strategy: Standard Last Revision: 9/15/97 1:04 PM

FIG. 179

18000



FIG. 180

18100

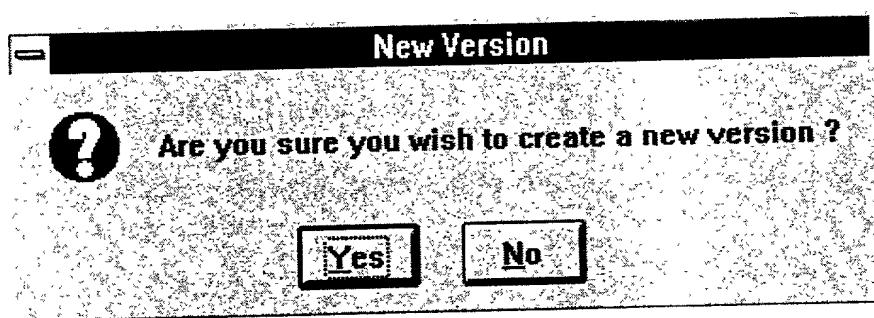
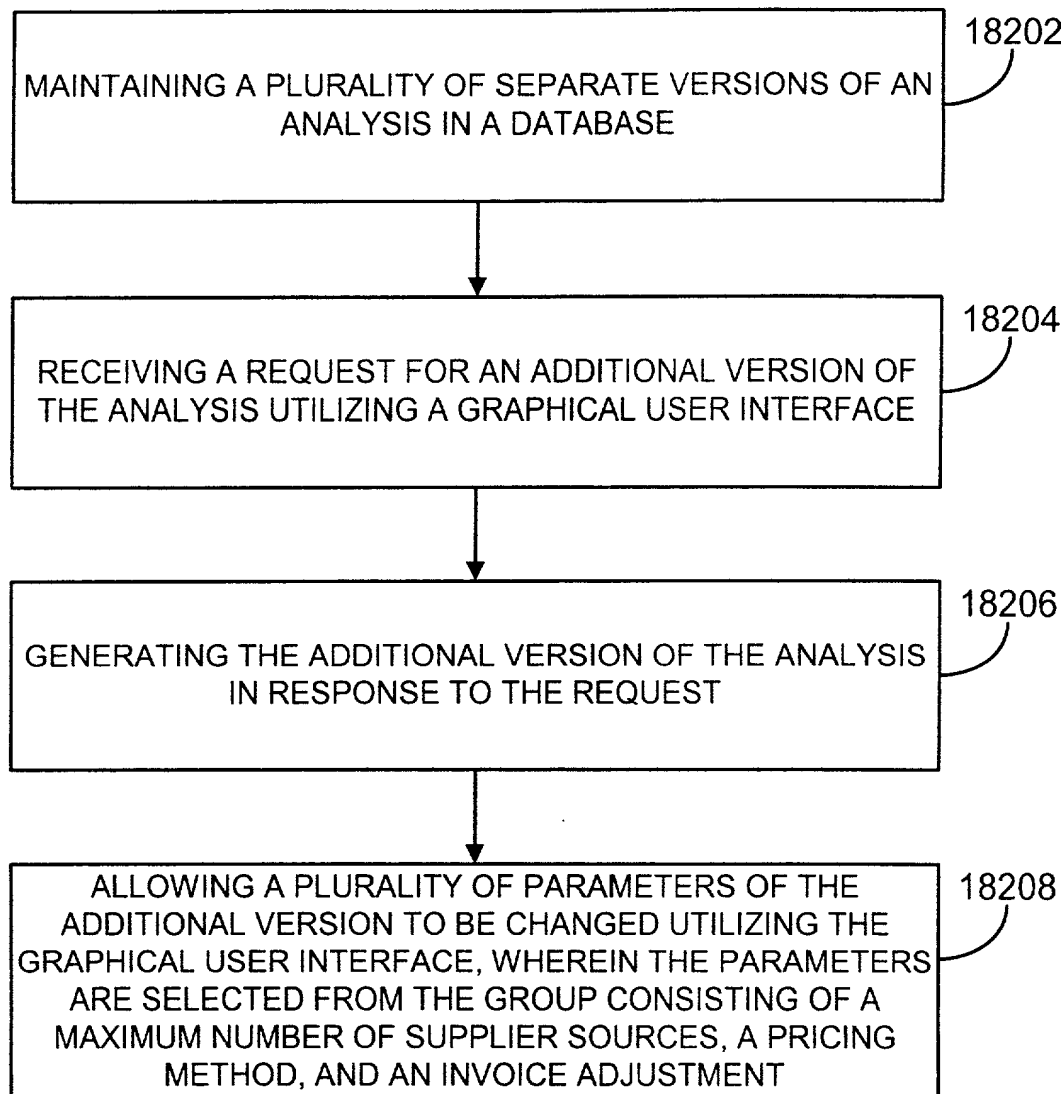


FIG. 181

18200

**FIG. 182**

18300

Search
Query
Reset

Query Values

Supplier FOB
DOP

>

>>

7 Rows Selected

Supplier FOB
DOPACO-DOWNTOWN, PA
DOPACO-KINSTON, NC
DOPACO-ST. CHARLES, IL
DOPACO-STOCKTON, CA
IMPERIAL BONDWARE-SHELBYVILLE, IL

18302

FIG. 183

18400

Item Description	Conv. Factor
FRIES-COATED (FRZN)	36

18402

FIG. 184

18500

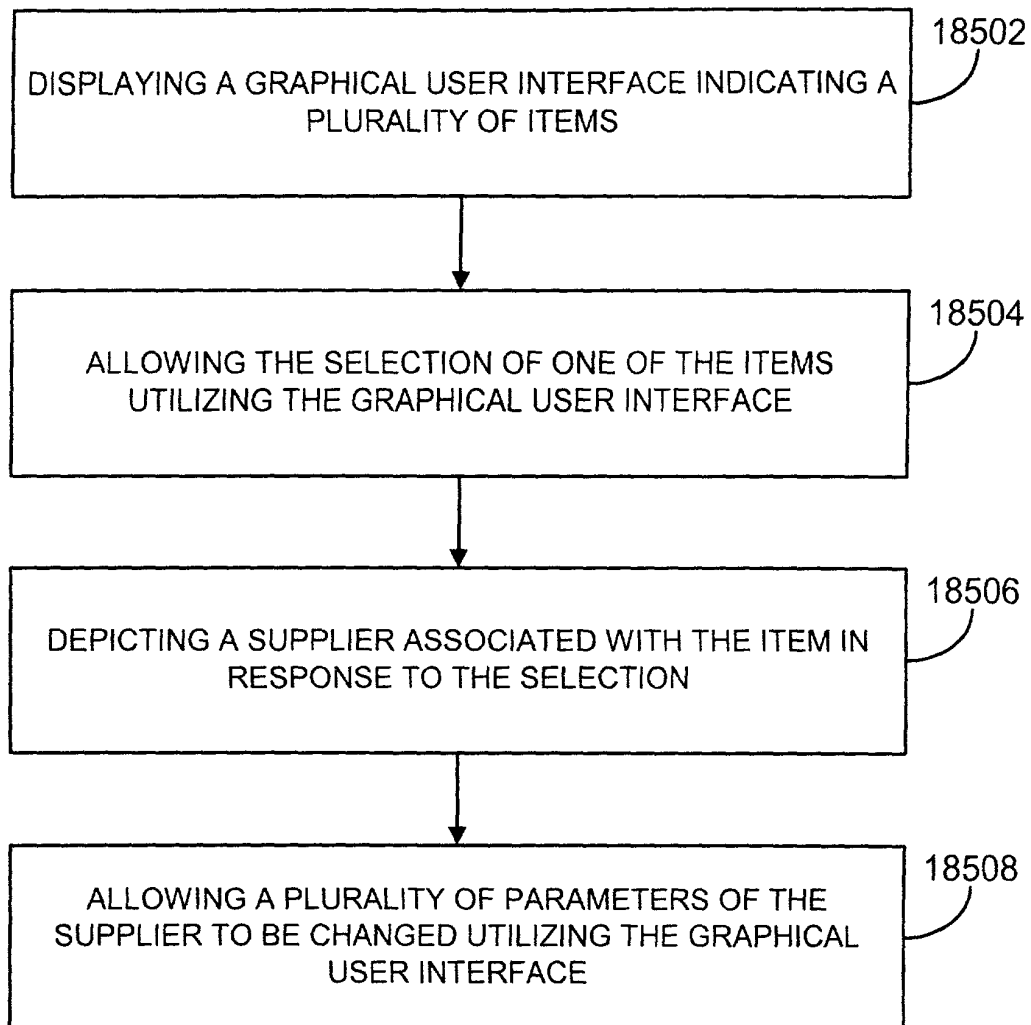


FIG. 185

09816075-070601

18600

Item Description	Supplier FOB
CUP-COLD 16 OZ	DOPACO-DOWNINGTOWN, PA
CUP-COLD 22 OZ	DOPACO-DOWNINGTOWN, PA
CUP-COLD 32 OZ	DOPACO-DOWNINGTOWN, PA

Supplier Item Desc:	16 OZ COLD CUP	Item No:	CP2942
Items per Case:		Tie Qty:	5
Innerpack Contents:	1200	High Qty:	5
Item Size:		Cases Per Pallet:	25
Item Shelf Life:		Stacking Allowed:	<input checked="" type="radio"/> Yes <input type="radio"/> No
Case Length:	22.125	Mandatory Case Cube:	3.43 CUBIC FEET
Case Width:	15.125	Cases Per Truckload:	769
Case Depth:	17.75	Gross Weight:	29 28 POUND(S)
Case U/M INCH(S)		Net Weight:	27 28 POUND(S)

FIG. 186

18700



FIG. 187

18800

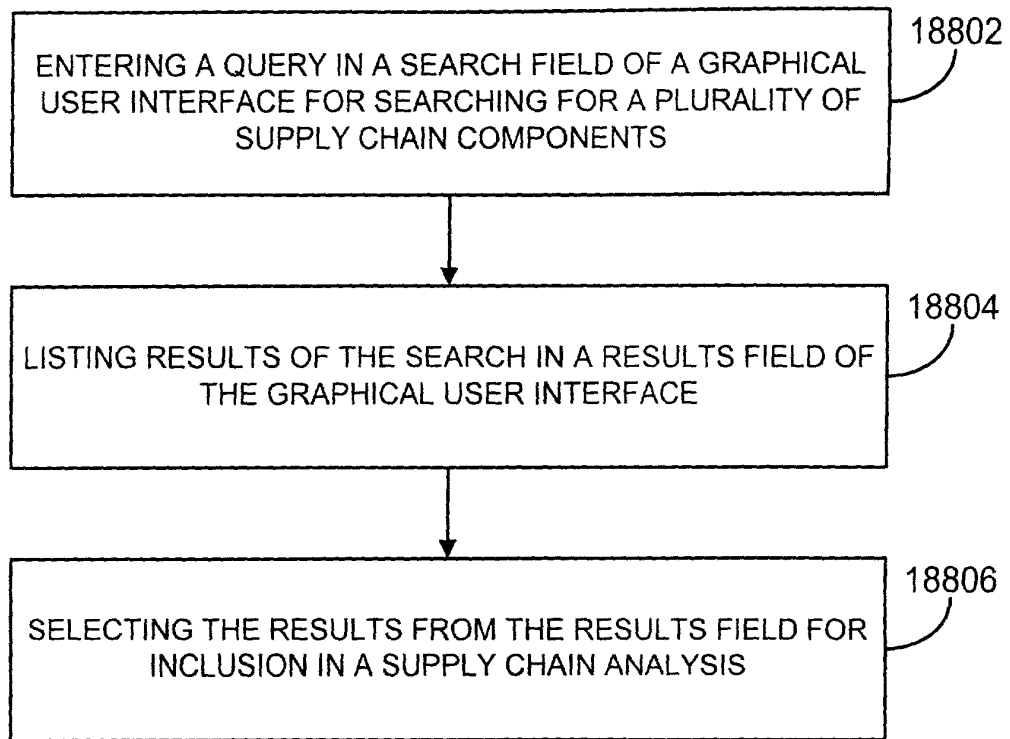


FIG. 188

09816075-070601

18900

Supplier	Terms	SLP/PLT	Minimum	Maximum	Include	
CAVENDISH FARMS		↓ Pallet ↓			<input checked="" type="radio"/> Yes <input type="radio"/> No	↑
J.R. SIMPLOT COMPANY		↓ Pallet ↓			<input checked="" type="radio"/> Yes <input type="radio"/> No	
LAMB-WESTON, INC.		↓ Pallet ↓	200,000,000		<input checked="" type="radio"/> Yes <input type="radio"/> No	↓
Supplier FOB			Minimum	Maximum	Include	
LAMB-WESTON, INC.-PASCO, WA			90,000,000	110,000,000	<input checked="" type="radio"/> Yes <input type="radio"/> No	
LAMB-WESTON, INC.-RICHLAND WA			0	55,000,000	<input checked="" type="radio"/> Yes <input type="radio"/> No	
LAMB-WESTON, INC.-AMERICAN FALLS ID			90,000,000	110,000,000	<input checked="" type="radio"/> Yes <input type="radio"/> No	

FIG. 189

19000

Supplier	Terms	SLP/PLT	Minimum	Maximum	Include	
MCCAIN FOODS		↓ Pallet ↓			<input type="radio"/> Yes <input checked="" type="radio"/> No	↑
NESTLE FOOD COMPANY		↓ Pallet ↓			<input checked="" type="radio"/> Yes <input type="radio"/> No	
ORE-IDA FOODS		↓ Pallet ↓	225,000,000		<input checked="" type="radio"/> Yes <input type="radio"/> No	↓
Supplier FOB			Minimum	Maximum	Include	
MCCAIN FOODS, LTD.-PRINCE EDWARD ISLAND			18,000,000	30,000,000	<input type="radio"/> Yes <input checked="" type="radio"/> No	
MCCAIN FOODS LTD.-PORTAGE LE PRAIRIE			45,000,000	50,000,000	<input type="radio"/> Yes <input checked="" type="radio"/> No	
MCCAIN FOODS, INC.-OTHELLO, WA			27,000,000	132,000,000	<input checked="" type="radio"/> Yes <input type="radio"/> No	

FIG. 190

T09025-070601

19100

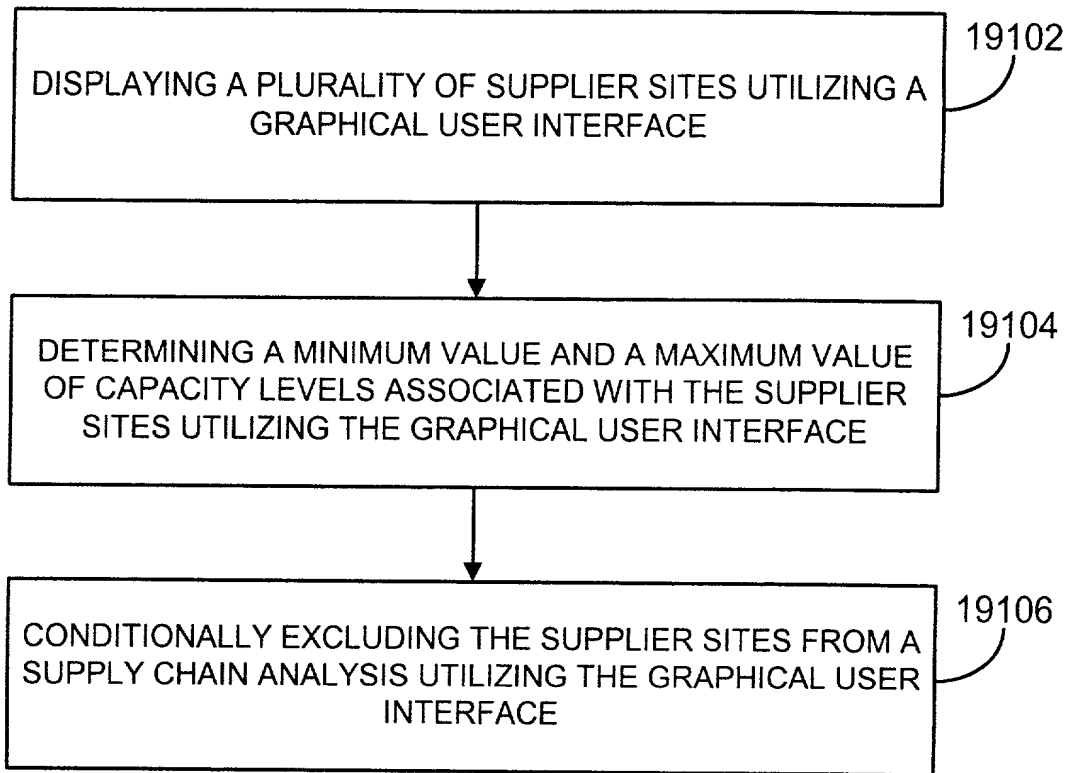


FIG. 191

FO9020"5209T860

19200



Supplier	#	Volume
HUDSON INDUSTRIES	0	
INTERNATIONAL DIVERSE FOODS	0	
SUPERIOR COFFEE & FOODS	0	

Supplier FOB	Item	Cont FOB	#	Volume
HUDSON INDUSTRIES-TROY AL	MAYO-BULK	8 4200	0	
HUDSON INDUSTRIES-TROY AL	SAUCE-BULK-TARTAR	9 2300	0	

FIG. 192

19300

Supplier	#	Volume
SSI FOOD SERVICES	0	
TEXAS AMERICAN FOOD SERVICE	0	
WHITEFORD FOODS	0	

Supplier FOB	Item	Cont FOB	#	Volume
TEXAS AMERICAN FOOD SERVICE-TX	BEEF - 77%	1 0026	0	
TEXAS AMERICAN FOOD SERVICE-TX	BEEF - 77%	1 0016	1	2,090,000
TEXAS AMERICAN FOOD SERVICE-TX	BEEF - 77%	1 0010	2	2,508,000

FIG. 193

19400

Supplier	#	Volume
VENTURA FOODS	0	
VENTURA FOODS	1	100,000

Supplier FOB	Item	Cont FOB	#	Volume
VENTURA FOODS-CHAMBERSBURG, PA	MAYO-BULK	8 9400	0	
VENTURA FOODS-CHAMBERSBURG, PA	MAYO-BULK	8 8400	1	
VENTURA FOODS-CHAMBERSBURG, PA	SAUCE-BULK-TARTAR	9 5100	0	
VENTURA FOODS-CHAMBERSBURG, PA	SAUCE-BULK-TARTAR	9 4100	1	
VENTURA FOODS-CITY OF INDUSTRY	MAYO-BULK	9 1200	0	
VENTURA FOODS-CITY OF INDUSTRY	MAYO-BULK	9 0200	1	
VENTURA FOODS-CITY OF INDUSTRY	SAUCE-BULK-TARTAR	9 5800	0	
VENTURA FOODS-CITY OF INDUSTRY	SAUCE-BULK-TARTAR	9 4800	1	

FIG. 194

0981605-070501

19500

Item Description		Supplier FOB	
FRIES-COATED		CAVENDISH-PRINCE EDWARD	
FRIES-COATED		J.R. SIMPLOT COMPANY-HERMISTON	
FRIES-COATED		LAMB-WESTON, INC.-PASCO, WA	
Distribution Center	Delivered	#	Volume
AMERISERVE-OMAHA, NE	0 3750	0	0
AMERISERVE-PLYMOUTH, MN	0 3850	0	0
AMERISERVE-WAUKESHA	0 3670	0	0
FLEMING FOODS-KAPOLEI	0 4725	0	0
KING PROVISION-ATLANTA	0 3950	0	0

FIG. 195

FO90/0"5/09T860

19600

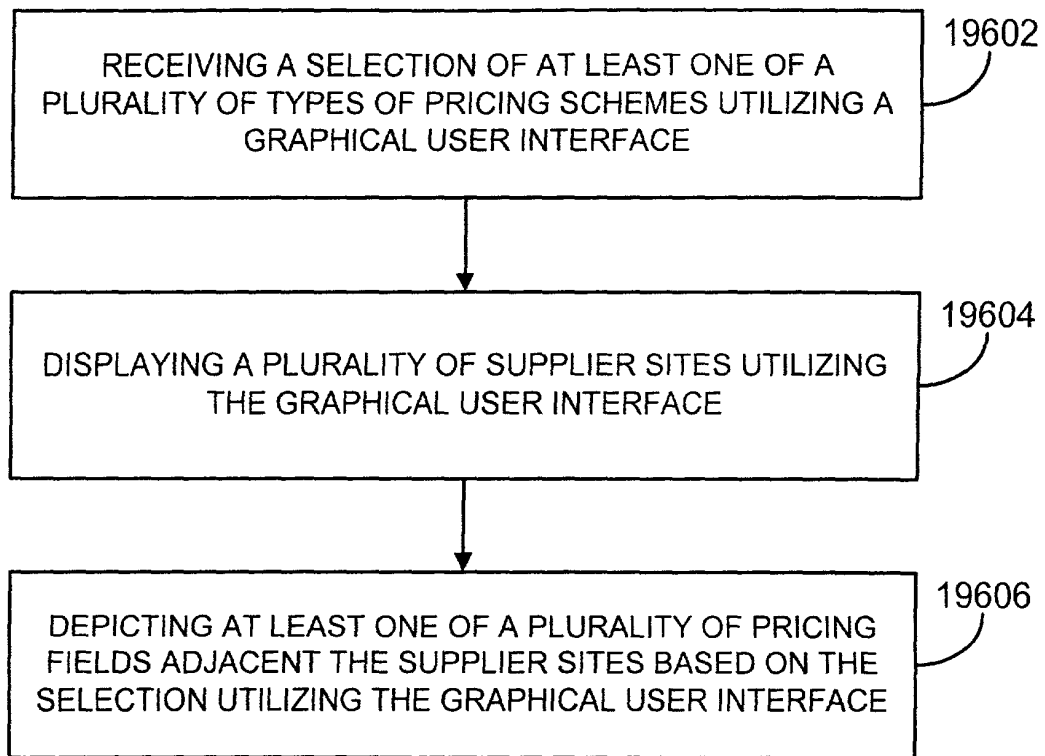


FIG. 196

19700

Total Rest. Growth Amount		Usage Period	
5.00% ~ 19702		09/01/97 to 08/31/98	
Distribution Center	Current Rest. Count	Restaurant Growth %	Projected Avg. Rest. Count
AMERISERVE POST-ALBUQUERQUE	27	5.00%	28
AMERISERVE POST-DENVER	35	5.00%	37
AMERISERVE POST-SALT LAKE UT	2	5.00%	2
AMERISERVE-OMAHA, NE	166	5.00%	174

FIG. 197

19800

Item	Item Growth %	Usage Period
CHICKEN-PATTY	.00%	

Distribution Center	Previous Usage	Projected Rest. Count	Covg. Factor	Avg. # RM	DC/Item Growth	Projected Usage
AMER-OMAMA	44,035	166	98.49%	24.12	4.00%	49,205
AMER-PLYMOUTH	37,141	177	100.00%	18.30	5.00%	40,823
AMER-MILWAUK	38,520	188	100.00%	19.02	0.00%	42,909

FIG. 198

19900

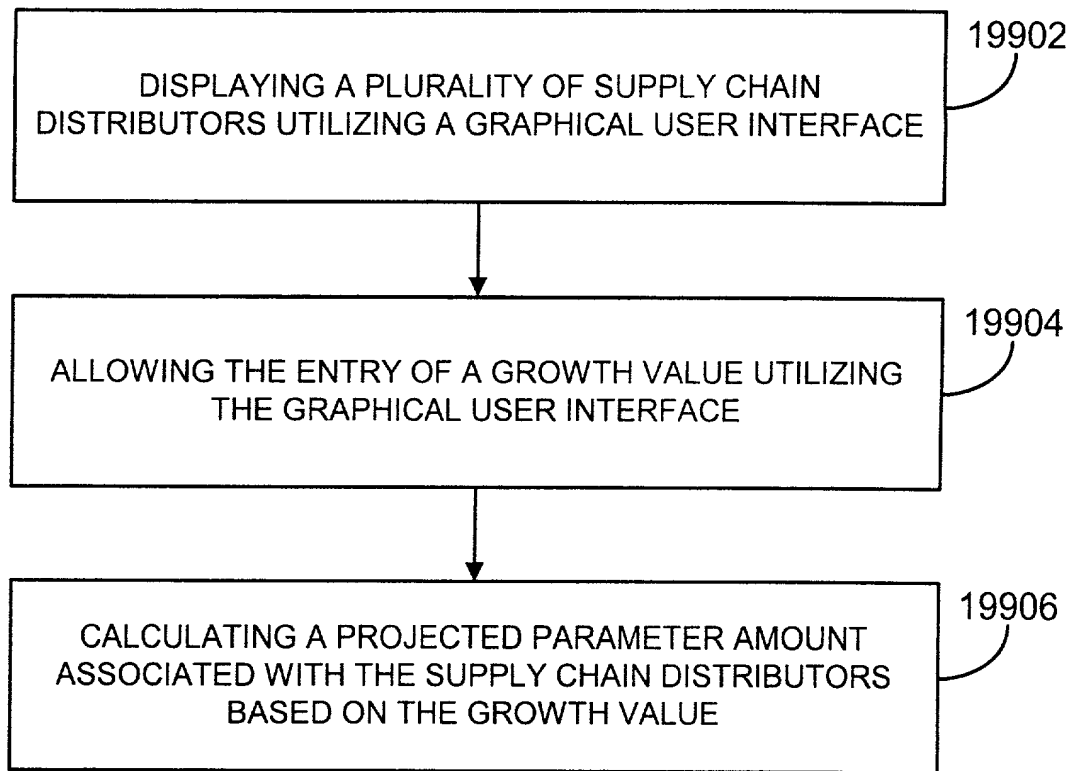


FIG. 199

20000

Supplier FOB		Address	
CAYENDISH FARMS	Dieppe	NB	E1A6X4
J.R. SIMPLOT COMPANY-HERMISTON, OR	Hermiston	OR	99999
LAMB-WESTON, INC.-AMERICAN FALLS ID	American Falls	ID	83211

Distribution Center	Lane Restriction			Honor TL Rate
AMERISERVE\POST-ALBUQUERQUE	<input type="radio"/> Solver	<input type="radio"/> Required	<input checked="" type="radio"/> Excluded	<input type="checkbox"/>
AMERISERVE\POST-DENVER	<input type="radio"/> Solver	<input type="radio"/> Required	<input checked="" type="radio"/> Excluded	<input type="checkbox"/>
AMERISERVE\POST-SALT LAKE, UT	<input type="radio"/> Solver	<input type="radio"/> Required	<input checked="" type="radio"/> Excluded	<input type="checkbox"/>
AMERISERVE-OMAHA, NE	<input type="radio"/> Solver	<input type="radio"/> Required	<input checked="" type="radio"/> Excluded	<input type="checkbox"/>
AMERISERVE-PLYMOUTH, MN	<input type="radio"/> Solver	<input type="radio"/> Required	<input checked="" type="radio"/> Excluded	<input type="checkbox"/>

20002

FIG. 200

20100

Supplier FOB		Address	
CAYENDISH FARMS	Dieppe	NB	E1A6X4
J.R. SIMPLOT COMPANY-HERMISTON, OR	Hermiston	OR	99999
LAMB-WESTON, INC.-AMERICAN FALLS ID	American Falls	ID	83211

Distribution Center	Lane Restriction		
AMERISERVE\POST-ALBUQUERQUE	<input type="radio"/> Solver	<input checked="" type="radio"/> Required	<input type="radio"/> Excluded
AMERISERVE\POST-DENVER	<input checked="" type="radio"/> Solver	<input type="radio"/> Required	<input type="radio"/> Excluded

FIG. 201

20200


Invalid Selection	
	AMERISERVE\POST-ALBUQUERQUE is already required by J.R. SIMPLOT COMPANY-HERMISTON, OR.
<input type="button" value="OK"/>	

FIG. 202

FOI b7 - D, b7 - C, b7 - E, b7 - F, b7 - G, b7 - H, b7 - I, b7 - J, b7 - K, b7 - L, b7 - M, b7 - N, b7 - O, b7 - P, b7 - Q, b7 - R, b7 - S, b7 - T, b7 - U, b7 - V, b7 - W, b7 - X, b7 - Y, b7 - Z, b7 - AA, b7 - AB, b7 - AC, b7 - AD, b7 - AE, b7 - AF, b7 - AG, b7 - AH, b7 - AI, b7 - AJ, b7 - AK, b7 - AL, b7 - AM, b7 - AN, b7 - AO, b7 - AP, b7 - AQ, b7 - AR, b7 - AS, b7 - AT, b7 - AU, b7 - AV, b7 - AW, b7 - AX, b7 - AY, b7 - AZ, b7 - BA, b7 - BB, b7 - BC, b7 - BD, b7 - BE, b7 - BF, b7 - BG, b7 - BH, b7 - BI, b7 - BJ, b7 - BK, b7 - BL, b7 - BM, b7 - BN, b7 - BO, b7 - BP, b7 - BQ, b7 - BR, b7 - BS, b7 - BT, b7 - BU, b7 - BV, b7 - BW, b7 - BX, b7 - BY, b7 - BZ, b7 - CA, b7 - CB, b7 - CC, b7 - CD, b7 - CE, b7 - CF, b7 - CG, b7 - CH, b7 - CI, b7 - CJ, b7 - CK, b7 - CL, b7 - CM, b7 - CN, b7 - CO, b7 - CP, b7 - CQ, b7 - CR, b7 - CS, b7 - CT, b7 - CU, b7 - CV, b7 - CW, b7 - CX, b7 - CY, b7 - CZ, b7 - DA, b7 - DB, b7 - DC, b7 - DD, b7 - DE, b7 - DF, b7 - DG, b7 - DH, b7 - DI, b7 - DJ, b7 - DK, b7 - DL, b7 - DM, b7 - DN, b7 - DO, b7 - DP, b7 - DQ, b7 - DR, b7 - DS, b7 - DT, b7 - DU, b7 - DV, b7 - DW, b7 - DX, b7 - DY, b7 - DZ, b7 - EA, b7 - EB, b7 - EC, b7 - ED, b7 - EE, b7 - EF, b7 - EG, b7 - EH, b7 - EI, b7 - EJ, b7 - EK, b7 - EL, b7 - EM, b7 - EN, b7 - EO, b7 - EP, b7 - EQ, b7 - ER, b7 - ES, b7 - ET, b7 - EU, b7 - EV, b7 - EW, b7 - EX, b7 - EY, b7 - EZ, b7 - FA, b7 - FB, b7 - FC, b7 - FD, b7 - FE, b7 - FF, b7 - FG, b7 - FH, b7 - FI, b7 - FJ, b7 - FK, b7 - FL, b7 - FM, b7 - FN, b7 - FO, b7 - FP, b7 - FQ, b7 - FR, b7 - FS, b7 - FT, b7 - FU, b7 - FV, b7 - FW, b7 - FX, b7 - FY, b7 - FZ, b7 - GA, b7 - GB, b7 - GC, b7 - GD, b7 - GE, b7 - GF, b7 - GG, b7 - GH, b7 - GI, b7 - GJ, b7 - GK, b7 - GL, b7 - GM, b7 - GN, b7 - GO, b7 - GP, b7 - GQ, b7 - GR, b7 - GS, b7 - GT, b7 - GU, b7 - GV, b7 - GW, b7 - GX, b7 - GY, b7 - GZ, b7 - HA, b7 - HB, b7 - HC, b7 - HD, b7 - HE, b7 - HF, b7 - HG, b7 - HH, b7 - HI, b7 - HJ, b7 - HK, b7 - HL, b7 - HM, b7 - HN, b7 - HO, b7 - HP, b7 - HQ, b7 - HR, b7 - HS, b7 - HT, b7 - HU, b7 - HV, b7 - HW, b7 - HX, b7 - HY, b7 - HZ, b7 - IA, b7 - IB, b7 - IC, b7 - ID, b7 - IE, b7 - IF, b7 - IG, b7 - IH, b7 - II, b7 - IJ, b7 - IK, b7 - IL, b7 - IM, b7 - IN, b7 - IO, b7 - IP, b7 - IQ, b7 - IR, b7 - IS, b7 - IT, b7 - IU, b7 - IV, b7 - IW, b7 - IX, b7 - IY, b7 - IZ, b7 - JA, b7 - JB, b7 - JC, b7 - JD, b7 - JE, b7 - JF, b7 - JG, b7 - JH, b7 - JI, b7 - JJ, b7 - JK, b7 - JL, b7 - JM, b7 - JN, b7 - JO, b7 - JP, b7 - JQ, b7 - JR, b7 - JS, b7 - JT, b7 - JU, b7 - JV, b7 - JW, b7 - JX, b7 - JY, b7 - JZ, b7 - KA, b7 - KB, b7 - KC, b7 - KD, b7 - KE, b7 - KF, b7 - KG, b7 - KH, b7 - KI, b7 - KJ, b7 - KK, b7 - KL, b7 - KM, b7 - KN, b7 - KO, b7 - KP, b7 - KQ, b7 - KR, b7 - KS, b7 - KT, b7 - KU, b7 - KV, b7 - KW, b7 - KX, b7 - KY, b7 - KZ, b7 - LA, b7 - LB, b7 - LC, b7 - LD, b7 - LE, b7 - LF, b7 - LG, b7 - LH, b7 - LI, b7 - LJ, b7 - LK, b7 - LL, b7 - LM, b7 - LN, b7 - LO, b7 - LP, b7 - LQ, b7 - LR, b7 - LS, b7 - LT, b7 - LU, b7 - LV, b7 - LW, b7 - LX, b7 - LY, b7 - LZ, b7 - MA, b7 - MB, b7 - MC, b7 - MD, b7 - ME, b7 - MF, b7 - MG, b7 - MH, b7 - MI, b7 - MJ, b7 - MK, b7 - ML, b7 - MM, b7 - MN, b7 - MO, b7 - MP, b7 - MQ, b7 - MR, b7 - MS, b7 - MT, b7 - MU, b7 - MV, b7 - MW, b7 - MX, b7 - MY, b7 - MZ, b7 - NA, b7 - NB, b7 - NC, b7 - ND, b7 - NE, b7 - NF, b7 - NG, b7 - NH, b7 - NI, b7 - NJ, b7 - NK, b7 - NL, b7 - NM, b7 - NN, b7 - NO, b7 - NP, b7 - NQ, b7 - NR, b7 - NS, b7 - NT, b7 - NU, b7 - NV, b7 - NW, b7 - NX, b7 - NY, b7 - NZ, b7 - OA, b7 - OB, b7 - OC, b7 - OD, b7 - OE, b7 - OF, b7 - OG, b7 - OH, b7 - OI, b7 - OJ, b7 - OK, b7 - OL, b7 - OM, b7 - ON, b7 - OO, b7 - OP, b7 - OQ, b7 - OR, b7 - OS, b7 - OT, b7 - OU, b7 - OV, b7 - OW, b7 - OX, b7 - OY, b7 - OZ, b7 - PA, b7 - PB, b7 - PC, b7 - PD, b7 - PE, b7 - PF, b7 - PG, b7 - PH, b7 - PI, b7 - PJ, b7 - PK, b7 - PL, b7 - PM, b7 - PN, b7 - PO, b7 - PP, b7 - PQ, b7 - PR, b7 - PS, b7 - PT, b7 - PU, b7 - PV, b7 - PW, b7 - PX, b7 - PY, b7 - PZ, b7 - QA, b7 - QB, b7 - QC, b7 - QD, b7 - QE, b7 - QF, b7 - QG, b7 - QH, b7 - QI, b7 - QJ, b7 - QK, b7 - QL, b7 - QM, b7 - QN, b7 - QO, b7 - QP, b7 - QQ, b7 - QR, b7 - QS, b7 - QT, b7 - QU, b7 - QV, b7 - QW, b7 - QX, b7 - QY, b7 - QZ, b7 - RA, b7 - RB, b7 - RC, b7 - RD, b7 - RE, b7 - RF, b7 - RG, b7 - RH, b7 - RI, b7 - RJ, b7 - RK, b7 - RL, b7 - RM, b7 - RN, b7 - RO, b7 - RP, b7 - RQ, b7 - RR, b7 - RS, b7 - RT, b7 - RU, b7 - RV, b7 - RW, b7 - RX, b7 - RY, b7 - RZ, b7 - SA, b7 - SB, b7 - SC, b7 - SD, b7 - SE, b7 - SF, b7 - SG, b7 - SH, b7 - SI, b7 - SJ, b7 - SK, b7 - SL, b7 - SM, b7 - SN, b7 - SO, b7 - SP, b7 - SQ, b7 - SR, b7 - SS, b7 - ST, b7 - SU, b7 - SV, b7 - SW, b7 - SX, b7 - SY, b7 - SZ, b7 - TA, b7 - TB, b7 - TC, b7 - TD, b7 - TE, b7 - TF, b7 - TG, b7 - TH, b7 - TI, b7 - TJ, b7 - TK, b7 - TL, b7 - TM, b7 - TN, b7 - TO, b7 - TP, b7 - TQ, b7 - TR, b7 - TS, b7 - TT, b7 - TU, b7 - TV, b7 - TW, b7 - TX, b7 - TY, b7 - TZ, b7 - UA, b7 - UB, b7 - UC, b7 - UD, b7 - UE, b7 - UF, b7 - UG, b7 - UH, b7 - UI, b7 - UJ, b7 - UK, b7 - UL, b7 - UM, b7 - UN, b7 - UO, b7 - UP, b7 - UQ, b7 - UR, b7 - US, b7 - UT, b7 - UY, b7 - UZ, b7 - VA, b7 - VB, b7 - VC, b7 - VD, b7 - VE, b7 - VF, b7 - VG, b7 - VH, b7 - VI, b7 - VJ, b7 - VK, b7 - VL, b7 - VM, b7 - VN, b7 - VO, b7 - VP, b7 - VQ, b7 - VR, b7 - VS, b7 - VT, b7 - VU, b7 - VV, b7 - VW, b7 - VX, b7 - VY, b7 - VZ, b7 - WA, b7 - WB, b7 - WC, b7 - WD, b7 - WE, b7 - WF, b7 - WG, b7 - WH, b7 - WI, b7 - WJ, b7 - WK, b7 - WL, b7 - WM, b7 - WN, b7 - WO, b7 - WP, b7 - WQ, b7 - WR, b7 - WS, b7 - WT, b7 - WU, b7 - WV, b7 - WW, b7 - WX, b7 - WY, b7 - WZ, b7 - XA, b7 - XB, b7 - XC, b7 - XD, b7 - XE, b7 - XF, b7 - XG, b7 - XH, b7 - XI, b7 - XJ, b7 - XK, b7 - XL, b7 - XM, b7 - XN, b7 - XO, b7 - XP, b7 - XQ, b7 - XR, b7 - XS, b7 - XT, b7 - XU, b7 - XV, b7 - XW, b7 - XX, b7 - XY, b7 - XZ, b7 - YA, b7 - YB, b7 - YC, b7 - YD, b7 - YE, b7 - YF, b7 - YG, b7 - YH, b7 - YI, b7 - YJ, b7 - YK, b7 - YL, b7 - YM, b7 - YN, b7 - YO, b7 - YP, b7 - YQ, b7 - YR, b7 - YS, b7 - YT, b7 - YU, b7 - YV, b7 - YW, b7 - YX, b7 - YZ, b7 - ZA, b7 - ZB, b7 - ZC, b7 - ZD, b7 - ZE, b7 - ZF, b7 - ZG, b7 - ZH, b7 - ZI, b7 - ZJ, b7 - ZK, b7 - ZL, b7 - ZM, b7 - ZN, b7 - ZO, b7 - ZP, b7 - ZQ, b7 - ZR, b7 - ZS, b7 - ZT, b7 - ZU, b7 - ZV, b7 - ZW, b7 - ZX, b7 - ZY, b7 - ZZ

20300

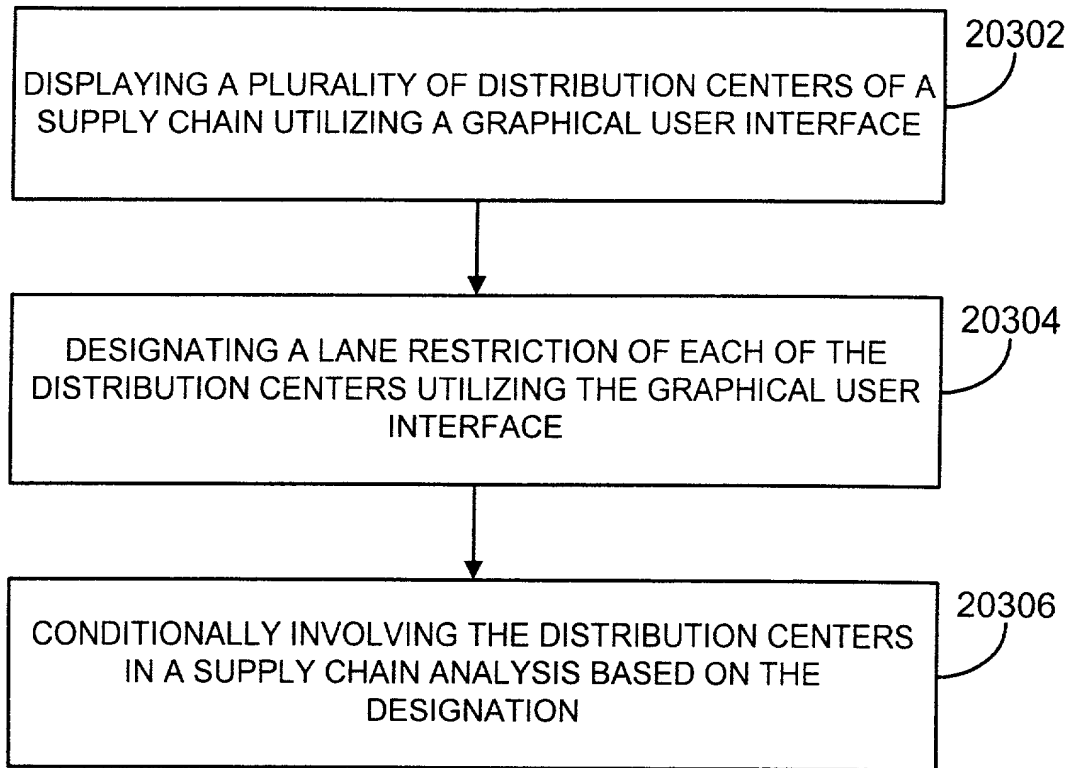


FIG. 203

20400

Supplier FOB		Address		
CAVENDISH FARMS	Dieppe	NB	E1A6X4	
J.R. SIMPLOT COMPANY-HERMISTON, OR	Hermiston	OR	99999	
LAMB-WESTON, INC.-AMERICAN FALLS ID	American Falls	ID	83211	

Distribution Center	Truckload Freight	Lane Distance	
AMERISERVEPOST-ALBUQUERQUE	1,617		
AMERISERVEPOST-DENVER	1,277		
AMERISERVEPOST-SALT LAKE, UT	691		

FIG. 204

20500

Supplier FOB		Address		
O.K. FOODS-FORT SMITH AR	Fort Smith	AR	72904	
TYSON FOODS-GREEN FORREST, AR	Green Forest	AR	72638	
TYSON FOODS-RUSSELVILLE AR	Russelville	AR	72601	

Distribution Center	Weight	LTL	0 to 1,000	1,001 to	5,001 to	10,001 to	20,000 LBS	
		Minimum	LBS	5,000 LBS	10,000 LBS	20,000 LBS	+	
PS-ATLANTA	15,000					1.10		
PS-BURLINGTON	15,000	400.00				1.20		

FIG. 205

FD99020-5209T860

20600

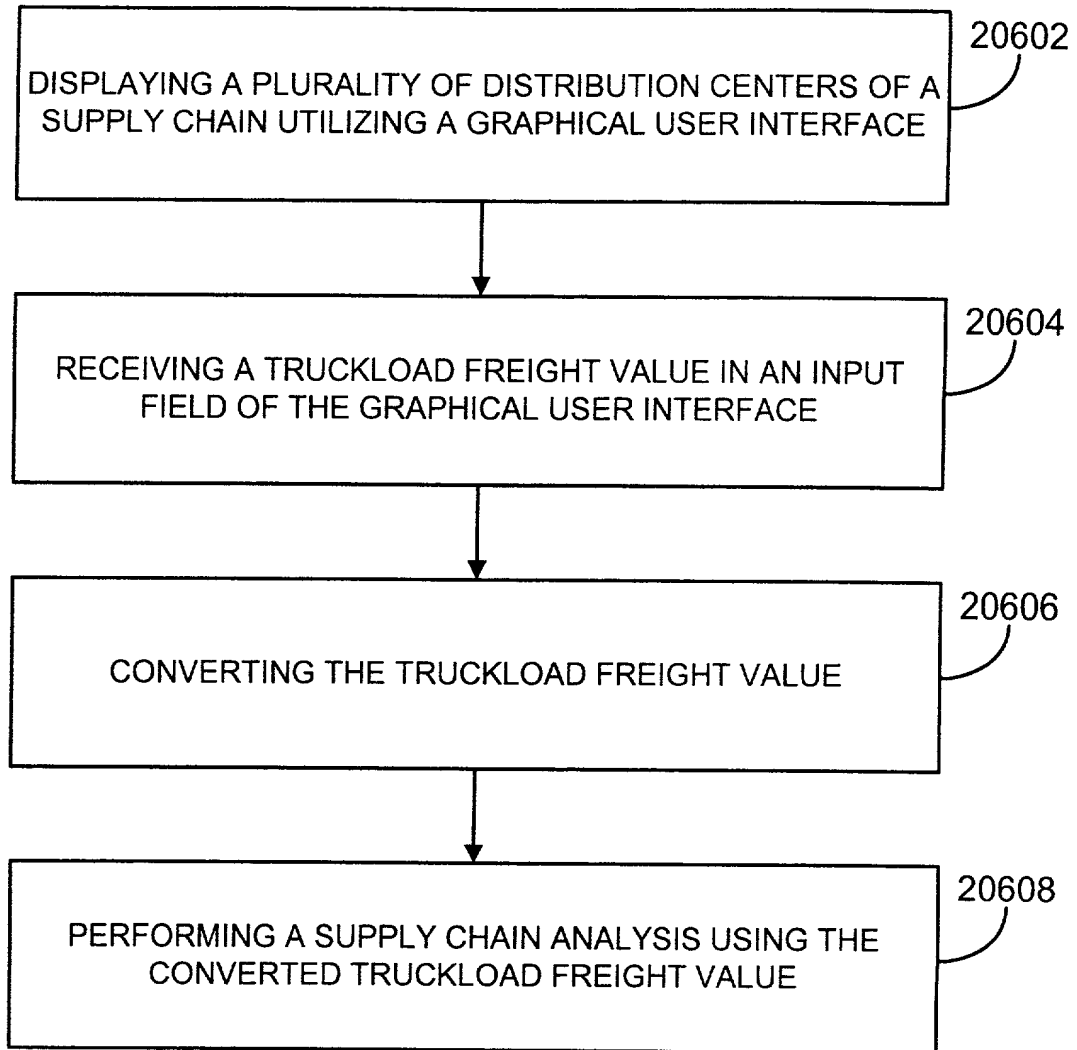


FIG. 206

09816075-070601

20700



Analysis Region	Force FOB
MCCABE-PORTLAND/RNW-ANCHORAGE	<input type="radio"/> Yes <input checked="" type="radio"/> No

Distribution Center Name	Site Role
MCCABE QUALITY FOODS-PORTLAND	Corporate & FOB Point
RESTAURANTS RNW-ANCHORAGE	Corporate & FOB Point

FIG. 207

09816075-070601

20800

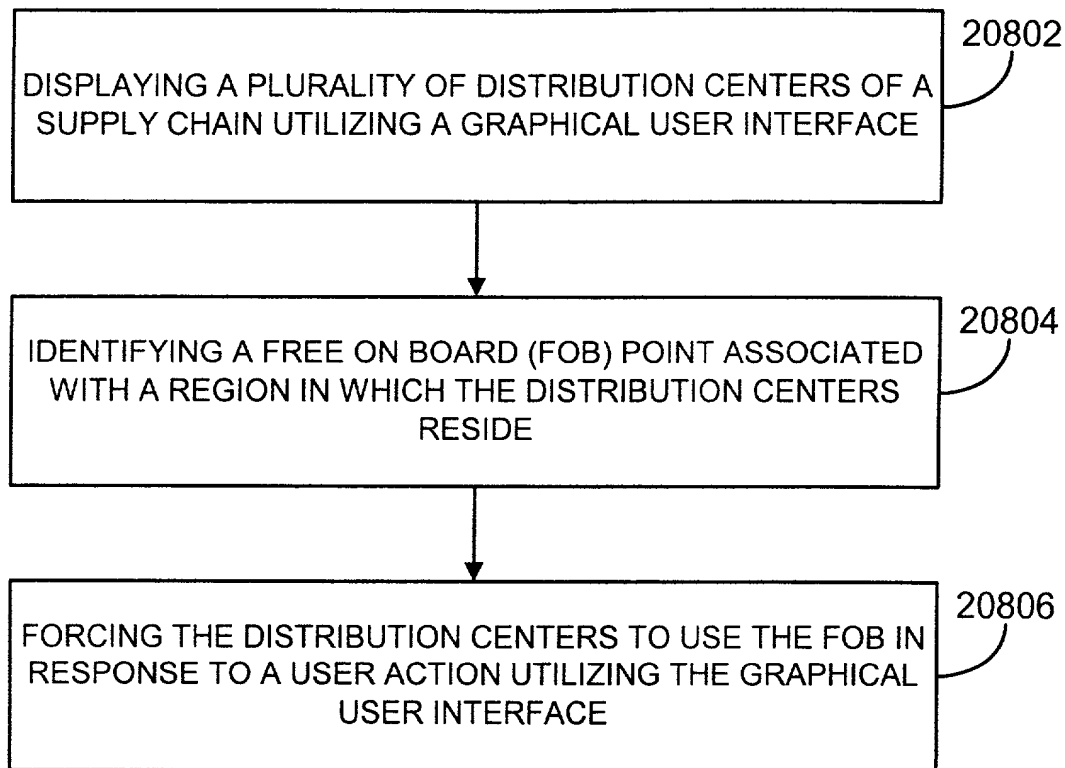


FIG. 208

20900

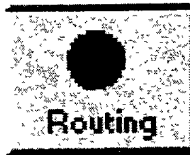


FIG. 209

21000

Report Selection		Report Name:
Report Type:	Optimal Product Routing	Freight Information Provided
Report Parameters:		Freight Information Provided
Supplier:	(All)	LTL Routing Grid By Lane
Supplier FOB:	(All)	Routing Results By Lane
Distribution Center:	(All)	Routing Results By Lane, Item
Version:	Base Version	Routing Results w/ RDC Breakout By Lane
		Routing Results w/ RDC Breakout By Lane, Item
		TL Freight Variance Analysis

FIG. 210

09816075-070501

21100

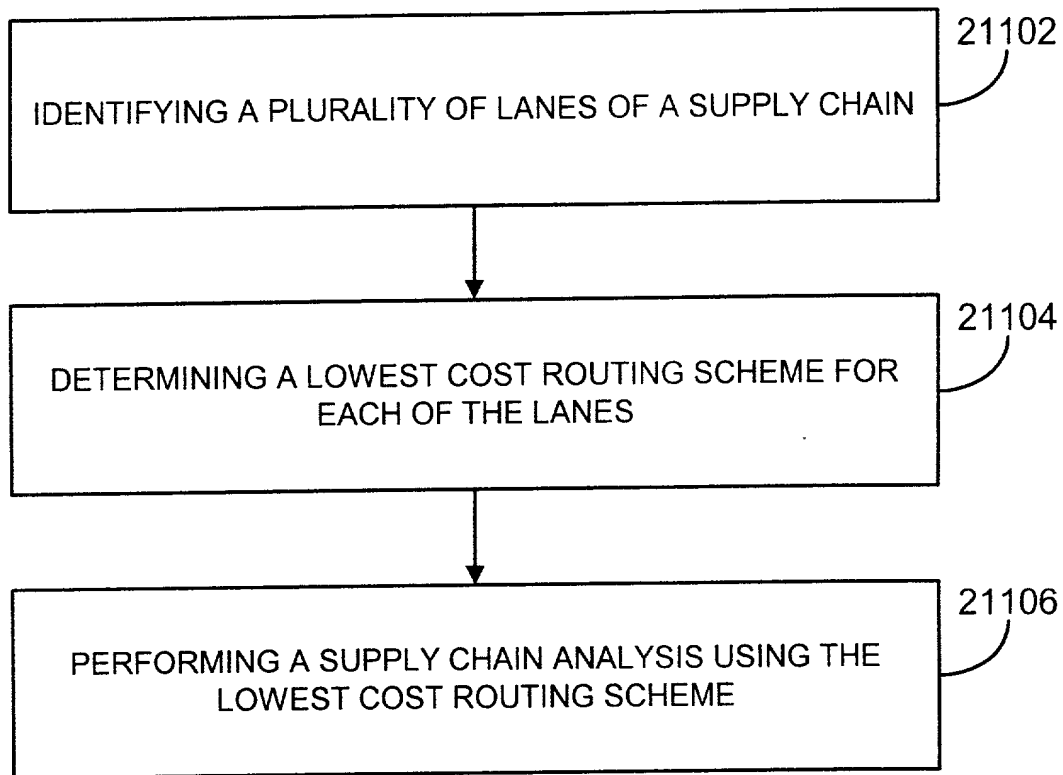


FIG. 211

21200

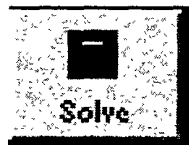


FIG. 212

21300

21302

Report Selection

Report Type:	Report Name:
Awarded Volume	Awarded Volume by Item - Detail
Awarded Volume	
Comparison Reports	
Cost Matrix Preview	
Optimal Product Routing	
Tab Reports	
	ew Capacity & Prices

FIG. 213

21400

Awarded Volume by Item - Detail
Awarded Volume by Item - Detail
Awarded Volume by Item - Freight
Awarded Volume by Item - Summary
Competing DC Freight Analysis by Item
Lane Assignment Matrix
Lane Weighted Average Delivered Cost

FIG. 214

21500

Assigned Volume Percentages (no conversion)
Assigned Volume Percentages (with conversion)
Invoice FOB Detail Comparison (no conversion)
Invoice FOB Detail Comparison (with conversion)
Invoice FOB Savings Comparison (no conversion)
Invoice FOB Savings Comparison (with conversion)

FIG. 215

21600

Report Type:	Report Name:
Comparison Reports	Assigned Volume Percentages (no conversion)

FIG. 216

21700

Report Name:
Assigned Volume Percentages (no conversion)
Assigned Volume Percentages (no conversion)
Assigned Volume Percentages (with conversion)
Invoice FOB Detail Comparison (no conversion)

FIG. 217

21800

Item: HASH BROWNS(ROUND)

Comparison Versions:

- Base version
- With LTL riding with CCF, forced TL
- LTL moving with CCF, no Cavendish

Include Cost Matrices: Yes ☒ No ☐

FIG. 218

21900



FIG. 219

22000

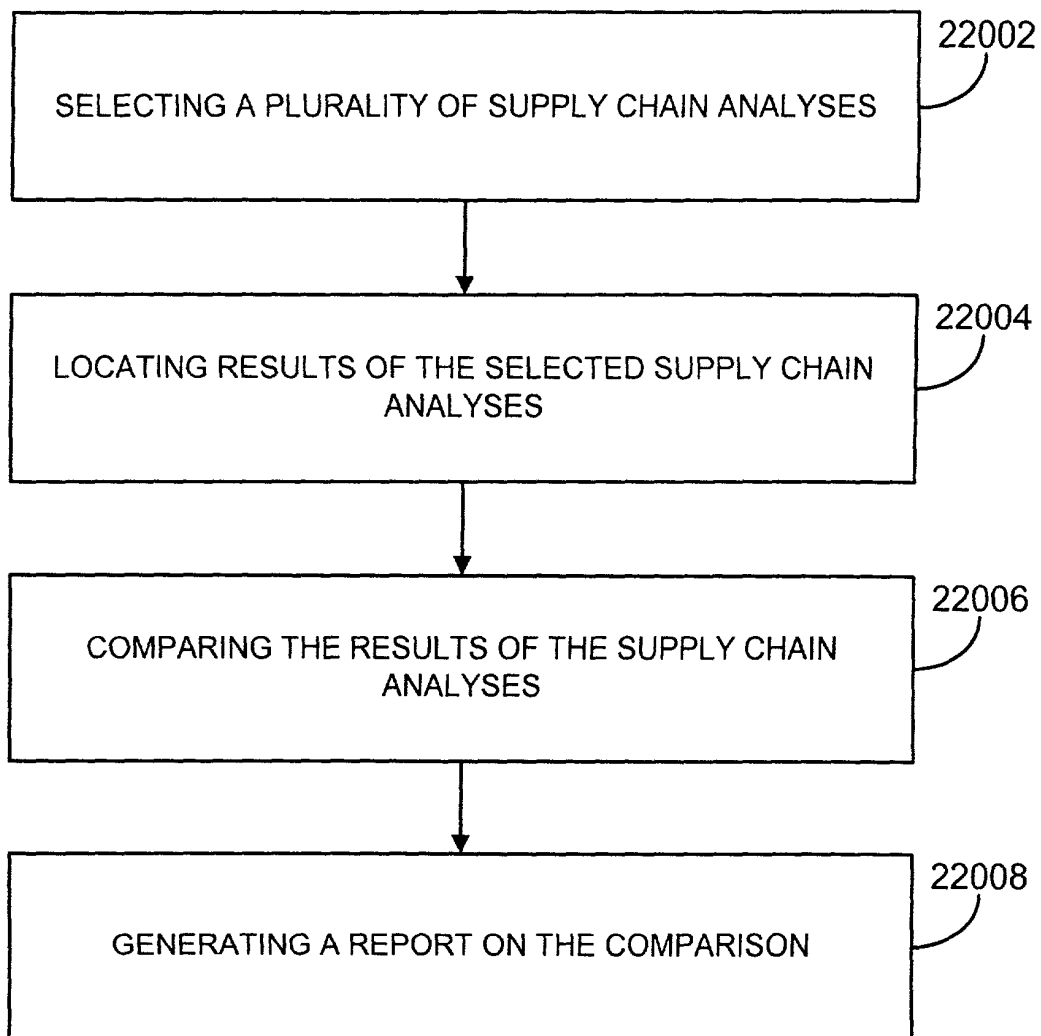


FIG. 220

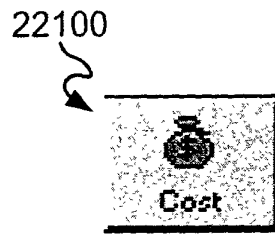


FIG. 221

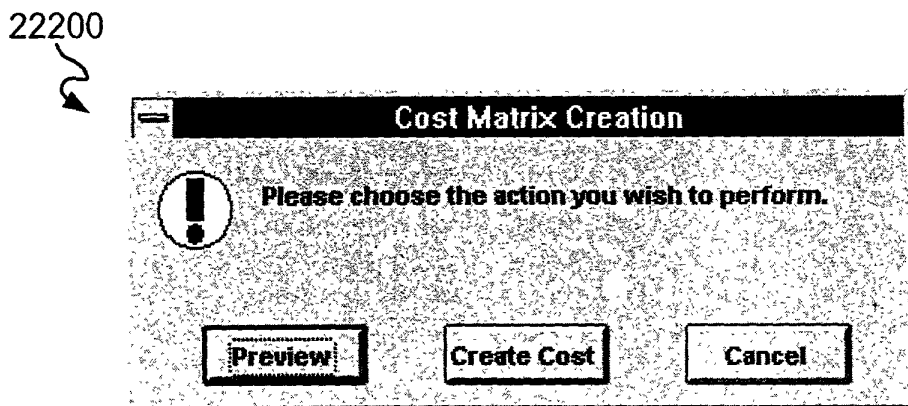


FIG. 222

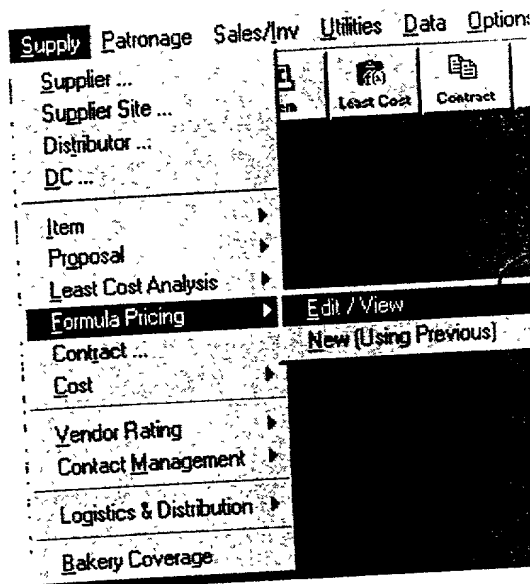


FIG. 223

22400

FIG. 224

09815075-070604

22500

Formula Pricing - BEEF - 77% - 04/06/98												
General Info Pricing Freight Formulas Block Cost Adjustments												
Date	FRSH DOM 50% TRIM	FRSH DOM 65% TRIM	FRSH DOM 73% TRIM	FRSH DOM 75% TRIM	FRSH DOM 80% LEAN	FRSH DOM 85% LEAN	FRSH DOM 90% LEAN BL	FRSH DOM 90% LEAN	FRSH DOM 90% LEAN YW	FRZN DOM 90% LEAN BL	IMP AUS 90% LEAN	Lean Fine Ystr Beef
3/23/98	0.8800	0.9100	0.9052	0.9300	0.9318	0.9900	0.9900	0.9950	1.0000	0.9500	0.9500	0.7960
03/24/98	0.8800	0.9100	0.9149	0.9400	0.9224	0.9800	1.0000	1.0500	1.1000	0.9400	0.9600	0.8400
03/25/98	0.8800	0.9150	0.8857	0.9100	0.9224	0.9800	1.1000	1.1500	1.2000	0.9500	0.9300	0.9200
03/26/98	0.8850	0.9155	0.8945	0.9190	0.9275	0.9855	1.2000	1.2500	1.3000	0.9600	0.9500	1.0000
03/27/98	0.8900	0.9200	0.9344	0.9600	0.9275	0.9855	1.0000	1.0500	1.1000	0.9550	0.9800	0.8400
03/30/98	0.8800	0.9300	0.9441	0.9700	0.9318	0.9900	0.9995	0.9998	1.0000	0.9870	0.9850	0.7998
03/31/98	0.8860	0.9160	0.9539	0.9800	0.9412	1.0000	1.1000	1.1250	1.1500	0.9550	0.9870	0.9000
04/01/98	0.8700	0.9200	0.9393	0.9650	0.9224	0.9800	1.2000	1.2500	1.2600	0.9630	0.9630	0.9840
04/02/98	0.8500	0.9400	0.9490	0.9750	0.9318	0.9900	1.0000	1.0250	1.0500	0.9540	0.9870	0.8200
04/03/98	0.8515	0.9700	0.9539	0.9800	0.9412	1.0000	1.1000	1.0750	1.0500	0.9580	0.9870	0.8600
	0.8753	0.9247	0.9275	0.9529	0.9300	0.9881	1.0690	1.0950	1.1210	0.9572	0.9659	0.8760

FIG. 225

22600

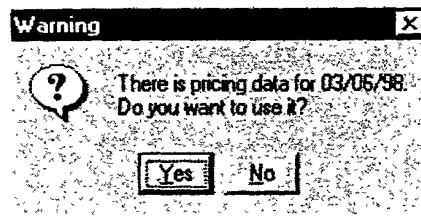


FIG. 226

22700

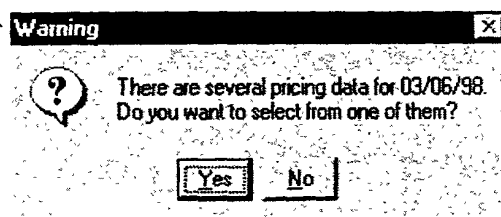


FIG. 227

22800

Pricing ID	Calc. Date	Description
10	03/08/98	Beef Pricing 3/8/98
11	03/23/98	Beef Pricing 3/23/98

OK Cancel

FIG. 228

22900

Formula Pricing - BEEF - 77% - 04/06/98

General Info | Pricing | Freight | Formulas | Block Cost | Adjustments

Supplier FOB	Address
AMERICAN FOOD SERVICE	King of Prussia, PA 19406
DIVERSITY FOOD PROCESSING-VIRGINIA	Petersburg, VA 23805
GOOD SERVINGS PRODUCTS-NH	Manchester, NH 03108

Material Type	Freight Amt
Fresh Domestic 50% Trim	0.0450
Fresh Domestic 65% Trim	0.0000
Fresh Domestic 73% Trim	0.0000
Fresh Domestic 75% Trim	0.0000
Fresh Domestic 80% Lean	0.0000
Fresh Domestic 85% Lean	0.0000
Fresh Domestic 90% Lean	0.0400
Fresh Domestic 90% Lean-Blue	0.0000
Fresh Domestic 90% Lean-Yellow	0.0000
Frozen Domestic 90% Lean	0.0000
Imported Australia 90% Lean	0.0150

FIG. 229

FIG. 230

FIG. 231

23200

Formula Pricing - BEEF - 77% - 04/06/98						
General Info Pricing Freight Formulas Block Cost Adjustments						
Formula	Raw Cost	Yield	FOB Price	Margin	Adjustments	Adj. FOB Price
AFS-1	0.9840	0.9850	0.9990	0.1232	0.0000	1.1222
DIV-1	0.9941	0.9820	1.0123	0.1669	0.1500	1.3292
GS-1	0.9866	0.9830	1.0037	0.1287	0.0000	1.1324
S&C-1	0.9721	1.0000	0.9721	0.1457	0.0000	1.1178
SER-1	0.9684	0.9850	0.9831	0.1325	0.0000	1.1156
TEX-1	0.9916	0.9850	1.0067	0.1232	0.0000	1.1299
Amount Adjustment Desc						
0.1500	Upcharge					

FIG. 232

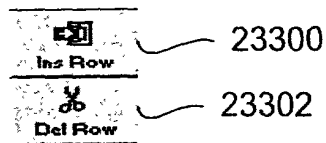


FIG. 233

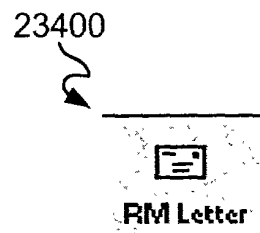


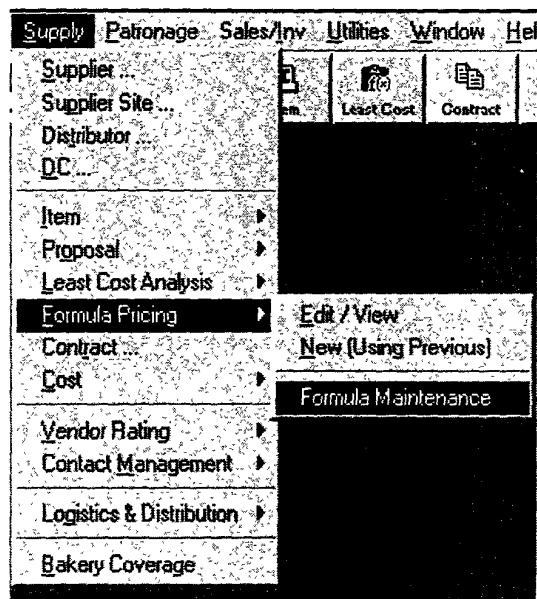
FIG. 234

0915075.070601

23500

Formula Maintenance			
Formula ID	Facility	Description	Short Name
5	AMERICAN FOOD SERVICE	American Food Service Formula A	AFS-1
7	DIVERSITY FOOD PROCESSING - VIRGIN	DIV Formula - 1b	DIV-1
8	GOOD SERVINGS PRODUCTS - NH	Good Servings Formula 1	GS-1
Number of Rows: 14			
Material Type		Begin Date	Percentage
Fresh Domestic 50% Trim		10/03/1997	31.2000%
Fresh Domestic 73% Trim		10/01/1996	20.0000%
Fresh Domestic 85% Lean		10/01/1997	5.0000%
Fresh Domestic 90% Lean		10/01/1997	18.8000%
Number of Rows: 8			100.0000%

FIG. 235



23600

FIG. 236

09816075-070601